

MEMORANDUM

To: City of Seguin Mayor and Council

From: Jack Jones, Director of Parks & Recreation

Through: Steve Parker, City Manager
Rick Cortes, Deputy City Manager

Subject: Resolution of the City Council of the City of Seguin, Texas approving the waiving of concession fees for RRL Concessions February 16, 2021 through September 30, 2021; and declaring an effective date.

Date: February 16, 2021

The City of Seguin currently contracts for concession services at the Seguin Events Complex with RRL Concessions, which is owned and operated by Robert Stange. The current agreement for concession services with RRL Concessions expires on September 30, 2021.

On July 7, 2020, City Council approved a Resolution approving the waiving of concession fees for RRL Concessions from June 2, 2020 through September 30, 2020. This was due to the ramifications of COVID-19 as Mr. Stange had lost significant revenue that he was anticipating as part of his Agreement with the City going back to March of 2020. At that time, it was anticipated that this loss of revenue would carry over into the immediate future. There has been no concession revenue generated for this fiscal year as of October 1, 2020 to date due to limited bookings at the Coliseum.

With the lingering and ongoing effects of COVID-19 on gatherings in the fall and especially recently (events and rentals on City property have been canceled or postponed from mid-December 2020 through February 28, 2021), Mr. Stange has requested that concession fees be waived from now through September 30, 2021. It is anticipated that this loss of concession revenue will carry over well into the future as indoor gatherings will be prohibited beyond February 28, 2020.

City staff recommends approval of a Resolution of the City Council of Seguin, Texas approving the waiving of concession fees for RRL Concessions from February 16, 2021 through September 30, 2021.