



## MEMORANDUM

TO: Mayor and City Councilmembers  
Steve Parker, City Manager

FROM: Twila Wood, Purchasing Manager

DATE: February 11, 2020

RE: Road Materials Annual Contract

Bids were solicited for a contract to supply road materials to various City departments including Water Utilities, Electric Utilities, and Public Works. Because these materials and their application are often time sensitive, staff recommends awarding contracts to both a primary and a secondary provider for each item. This arrangement helps avoid supply and delivery delays which adversely affect scheduling work. The contracts will allow for two (2) one-year extensions and provide that upon renewal, the City will increase the contract price by the greater of 3% or the percentage increase in the U.S. Dept. of Labor Bureau of Labor Statistics' Consumer Price Index (CPI).

Vendors were asked to provide per-ton prices for manufactured sand, #57 rock, 1" road base, and cold mix asphaltic concrete either delivered or picked up by City staff at the vendor's plant location. Five (5) vendors submitted pricing on various items as further detailed on the attached bid tabulation.

Based on the bids submitted, staff recommends awarding the primary and secondary supplier contracts as follows:

	Primary Supplier	Secondary Supplier
Mfg Sand - Delivered	Green Dream Int'l \$16.26/ton	Brauntex Materials \$18.00/ton
Mfg Sand - Picked Up	Green Dream Int'l \$11.13/ton	Brauntex Materials \$12.00/ton
#57 Rock - Delivered	Green Dream Int'l \$19.42/ton	Brauntex Materials \$20.00/ton
#57 Rock - Picked Up	Vulcan Constr Materials \$13.00/ton	Brauntex Materials \$14.00/ton
1" Road Base - Delivered	Green Dream Int'l \$10.49/ton	Brauntex Materials \$11.75/ton
1" Road Base - Picked Up	Green Dream Int'l \$5.36/ton	Brauntex Materials \$5.75/ton
Cold Mix Asphalt - Delivered	Vulcan Constr Materials \$68.10/ton	none
Cold Mix Asphalt - Picked Up	Vulcan Constr Materials \$44.00/ton	none

Both Brauntex Materials and Green Dream International have plant locations on Wald Road in New Braunfels. Vulcan Materials has been supplying cold mix asphalt from their Uvalde plant to the City for a number of years. Vulcan Materials has a plant on O'Connor Road at Loop 1604 in San Antonio for #57 rock.

Funding for these materials are included in the FY20 Operating Budgets for the various departments.

If approved, the annual contract will begin immediately.