

Mr. Doug Faseler, City Manager City of Seguin 210 E. Gonzales Seguin, TX 78155-5643 November 8, 2019

Dear Mr. Faseler:

As your partner in providing solid waste services to the City of Seguin, Waste Connections Lone Star, Inc. d/b/a WC of Texas always strives to provide the highest quality services at the lowest possible price. As you are aware, our costs of labor, health insurance, disposal and fuel increase every year.

We respectfully submit a rate adjustment based on the agreement as outlined on pages 8-10 in Section 10 Rate Adjustment, paragraph E. Fuel Cost Adjustment, in the event the semi-annual average price of fuel is less than the base price, the fuel cost adjustment shall be a downward adjustment to all rates and in accordance with the chart in Exhibit "D" of the contract, Fuel Surcharge Table. Since the six month period of the year March 25th, 2019, fuel costs had decreased and the effect was a fuel cost adjustment decrease. However, in Section 10 E. Fuel Cost Adjustment of the Agreement it states that in the event the six (6) month average fuel cost exceeds the "Base Price" there shall be an upward adjustment of the price based on the Fuel Surcharge Table. Since the past six (6) month fuel average was \$2.834 per gallon and is below the \$3.02 per gallon Base Price for trash and the \$3.00 per gallon Base Price for recycling, there would not be a fuel cost adjustment to the current contract price at this time. The six month fuel cost adjustment of the year is calculated as follows:

Fuel Cost Adjustment:

| <u>Trash</u> | March 25, 2019 | <u>September 23, 2019</u> |
|--------------------------------------|----------------------------------|-------------------------------------|
| Exhibit "D" Base Line Unit Price | \$11.15/Mo. | \$11.15/Mo. |
| Average Price per Gallon | \$2.876/Gal.(\$2.945 6 mo. avg.) | \$2.858/Gal. (\$2.834 - 6 mo. avg.) |
| Exhibit "D" Adjusted Unit Trash Rate | \$11.10/Mo. | \$11.02/Mo. |
| Current Contract Trash Price/Home | \$12.59/Mo. | \$12.59/Mo. (Adjusted) |
| Effective % Cost Adjustment | | 0.0% |

Recycling

Total

• Recycling is separate from the trash and therefore, the fuel surcharge table is not applicable to the recycling rates. However, the semi-annual fuel cost adjustment is applicable by the percentage change in the average price of diesel fuel during the six month period. The six month period of the year March 18th, 2019 - September 23rd, 2019, fuel costs decreased and typically would involve a fuel cost decrease. However, in Section 10 E. Fuel Cost Adjustment of the Agreement it states that in the event the six (6) month average fuel cost exceeds the "Base Price" there shall be an upward adjustment of the price based on the Fuel Surcharge Table. Since the past six (6) month fuel average was \$2.834 per gallon and is below the \$3.02 per gallon Base Price for trash and the \$3.00 per gallon Base Price for recycling, there would not be a fuel cost adjustment to the current contract price at this time.

Contract Recycling Price/Home_ Effective % Cost Adjustment (Contract Net Recycling Price cannot go below \$3.00/Mo.) \$ 3.18/Mo. \$ 3.18/Mo. (Adjusted) 0.00% \$0.00/Mo.

\$ 3.18/Mo. (per contract)

Page 2 November 12, 2019

| Current Total Contract Trash Price/Home | \$12.59/Mo. | \$12.59/Mo. (Adjusted) |
|---|-------------|------------------------|
| Current Total Contract Recycle Price/Home | \$ 3.18/Mo. | \$ 3.18/Mo. (Adjusted) |
| Current Total Contract Price/Home | \$15.77/Mo. | \$15.77/Mo. (Adjusted) |
| Total Adjusted Cost/Home/Month | | \$ 0.00/Mo. |

We are requesting a Consumer Price Index (CPI-U) price adjustment per our agreement for all services as listed in Exhibit "A" Rates for Collection and Disposal of Refuse for the City of Seguin. The criteria we are basing our request is outlined on page 6, in Section 10. Rate Adjustment (A) CPI-U Adjustment of our current agreement, dated October 1, 2018. The CPI percentage for the time frame detailed on the above page and paragraph is 1.7% (based on September 1, 2018 to August 31, 2019) and is based upon the Consumer Price Index for All Urban Wage Earners (All Items). However, the CPI-U Adjustment occurs after the Initial Rate has been adjusted in accordance to Section 10. Rate Adjustment (E) Fuel Cost Adjustment as shown above and, the rate adjustments are calculated as follows:

Residential - CPI-U Cost Adjustment:

The listed CPI-U adjustment for the period of September 2018 through August 2019 = 1.7%

| September 2018 Index | September 2019 Index |
|----------------------|----------------------|
| 252.439 | 256.759 |

 $256.759 - 252.439 = 4.31/252.439 = 0.0171 \times 100 = 1.7\%$

| | <u>October 2018</u> | October 2019 |
|---|-------------------------|--|
| Base Trash Rate/Home/Mo. 1.7% CPI-U Cost Adjustment New Trash Rate/Home/Mo. | \$ 12.59/Mo. \$ 0.00 | \$12.59/Mo. (Adjusted) + <u>\$ 0.21/Mo.</u> \$12.80/Mo. |
| Base Recycling Rate/Home/Mo. 1.7% CPI-U Cost Adjustment New Recycling Rate/Home/Mo. | \$ 3.18/Mo. \$ 0.00 | \$ 3.18/Mo. (Adjusted) + <u>\$ 0.05/Mo.</u> \$ 3.23/Mo. |
| New Total Residential Rate: | | \$16.03/Mo. |

New Total Residential Rate:

As shown above, the total semi-annual fuel cost adjustment on recycling of 0.0 % plus the CPI-U adjustment of 1.7% on trash and recycling will equal a total adjustment to rates of \$0.26 month for all residential accounts.

We are requesting that this rate increase would be scheduled to take effect on October 1, 2019. The new rates would be as scheduled on following Exhibit "A".

If you have any questions do not hesitate to contact me at 830-372-9303. We truly appreciate the opportunity to be your solid waste service provider and look forward to continuing our public-private partnership.

Best Regards,

James R. Hare

James R. Hare District Municipal Marketing Manager • Page 2 November 12, 2019

Waste Connections Lone Star, Inc.

Attachment

EXHIBIT "A"

Residential Rate Schedule Proposed to be Effective October 1, 2019 0.0 % Fuel Cost Adjustment on Recycling (March 18, 2019- September 23, 2019) 1.7% CPI-U Cost Adjustment (September 2018- August 2019)

Residential Collection:

| Residential Trash Service Once Per Week: | Current Rate \$12.59 Per Month | New Rate \$12.80 Per Month |
|--|---------------------------------------|--|
| Residential Recycling Service Once Per Week: | \$ 3.18 Per Month | \$ 3.23 Per Month |
| Total Residential Service Rate | \$15.77 Per Month | \$16.03 Per Month |
| Sludge Services: | | |
| Sludge Haul Fee Disposal Fee: | \$205.61Per Haul \$ 18.87 Per Yard | \$209.11 Per Haul \$ 19.19 Per Yard |