

**Quoted for:** City of Seguin

**Customer Contact:**

**Phone: / Email:**

**Quoted by:** Jonathan Dover

**Phone: / Email:** 919-529-3521/jonathan.dover@altec.com

**Altec Account Manager:** Keith Kirkconnell

**REFERENCE ALTEC MODEL**

<b>AT41M</b>	<b>Articulating Telescopic Aerial Device with Material Handling Insulated, 41'</b>	<b>\$132,085</b>
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**(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)**

1			
2			
3			
4			

**(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)**

1	CH	Cone Holder, Fold Over Post Style	\$277
2	LR	Ladder Rack	\$1,086
3	BK	WATER CASK (Includes Bracket)	\$206
4	RL	COMPARTMENT LIGHTS in Body Compartments - Rope LED (Per Compartment)	\$1,036
5	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls	\$709
6	PSWI2	PURE SINE WAVE INVERTER.2400 Watts Continuous. GFCI Outlet at Rear.	\$2,890
7			
8			
<b>SOURCEWELL OPTIONS TOTAL:</b>			<b>\$138,289</b>

**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	Additional Platform Step/Platform Lighting	\$531
2	UNIT & HYDRAULIC ACC	N/A	\$0
3	BODY	N/A	\$0
4	BODY & CHASSIS ACC	Triplex Robo Reel, Louvered Panel, Transformer Rack, Mnt. Bkt. For Inv., DICA Pac	\$2,073
5	ELECTRICAL	Spot Light, Ground Reel & Cable, Clamp, Ground Sys., Ground Lug and Bkt., 42" Directional Light Bar LED	\$4,600
6	FINISHING	N/A	\$0
7	CHASSIS	2020 Ext. Cab Ford F550 4X4	\$5,886
8	OTHER	N/A	\$0
<b>OPEN MARKET OPTIONS TOTAL:</b>			<b>\$13,090</b>

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$151,379**

**Delivery to Customer: \$2,698**

**TOTAL FOR UNIT/BODY/CHASSIS: \$154,077**

**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1			
2			
3			
4			

**\*\*Pricing valid for 45 days\*\***

**NOTES**

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than **330** days ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

**BUILD LOCATION:** Creedmoor, NC