

3500 Shelby Lane Denton, Texas 76207 GDN P115891 TXDOT MVD No. A115890 EIN 27-4333590

September 13, 2017

Dale Skinner, Fire Chief Seguin Fire Department 660 Texas 46 Seguin TX 78155

Proposal for 2017 Enforcer Pumper

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to Seguin Fire Department. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB Seguin Fire Department and training on operation and use of the apparatus.

Description Amount

EP804488, No. 615, Job 30555, 2017 Enforcer PUC Pumper
Pierce, Enforcer, Pumper, PUC, DD13 525, 1000 gal, PUC 1500
Price guaranteed for 10 days. Delivery within 1-2 months of order date. A warranty term of 12 months is included. The unit must be accepted by by the City of Seguin prior to October 1st, 2017 to be eligible for the promotional discount. After acceptance, the following modifications will be completed: 1. The upper portions of the cab and body will be painted black 2. An aluminum hose bed cover will be installed 3. An EMS cabinet will be installed that matches the one in 29741 4. A Setcom intercom will be installed with a wireless driver position 5. An Akron Hi-Riser deck gun package with stacked tips and fog nozzle will be provided 6. Graphics will be applied that match 29741

Vehicle Price \$ 642,222.00

Promotional Discount (\$ 26,542.00)

SUB TOTAL \$ 615,680.00

BuyBoard 491-15 \$ 1,500.00

TOTAL \$ 617,180.00

Taxes. Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation. In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

binding and accepted by the Customer. The	gning of this proposal, the terms and conditions stated herein will be considered terms and acceptance of this proposal will be governed by the laws of the state of binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing siddons-Martin Emergency Group, LLC.
Sincerely,	
Travis Walden Siddons-Martin Emergency Group, LLC	
I,	the authorized representative of Seguin Fire Department, agree to purchase the oposal and the specifications attached hereto.
Signature & Date	

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and