

Quoted for: City of Seguin
 Customer Contact: Clarence Smith
 Phone: / Email: csmith@seguintexas.gov

Quoted by: Ian Rider
 Phone: 540-492-1810 / Email: ian.rider@altec.com
 Altec Account Manager: Keith Kirkconnell

REFERENCE ALTEC MODEL		Sourcewell Price
AC30-103S	Hydraulic Telescopic Crane	\$322,820

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AC30-103S-2JIB	Two Piece 26'-44' - Telescopic Side Stow Jib	\$7,508
2	AC30-103S-AUTO	Automatic Transmission	\$7,408
3	AC30-103S-PLAT	Two-Man Platform (800lbs. Capacity)	\$7,508
4	AC30-103S-RRC	Radio remote controls, transmitter displays LMI info.	\$14,186
5	AC18-70B-FBO	Front Bumper Outrigger	\$6,338

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	OC	Hydraulic Oil Cooler, Single Fan	\$522
2	TBE	ELECTRIC TRAILER BRAKE CONTROLLER. Controls Trailers with Electric Brakes. Wired to 7-Way Plug Next to Pintle Hook	\$262
3	SPOT4	SIX (6) POINT STROBE SYSTEM (LED)	\$966
4	VES	VERTICAL EXHAUST. Mounted to Back of Cab. Vertical Tailpipe with Guard and	\$271
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$367,789

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	AC30-101B ILO AC30-103S	-\$14,276
2	UNIT & HYDRAULIC ACC	Load Block, Three Sheave 6/7 Part, Block Holder	\$4,891
3	BODY	Stake Pockets/Rub Rails	\$777
4	BODY & CHASSIS ACC	Storage Boxes, Control stand boxes	\$4,543
5	ELECTRICAL	12" cab strobe	\$809
6	FINISHING		\$0
7	CHASSIS	Custom chassis options	\$0
8	OTHER	FET	Exempt
OPEN MARKET OPTIONS TOTAL:			-\$3,256

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$364,533
 Delivery to Customer at \$2.20 / mile: \$2,957

TOTAL FOR UNIT/BODY/CHASSIS: \$367,490

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than _____ days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: