



Seguin Police Department



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350 N. Guadalupe Street
Seguin, Texas 78155

Phone: (830) 379-2123
Fax: (830) 401-2379

MEMORANDUM

TO: City Council
Steve Parker, City Manager
Donna Dodgen, Mayor
Susan Caddell, Finance Director
Jason Brady, Chief of Police
Jaime Suarez, Assistant Chief of Police
Mike McCann, Administrative Lieutenant

FROM: Marcos Martinez, Patrol Lieutenant

REF: Resolution Authorizing Purchase of eight 2026 Ford F-150 Responder trucks.

DATE: March 3, 2026

Historical Background:

The Seguin Police Department historically leased vehicles through American National Leasing. Although the lease process allowed the department to replace on average up to ten vehicles a year, this did not allow for the expansion of the patrol division. Over the last several years the department has purchased two or more vehicles from the lease to allow for growth in agency size. In the year 2025-2026 the department transitioned from lease to purchase which allowed the department to add six more patrol vehicles to replace aging vehicles ranging from 2013-2019. Continuing this trend will allow the department to grow the fleet, maintaining vehicles for longer than four years (typical of lease) and lessen the need to replace ten to twelve vehicles per year. Currently sergeants are assigned a patrol ready vehicle with Axon fleet 3 camera systems. By purchasing new vehicles specific to the patrol sergeant rank will allow six marked units back into the patrol fleet.

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The department has historically used two-wheel drive SUVs for patrol operations; there has been a need in the past for the use of four-wheel drive. The F-150 Responder is a pursuit rated four-wheel drive truck, this addition to the patrol fleet will allow response in greater adverse conditions where a two-wheel drive patrol vehicle will be unsuccessful thus hindering response to emergencies.

Action Requested:

The Seguin Police Department is seeking approval by the City Council for the purchase of eight 2026 Ford F-150 Responder 4-wheel drive trucks in the amount of \$805,627.62. The price would consist of the purchase of the vehicle through a TIPS dealer, upfit, and additional equipment unable to purchase through the upfitter.

Procurement Methodology & Finding Source:

If approved, the funding for this project will be secured in the mid-year budget from FY 2025/2026.

Staff Recommendation:

Staff have reviewed the proposal with management and find the proposal has met all the required specifications and within the estimated budget. Staff recommends the purchase approval of the eight 2026 Ford F-150 Responder trucks in the amount of \$869,627.72.

Additional Information:

Items not listed in the upfit quote from Defender Supply include an LCRA XL-200M mobile radio with install kit, LCRA XL200 portable radio, Dell 5420 laptop, Havis computer dock, and Key Defender Knox box key assembly.

The estimated cost for each is listed below:

LCRA mobile radio- 10,000.00 per
Dell 5420 laptop- 3,800.00 per
Havis docking station- 900.00 per
Key Defender- 1000.00 per
LCRA handheld radio XL200 portable- 8,000.00

Attachments:

- 1- Quote- Sames Government Fleet Services
- 2- Defender Supply quote for Patrol, Traffic, CASE
- 3- Key Defender quote

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