



It's real.

Date: February 24, 2025

To: Mayor and City Councilmembers
Steve Parker, City Manager

From: Susan Caddell *Susan Caddell*
Director of Finance

Subject: Financial Reports for Three Months Ended December 31, 2024

Attached you will find financial reports for the General, Utility, Coliseum, and Sequin Events Complex for the three months ended December 31, 2024.

The first report is the Income Statement for the General Fund on a budgetary comparison. We have collected 35.3% of our budgeted revenues.

- Property Tax is 48.1% of budget. We do collect the largest of this budget during the first four months of fiscal year.
- State/Federal Government Grants are 34.7% of budget.
- Sales Tax is 27.8% of budget.
- Public Safety is 35.9% of budget. This includes EMS revenue.
- Sanitation Revenue is 26.1% of budget.
- Health is 29.6% of budget. This includes food establishment inspections and animal services fees.
- Interest Revenue is 33.8% of budget. Interest rates are higher than anticipated.
- Miscellaneous Revenue is 49.8% of budget. We bill annually for alarm permits at the beginning of the fiscal year, which takes up a large portion of this revenue.
- Private Source Donations is 52.8% of budget. This includes donations from the Friends of the Library or the Library Foundation.
- Lease Revenues is 115% of budget. We receive the annual payment for Sprint Tower lease in the first quarter. It was higher than anticipated.

Expenditures are 31.6% of budget. Non-Departmental is 62.1% of budget. This is due to paying half of the indigent care amount in October in the amount of \$1,356,491.97. In addition, the entire amount of budgeted transfers of \$3,447,763 to General Fund Capital Projects has been transferred. Finally, as we collect our property tax revenue, the debt service portion of the property tax is transferred to the General I&S Fund.

The next report is the Income Statement for the General Fund as compared to FY24. Our revenue increased by \$1,827,902 or 10.6% from this time last year.

- Property Taxes are up by \$748,254 or 7.6%.
- Building Permits are up by \$380,245 or 99.7%.
- Sales Tax is up by \$383,583 or 11.1%.
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Our expenditures have increased by \$2,924,732 or 19.2% from this time last year.

- Police Department increased by \$196,916 largely due to the increase in salaries and benefits.
- Fire is up by \$179,501 also largely due to an increase in salaries and benefits.
- Non-Departmental increased by \$2,294,418. Transfers to General Fund Capital Projects increased by \$1,290,253. Transfers to General I&S Fund have increased by \$581,684. This coincides with the increase in Property Tax revenue. In addition, the indigent health care payment increased by \$76,232.

The next report is the Income Statement for the Utility Fund on a budgetary comparison. We have collected 26.7% of our budgeted revenues.

- Interest Revenue is 37.9% of budget. Interest rates are higher than anticipated.
- Lease Revenues are 100% of budget. This is the lease payment we receive from Wells Fargo.

Expenditures for the Utility Fund are 28.4% of budget.

- Non-Departmental is 41.8% of the budget. This is due to the fact the entire amount of budgeted transfer of \$5,083,383 to Utility Fund Capital Projects was transferred at the beginning of the year.

The next report is the Income Statement for the Utility Fund as compared to FY24. Our revenue has increased by \$2,120,048 or 13.2%.

- Electric Revenue is up by \$846,302 or 10.9%.
- Water Revenue is up by \$752,572 or 16.8%
- Sewer Revenue is up by \$500,091 or 15.3%.

Expenditures have increased by \$1,349,341 or 7%.

- Electric Distribution has increased by \$721,181 largely due to an increase in the wholesale power costs. This coincides with an increase in electric revenue.
- Water Plant has increased by \$394,769 due to an increase in the payments to SSLGC for water purchased. This coincides with the increase in water revenue.

The next reports are income statements compared to budget and prior year for the Coliseum Fund and Seguin Events Complex. In the past, I have included the statements

for the Golf Fund, but due to the fact the course is shut down for the season, I will not be presenting reports for the Golf Course this year. Net revenues have increased in the Coliseum Fund by \$10,345 from FY24. Net revenues have also increased in the Seguin Events Complex by \$9,339 from FY24.

The next reports detail more information about the sales tax revenue. Sales tax is up for the year by 11.11%. In December, the revenue increased by 20.25%. This included a large audit collection of \$187,573.

The next several pages include our current grant portfolio and those that are pending award notification. Some grants have carried over from one year to the next.

Finally, you will find the last two pages for our Hotel Occupancy Tax Collections. We are up slightly from this time last year by \$11,778.40, or 2.4%.

Please let me know if you have any questions or would like additional information provided.



FY2023 INCOME STATEMENT-GENERAL FUND

For the Three Months Ended December 31, 2024

	FY 2024-25 Actual 12/31/24	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
001 - GENERAL FUND REVENUE				
3110 - Property Tax	10,542,711	21,905,000	(11,362,289)	48.1%
3180 - Franchise Taxes	95,804	1,525,380	(1,429,576)	6.3%
3210 - Building Permits	761,546	3,235,000	(2,473,454)	23.5%
3220 - Other Licenses & Permits	7,180	4,000	3,180	179.5%
3310 - Interlocal Agreement	269,438	1,101,174	(831,736)	24.5%
3340 - State/Federal Gov. Grants	42,922	123,638	(80,716)	34.7%
3350 - Sales Tax	3,834,872	13,800,000	(9,965,128)	27.8%
3350 - Other State Gov. Shared Revenue	23,966	175,000	(151,034)	13.7%
3410 - Charges for Services	18,000	72,000	(54,000)	25.0%
3420 - Public Safety	538,004	1,500,000	(961,996)	35.9%
3440 - Sanitation Revenues	686,916	2,630,000	(1,943,084)	26.1%
3450 - Health	32,519	110,000	(77,481)	29.6%
3470 - Culture and Recreation	79,499	432,000	(352,501)	18.4%
3510 - Municipal Court	125,854	565,700	(439,846)	22.2%
3520 - Library	6,276	21,000	(14,724)	29.9%
3610 - Interest Revenues	263,675	780,529	(516,854)	33.8%
3620 - Miscellaneous Revenues	394,810	793,304	(398,494)	49.8%
3630 - Lease Revenues	15,741	13,688	2,053	115.0%
3650 - Private Source Donations	52,827	100,000	(47,173)	52.8%
3700 - User Fees	1,307,086	5,228,342	(3,921,256)	25.0%
3910 - Intragovernmental Trnsfrs	3,525	14,000	(10,475)	25.2%
Revenue Totals	19,103,170	54,129,755	(35,026,585)	35.3%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	30,221	138,244	108,022	21.9%
11 - City Manager	75,061	340,271	265,210	22.1%
12 - Finance	202,475	1,050,672	848,197	19.3%
14 - Legal and Judicial	115,915	519,924	404,009	22.3%
16 - Police	2,612,782	12,175,507	9,562,725	21.5%
17 - Fire	2,307,724	11,529,242	9,221,518	20.0%
18 - Animal Services	151,314	798,343	647,029	19.0%
21 - Planning	542,302	2,755,974	2,213,672	19.7%
22 - City Secretary	58,981	173,762	114,781	33.9%
23 - Human Resources	93,259	486,637	393,378	19.2%
24 - Public Works Department	541,922	2,814,168	2,272,245	19.3%
25 - Vehicle Maintenance	155,283	779,812	624,529	19.9%
26 - Engineering/Capital Projects	109,130	556,801	447,670	19.6%
27 - Brush Department	143,653	683,511	539,859	21.0%
28 - Downtown & Main St. Prog.	53,916	273,029	219,113	19.7%
29 - Facilities	67,663	421,099	353,436	16.1%
31 - Public Library	457,812	1,924,281	1,466,469	23.8%
34 - Parks and Recreation	632,566	2,940,402	2,307,836	21.5%
87 - Information Technologies	309,002	1,561,424	1,252,422	19.8%
89 - City Attorney	51,645	254,637	202,991	20.3%
90 - Non-Departmental	9,444,859	15,199,779	5,754,920	62.1%
Expenditure Totals	18,157,484	57,377,518	39,220,034	31.6%
Net Revenues (Expenditures)	945,686	(3,247,763)	4,193,449	



FY2023 INCOME STATEMENT

Prior vs. Actual - General Fund

For the Three Months Ended December 31, 2024 and
December 31, 2023

	FY 2024-25 Actual 12/31/24	FY 2023-24 Actual 12/31/23	Variance Pos. (Neg)	% Variance Pos. (Neg.)
001 - GENERAL FUND REVENUE				
3110 - Property Tax	10,542,711	9,794,456	748,254	7.6%
3180 - Franchise Taxes	95,804	53,985	41,819	77.5%
3210 - Building Permits	761,546	381,301	380,245	99.7%
3220 - Other Licenses & Permits	7,180	0	7,180	NA
3310 - Interlocal Agreement	269,438	204,455	64,983	31.8%
3340 - State/Federal Gov. Grants	42,922	64,705	(21,783)	-33.7%
3350 - Sales Tax	3,834,872	3,451,288	383,583	11.1%
3350 - Other State Gov. Shared Revenue	23,966	25,433	(1,467)	-5.8%
3410 - Charges for Services	18,000	18,000	0	0.0%
3420 - Public Safety	538,004	449,620	88,384	19.7%
3440 - Sanitation Revenues	686,916	638,601	48,316	7.6%
3450 - Health	32,519	28,615	3,904	13.6%
3470 - Culture and Recreation	79,499	76,920	2,579	3.4%
3510 - Municipal Court	125,854	133,333	(7,479)	-5.6%
3520 - Library	6,276	5,264	1,012	19.2%
3610 - Interest Revenues	263,675	290,448	(26,773)	-9.2%
3620 - Miscellaneous Revenues	394,810	373,038	21,772	5.8%
3630 - Lease Revenues	15,741	13,688	2,053	15.0%
3650 - Private Source Donations	52,827	28,266	24,561	86.9%
3700 - User Fees	1,307,086	1,240,400	66,685	5.4%
3910 - Intragovernmental Trnsfrs	3,525	3,451	74	2.2%
Revenue Totals	19,103,170	17,275,269	1,827,902	10.6%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	30,221	31,971	1,750	5.5%
11 - City Manager	75,061	63,921	(11,140)	-17.4%
12 - Finance	202,475	201,624	(851)	-0.4%
14 - Legal and Judicial	115,915	106,176	(9,739)	-9.2%
16 - Police	2,612,782	2,415,866	(196,916)	-8.2%
17 - Fire	2,307,724	2,128,223	(179,501)	-8.4%
18 - Animal Services	151,314	154,311	2,997	1.9%
21 - Planning	542,302	575,727	33,425	5.8%
22 - City Secretary	58,981	35,604	(23,377)	-65.7%
23 - Human Resources	93,259	95,655	2,396	2.5%
24 - Public Works Department	541,922	494,116	(47,806)	-9.7%
25 - Vehicle Maintenance	155,283	143,014	(12,269)	-8.6%
26 - Engineering/Capital Projects	109,130	105,835	(3,295)	-3.1%
27 - Brush Department	143,653	138,641	(5,012)	-3.6%
28 - Downtown & Main St. Prog.	53,916	54,816	900	1.6%
29 - Facilities	67,663	83,213	15,550	18.7%
31 - Public Library	457,812	411,066	(46,746)	-11.4%
34 - Parks and Recreation	632,566	545,310	(87,256)	-16.0%
87 - Information Technologies	309,002	252,822	(56,180)	-22.2%
89 - City Attorney	51,645	44,400	(7,245)	-16.3%
90 - Non-Departmental	9,444,859	7,150,441	(2,294,418)	-32.1%
Expenditure Totals	18,157,484	15,232,752	(2,924,732)	-19.2%
Net Revenues (Expenditures)	945,686	2,042,517	(1,096,830)	



FY2023 INCOME STATEMENT-UTILITY FUND

For the Three Months Ended December 31, 2024

Account Number	Account Name	FY 2024-25 Actual 12/31/24	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
002 - UTILITY FUND REVENUE					
3410 - Charges for Services		63,915	562,686	(498,772)	11.4%
3430 - Electric Revenue		8,586,578	33,283,550	(24,696,972)	25.8%
3432 - Water Revenue		5,240,413	19,332,790	(14,092,377)	27.1%
3434 - Sewer Revenue		3,766,830	13,635,500	(9,610,763)	27.6%
3480 - Other Charges		203,791	550,000	(346,209)	37.1%
3610 - Interest Revenues		189,582	500,500	(310,918)	37.9%
3620 - Miscellaneous Revenues		177,485	574,500	(397,015)	30.9%
3630 - Lease Payments		42,150	42,150	0	100.0%
3700 - User Fees		10,750	43,000	(32,250)	25.0%
4 - Revenue Totals:		18,281,494	68,524,676	(49,985,275)	26.7%
002 - UTILITY EXPENDITURES					
44 - Utility Billing		161,891	741,731	579,840	21.8%
45 - Utility Administration		101,884	685,285	583,401	14.9%
46 - Administrative Services		436,132	2,008,055	1,571,923	21.7%
47 - Electric Distribution		4,787,394	23,394,966	18,607,573	20.5%
48 - Utility Services		459,651	2,176,582	1,716,931	21.1%
49 - Engineering/Capital Projects		310,992	1,490,631	1,179,640	20.9%
56 - Water Plant		2,321,072	7,273,448	4,952,376	31.9%
57 - Water/Sewer		1,838,349	7,351,822	5,513,473	25.0%
65 - Geronimo Creek WWTP		126,901	545,500	418,599	23.3%
66 - Walnut Branch WWTP		394,902	1,705,841	1,310,939	23.1%
80 - Economic Development		150,183	647,856	497,673	23.2%
81 - Facilities		296,408	1,455,190	1,158,782	20.4%
87 - Information Technologies		345,023	1,665,292	1,320,269	20.7%
89 - City Attorney		86,435	364,146	277,711	23.7%
90 - Non-Departmental		8,845,236	21,185,309	12,340,073	41.8%
Expenditure Totals:		20,662,451	72,691,656	52,029,205	28.4%
Net Revenues (Expenditures)		(2,380,957)	(4,166,980)	1,786,022	



FY2023 Income Statement Prior vs. Actual - Utility Fund

**For the Three Months Ended December 31,
2024 and December 31, 2023**

Account Number	Account Name	FY 2024-25 Actual 12/31/24	FY 2023-24 Actual 12/31/23	Variance Pos. (Neg)	% Variance Pos. (Neg.)
002 - UTILITY FUND REVENUE					
3410 - Charges for Services		63,915	57,521	6,393	11.1%
3430 - Electric Revenue		8,586,578	7,740,276	846,302	10.9%
3432 - Water Revenue		5,240,413	4,487,841	752,572	16.8%
3434 - Sewer Revenue		3,766,830	3,266,740	500,091	15.3%
3480 - Other Charges		203,791	91,707	112,084	122.2%
3610 - Interest Revenues		189,582	289,977	(100,395)	-34.6%
3620 - Miscellaneous Revenues		177,485	174,483	3,001	1.7%
3630 - Lease Payments		42,150	0	42,150	NA
3700 - User Fees		10,750	10,750	0	0.0%
4 - Revenue Totals:		18,281,494	16,119,296	2,162,198	13.4%
002 - UTILITY EXPENDITURES					
44 - Utility Billing		161,891	142,569	(19,322)	-13.6%
45 - Utility Administration		101,884	124,609	22,725	18.2%
46 - Administrative Services		436,132	405,464	(30,668)	-7.6%
47 - Electric Distribution		4,787,394	4,066,213	(721,181)	-17.7%
48 - Utility Services		459,651	460,012	361	0.1%
49 - Engineering/Capital Projects		310,992	260,149	(50,843)	NA
56 - Water Plant		2,321,072	1,926,303	(394,769)	-20.5%
57 - Water/Sewer		1,838,349	1,447,914	(390,435)	-27.0%
65 - Geronimo Creek WWTP		126,901	97,335	(29,566)	-30.4%
66 - Walnut Branch WWTP		394,902	360,097	(34,805)	-9.7%
80 - Economic Development		150,183	113,660	(36,523)	-32.1%
81 - Facilities		296,408	303,636	7,228	2.4%
87 - Information Technologies		345,023	296,149	(48,874)	-16.5%
89 - City Attorney		86,435	65,075	(21,360)	-32.8%
90 - Non-Departmental		8,845,236	9,243,925	398,689	4.3%
Expenditure Totals:		20,662,451	19,313,110	(1,349,341)	-7.0%
Net Revenues (Expenditures)		(2,380,957)	(3,193,814)	812,856	-25.5%



FY2023 -INCOME STATEMENT-COLISEUM FUND

For the Three Months Ended December 31, 2024

	FY 2024-25 Actual 12/31/24	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	27,600	90,000	(62,400)	30.7%
Interest Earnings	4,482	12,100	(7,618)	37.0%
Miscellaneous Revenue	296	0	296	0.0%
Credit Card Service Fees	176	1,000	(824)	17.6%
Transfers from Occupancy Tax	68,875	275,500	(206,625)	25.0%
Revenue Totals	101,429	378,600	(277,171)	26.8%
007 - COLISEUM EXPENDITURES				
Salaries	13,571	62,044	48,473	21.9%
Benefits	6,396	27,328	20,932	23.4%
Utilities	15,784	65,550	49,766	24.1%
Janitorial Services	10,750	43,000	32,250	25.0%
Repairs/Maintenance	5,126	55,000	49,874	9.3%
Equipment Rental	157	1,000	843	15.7%
General Supplies	1,036	40,050	39,014	2.6%
Credit Card Service Fees	481	4,000	3,519	12.0%
Public Relations	0	2,000	2,000	0.0%
Capital Outlay	0	20,000	20,000	0.0%
Expenditure Totals	53,301	321,772	268,470	16.6%
Net Revenues (Expenditures)	48,128	56,828	(8,701)	



FY2023 INCOME STATEMENT

Prior vs. Actual - Coliseum

For the Three Months Ended December 31, 2024 and December 31, 2023

	FY 2024-25 Actual 12/31/24	FY 2023-24 Actual 12/31/23	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	27,600	16,550	11,050	66.8%
Concession Income	0	2,978	(2,978)	-100.0%
Interest Earnings	4,482	5,167	(685)	-13.3%
Miscellaneous Revenue	296	167	129	77.3%
Credit Card Service Fees	176	309	(133)	-43.0%
Transfers from Occupancy Tax	68,875	68,875	0	0.0%
Revenue Totals	101,429	94,046	7,383	7.9%
007 - COLISEUM EXPENDITURES				
Salaries	13,571	13,092	(478)	-3.7%
Benefits	6,396	6,194	(202)	-3.3%
Utilities	15,784	12,528	(3,256)	-26.0%
Janitorial Services	10,750	10,750	0	0.0%
Repairs/Maintenance	5,126	6,471	1,344	20.8%
Equipment Rental	157	212	55	26.0%
General Supplies	1,036	6,316	5,281	83.6%
Credit Card Service Fees	481	701	220	31.4%
Expenditure Totals	53,301	56,264	2,963	5.3%
Net Revenues (Expenditures)	48,128	37,782	10,345	



FY2023 INCOME STATEMENT

SEGUIN EVENTS COMPLEX

For the Three Months Ended December 31, 2024

	FY 2024-25 Actual 12/31/24	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	5,620	20,000	(14,380)	28.1%
Fairgrounds Facilities Rentals	5,675	35,000	(29,325)	16.2%
Interest Earnings	1,082	3,100	(2,018)	34.9%
Miscellaneous Revenue	694	289	405	240.0%
Transfers from Occupancy Tax	22,946	91,783	(68,837)	25.0%
Revenue Totals	36,017	150,172	(114,155)	24.0%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	16,003	73,217	57,214	21.9%
Benefits	7,374	32,061	24,687	23.0%
Utilities	6,490	22,200	15,710	29.2%
Repairs/Maintenance	4,208	14,000	9,792	30.1%
General Supplies	947	11,500	10,553	8.2%
Capital Outlay	0	10,000	10,000	0.0%
Expenditure Totals	35,023	162,978	127,955	21.5%
Net Revenues (Expenditures)	994	(12,806)	13,800	



FY2023 INCOME STATEMENT

Prior vs. Actual - Seguin Events Complex

For the Three Months Ended December 31, 2024 and December 31, 2023

	FY 2024-25 Actual 12/31/24	FY 2023-24 Actual 12/31/23	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Concession Income	0	810	(810)	-100.0%
Rodeo Arena Rentals	5,620	3,845	1,775	46.2%
Fairgrounds Facilities Rentals	5,675	6,875	(1,200)	-17.5%
Interest Earnings	1,082	1,655	(572)	-34.6%
Miscellaneous Revenue	694	89	604	676.4%
Transfers from Occupancy Tax	22,946	21,383	1,563	7.3%
Revenue Totals	36,017	34,657	1,359	3.9%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	16,003	17,059	1,056	6.2%
Benefits	7,374	7,953	579	7.3%
Utilities	6,490	6,154	(337)	-5.5%
Repairs/Maintenance	4,208	6,201	1,993	32.1%
General Supplies	947	979	32	3.3%
Capital Outlay	0	4,657	4,657	100.0%
Expenditure Totals	35,023	43,003	7,980	18.6%
Net Revenues (Expenditures)	994	(8,346)	9,339	

**CITY OF SEGUIN
SALES TAX**

	Fiscal Year <u>2020</u>	Fiscal Year <u>2021</u>	Fiscal Year <u>2022</u>	Fiscal Year <u>2023</u>	Fiscal Year <u>2024</u>	Fiscal Year 2025				
						<u>1% City</u>	<u>1/4% City *</u>	<u>1/4% SEDC</u>	<u>Total**</u>	<u>% Change</u>
October	715,401	710,128	925,367	976,111	1,093,432	782,241	195,560	195,560	1,173,362	7.31%
November	625,391	651,845	969,137	1,021,656	1,072,243	743,700	185,925	185,925	1,115,550	4.04%
December	<u>888,969</u>	<u>864,526</u>	<u>1,109,367</u>	<u>1,134,680</u>	<u>1,285,613</u>	<u>1,030,640</u>	<u>257,660</u>	<u>257,660</u>	<u>1,545,960</u>	<u>20.25%</u>
SUBTOTAL	2,229,761	2,226,499	3,003,871	3,132,447	3,451,288	2,556,581	639,145	639,145	3,834,872	11.11%
January	657,697	728,815	895,190	963,417	1,018,200					
February	608,998	610,462	828,748	895,923	1,044,838					
March	745,546	942,814	1,103,594	1,216,983	1,231,436					
April	694,246	813,394	1,046,438	1,017,905	1,163,814					
May	693,319	743,207	962,859	1,064,353	1,827,044					
June	815,279	939,469	1,087,789	1,218,514	1,208,811					
July	682,569	827,158	940,146	1,084,862	1,126,022					
August	679,751	868,756	1,015,511	1,120,956	1,202,771					
September	<u>806,611</u>	<u>1,045,014</u>	<u>1,100,117</u>	<u>1,158,698</u>	<u>1,204,434</u>					
TOTAL	8,613,777	9,745,588	11,984,263	12,874,058	14,478,658					

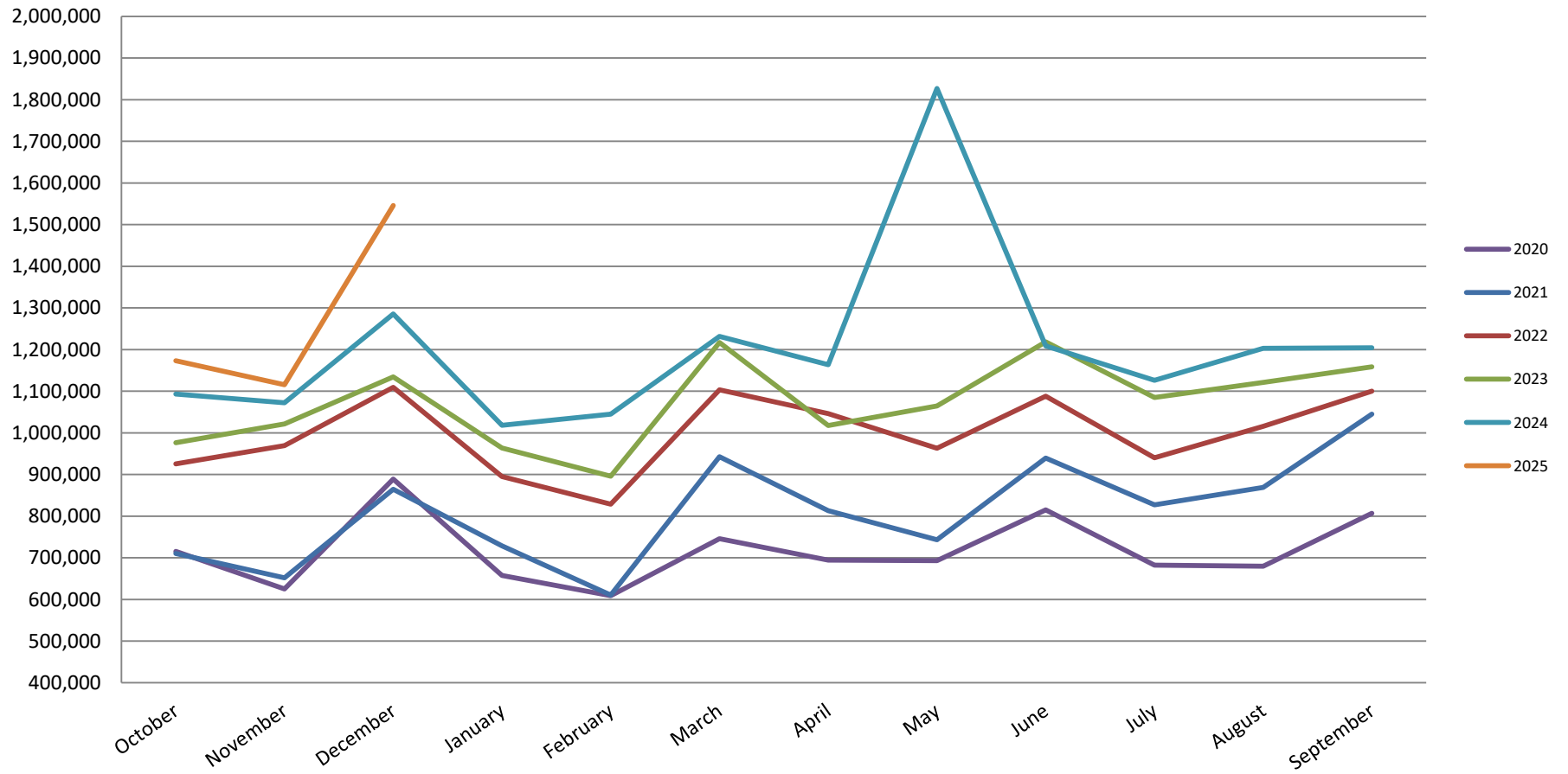
* For Property Tax Reduction

**Includes City's collection of City sales tax for each month.

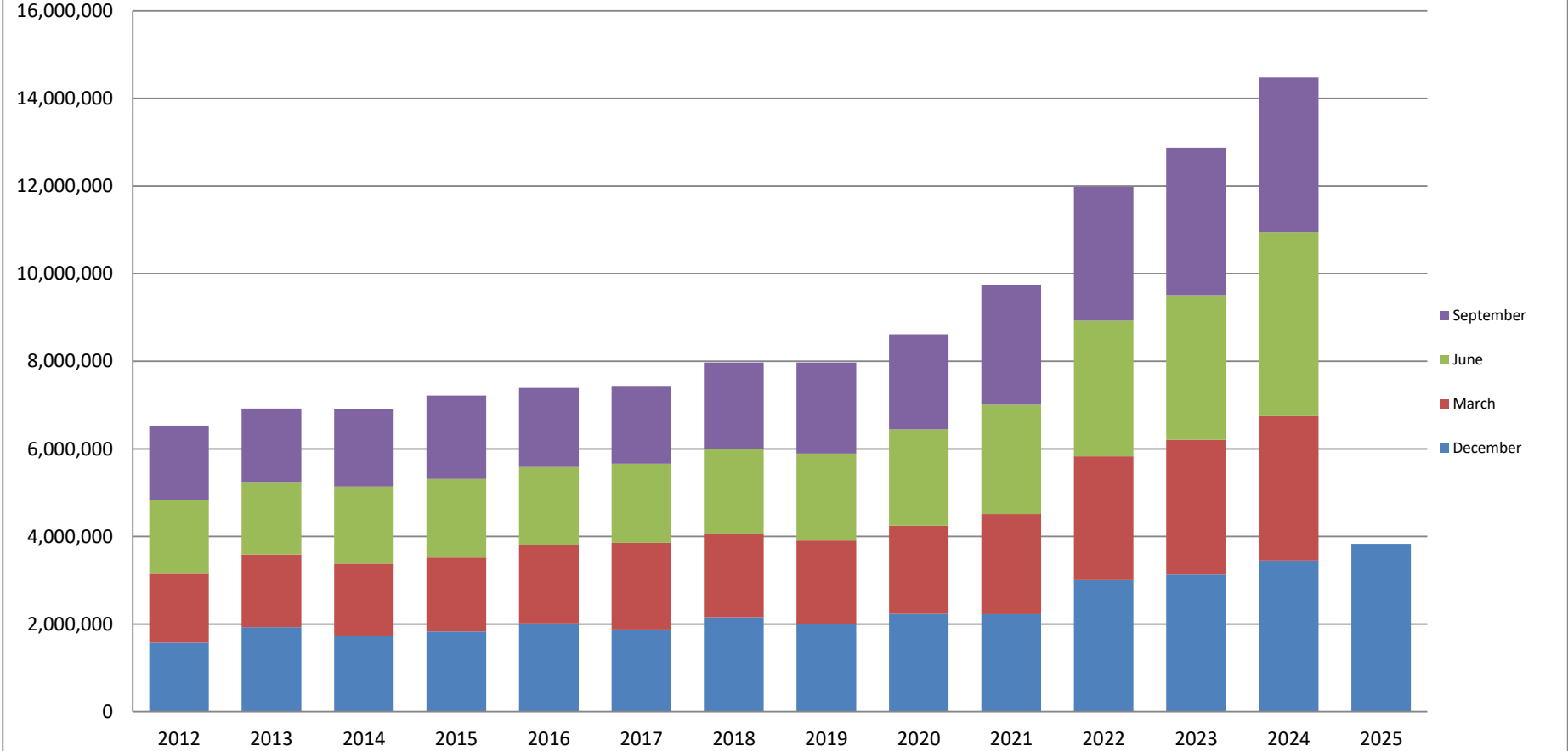
May 2024 includes a large audit collection of \$739,993

December 2024 includes a large audit collection of \$187,573

Sales Tax Trend



Sales Tax Trend by Quarter



**DECEMBER SALES TAX REPORT
FOR SURROUNDING CITIES**

<u>City</u>	<u>FY2024</u>	<u>FY2025</u>	<u>% Increase (Decrease)</u>
Seguin	1,285,613	1,545,960	20.25%
San Marcos	4,036,727	4,274,282	5.88%
Schertz	1,767,829	2,207,291	24.86%
San Antonio	49,075,759	54,450,598	10.95%
New Braunfels	4,091,887	5,235,895	27.96%
Austin	32,971,852	35,194,496	6.74%
Selma	1,077,293	1,329,110	23.37%
Universal City	693,448	778,281	12.23%
Statewide	861,006,580	936,179,712	8.73%

**YEAR-TO-DATE SALES TAX REPORT
FOR SURROUNDING CITIES**

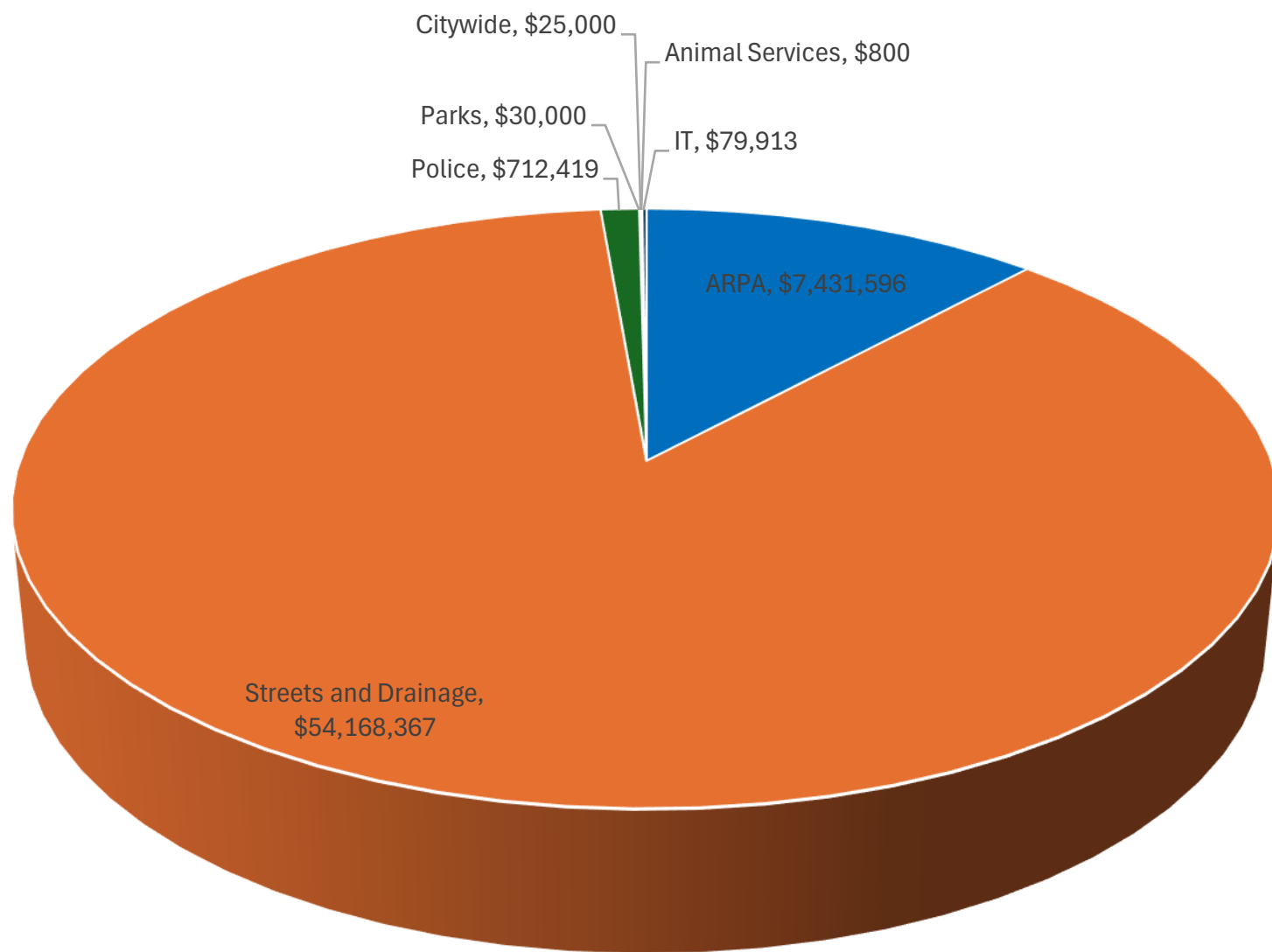
<u>City</u>	<u>FY2024</u>	<u>FY2025</u>	<u>% Increase (Decrease)</u>
Seguin	3,451,288	3,834,872	11.11%
San Marcos	10,454,926	10,705,959	2.40%
Schertz	4,857,898	5,490,780	13.03%
San Antonio	126,908,528	133,011,570	4.81%
New Braunfels	11,372,066	12,736,664	12.00%
Austin	90,193,908	93,255,039	3.39%
Selma	2,555,681	2,977,560	16.51%
Universal City	1,855,620	2,020,867	8.91%
Statewide	2,241,967,991	2,353,668,370	4.98%

GRANTS AWARDED AND STILL IN PROGRESS - FY25

Application	Description	Funding Type	Amount Funded	City Match	Begin	Ends	Department	Status	Fiscal Year
American Recovery Act (ARPA)-SLFRF	Round 1 & 2	Federal	7,431,596.18	0.00	07/01/21	12/30/24	Citywide	Ongoing	FY21
GLO-MIT Hurricane Harvey	4 drainage projects	Federal	37,681,885.50	378,618.00	10/01/21	09/30/28	Engineering	Ongoing	FY22
FY23 State Homeland Security-Regular	Community Response	Federal	38,197.64	0.00	09/01/23	2/28/2025	Police	Ongoing	FY22-25
Law Enforcement Behaviorial Response	Protect & Connect	Federal	477,029.00	175,184.00	10/01/23	9/30/2026	Police	Ongoing	FY23-24
FY24 Texas Preservation Trust Fund	Sebastopol House Porch	State	30,000.00	30,000.00	10/01/23	9/31/2025	Parks	Ongoing	FY23-24
TxDOT-Transportation Alternatives	JoeCarrillo Blvd	Federal	2,002,496.00	0.00	12/01/23	5/1/2025	Engineering	Ongoing	FY23-24
Bullet Proof Vests	20 Angel Armor Vests	Federal	33,821.05	16,910.54	01/01/24	8/31/2025	Police	Ongoing	FY23-24
Bullet Proof Vest Partnership	Bullet Proof Vests	Federal	13,206.29	13,371.64	04/01/24	8/31/2026	Police	Ongoing	FY23-26
Surface Transportation Block Grant (MPO)	Rudeloff Rd	Federal	14,483,985.00	4,660,739.00	07/17/24	7/31/2026	Capital Projects	Ongoing	FY23-26
FY24 AACOG - Solid Waste	Hazardous Waste Collection Event	State	25,000.00	12,500.00	7/31/2024	06/30/25	Utility Billing	Ongoing	FY23-25
FY25-SB224 Catalytic Converter Grant	8 license plate recognition cameras	State	28,333.00	5,667.00	09/01/24	8/31/2025	Police	Ongoing	FY23-25
FY25 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	09/01/24	08/31/25	Police	Ongoing	FY23-25
FY25 Local Border Security Program	Support Operation Border Star	State	20,000	0.00	9/1/2024	8/31/2025	Police	Ongoing	FY23-25
FY25 Seguin Crime Victim Assistance	VOCA	Federal	24,644.84	7,829.69	10/1/2024	09/30/25	Police	Ongoing	FY24-25
Petfinder Foundation - Field Trip	equipment for shelter dog field	Foundation	800.00	0.00	10/1/2024	12/31/24	Animal Services	Ongoing	FY24-25
FY25 Criminal Justice Program-JAG	2 ATVs and light bar	Federal	27,687.34	0.00	10/15/2024	9/30/2025	Police	Ongoing	FY24-25
State and Local Cybersecurity	Mitigation	Federal	50,494.47	6,245.03	11/1/2024	10/31/25	IT	Ongoing	FY24-25
State and Local Cybersecurity	Assessment and Evaluation	Federal	29,419.00	3,862.32	11/1/2024	10/31/25	IT	Ongoing	FY24-25
Grow the Game Grant USA Pickleball	Pickleball equipment	Foundation	NA	0.00	0.00	01/21/26	Parks	starting 1/29/2025	FY25

Total Current Grants 62,448,095.31

FY 24-25 = 133,045.65



Current Grants

FY25-GRANTS APPLIED FOR AND AWAITING NOTICE OF AWARD

Application	Description	Funding Type	Ask Amount	City Match	Grant Term		Application			
					Begin	Ends	Department	Submitted	Est Award Date	Fiscal Year
Murdoch's Round-Up Program	pet food and supplies	Corporate		0.00	02/01/25	8/1/2025	Animal Services	10/11/2024	2/1/2025	FY25
FEMA- AFG	4 monitor/defibrillators	Federal	239,853.00	23,986.00	10/01/25	9/30/2025	Fire Department	12/9/2024	9/1/2025	FY25-26
EPA- Solid Waste Infrastructure for Recycling Grants for Political Subdivisions of States and Territories	Household Hazardous Waste pickups	Federal	751,655.00	0.00	12/01/25	11/30/2028	City Secretary	12/16/2024	9/1/2025	FY25-FY28
LCRA Community Grant	Evacuation Chair for Library	Foundation	4,514.00	0.00			Library	1/2/2025	6/1/2025	FY25
Will Eisner	MiniCon	Foundation	8,000.00	0.00	03/01/25	9/30/2025	Library	1/3/2025	3/1/2025	FY25
NEH - Presevation Assistance Grant	Collections Assessment and collection rehousing	Federal	9,997.00	0.00	09/01/25	5/30/2026	Library	1/8/2025	8/1/2025	FY25
Dollar General	"Color Your World" Summer Reading Experience	Foundation	3,000.00	0.00			Library	1/14/2025	4/30/2025	FY25
OOG JAG	Seguin Gang Database	Federal	15,600.00	0.00	10/01/25	9/30/2026	PD	1/17/2025	9/2/2025	FY25-26
OOG Rifle Resistant Armor	Seguin PD Rifle Armor	State	17,026.56	0.00	10/01/25	9/30/2026	PD	1/17/2025	9/1/2025	FY25-26
VOCA	Seguin Crime Victim Assistance	Federal	20,284.00	7,646.08	10/01/25	9/30/2026	PD	1/22/2025	9/1/2025	FY25-26
State and Local Cybersecurity	Seguin Secure Cloud Migration	Federal	142,964.96	35,921.00	10/01/25	9/30/2026	IT	1/24/2025	9/1/2025	FY25-26
TPTF	Sebastopol House Porch Phase 2	State	30,000.00	30,000.00	10/01/25	9/30/2027	Parks	2/3/2025	4/1/2025	FY25-27
State Homeland Security LETPA	Encryption for First Responders	State	50,198.10	0.00	10/01/25	9/30/2026	PD	2/5/2025	9/1/2025	FY25-26
State Homeland Security Regular	M-VAC Extraction	State	49,313.00	0.00	10/01/25	9/30/2026	PD	2/5/2025	9/1/2025	FY25-26
Hazard Mitigation - 4781 Severe Storms	Walnut Branch Channel Modification	Federal	1,499,990.25	499,996.75	06/01/26	9/30/2028	Capital Projects	2/6/2025	unknown	FY25-28
Juvenile Justice and Truancy Prevention Grant	TRIPP (Seguin Youth Services)	State	50,000.00	0.00	10/01/25	9/30/2026	Seguin Youth Sevices/PD	2/13/2025	9/1/2025	FY25-26
OUR Rescue	Magnet Forensics with Graykey license	Foundaton	24,718.00	0.00			PD	2/13/2025	7/1/2025	FY24-26
Total			2,917,113.87	597,549.83						

FISCAL YEAR 2025 OCCUPANCY TAX COLLECTIONS:						
Due and Collected by:	Oct 31	Jan 31	SUBTOTAL	Apr 30	July 31	TOTAL
Holiday Inn Express	53,500.97	49,997.98	103,498.95			103,498.95
La Quinta	25,127.59	20,789.11	45,916.70			45,916.70
Hampton Inn	38,937.29	41,567.26	80,504.55			80,504.55
Comfort Inn Suites	24,739.38	20,487.21	45,226.59			45,226.59
Days Inn	19,683.09	10,158.00	29,841.09			29,841.09
Townplace Suites	48,493.59	43,017.27	91,510.86			91,510.86
Super 8 Motel	10,720.29	9,642.32	20,362.61			20,362.61
Motel 6	8,986.90	6,033.53	15,020.43			15,020.43
Texas Inn	3,650.13	3,954.64	7,604.77			7,604.77
Lake Breeze Ski Lodge	3,233.30	792.75	4,026.05			4,026.05
Vanessa Vajdos (340 Meadow Lake Dr)	1,583.00	562.00	2,145.00			2,145.00
Sunrise Inn	863.45	838.46	1,701.91			1,701.91
Avalara, Inc. (460 River Drive)	5,045.57	2,274.92	7,320.49			7,320.49
S. Carruthers (440 Turtle Lane)	-	137.20	137.20			137.20
Geronimo Creek Retreat (2050 Laubach)	12,402.67	4,785.66	17,188.33			17,188.33
Laura Wooley (1005 Reiley Road)	658.89	594.38	1,253.27			1,253.27
Laura Wooley (1007 Reiley Road)	422.14	423.12	845.26			845.26
Laura Wooley (928 Buerger Lane)	1,734.92	958.48	2,693.40			2,693.40
Laura Wooley (920 Buerger Lane)	1,022.64	657.50	1,680.14			1,680.14
Keith Stadtmueller (106 Lenz Drive)	442.60	259.14	701.74			701.74
Ian Miller (1029 E. Mountain)	186.82	516.40	703.22			703.22
Magnolia Hotel (203 S. Crockett)	1,033.06	800.38	1,833.44			1,833.44
Avalara, Inc. (435 Lake Placid)	448.00		448.00			448.00
Avalara, Inc. (20 Cherokee Bend)	534.84		534.84			534.84
Avalara, Inc. (44 River Oak Drive)	904.45	572.18	1,476.63			1,476.63
Avalara, Inc. (244 Deerslayer)	464.31	93.10	557.41			557.41
Vacasa LLC (46 River Oak Drive)	569.56	76.37	645.93			645.93
Vacasa LLC (510 Cypress Ridge)	1,207.56	256.27	1,463.83			1,463.83
Avalara, Inc. (60 S. Hampton Dr.)	1,097.25	178.50	1,275.75			1,275.75
Jennifer Wilson (511 Peach St)	555.63	459.38	1,015.01			1,015.01
Jennifer Wilson (404 W Walnut)	646.71	489.40	1,136.11			1,136.11
Shaunna Hanover (908 Liberty Ave)	357.57	230.20	587.77			587.77
Jesus Gallegos (1237 Bert)	631.11	504.02	1,135.13			1,135.13
Seguin House of Games (503 S. Austin)	180.04	162.18	342.22			342.22
Paige Moore (178 Guadalupe River Drive)	1,447.73	775.21	2,222.94			2,222.94
Cathy Cordes (217 W. Krezdorn)	191.75	102.60	294.35			294.35
Lorenzo Garza (300 Guadalupe River Drive)	2,197.49	785.88	2,983.37			2,983.37
Linda Bates (203 Romberg Street)	8.33	58.31	66.64			66.64
Swan Creek Properties (254 Guadalupe River Drive)	-	256.90	256.90			256.90
Total Collected	273,910.62	224,248.21	498,158.83	-	-	498,158.83

FISCAL YEAR 2024 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	SUBTOTAL	Apr 30	July 31	TOTAL
Holiday Inn Express	52,167.72	42,771.42	94,939.14	48,626.12	59,136.31	202,701.57
La Quinta	34,857.29	25,844.91	60,702.20	25,428.68	31,341.07	117,471.95
Hampton Inn	33,124.43	29,130.01	62,254.44	33,901.41	43,117.17	139,273.02
Comfort Inn Suites	22,489.39	18,930.17	41,419.56	22,360.59	25,021.09	88,801.24
Days Inn	17,995.77	15,032.66	33,028.43	15,240.34	17,876.16	66,144.93
Townplace Suites	44,788.87	41,555.52	86,344.39	40,744.24	49,633.69	176,722.32
Super 8 Motel	13,173.63	8,519.18	21,692.81	8,858.04	9,957.53	40,508.38
Motel 6	6,640.31	5,725.46	12,365.77	5,556.97	9,719.62	27,642.36
Texas Inn	3,329.92	4,567.43	7,897.35	3,779.59	4,771.64	16,448.58
Lake Breeze Ski Lodge	3,986.85	217.70	4,204.55	77.70	2,265.20	6,547.45
Vanessa Vajdos (340 Meadow Lake Dr)	1,107.00	570.00	1,677.00	518.00	1,490.00	3,685.00
Sunrise Inn	1,036.84	1,008.77	2,045.61	946.82	1,037.40	4,029.83
Avalara, Inc. (460 River Drive)	5,444.95	3,769.57	9,214.52	1,792.91	4,620.70	15,628.13
Geronimo Creek Retreat (2050 Laubach)	18,813.74	5,498.27	24,312.01	5,073.35	9,943.61	39,328.97
Zen on the Bend Vaca Rental (496 River Road)	400.40	-	400.40	136.85	661.85	1,199.10
Laura Wooley (1005 Reiley Road)	852.60	106.82	959.42	106.15	598.72	1,664.29
Laura Wooley (1007 Reiley Road)	-	-	-	412.46	468.83	881.29
Laura Wooley (928 Buerger Lane)	1,442.55	786.37	2,228.92	856.02	1,576.66	4,661.60
Laura Wooley (920 Buerger Lane)	634.78	532.58	1,167.36	237.71	858.02	2,263.09
Keith Stadtmueller (102 Lenz Drive)	463.58	-	463.58	-	232.82	696.40
Birdy Properties (159 Woodstone St.)	2,080.30	-	2,080.30	-	-	2,080.30
Keith Stadtmueller (106 Lenz Drive)	-	127.51	127.51	-	-	127.51
Ian Miller (1029 E. Mountain)	458.38	312.22	770.60	334.05	332.72	1,437.37
Avalara, Inc. (20 Cherokee Bend)	1,712.46	234.50	1,946.96	154.00	378.49	2,479.45
Avalara, Inc. (44 River Oak Drive)	864.33	282.04	1,146.37	232.19	497.24	1,875.80
Avalara, Inc. (244 Deerslayer)	93.59	217.07	310.66	85.05	414.82	810.53
Vacasa LLC (46 River Oak Drive)	1,214.95	590.00	1,804.95	495.95	925.39	3,226.29
Vacasa LLC (48 River Oak Drive)	1,050.77	63.68	1,114.45	-	-	1,114.45
Vacasa LLC (230 Turtle Lane)	1,088.86	-	1,088.86	-	-	1,088.86
Vacasa LLC (510 Cypress Ridge)	-	-	-	70.62	998.83	1,069.45
Avalara, Inc. (60 S. Hampton Dr.)	1,260.00	336.00	1,596.00	287.00	1,473.50	3,356.50
Avalara, Inc. (102 Turtle Lane)	181.27	-	181.27	-	-	181.27
Weinert Resort (1207 N. Austin)	441.16	213.78	654.94	-	-	654.94
Sweet & Cozy (516 N. King)	210.56	118.77	329.33	83.79	241.08	654.20
Emily Roxas (113 W. Shelby)	297.37	-	297.37	-	-	297.37
Jennifer Wilson (511 Peach St)	484.30	262.50	746.80	392.46	556.01	1,695.27
Jennifer Wilson (404 W Walnut)	-	-	-	361.13	371.34	732.47
Shaunna Hanover (908 Liberty Ave)	-	282.45	282.45	349.11	427.68	1,059.24
Jesus Gallegos (1237 Burk)	-	-	-	444.98	638.12	1,083.10
Seguin House of Games (503 S. Austin)	-	-	-	-	156.74	156.74
Paige Moore (178 Guadalupe River Drive)	-	-	-	-	1,543.70	1,543.70
Cathy Cordes (217 W. Krezdorn)	-	-	-	-	162.15	162.15
Total Collected	277,252.12	209,128.31	486,380.43	219,268.12	284,566.83	990,215.38