

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

Vendor: Deere & Company

- 2000 John Deere Run  
Cary, NC 27513
  
- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

**For any questions, please contact:**

**Klinton Goerdel**

Tellus Equipment Solutions  
3030 N. Austin Street  
Seguin, TX 78155

Tel: 830-379-5477

Fax: 830-379-2693

Email: [kgoerdel@tellusequip.com](mailto:kgoerdel@tellusequip.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

Quote Id: 32012902

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**ALL PURCHASE ORDERS MUST BE MADE OUT  
TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT  
TO DELIVERING DEALER:**

Tellus Equipment Solutions  
3030 N. Austin Street  
Seguin, TX 78155  
830-379-5477  
OnlineSales@tellusequip.com

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Prepared For:  
**City Of Seguin**

**Proposal For:  
City Of Seguin**

**Delivering Dealer:**

Klinton Goerdel

Tellus Equipment Solutions  
3030 N. Austin Street  
Seguin, TX 78155

OnlineSales@tellusequip.com

**Quote Prepared By:**

Klinton Goerdel  
kgoerdel@tellusequip.com

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### Quote Summary

**Prepared For:**

City Of Seguin  
 TX

**Delivering Dealer:**

**Tellus Equipment Solutions**  
 Klinton Goerdel  
 3030 N. Austin Street  
 Seguin, TX 78155  
 Phone: 830-379-5477  
 kgoerdel@tellusequip.com

**USED EQUIPMENT SOLD AS IS WHERE IS.  
 NO WARRANTY IS WRITTEN OR IMPLIED  
 UNLESS REMAINING FACTORY WARRANTY  
 IS TRANSFERABLE.  
 CONSULT YOUR SALES TEAM FOR  
 DETAILS.**

**Quote ID:** 32012902  
**Created On:** 21 November 2024  
**Last Modified On:** 21 November 2024  
**Expiration Date:** 21 December 2024

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 520M Loader	\$ 8,958.00	\$ 6,897.66 X	1 =	\$ 6,897.66
<b>Contract:</b> TX BuyBoard Grounds Mtno Equip, Irrigation 706-23 (PG 67 CG 70)				
<b>Price Effective Date:</b> November 20, 2024				
JOHN DEERE 5100E Open Operator Station Tractor	\$ 82,062.93	\$ 68,160.10 X	1 =	\$ 68,160.10
<b>Contract:</b> TX BuyBoard Grounds Mtno Equip, Irrigation 706-23 (PG 67 CG 70)				
<b>Price Effective Date:</b> November 20, 2024				
<b>Equipment Total</b>				<b>\$ 75,057.76</b>

**Quote Summary**

Equipment Total	\$ 75,057.76
Trade In	
SubTotal	<b>\$ 75,057.76</b>
Est. Service Agreement Tax	\$ 0.00
Total	\$ 75,057.76
<b>Balance Due</b>	<b>\$ 75,057.76</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

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Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

Quote Id: 32012902      Customer Name:

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## JOHN DEERE 520M Loader

**Hours:** **Suggested List \***  
**Stock Number:** \$ 8,958.00  
**Contract:** TX BuyBoard Grounds Mtn Equip, Irrigation **Selling Price \***  
 706-23 (PG 67 CG 70) \$ 6,897.66  
**Price Effective Date:** November 20, 2024

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
14B1P	520M Loader	1	\$ 9,883.00	23.00	\$ 2,273.09	\$ 7,609.91	\$ 7,609.91
<b>Standard Options - Per Unit</b>							
0202	United States	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	Less package	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1995	Less mounting frame	1	\$ -1,587.00	23.00	\$ -365.01	\$ -1,221.99	\$ -1,221.99
2511	520M Standard Farm Loader, Non-Self-Leveling (NSL) - Three-function	1	\$ 404.00	23.00	\$ 92.92	\$ 311.08	\$ 311.08
3567	Three-Function Hoses and Parts	1	\$ 281.00	23.00	\$ 64.63	\$ 216.37	\$ 216.37
4569	Three-function Quick Coupler Connection (Individual Couplers)	1	\$ 447.00	23.00	\$ 102.81	\$ 344.19	\$ 344.19
5995	Less hood guard	1	\$ -450.00	23.00	\$ -103.50	\$ -346.50	\$ -346.50
6995	Less ballast box	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
7710	Skid steer-style carrier	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
8144	73 In. (1850 mm) High Volume Bucket with Skid Steer Connection	1	\$ -20.00	23.00	\$ -4.60	\$ -15.40	\$ -15.40
<b>Standard Options Total</b>			<b>\$ -925.00</b>		<b>\$ -212.75</b>	<b>\$ -712.25</b>	<b>\$ -712.25</b>
<b>Value Added Services Total</b>			<b>\$ 0.00</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 8,958.00</b>		<b>\$ 2,060.34</b>	<b>\$ 6,897.66</b>	<b>\$ 6,897.66</b>

## JOHN DEERE 5100E Open Operator Station Tractor

# Selling Equipment

**Quote Id:** 32012902      **Customer Name:**

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 Cary, NC 27513  
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<b>Equipment Notes:</b>	<b>Suggested List *</b>
<b>Hours:</b>	\$ 82,062.93
<b>Stock Number:</b>	<b>Selling Price *</b>
<b>Contract:</b> TX BuyBoard Grounds Mtnc Equip, Irrigation 706-23 (PG 67 CG 70)	\$ 68,160.10

**Price Effective Date:** November 20, 2024

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
697TP	5100E Open Operator Station Tractor	1	\$ 67,281.00	18.00	\$ 12,110.58	\$ 55,170.42	\$ 55,170.42
<b>Standard Options - Per Unit</b>							
182A	Less AutoTrac™/ Less ISOBUS	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
183N	JDLink™ Modem	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	United States	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	English Operator's Manual	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	Less Package	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1381	12F x 12R PowrReverser™ Transmission	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1725	Loader Prep Package	1	\$ 2,127.00	18.00	\$ 382.86	\$ 1,744.14	\$ 1,744.14
1950	Less Application	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
2000	Open Operator Station	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
2110	Mechanical Suspension Seat	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3020	Vertical Exhaust	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3330	Triple Stackable Rear Valve with Lever Controls	1	\$ 1,090.00	18.00	\$ 196.20	\$ 893.80	\$ 893.80
3430	Triple Stackable Mid Valve with Mechanical Joystick Control	1	\$ 2,623.00	18.00	\$ 472.14	\$ 2,150.86	\$ 2,150.86
3820	Two Speed PTO - 540/540E rpm	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
5112	18.4-30 In. 8PR R1 Bias	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
6040	MFWD (Mechanical Front Wheel Drive) Front Axle	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
6118	12.4-24 In. 8PR R1 Bias	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 5,840.00</b>		<b>\$ 1,051.20</b>	<b>\$ 4,788.80</b>	<b>\$ 4,788.80</b>

# Selling Equipment

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Technology Options/Non-Contract/Open Market							
1900	Less Display	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1880	Less Receiver	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Technology Options Total</b>			<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
Dealer Attachments/Non-Contract/Open Market							
RE244177	Rear View Mirror Mounting Kit - Open Operator Station Tractors	1	\$ 51.33	18.00	\$ 9.24	\$ 42.09	\$ 42.09
BSJ10278	Horizontal Side Exhaust	1	\$ 4,065.60	18.00	\$ 731.81	\$ 3,333.79	\$ 3,333.79
OPEN MARKET	OPEN MARKET SPREAD TIRES AND BALLAST	1	\$ 1,500.00	0.00	\$ 0.00	\$ 1,500.00	\$ 1,500.00
OPEN MARKET	OPEN MARKET CANOPY	1	\$ 750.00	0.00	\$ 0.00	\$ 750.00	\$ 750.00
OPEN MARKET	OPEN MARKET ROCK GUARD	1	\$ 2,575.00	0.00	\$ 0.00	\$ 2,575.00	\$ 2,575.00
<b>Dealer Attachments Total</b>			<b>\$ 8,941.93</b>		<b>\$ 741.05</b>	<b>\$ 8,200.88</b>	<b>\$ 8,200.88</b>
<b>Value Added Services Total</b>			<b>\$ 0.00</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 82,062.93</b>		<b>\$ 13,902.83</b>	<b>\$ 68,160.10</b>	<b>\$ 68,160.10</b>