



It's real.

Date: March 12, 2026

To: Mayor and City Councilmembers
Steve Parker, City Manager

From: Susan Caddell *Susan Caddell*
Director of Finance

Subject: Financial Reports for Three Months Ended December 31, 2025

Attached you will find financial reports for the General, Utility, Coliseum, and Seguin Events Complex for the three months ended December 31, 2025.

The first report is the Income Statement for the General Fund on a budgetary comparison. We have collected 35.7% of our budgeted revenues.

- Property Tax is 45.4% of budget. We do collect the largest of this budget during the first four months of fiscal year.
- Other Licenses and Permits is 216% of budget.
- State/Federal Government Grants are 1,236.6% of budget. We have received grants we were not expecting.
- Sales Tax is 35.5% of budget. We received a very large sales tax payment in December. This will be addressed later in the memo.
- Municipal Court is 36.7% of budget. This consists of our miscellaneous violations.
- Interest Revenue is 50.1% of budget. Interest rates are higher than anticipated.
- Miscellaneous Revenue is 46.2% of budget. We bill annually for alarm permits at the beginning of the fiscal year, which takes up a large portion of this revenue.
- Lease Revenue is 100% of budget. This is the lease revenue for the Sprint Tower that we receive annually.
- Intragovernmental Transfers is 39.6% of budget. These are transfers we received from the Local Youth Diversion Fund. These are fees related to fines. Since our Municipal Court fines are up, this will also be up. These fines help pay for a position in Municipal Court.

Expenditures are 30.3% of budget. Non-Departmental is 57.4% of budget. This is due to paying half of the indigent care amount in October in the amount of \$1,434,726.56. In addition, the entire amount of budgeted transfers of \$2,103,546 to General Fund Capital

Projects has been transferred. Finally, as we collect our property tax revenue, the debt service portion of the property tax is transferred to the General I&S Fund.

The next report is the Income Statement for the General Fund as compared to FY25. Our revenue increased by \$1,458,127 or 7.7% from this time last year.

- Property Taxes is down slightly by \$34,230 or .3%. The tax statements were late going out this year.
- Sales Tax is up by \$1,399,239 or 36.5%. This will be addressed later in the memo

Our expenditures have decreased by \$223,892 or 1.2% from this time last year.

- Police Department increased by \$309,144 largely due to the increase in salaries and benefits.
- Fire is up by \$351,179 also largely due to an increase in salaries and benefits.
- Non-Departmental decreased by \$1,354,563. Transfers to General Fund Capital Projects decreased by \$1,344,217.

The next report is the Income Statement for the Utility Fund on a budgetary comparison. We have collected 24.6% of our budgeted revenues.

Expenditures for the Utility Fund are 25.8% of budget.

- Non-Departmental is 43% of the budget. This is due to the fact the entire amount of budgeted transfer of \$3,933,980 to Utility Fund Capital Projects was transferred at the beginning of the year.

The next report is the Income Statement for the Utility Fund as compared to FY25. Our revenue has increased by \$429,916 or 2.4%.

- Electric Revenue is up by \$766,576 or 9%. Consumption has increased by 6.67%
- Water Revenue is down by \$485,458 or 9.3%. The number of customers is up by 3.55% but consumption is down by 22.5%. The Rio Nogales Plant's consumption was a large factor in this reduction.
- Sewer Revenue is up by \$229,721 or 6.2%. The number of customers has increased by 8.85%.

Expenditures have decreased by \$818,869 or 4%.

- Electric Distribution has increased by \$356,855 largely due to an increase in the wholesale power costs. This coincides with an increase in electric revenue.
- Utility Engineering is a new department. These employees and expenditures were originally funded in other departments,
- Non-Departmental has decreased by \$1,118,874. This is largely due to the decrease in Transfers to Utility Capital Projects by \$1,149,403.

The next reports are income statements compared to budget and prior year for the Coliseum Fund and Seguin Events Complex. In the past, I have included the statements for the Golf Fund, but due to the fact the course is shut down for the season, I will not be presenting reports for the Golf Course this year. Net revenues have decreased in the Coliseum Fund by \$20,066 from FY25. We have been finishing up some capital projects that were budgeted in FY25 but not completed until this fiscal year. Net revenues are pretty flat in the Seguin Events Complex only decreasing by \$14 from FY25.

The next reports detail more information about the sales tax revenue. Sales tax is up for the year by 36.49%. In December, the revenue increased by 81.53%. This amount includes a large audit payment of \$1,261,218.54. We also received an audit payment in December of last year. With both these audit payments taken out, we are up for the month of December by 13.75% and for the year by 8.93%.

The next several pages include our current grant portfolio and those that are pending award notification. Some grants have carried over from one year to the next.

Finally, you will find the last two pages for our Hotel Occupancy Tax Collections. We are down from this time last year by \$49,709.62, or 10%.

Please let me know if you have any questions or would like additional information provided.



FY2025 INCOME STATEMENT-GENERAL FUND

For the Three Months Ended December 31, 2025

	FY 2025-26 Actual 12/31/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
001 - GENERAL FUND REVENUE				
3110 - Property Tax	10,508,481	23,140,000	(12,631,519)	45.4%
3180 - Franchise Taxes	35,468	1,515,617	(1,480,149)	2.3%
3210 - Building Permits	561,230	3,260,000	(2,698,770)	17.2%
3220 - Other Licenses & Permits	21,600	10,000	11,600	216.0%
3310 - Interlocal Agreement	386,875	1,313,897	(927,022)	29.4%
3340 - State/Federal Gov. Grants	58,738	4,750	53,988	1236.6%
3350 - Sales Tax	5,234,110	14,739,430	(9,505,320)	35.5%
3350 - Other State Gov. Shared Revenue	27,012	177,000	(149,988)	15.3%
3410 - Charges for Services	18,000	72,000	(54,000)	25.0%
3420 - Public Safety	377,145	1,600,000	(1,222,855)	23.6%
3440 - Sanitation Revenues	754,302	2,995,800	(2,241,498)	25.2%
3450 - Health	30,072	111,000	(80,928)	27.1%
3470 - Culture and Recreation	62,716	438,500	(375,784)	14.3%
3510 - Municipal Court	215,105	586,000	(370,895)	36.7%
3520 - Library	5,808	22,500	(16,692)	25.8%
3610 - Interest Revenues	250,925	500,586	(249,661)	50.1%
3620 - Miscellaneous Revenues	395,101	854,528	(459,427)	46.2%
3630 - Lease Revenues	15,741	15,741	0	100.0%
3650 - Private Source Donations	29,195	105,000	(75,805)	27.8%
3700 - User Fees	1,433,933	5,735,733	(4,301,800)	25.0%
3910 - Intragovernmental Trnsfrs	6,343	16,000	(9,657)	39.6%
Revenue Totals	20,427,900	57,214,082	(36,786,182)	35.7%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	34,443	141,905	107,462	24.3%
11 - City Manager	80,343	411,713	331,370	19.5%
12 - Finance	240,267	1,157,382	917,115	20.8%
14 - Legal and Judicial	128,262	568,425	440,162	22.6%
16 - Police	2,940,363	13,262,697	10,322,334	22.2%
17 - Fire	2,670,116	12,412,427	9,742,311	21.5%
18 - Animal Services	190,253	813,357	623,104	23.4%
21 - Planning	596,042	2,740,746	2,144,704	21.7%
22 - City Secretary	43,088	162,865	119,777	26.5%
23 - Human Resources	104,040	504,291	400,251	20.6%
24 - Public Works Department	631,786	2,887,438	2,255,652	21.9%
25 - Vehicle Maintenance	239,408	798,562	559,154	30.0%
26 - Engineering/Capital Projects	148,643	543,722	395,079	27.3%
27 - Brush Department	151,126	691,682	540,555	21.8%
28 - Downtown & Main St. Prog.	51,943	233,321	181,378	22.3%
29 - Facilities	83,844	478,598	394,753	17.5%
31 - Public Library	491,174	2,142,797	1,651,623	22.9%
34 - Parks and Recreation	674,639	3,237,360	2,562,721	20.8%
87 - Information Technologies	367,453	1,745,421	1,377,968	21.1%
89 - City Attorney	55,305	255,104	199,799	21.7%
90 - Non-Departmental	8,020,017	13,979,484	5,959,467	57.4%
Expenditure Totals	17,942,556	59,169,295	41,226,739	30.3%
Net Revenues (Expenditures)	2,485,344	(1,955,213)	4,440,557	



FY2025 INCOME STATEMENT

Prior vs. Actual - General Fund

For the Three Months Ended December 31, 2025 and
December 31, 2024

	FY 2025-26 Actual 12/31/25	FY 2024-25 Actual 12/31/24	Variance Pos. (Neg)	% Variance Pos. (Neg.)
001 - GENERAL FUND REVENUE				
3110 - Property Tax	10,508,481	10,542,711	(34,230)	-0.3%
3180 - Franchise Taxes	35,468	50,707	(15,240)	-30.1%
3210 - Building Permits	561,230	761,546	(200,316)	-26.3%
3220 - Other Licenses & Permits	21,600	7,180	14,420	200.8%
3310 - Interlocal Agreement	386,875	300,855	86,020	28.6%
3340 - State/Federal Gov. Grants	58,738	5,266	53,472	1015.4%
3350 - Sales Tax	5,234,110	3,834,872	1,399,239	36.5%
3350 - Other State Gov. Shared Revenue	27,012	23,966	3,046	12.7%
3410 - Charges for Services	18,000	18,000	0	0.0%
3420 - Public Safety	377,145	455,942	(78,797)	-17.3%
3440 - Sanitation Revenues	754,302	686,916	67,386	9.8%
3450 - Health	30,072	32,519	(2,447)	-7.5%
3470 - Culture and Recreation	62,716	79,499	(16,783)	-21.1%
3510 - Municipal Court	215,105	125,854	89,251	70.9%
3520 - Library	5,808	6,276	(468)	-7.5%
3610 - Interest Revenues	250,925	263,675	(12,750)	-4.8%
3620 - Miscellaneous Revenues	395,101	394,810	291	0.1%
3630 - Lease Revenues	15,741	15,741	0	0.0%
3650 - Private Source Donations	29,195	52,827	(23,633)	-44.7%
3700 - User Fees	1,433,933	1,307,086	126,848	9.7%
3910 - Intragovernmental Trnsfrs	6,343	3,525	2,817	79.9%
Revenue Totals	20,427,900	18,969,773	1,458,127	7.7%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	34,443	30,261	(4,182)	-13.8%
11 - City Manager	80,343	75,165	(5,178)	-6.9%
12 - Finance	240,267	202,537	(37,730)	-18.6%
14 - Legal and Judicial	128,262	116,572	(11,690)	-10.0%
16 - Police	2,940,363	2,631,219	(309,144)	-11.7%
17 - Fire	2,670,116	2,318,937	(351,179)	-15.1%
18 - Animal Services	190,253	154,311	(35,942)	-23.3%
21 - Planning	596,042	543,062	(52,980)	-9.8%
22 - City Secretary	43,088	67,179	24,091	35.9%
23 - Human Resources	104,040	93,843	(10,197)	-10.9%
24 - Public Works Department	631,786	544,324	(87,462)	-16.1%
25 - Vehicle Maintenance	239,408	158,908	(80,500)	-50.7%
26 - Engineering/Capital Projects	148,643	109,332	(39,311)	-36.0%
27 - Brush Department	151,126	155,918	4,792	3.1%
28 - Downtown & Main St. Prog.	51,943	54,710	2,767	5.1%
29 - Facilities	83,844	72,232	(11,612)	-16.1%
31 - Public Library	491,174	461,838	(29,336)	-6.4%
34 - Parks and Recreation	674,639	639,793	(34,846)	-5.4%
87 - Information Technologies	367,453	309,947	(57,506)	-18.6%
89 - City Attorney	55,305	51,780	(3,525)	-6.8%
90 - Non-Departmental	8,020,017	9,374,580	1,354,563	14.4%
Expenditure Totals	17,942,556	18,166,448	223,892	1.2%
Net Revenues (Expenditures)	2,485,344	803,325	1,682,019	



FY2025 INCOME STATEMENT-UTILITY FUND

For the Three Months Ended December 31, 2025

Account Number	Account Name	FY 2025-26 Actual 12/31/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
002 - UTILITY FUND REVENUE					
3410	- Charges for Services	87,235	597,005	(509,770)	14.6%
3430	- Electric Revenue	9,326,519	36,538,460	(27,211,941)	25.5%
3432	- Water Revenue	4,718,419	20,767,101	(16,048,682)	22.7%
3434	- Sewer Revenue	3,944,916	15,339,150	(11,394,234)	25.7%
3480	- Other Charges	194,886	625,000	(430,114)	31.2%
3610	- Interest Revenues	76,054	500,500	(424,446)	15.2%
3620	- Miscellaneous Revenues	100,437	614,700	(514,263)	16.3%
3630	- Lease Payments	2,250	0	2,250	NA
3700	- User Fees	10,750	43,000	(32,250)	25.0%
4	- Revenue Totals:	18,461,466	75,024,916	(56,563,450)	24.6%
002 - UTILITY EXPENDITURES					
44	- Utility Billing	159,571	743,283	583,712	21.5%
45	- Utility Administration	116,784	732,280	615,496	15.9%
46	- Administrative Services	455,494	2,154,498	1,699,004	21.1%
47	- Electric Distribution	5,145,829	29,052,114	23,906,285	17.7%
48	- Utility Services	423,905	2,150,119	1,726,214	19.7%
49	- Engineering/Capital Projects	289,323	1,344,916	1,055,593	21.5%
56	- Water Plant	2,213,727	7,373,554	5,159,827	30.0%
57	- Water/Sewer	1,616,758	7,647,542	6,030,784	21.1%
58	- Utility Engineering	143,886	740,600	596,715	19.4%
65	- Geronimo Creek WWTP	112,195	569,650	457,455	19.7%
66	- Walnut Branch WWTP	404,889	1,730,372	1,325,483	23.4%
80	- Economic Development	188,143	710,818	522,675	26.5%
81	- Facilities	325,906	1,504,839	1,178,934	21.7%
87	- Information Technologies	447,972	2,150,255	1,702,283	20.8%
89	- City Attorney	77,250	411,759	334,510	18.8%
90	- Non-Departmental	7,726,362	17,960,461	10,234,099	43.0%
	Expenditure Totals:	19,847,993	76,977,061	57,129,068	25.8%
Net Revenues (Expenditures)		(1,386,527)	(1,952,145)	565,617	



FY2025 Income Statement Prior vs. Actual - Utility Fund

For the Three Months Ended December 31,
2025 and December 31, 2024

Account Number	Account Name	FY 2025-26 Actual 12/31/25	FY 2024-25 Actual 12/31/24	Variance Pos. (Neg)	% Variance Pos. (Neg.)
002 - UTILITY FUND REVENUE					
3410	Charges for Services	87,235	63,915	23,321	36.5%
3430	Electric Revenue	9,326,519	8,559,942	766,576	9.0%
3432	Water Revenue	4,718,419	5,203,877	(485,458)	-9.3%
3434	Sewer Revenue	3,944,916	3,715,195	229,721	6.2%
3480	Other Charges	194,886	203,791	(8,905)	-4.4%
3610	Interest Revenues	76,054	189,582	(113,528)	-59.9%
3620	Miscellaneous Revenues	100,437	82,247	18,190	22.1%
3630	Lease Payments	2,250	42,150	(39,900)	-94.7%
3700	User Fees	10,750	10,750	0	0.0%
4	Revenue Totals:	18,461,466	18,071,450	390,016	2.2%
002 - UTILITY EXPENDITURES					
44	Utility Billing	159,571	161,891	2,320	1.4%
45	Utility Administration	116,784	101,885	(14,899)	-14.6%
46	Administrative Services	455,494	436,132	(19,362)	-4.4%
47	Electric Distribution	5,145,829	4,788,974	(356,855)	-7.5%
48	Utility Services	423,905	459,652	35,747	7.8%
49	Engineering/Capital Projects	289,323	310,992	21,669	7.0%
56	Water Plant	2,213,727	2,321,071	107,344	4.6%
57	Water/Sewer	1,616,758	1,838,349	221,591	12.1%
58	Utility Engineering	143,886	0	(143,886)	NA
65	Geronimo Creek WWTP	112,195	126,902	14,707	11.6%
66	Walnut Branch WWTP	404,889	394,724	(10,165)	-2.6%
80	Economic Development	188,143	150,183	(37,960)	-25.3%
81	Facilities	325,906	299,414	(26,492)	-8.8%
87	Information Technologies	447,972	345,023	(102,949)	-29.8%
89	City Attorney	77,250	86,434	9,184	10.6%
90	Non-Departmental	7,726,362	8,845,236	1,118,874	12.6%
	Expenditure Totals:	19,847,993	20,666,862	818,869	4.0%
	Net Revenues (Expenditures)	(1,386,527)	(2,595,412)	1,208,885	-46.6%



FY2025 -INCOME STATEMENT-COLISEUM FUND

For the Three Months Ended December 31, 2025

	FY 2025-26 Actual 12/31/25	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	20,850	110,000	(89,150)	19.0%
Interest Earnings	5,137	12,100	(6,963)	42.5%
Miscellaneous Revenue	90	0	90	0.0%
Credit Card Service Fees	166	1,000	(834)	16.6%
Transfers from Occupancy Tax	145,000	290,000	(145,000)	50.0%
Revenue Totals	171,243	413,100	(241,857)	41.5%
007 - COLISEUM EXPENDITURES				
Salaries	13,642	61,764	48,121	22.1%
Benefits	5,462	27,471	22,009	19.9%
Utilities	14,638	73,051	58,413	20.0%
Janitorial Services	10,750	43,000	32,250	25.0%
Repairs/Maintenance	12,589	62,000	49,411	20.3%
Equipment Rental	236	1,000	764	23.6%
General Supplies	7,033	50,050	43,017	14.1%
Credit Card Service Fees	583	4,000	3,417	14.6%
Public Relations	518	2,000	1,483	25.9%
Capital Outlay	13,501	100,000	86,499	13.5%
Expenditure Totals	78,950	426,135	347,185	18.5%
Net Revenues (Expenditures)	92,292	(13,035)	105,327	



FY2025 INCOME STATEMENT

Prior vs. Actual - Coliseum

For the Three Months Ended December 31, 2025 and December 31, 2024

	FY 2025-26 Actual 12/31/25	FY 2024-25 Actual 12/31/24	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	20,850	27,600	(6,750)	-24.5%
Interest Earnings	5,137	4,482	654	14.6%
Miscellaneous Revenue	90	296	(206)	
Credit Card Service Fees	166	176	(10)	-5.8%
Transfers from Occupancy Tax	145,000	137,750	7,250	5.3%
Revenue Totals	171,243	170,304	938	0.6%
007 - COLISEUM EXPENDITURES				
Salaries	13,642	13,571	(71)	-0.5%
Benefits	5,462	6,396	934	14.6%
Utilities	14,638	15,784	1,146	7.3%
Janitorial Services	10,750	10,750	0	0.0%
Repairs/Maintenance	12,589	8,651	(3,938)	-45.5%
Equipment Rental	236	157	(79)	-50.0%
General Supplies	7,033	2,156	(4,877)	-226.2%
Credit Card Service Fees	583	481	(101)	-21.0%
Public Relations	518	0	(518)	NA
Capital Outlay	13,501	0	(13,501)	NA
Expenditure Totals	78,950	57,946	(21,004)	-36.2%
Net Revenues (Expenditures)	92,292	112,358	(20,066)	



FY2025 INCOME STATEMENT

SEGUIN EVENTS COMPLEX

For the Three Months Ended December 31, 2025

	FY 2025-26 Actual 12/31/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	7,980	25,000	(17,020)	31.9%
Fairgrounds Facilities Rentals	5,975	30,000	(24,025)	19.9%
Interest Earnings	1,024	3,050	(2,026)	33.6%
Miscellaneous Revenue	449	0	449	NA
Transfers from Occupancy Tax	50,139	100,277	(50,139)	50.0%
Revenue Totals	65,567	158,327	(92,760)	41.4%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	17,166	76,899	59,733	22.3%
Benefits	7,739	32,527	24,789	23.8%
Utilities	7,639	22,401	14,762	34.1%
Repairs/Maintenance	5,812	15,000	9,188	38.7%
General Supplies	3,623	11,500	7,877	31.5%
Expenditure Totals	41,978	158,327	116,349	26.5%
Net Revenues (Expenditures)	23,589	0	23,589	



FY2025 INCOME STATEMENT

Prior vs. Actual - Seguin Events Complex

For the Three Months Ended December 31, 2025 and December 31, 2024

	FY 2025-26 Actual 12/31/25	FY 2024-25 Actual 12/31/24	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	7,980	5,620	2,360	42.0%
Fairgrounds Facilities Rentals	5,975	5,675	300	5.3%
Interest Earnings	1,024	1,082	(58)	-5.4%
Miscellaneous Revenue	449	694	(244)	-35.2%
Transfers from Occupancy Tax	50,139	45,892	4,247	9.3%
Revenue Totals	65,567	58,962	6,605	11.2%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	17,166	16,003	(1,162)	-7.3%
Benefits	7,739	7,374	(364)	-4.9%
Utilities	7,639	6,490	(1,149)	-17.7%
Repairs/Maintenance	5,812	4,208	(1,604)	-38.1%
General Supplies	3,623	1,283	(2,339)	-182.3%
Expenditure Totals	41,978	35,359	(6,619)	-18.7%
Net Revenues (Expenditures)	23,589	23,603	(14)	

**CITY OF SEGUIN
SALES TAX**

	Fiscal Year 2021	Fiscal Year 2022	Fiscal Year 2023	Fiscal Year 2024	Fiscal Year 2025	Fiscal Year 2026			Total**	% Change
						1% City	1/4% City *	1/4% SEDC		
October	710,128	925,367	976,111	1,093,432	1,173,362	827,690	206,923	206,923	1,241,535	5.81%
November	651,845	969,137	1,021,656	1,072,243	1,115,550	790,827	197,707	197,707	1,186,241	6.34%
December	<u>864,526</u>	<u>1,109,367</u>	<u>1,134,680</u>	<u>1,285,613</u>	<u>1,545,960</u>	<u>1,870,889</u>	<u>467,722</u>	<u>467,722</u>	<u>2,806,334</u>	<u>81.53%</u>
SUBTOTAL	2,226,499	3,003,871	3,132,447	3,451,288	3,834,872	3,489,407	872,352	872,352	5,234,110	36.49%
January	728,815	895,190	963,417	1,018,200	1,050,124					
February	610,462	828,748	895,923	1,044,838	986,328					
March	942,814	1,103,594	1,216,983	1,231,436	1,254,770					
April	813,394	1,046,438	1,017,905	1,163,814	1,180,234					
May	743,207	962,859	1,064,353	1,827,044	1,130,441					
June	939,469	1,087,789	1,218,514	1,208,811	1,363,060					
July	827,158	940,146	1,084,862	1,126,022	1,145,082					
August	868,756	1,015,511	1,120,956	1,202,771	1,171,048					
September	<u>1,036,178</u>	<u>1,083,247</u>	<u>1,144,404</u>	<u>1,204,434</u>	<u>1,244,442</u>					
TOTAL	9,736,752	11,967,393	12,859,764	14,478,658	14,360,401					

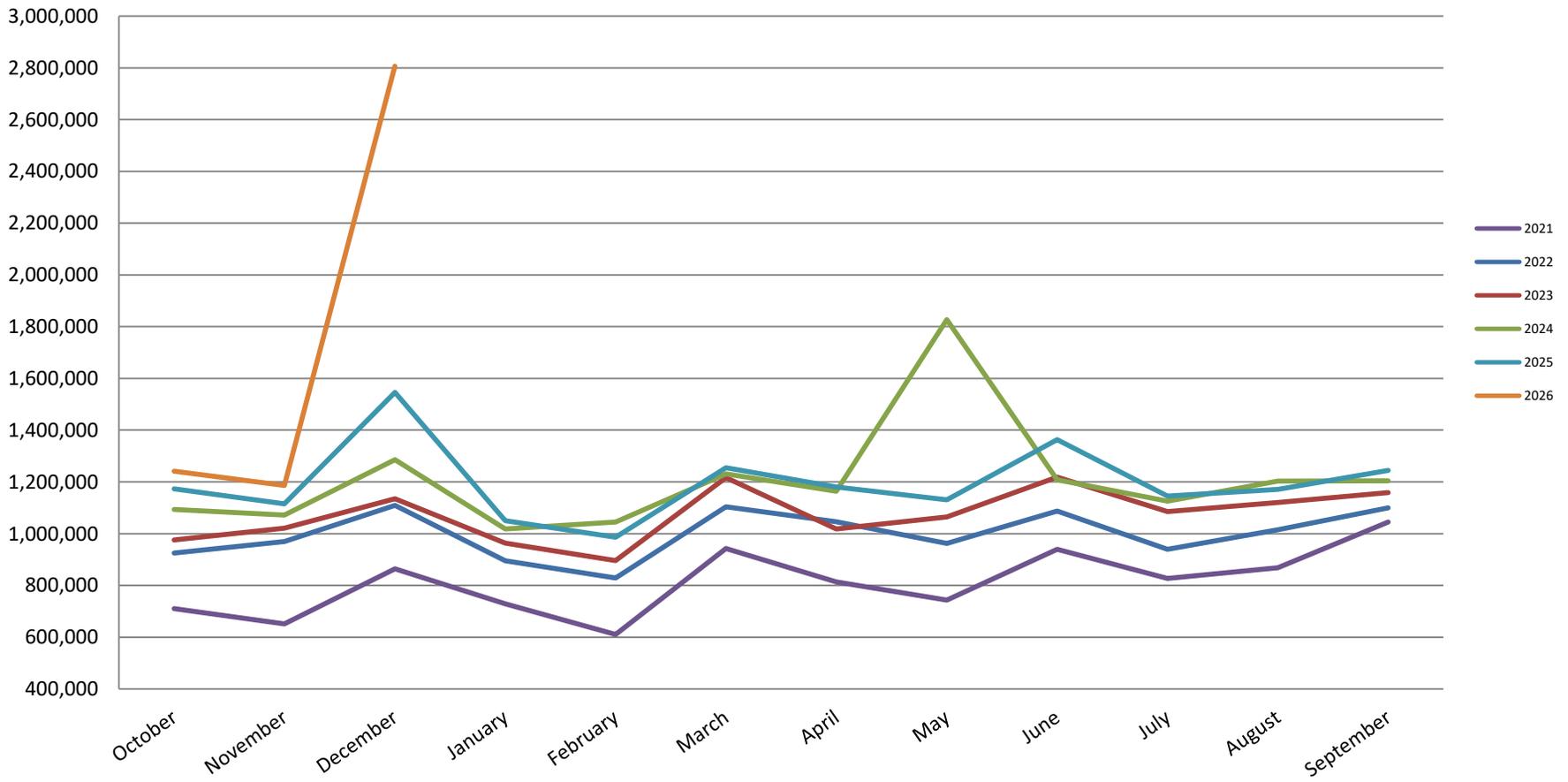
* For Property Tax Reduction

**Includes City's collection of City sales tax for each month.

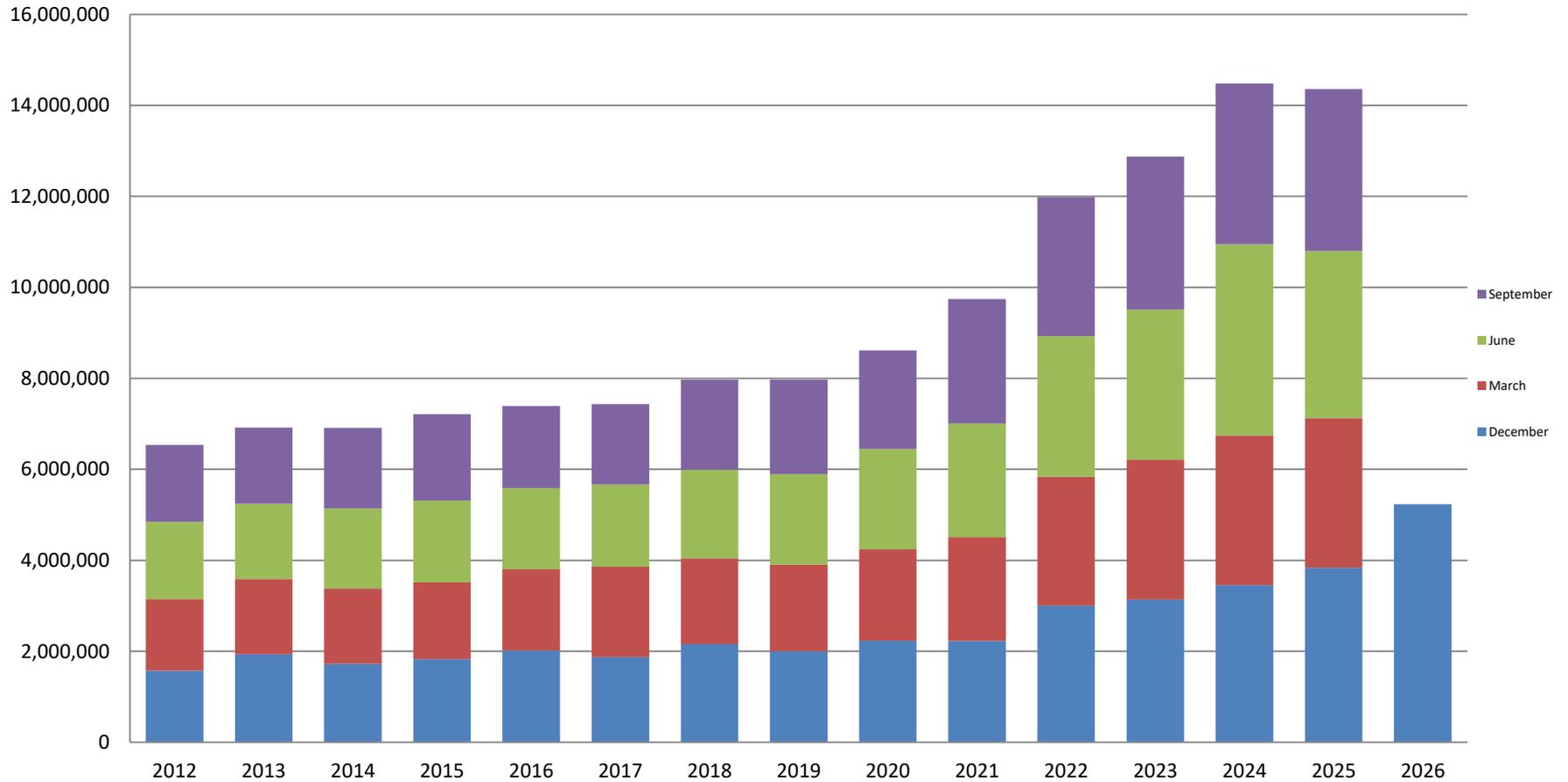
December 2024 includes a large audit payment of \$187,573.

December 2025 includes a large audit collection of \$1,261,218.54.

Sales Tax Trend



Sales Tax Trend by Quarter



**DECEMBER SALES TAX REPORT
FOR SURROUNDING CITIES**

<u>City</u>	<u>FY2025</u>	<u>FY2026</u>	<u>% Increase (Decrease)</u>
Seguin	1,545,960	2,806,334	81.53%
San Marcos	4,274,282	4,231,812	-0.99%
Schertz	2,207,291	7,714,738	249.51%
San Antonio	54,450,598	52,642,368	-3.32%
New Braunfels	5,235,895	5,417,067	3.46%
Austin	35,194,496	35,782,724	1.67%
Selma	1,329,110	1,109,047	-16.56%
Universal City	778,281	825,223	6.03%
Statewide	936,179,712	963,366,265	2.90%

**YEAR-TO-DATE SALES TAX REPORT
FOR SURROUNDING CITIES**

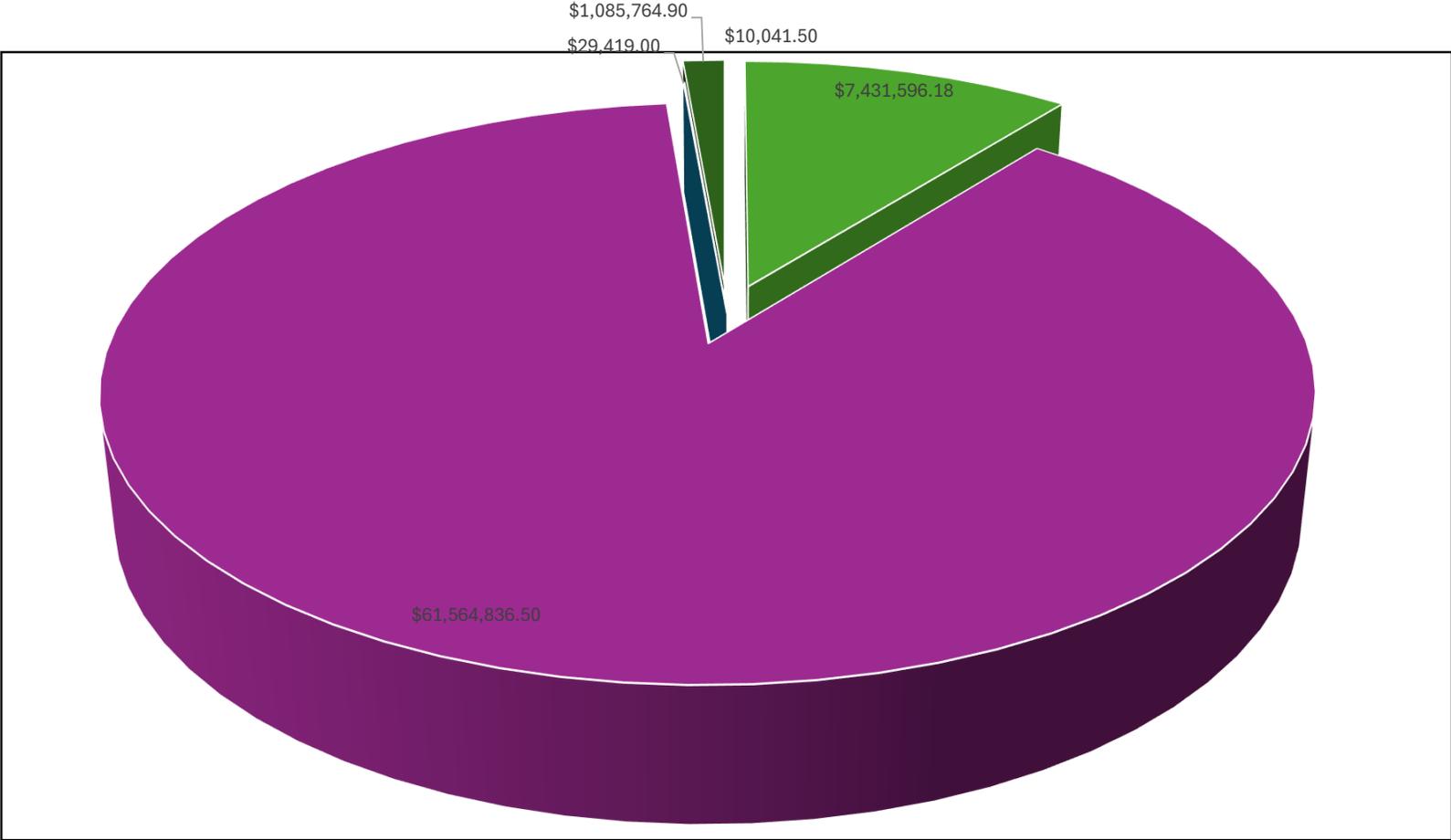
<u>City</u>	<u>FY2025</u>	<u>FY2026</u>	<u>% Increase (Decrease)</u>
Seguin	3,834,872	5,234,110	36.49%
San Marcos	10,705,959	10,893,264	1.75%
Schertz	5,490,780	20,123,359	266.49%
San Antonio	133,011,570	132,706,186	-0.23%
New Braunfels	12,736,664	13,469,098	5.75%
Austin	93,255,039	97,358,776	4.40%
Selma	2,978,560	2,666,960	-10.46%
Universal City	2,020,867	2,114,794	4.65%
Statewide	2,353,668,370	2,461,468,071	4.58%

GRANTS AWARDED AND STILL IN PROGRESS - FY26

Application	Description	Funding Type	Amount Funded	City Match	Begin	Ends	Department	Status	Fiscal Year
American Recovery Act (ARPA)-SLFRF	Round 1 & 2	Federal	7,431,596.18	0.00	07/01/21	12/30/24	Citywide	Ongoing	FY21
GLO-MIT Hurricane Harvey	4 drainage projects	Federal	37,681,885.50	378,618.00	10/01/21	09/30/28	Engineering	Ongoing	FY22
Law Enforcement Behavioral Response	Protect & Connect	Federal	477,029.00	175,184.00	10/01/23	9/30/2026	Police	Ongoing	FY23-24
Safe Street for All (SS4A)	Safety Action Plan	Federal	265,200.00	66,300.00	2/8/2023	06/30/25	Engineering	Ongoing	FY23
TxDOT-Transportation Alternatives	JoeCarrillo Blvd	Federal	2,002,496.00	0.00	12/01/23	5/1/2025	Engineering	Ongoing	FY23-24
Bullet Proof Vests	20 Angel Armor Vests	Federal	33,821.05	16,910.54	01/01/24	8/31/2025	Police	Ongoing	FY23-24
Bullet Proof Vest Partnership	Bullet Proof Vests	Federal	13,206.29	13,371.64	04/01/24	8/31/2026	Police	Ongoing	FY23-26
Surface Transportation Block Grant (MPO)	Rudeloff Rd	Federal	14,483,985.00	4,660,739.00	07/17/24	7/31/2026	Engineering	Ongoing	FY23-26
FY25-SB224 Catalytic Converter Grant	8 license plate recognition cameras	State	28,333.00	5,667.00	09/01/24	8/31/2025	Police	Ongoing	FY23-25
FY25 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	09/01/24	08/31/25	Police	Ongoing	FY23-25
FY25 Local Border Security Program	Support Operation Border Star	State	20,000	0.00	9/1/2024	8/31/2025	Police	Ongoing	FY23-25
State and Local Cybersecurity	Assessment and Evaluation	Federal	29,419.00	3,862.32	11/1/2024	10/31/25	IT	Ongoing	FY24-25
Texas Book Festival - Texas Library Grant	Bilingual Read Alongs	State	2,497.50	0.00	6/20/2025	03/02/26	Library	Ongoing	FY24-26
TSLAC- Texas Reads	Seguin Ready to Read	Federal	6,044.00	0.00	9/1/2025	08/31/26	Library	Ongoing	FY24-26
FY26-SB224 Catalytic Converter Grant	LPR Cameras & Continuation service	State	133,801.00	26,761.00	9/1/2025	08/31/26	PD	Ongoing	FY25-26
FY25-27 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	8/31/2025	09/01/27	PD	Ongoing	FY25-7
Portal to Texas History	Photo digitization	State	0.00	0.00	10/1/2025	9/30/2026	Library	Ongoing	FY25-26
OOG Rifle Resistant Armor	Seguin PD Rifle Armor	State	17,026.56	0.00	10/1/2025	9/30/2026	PD	Ongoing	FY25-26
GLO MOD	Cost overage from GLO MIT	Federal	2,134,800.00		9/11/2025	1/31/2027	Capital Projects	Ongoing	FY25-27
Lady Bird Johnson Wildflower Center Seed Grant /UT Austin	native seed	State	0.00	0.00	9/16/2025	9/16/2026	Parks	Ongoing	FY25-26
HEB Helping Here	Adventure Course water and snacks	Foundation	150.00	0.00	11/8/2025	12/31/2025	Parks	Ongoing	FY25-26
Juvenile Justice and Truancy Prevention Grant	TRIPP (Seguin Youth Services)	State	50,000.00	0.00	10/1/2025	9/30/2026	PD	Ongoing	FY25-26
OOG JAG	Seguin Gang Database	Federal	15,600.00	0.00	10/1/2025	9/30/2026	PD	Ongoing	FY25-26
VOCA	Seguin Crime Victim Assistance	Federal	20,284.00	7,646.08	10/1/2025	09/30/26	PD	Ongoing	FY25-26
TxDOT Transportation Alternatives	sidewalks on King, Ashby & 123	Federal	4,140,000.00	1,160,600.00			Capital Projects	Pending	TBD
Walmart	Slice, Plate, Learn at SPL	Foundation	1,500.00	0.00	1/1/2026	03/01/26	Library	Ongoing	FY25-26
IDM Enforcement	STEP - Overtime	Federal	23,940.00	5,987.10	12/9/2025	11/30/2026	Police	Ongoing	FY25-26
Harbor Freight	Tools for FD	Corporate	0.00	0.00	1/1/2026	12/31/2026	FD	Pending	FY25-26
USDOT -SS4A Planning & Demo grant	Seguin SS4A Demonstration Projects	Federal	106,470.00	26,618.00	1/1/2026	08/30/27	Capital Projects	Pending	FY26-27
TxCDGB 25-26	Drainage Vaughn & SA	Federal	750,000.00	112,500.00			Capital Projects	g contract execution	FY26-27
HEB Helping Here	Reel Fun Family Fishin'	Corporate	100.00	0.00	2/6/2026	03/14/26	Parks	Ongoing	FY26-27
NRA	Training Ammo	Foundation	0.00	0.00	2/3/2026	02/02/27	PD	Ongoing	FY26-27
Bullet-Resistant Components for Law Enforcement Vehicles	Seguin Safe LE Vehicles	State	153,724.00	0.00	3/6/2026	02/28/27	PD	Pending	FY25-26

Total Current Grants 70,121,908.08
FY 25-26 = 7,596,895.56

Current Grants by Dept.



American Recovery Capital Projects IT PD Library

FY24-GRANTS APPLIED FOR AND AWAITING NOTICE OF AWARD

Application	Description	Funding Type	Ask Amount	City Match	City Match-InKind	Grant Term		Application		Est Award Date	Fiscal Year
						Begin	Ends	Department	Submitted		
OOG - Border Crisis Response SHSP	Transit Van	State	175,100.00	0.00	0.00	01/01/26	12/31/2027	Police Department	10/9/2025	TBD	FY25-26
AACOG Region Solid Waste	HHW Event	Federal?	40,000.00	4,078.96	7,028.52	10/01/26	6/30/2027	Public Works	10/14/2025	TBD	FY26-27
Bullet Proof Vest Partnership	Bullet proof vests	Federal	6,889.70	6,889.70	0.00	09/01/26	8/31/2028	PD	10/22/2025	TBD	FY26-28
DOJ BJA BWC Grant	Body Cameras	Federal	68,528.00	68,529.00	0.00	10/01/25	10/1/2025	PD	10/26/2025	TBD	FY26-27
AACOG SHSP Regular	Physical Protective Measures	State	148,644.00	0.00	0.00	10/01/26	9/30/2027	OEM	1/22/2026	TBD	FY26-27
OOG JAG	Seguin 4x4 Patrol	Federal	81,850.00	0.00		10/1/2026	9/30/2027	PD	1/21/2026	9/30/2026	FY26-27
VOCA	Seguin Crime Victim Assistance	Federal	20,284.00	9,251.76		10/01/26	9/30/2027	PD	1/22/2026	Ongoing	FY26-27
Starcke Park Trail Extension	TPWD Recreational Trails	Federal	300,000.00	351,176.00	0.00	09/01/27	8/31/2028	Parks	1/27/2026	6/1/2026	FY27-28
Genetic Genealogical DNA Analysis	Cold Case DNA Testing	State	92,000.00	0.00	0.00	10/01/26	9/30/2027	PD	2/9/2026	9/1/2026	FY26-27
TxDOT Click It Or Ticket	Seguin	Federal	7,000.00	1,330.00	0.00	05/15/26	6/3/2026	PD	2/9/2026	3/1/2026	FY26-27
TxDOT Operation Slowdown	Seguin	Federal	7,000.00	1,330.00	0.00	07/15/26	8/5/2026	PD	2/9/2026	3/1/2026	FY26-27
PSN	CameralPole/NVGs	Federal	105,521.00	0.00	0.00	10/01/26	9/30/2027	PD	2/9/2026	TBD	FY26-27
Juvenile Justice and Youth Diversion Grant Program	TRIPP	State	50,000.00	0.00	0.00	10/01/26	9/30/2027	PD	2/11/2026	9/1/2026	FY26-27
Rifle-Resistant Body Armor Grant Program	Seguin Police Department Rifle Armor	State	30,951.00	0.00	0.00	10/01/26	9/30/2027	PD	2/12/2026	9/1/2026	FY26-27
Texas Opioid Abatement Fund Council CORE	Community Paramedic	State	600,579.24	0.00	0.00	10/01/26	9/30/2029	FD	3/3/2026	4/30/2026	FY72-29
Community Project Funding	Nelda Drainage	Federal	3,551,074.00	TBD	0.00	10/01/26	9/30/2027	Capital Projects	3/7/2026	10/1/2026	FY26-27
Community Project Funding	Public Safety Training Center	Federal	1,910,000.00	TBD	0.00	10/01/26	9/30/2027	PD	3/7/2026	10/1/2026	FY26-27
Community Project Funding	Parks and Trail Lighting	Federal	2,335,000.00	TBD	0.00	10/01/26	9/30/2027	Parks	3/7/2026	10/1/2026	FY26-27
Total			9,530,420.94	442,585.42	7,028.52						

FISCAL YEAR 2026 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	SUBTOTAL	Apr 30	July 31	TOTAL
Holiday Inn Express	53,341.06	48,106.71	101,447.77			101,447.77
La Quinta	20,056.09	18,679.59	38,735.68			38,735.68
Hampton Inn	35,253.13	41,528.53	76,781.66			76,781.66
Comfort Inn Suites	19,234.96	17,164.55	36,399.51			36,399.51
Days Inn	12,692.89	12,012.00	24,704.89			24,704.89
Townplace Suites	40,763.51	40,149.46	80,912.97			80,912.97
Super 8 Motel	10,464.45	7,826.49	18,290.94			18,290.94
Motel 6	8,400.75	7,098.00	15,498.75			15,498.75
Texas Inn	4,157.73	3,969.72	8,127.45			8,127.45
Lake Breeze Ski Lodge	3,240.65	275.45	3,516.10			3,516.10
Vanessa Vajdos (340 Meadow Lake Dr)	1,051.82		1,051.82			1,051.82
Sunrise Inn/Seguin Motel	848.54	821.59	1,670.13			1,670.13
Avalara, Inc. (460 River Drive)	4,339.37	2,794.47	7,133.84			7,133.84
River Retreat Properties (1101 Lakeview)	493.11	-	493.11			493.11
Geronimo Creek Retreat (2050 Laubach)	8,908.80	5,508.68	14,417.48			14,417.48
Laura Wooley (1005 Reiley Road)	409.37	452.98	862.35			862.35
Laura Wooley (1007 Reiley Road)	233.20	464.21	697.41			697.41
Laura Wooley (928 Buerger Lane)	1,222.76	949.23	2,171.99			2,171.99
Laura Wooley (920 Buerger Lane)	827.88	564.12	1,392.00			1,392.00
Keith Stadtmueller (106 Lenz Drive)	192.22	311.18	503.40			503.40
Magnolia Hotel (203 S. Crockett)	748.04	633.43	1,381.47			1,381.47
Avalara, Inc. (435 Lake Placid)	126.00	-	126.00			126.00
Avalara, Inc. (44 River Oak Drive)	760.38	-	760.38			760.38
Avalara, Inc. (244 Deerslayer)	476.91	266.35	743.26			743.26
Vacasa LLC (46 River Oak Drive)	393.53		393.53			393.53
Vacasa LLC (510 Cypress Ridge)	532.11		532.11			532.11
Avalara, Inc. (60 S. Hampton Dr.)	796.76	311.50	1,108.26			1,108.26
Avalara, Inc. (416 Turtle Lane)	124.45	-	124.45			124.45
Jennifer Wilson (511 Peach St)	505.45	447.93	953.38			953.38
Jennifer Wilson (404 W Walnut)	521.75	492.62	1,014.37			1,014.37
Shaunna Hanover (908 Liberty Ave)	430.78	421.75	852.53			852.53
Jesus Gallegos (1237 Bert)	506.14		506.14			506.14
Seguin House of Games (503 S. Austin)	104.96	-	104.96			104.96
Paige Moore (178 Guadalupe River Drive)	431.31	587.58	1,018.89			1,018.89
Cathy Cordes (217 W. Krezdorn)		40.74	40.74			40.74
Linda Bates (203 Romberg Street)	43.40	95.48	138.88			138.88
Swan Creek Properties (254 Guadalupe River Drive)	867.95		867.95			867.95
Richard Flatt (184 Wampum Way)	673.23	411.03	1,084.26			1,084.26
Joseph Lane BirdBoy Hold. (1121 Burges St)	1,006.97	734.81	1,741.78			1,741.78
Oaks & Echoes, LLC (120 Spanish Oaks)	289.66	278.19	567.85			567.85
Total Collected	235,472.07	213,398.37	448,870.44	-	-	448,870.44

FISCAL YEAR 2025 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	SUBTOTAL	Apr 30	July 31	TOTAL
Holiday Inn Express	53,500.97	49,997.98	103,498.95	43,501.50	55,614.92	202,615.37
La Quinta	25,127.59	20,789.11	45,916.70	18,921.49	20,459.21	85,297.40
Hampton Inn	38,937.29	41,567.26	80,504.55	38,400.43	42,675.43	161,580.41
Comfort Inn Suites	24,739.38	20,487.21	45,226.59	19,847.24	24,142.94	89,216.77
Days Inn	19,683.09	10,158.00	29,841.09	14,601.00	18,300.73	62,742.82
Townplace Suites	48,493.59	43,017.27	91,510.86	44,918.40	48,805.50	185,234.76
Super 8 Motel	10,720.29	9,642.32	20,362.61	8,361.26	10,318.12	39,041.99
Motel 6	8,986.90	6,033.53	15,020.43	8,527.46	7,871.62	31,419.51
Texas Inn	3,650.13	3,954.64	7,604.77	3,340.03	3,385.01	14,329.81
Lake Breeze Ski Lodge	3,233.30	792.75	4,026.05	40.95	1,246.35	5,313.35
Vanessa Vajdos (340 Meadow Lake Dr)	1,583.00	562.00	2,145.00	635.00	1,402.00	4,182.00
Sunrise Inn/Seguin Motel	863.45	838.46	1,701.91	888.86	843.50	3,434.27
Avalara, Inc. (460 River Drive)	5,045.57	2,274.92	7,320.49	1,322.62	3,872.73	12,515.84
S. Carruthers (440 Turtle Lane)	-	137.20	137.20	-	0.00	137.20
River Retreat Properties (1101 Lakeview)			-	1,700.33		1,700.33
Geronimo Creek Retreat (2050 Laubach)	12,402.67	4,785.66	17,188.33	5,660.01	8,657.24	31,505.58
Laura Wooley (1005 Reiley Road)	658.89	594.38	1,253.27	557.30	678.50	2,489.07
Laura Wooley (1007 Reiley Road)	422.14	423.12	845.26	441.12	542.77	1,829.15
Laura Wooley (928 Buerger Lane)	1,734.92	958.48	2,693.40	965.42	1,536.10	5,194.92
Laura Wooley (920 Buerger Lane)	1,022.64	657.50	1,680.14	581.30	795.75	3,057.19
Keith Stadtmueller (106 Lenz Drive)	442.60	259.14	701.74	188.33	250.18	1,140.25
Ian Miller (1029 E. Mountain)	186.82	516.40	703.22	140.89	326.62	1,170.73
Magnolia Hotel (203 S. Crockett)	1,033.06	800.38	1,833.44	972.93	774.27	3,580.64
Avalara, Inc. (435 Lake Placid)	448.00		448.00	119.00	95.69	662.69
Avalara, Inc. (20 Cherokee Bend)	534.84		534.84		311.50	846.34
Avalara, Inc. (44 River Oak Drive)	904.45	572.18	1,476.63	598.20	573.88	2,648.71
Avalara, Inc. (244 Deerslayer)	464.31	93.10	557.41	150.22	445.83	1,153.46
Vacasa LLC (46 River Oak Drive)	569.56	76.37	645.93		673.12	1,319.05
Vacasa LLC (510 Cypress Ridge)	1,207.56	256.27	1,463.83	60.84	469.87	1,994.54
Avalara, Inc. (60 S. Hampton Dr.)	1,097.25	178.50	1,275.75	133.00	771.95	2,180.70
Jennifer Wilson (511 Peach St)	555.63	459.38	1,015.01	415.87	501.97	1,932.85
Jennifer Wilson (404 W Walnut)	646.71	489.40	1,136.11	332.25	443.35	1,911.71
Shaunna Hanover (908 Liberty Ave)	357.57	230.20	587.77	230.83	356.25	1,174.85
Jesus Gallegos (1237 Bert)	631.11	504.02	1,135.13	484.85	426.12	2,046.10
Seguin House of Games (503 S. Austin)	180.04	162.18	342.22	103.76	230.68	676.66
Paige Moore (178 Guadalupe River Drive)	1,447.73	775.21	2,222.94	18.21	926.05	3,167.20
Cathy Cordes (217 W. Krezdorn)	191.75	102.60	294.35	178.66	347.10	820.11
Lorenzo Garza (300 Guadalupe River Drive)	2,197.49	785.88	2,983.37			2,983.37
Linda Bates (203 Romberg Street)	8.33	58.31	66.64	103.46	121.52	291.62
Swan Creek Properties (254 Guadalupe River Drive)	-	256.90	256.90	502.11	626.61	1,385.62
Richard Flatt (184 Wampom Way)	-	295.23	295.23	246.85	1,057.42	1,599.50
Joseph Lane BirdBoy Hold. (1121 Burges St)	-	126.00	126.00	670.25	958.65	1,754.90
Total Collected	273,910.62	224,669.44	498,580.06	218,862.23	261,837.05	979,279.34