

# MEMORANDUM

**To:** City of Seguin Mayor and Council  
Steve Parker, City Manager

**From:** Randy Kell, Director of Facilities

**Through:** Rick Cortes, Deputy City Manager

**Subject:** Resolution of the City Council of the City of Seguin, Texas awarding the bid for the design, procurement, and installation of new stage lighting at the Seguin Coliseum, to Stoney Ridge Inc., DBA San Antonio Sound and Light (SASL); authorizing the City Manager to execute an agreement in the amount of \$79,872.00; and declaring an effective date.

**Date:** April 16, 2024

The existing stage lighting fixtures in the Seguin Coliseum need replacement given their age and current condition. The existing lights are original to the Coliseum when it was built in 1977. The lighting is inoperable, outdated, and inefficient. Staff focused on an energy efficient, reliable, and user-friendly solution for the new system.

The new stage lighting from San Antonio Sound and Light (SASL) will consist of LED fixtures strategically placed for complete coverage of the existing stage. There will be overhead lights above the stage as well as spotlights pointed to different areas of the stage. Along with the new fixtures, SASL will update the electrical wiring, remove all the old bulky controls, and install a user-friendly wall mounted Choreo touchscreen controller. SASL will build preset lighting scenes into the controls for ease of use. Color changing light scenes are also included and will be preset as well. Funding to update the stage lighting in the Coliseum was approved in the fiscal year 2023-2024 budget.

A RFP was released on February 28, 2024. Staff held two pre-proposal meetings on March 15 and March 22. Proposals were due on March 26 at 3 pm and bids were opened at that time. There were two bids submitted: one from BP Lighting, Sound, and Video and one from Stoney Ridge Inc., DBA San Antonio Sound and Light. Stoney Ridge submitted the low bid.

City staff recommends approval of a Resolution of the City Council of the City of Seguin, Texas awarding the bid to Stoney Ridge Inc., DBA San Antonio Sound and Light, authorizing the City Manager to execute an agreement in the amount of \$79,872.00; and declaring an effective date.