

To whom it may concern,

Ti Training manufactures software and hardware for the Training Lab, RECON (aka RECON 180), Firing Line and Training Room Systems and is the only manufacturer of these products. The RECON family of system's design is patented (Patent No. US 10,379,428) Therefore, Ti Training is the only company that can provide the RECON Simulation System (aka UltraWorld) and a movable, connected, projection simulation system. Furthermore, Ti Training cameras, software, and firmware have been developed and configured by Ti Training to work specifically with the Training Lab, and RECON simulation systems. Our technology is proprietary and has been designed to integrate with this product. As a result, only Ti Training technology and software works with the Training Lab RECON System. Ti Training will defend its intellectual property, including its valid patents, aggressively.

Ti Training is the exclusive servicer of any warranty packages and services for Ti Training Warranties. All warranty items and service needs will be directed to Ti Training Customer Service Personnel. And TI Training Customer Service personnel are the direct contact for the customer for any items related to this warranty package.

Ti Training is the sole source distributor and owner of IP rights, including US Patents and patents pending, of any laser products and accessories that interact with Training Lab and RECON Systems. As a result, no other source can provide, accessories, the actual laser device or adapters for use on the lasers other than TI Training. This would include Dry Fire Laser Inserts, Laser Adapters, VRG Blue Guns, TL Flashlights, and any Laser Device and peripheral items currently used on the Training Lab product line.

Sincerely,

Kila Otte, VP, Ti Training 1-800-634-1936 Ext. 207

## Quote

Seguin PD 350 N Guadalupe St Seguin, TX 78156 (830) 401-2331



4680 Table Mountain Drive Suite 150 Golden, CO 80403 (800) 634-1936 http://TiTraining.com/

## Estimate No. 5795 Issued on Mon Nov 29, 2021

Qty	Name	Description	Rate	Amount	Tax
1	Training Lab - Installed GSA	Turnkey System Includes 800+ Scenarios plus updates for life, 1) Drop in Handgun Recoil Kit w/ 1 Co2 Magazine, 1) OC Canister, 1) G2 Handheld Infrared Flashlight, Baton/Punch/Kick Branching, Picture in Picture student capture camera debrief, Scenario Creation Software for custom scenarios, projector mounted on screen structure, Onsite Training is Included	\$38,085.64	\$38,085.64	NON
1	Training Lab EX Upgrade	180-degree 3 Screen with Screen Mounted Projectors	\$40,000.00	\$40,000.00	NON
3	Additional Recoil Kit for Handgun GSA	Dvorak drop-in air Recoil Kit with 1-magazine.	\$2,675.06	\$8,025.18	NON
4	Additional Magazines for Recoil Kits	Additional Magazines for Handgun Recoil Kit.	\$272.04	\$1,088.16	NON
4	Additional Recoil Kit for Rifle GSA	Dvorak drop-in air Recoil Kit for Rifle with 1 Co2 magazine.	\$2,675.00	\$10,700.00	NON
	Additional Magazines for Recoil Kits GSA	Additional Magazines for Rifle Recoil Kit.	\$272.04	\$816.12	NON
	Additional OC Laser Canister GSA	Trigger Style	\$1,269.00	\$3,807.00	NON
3	TASER X2	X2 inert training simulation device with built-in	\$2,690.00	\$8,070.00	NON

Laser Device	cartridges.		
1 VRG Blue Gun GSA	Programmable Lanes 1-6	\$395.00	\$395.00 NON
2 Additonal Magazines	Additional magazine for Blueguns	\$35.00	\$70.00 NON
2 Augmented Reality Glasses	10 viewable elements on user display. Includes 2 rechargeable batteries and carrying case. Custom content available per request.	\$4,995.00	\$9,990.00 NON
1 Master Instructor Train Onsite	At Customer Location for 6 Trainees (EX Screen structure)	\$3,500.00	\$3,500.00 NON
1 *Discount		\$-13,796.40	\$-13,796.40 NON

\$0.00	Tax
\$110,750.70	<b>Estimated Total</b>
\$0.00	Deposit Due

Signature: Signature Date:

## Thank you for considering Ti Training.

If these items meet your approval, automatically approve this estimate now!

**QUESTIONS? CONTACT US** 

**TERMS & CONDITIONS** 

Humberto Perez humberto@titraining.com (303) 414-3555 We accept payment by check, cash and credit card. Please send checks to our main address or call with credit card info. We also accept Purchase Orders (POs) from government and municipal agencies.

NOTE: 12 Months Warranty Shipping is Included

This is not an invoice. Please contact Ti Training/Ti Outdoors if you approve this quote and wish to proceed with an order.