

# Non-Binding Budgetary Estimate



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-497697-45358.703DC

Issued: 03/07/2024

Quote Expiration: 12/31/2024

Estimated Contract Start Date: 04/01/2025

Account Number: 109256

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Seguin Police Dept. - TX 350 N Guadalupe St Seguin, TX 78155-4447 USA	Seguin Police Dept. - TX 350 N Guadalupe St Seguin TX 78155-4447 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kyle Hites Phone: Email: khites@axon.com Fax:	Marcos Martinez Phone: (830) 401-2369 Email: mmartinez@seguintexas.gov Fax: (830) 4012379

## Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$111,698.24</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$111,698.24</b>

## Discount Summary

Average Savings Per Year	\$0.00
<b>TOTAL SAVINGS</b>	<b>\$0.00</b>

## Payment Summary

Date	Subtotal	Tax	Total
Mar 2025	\$22,339.64	\$0.00	\$22,339.64
Mar 2026	\$22,339.65	\$0.00	\$22,339.65
Mar 2027	\$22,339.65	\$0.00	\$22,339.65
Mar 2028	\$22,339.65	\$0.00	\$22,339.65
Mar 2029	\$22,339.65	\$0.00	\$22,339.65
<b>Total</b>	<b>\$111,698.24</b>	<b>\$0.00</b>	<b>\$111,698.24</b>

**Non-Binding Budgetary Estimate**

Quote Unbundled Price: **\$111,698.24**  
 Quote List Price: **\$111,698.24**  
 Quote Subtotal: **\$111,698.24**

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>A la Carte Hardware</b>									
74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3			\$64.00	\$64.00	\$192.00	\$0.00	\$192.00
74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	3			\$132.00	\$132.00	\$396.00	\$0.00	\$396.00
50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3			\$243.31	\$243.31	\$729.93	\$0.00	\$729.93
50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	3			\$397.51	\$397.51	\$1,192.53	\$0.00	\$1,192.53
50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	3			\$685.49	\$685.49	\$2,056.47	\$0.00	\$2,056.47
50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1			\$2,278.81	\$2,278.81	\$2,278.81	\$0.00	\$2,278.81
50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3			\$243.31	\$243.31	\$729.93	\$0.00	\$729.93
50298	AXON INTERVIEW - CAMERA - OVERT DOME	3			\$992.92	\$992.92	\$2,978.76	\$0.00	\$2,978.76
50294	AXON INTERVIEW - SERVER - LITE	2			\$3,722.47	\$3,722.47	\$7,444.94	\$0.00	\$7,444.94
50322	AXON INTERVIEW - TOUCH PANEL PRO	3			\$3,286.23	\$3,286.23	\$9,858.69	\$0.00	\$9,858.69
<b>A la Carte Software</b>									
50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2			\$1,750.00	\$1,750.00	\$3,500.00	\$0.00	\$3,500.00
50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	60		\$32.98	\$32.98	\$3,957.60	\$0.00	\$3,957.60
50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	3			\$1,500.00	\$1,500.00	\$4,500.00	\$0.00	\$4,500.00
50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	60		\$28.21	\$28.21	\$5,077.80	\$0.00	\$5,077.80
50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	6	60		\$111.75	\$111.75	\$40,230.00	\$0.00	\$40,230.00
<b>A la Carte Services</b>									
85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3			\$7,450.00	\$7,450.00	\$22,350.00	\$0.00	\$22,350.00
<b>A la Carte Warranties</b>									
50448	AXON INTERVIEW - EXT WARRANTY	3	49		\$28.74	\$28.74	\$4,224.78	\$0.00	\$4,224.78
<b>Total</b>							<b>\$111,698.24</b>	<b>\$0.00</b>	<b>\$111,698.24</b>

# Non-Binding Budgetary Estimate

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	3		03/01/2025
A la Carte	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3		03/01/2025
A la Carte	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3		03/01/2025
A la Carte	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	3		03/01/2025
A la Carte	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1		03/01/2025
A la Carte	50294	AXON INTERVIEW - SERVER - LITE	2		03/01/2025
A la Carte	50298	AXON INTERVIEW - CAMERA - OVERT DOME	3		03/01/2025
A la Carte	50322	AXON INTERVIEW - TOUCH PANEL PRO	3		03/01/2025
A la Carte	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3		03/01/2025
A la Carte	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	3		03/01/2025

### Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	3	04/01/2025	03/31/2030
A la Carte	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	04/01/2025	03/31/2030
A la Carte	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	04/01/2025	03/31/2030
A la Carte	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	04/01/2025	03/31/2030
A la Carte	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	6	04/01/2025	03/31/2030

### Services

Bundle	Item	Description	QTY
A la Carte	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3

### Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50448	AXON INTERVIEW - EXT WARRANTY	3	03/01/2026	03/31/2030

# Non-Binding Budgetary Estimate

## Shipping Locations

Location Number	Street	City	State	Zip	Country
	350 N Guadalupe St	Seguin	TX	78155-4447	USA

## Payment Details

Mar 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
1	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	3	\$900.00	\$0.00	\$900.00
1	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	\$1,015.56	\$0.00	\$1,015.56
1	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
1	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
1	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	6	\$8,045.98	\$0.00	\$8,045.98
1	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	3	\$238.51	\$0.00	\$238.51
1	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
1	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
1	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	3	\$411.29	\$0.00	\$411.29
1	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$455.76	\$0.00	\$455.76
1	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
1	50298	AXON INTERVIEW - CAMERA - OVERT DOME	3	\$595.75	\$0.00	\$595.75
1	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	\$1,971.74	\$0.00	\$1,971.74
1	50448	AXON INTERVIEW - EXT WARRANTY	3	\$844.96	\$0.00	\$844.96
1	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	\$38.40	\$0.00	\$38.40
1	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	3	\$79.20	\$0.00	\$79.20
1	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3	\$4,470.00	\$0.00	\$4,470.00
<b>Total</b>				<b>\$22,339.64</b>	<b>\$0.00</b>	<b>\$22,339.64</b>

Mar 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
2	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	3	\$900.00	\$0.00	\$900.00
2	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	\$1,015.56	\$0.00	\$1,015.56
2	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
2	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
2	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	6	\$8,045.99	\$0.00	\$8,045.99
2	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	3	\$238.51	\$0.00	\$238.51
2	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
2	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
2	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	3	\$411.29	\$0.00	\$411.29
2	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$455.76	\$0.00	\$455.76
2	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99

**Non-Binding Budgetary Estimate**

<b>Mar 2026</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
2	50298	AXON INTERVIEW - CAMERA - OVERT DOME	3	\$595.75	\$0.00	\$595.75
2	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	\$1,971.74	\$0.00	\$1,971.74
2	50448	AXON INTERVIEW - EXT WARRANTY	3	\$844.96	\$0.00	\$844.96
2	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	\$38.40	\$0.00	\$38.40
2	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	3	\$79.20	\$0.00	\$79.20
2	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3	\$4,470.00	\$0.00	\$4,470.00
<b>Total</b>				<b>\$22,339.65</b>	<b>\$0.00</b>	<b>\$22,339.65</b>

<b>Mar 2027</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
3	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	3	\$900.00	\$0.00	\$900.00
3	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	\$1,015.56	\$0.00	\$1,015.56
3	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
3	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
3	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	6	\$8,045.99	\$0.00	\$8,045.99
3	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	3	\$238.51	\$0.00	\$238.51
3	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
3	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
3	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	3	\$411.29	\$0.00	\$411.29
3	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$455.76	\$0.00	\$455.76
3	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
3	50298	AXON INTERVIEW - CAMERA - OVERT DOME	3	\$595.75	\$0.00	\$595.75
3	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	\$1,971.74	\$0.00	\$1,971.74
3	50448	AXON INTERVIEW - EXT WARRANTY	3	\$844.96	\$0.00	\$844.96
3	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	\$38.40	\$0.00	\$38.40
3	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	3	\$79.20	\$0.00	\$79.20
3	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3	\$4,470.00	\$0.00	\$4,470.00
<b>Total</b>				<b>\$22,339.65</b>	<b>\$0.00</b>	<b>\$22,339.65</b>

<b>Mar 2028</b>						
<b>Invoice Plan</b>	<b>Item</b>	<b>Description</b>	<b>Qty</b>	<b>Subtotal</b>	<b>Tax</b>	<b>Total</b>
4	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	3	\$900.00	\$0.00	\$900.00
4	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	\$1,015.56	\$0.00	\$1,015.56
4	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
4	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
4	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	6	\$8,045.99	\$0.00	\$8,045.99
4	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	3	\$238.51	\$0.00	\$238.51
4	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
4	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
4	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	3	\$411.29	\$0.00	\$411.29
4	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$455.76	\$0.00	\$455.76
4	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
4	50298	AXON INTERVIEW - CAMERA - OVERT DOME	3	\$595.75	\$0.00	\$595.75
4	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	\$1,971.74	\$0.00	\$1,971.74
4	50448	AXON INTERVIEW - EXT WARRANTY	3	\$844.96	\$0.00	\$844.96
4	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	\$38.40	\$0.00	\$38.40

Non-Binding Budgetary Estimate

<b>Mar 2028</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
4	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	3	\$79.20	\$0.00	\$79.20
4	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3	\$4,470.00	\$0.00	\$4,470.00
<b>Total</b>				<b>\$22,339.65</b>	<b>\$0.00</b>	<b>\$22,339.65</b>

<b>Mar 2029</b>						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
5	50037	AXON INTERVIEW - CLIENT SOFTWARE - PER TOUCH PANEL-PC	3	\$900.00	\$0.00	\$900.00
5	50039	AXON INTERVIEW - CLIENT SOFTWARE - MAINT. PER TOUCH PANEL	3	\$1,015.56	\$0.00	\$1,015.56
5	50041	AXON INTERVIEW - STREAMING SERVER LICENSE - PER SERVER	2	\$700.00	\$0.00	\$700.00
5	50043	AXON INTERVIEW - STREAMING SERVER MAINTENANCE - PER SERVER	2	\$791.52	\$0.00	\$791.52
5	50045	AXON EVIDENCE - STORAGE - INTERVIEW ROOM UNLIMITED	6	\$8,045.99	\$0.00	\$8,045.99
5	50114	AXON INTERVIEW - CAMERA - COVERT SENSOR	3	\$238.51	\$0.00	\$238.51
5	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
5	50118	AXON INTERVIEW - MIC - WIRED (STANDARD MIC)	3	\$145.99	\$0.00	\$145.99
5	50218	AXON INTERVIEW - CAMERA - COVERT MAIN UNIT	3	\$411.29	\$0.00	\$411.29
5	50221	AXON INTERVIEW - POE SWITCH - 24 PORT	1	\$455.76	\$0.00	\$455.76
5	50294	AXON INTERVIEW - SERVER - LITE	2	\$1,488.99	\$0.00	\$1,488.99
5	50298	AXON INTERVIEW - CAMERA - OVERT DOME	3	\$595.75	\$0.00	\$595.75
5	50322	AXON INTERVIEW - TOUCH PANEL PRO	3	\$1,971.74	\$0.00	\$1,971.74
5	50448	AXON INTERVIEW - EXT WARRANTY	3	\$844.96	\$0.00	\$844.96
5	74056	AXON INTERVIEW - TOUCH PANEL WALL MOUNT	3	\$38.40	\$0.00	\$38.40
5	74116	AXON INTERVIEW - ENCLOSURE - FLUSH MOUNT	3	\$79.20	\$0.00	\$79.20
5	85170	AXON INTERVIEW - INSTALLATION - STANDARD (PER ROOM)	3	\$4,470.00	\$0.00	\$4,470.00
<b>Total</b>				<b>\$22,339.65</b>	<b>\$0.00</b>	<b>\$22,339.65</b>

## **Non-Binding Budgetary Estimate**

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

