

CITY OF SEGUIN

To: City Council
From: Kristin Mueller, City Secretary
Date: June 8, 2026
Subject: **Rejection of All Proposals Received for Commercial Solid Waste Collection and Disposal Services Request for Proposals (RFP#AF-2026-23) and Authorization to Re-Solicit**



It's real.

Historical Background

The current Franchise Agreements for commercial solid waste collection and disposal services expire December 31, 2026. There are 4 providers currently; Apache Disposal, Republic Services, Tiger Sanitation, and Waste Connections.

The City issued a Request for Proposals (RFP) seeking qualified firms to provide commercial solid waste collection and disposal services. There were six (6) vendors who responded; Alamo Disposal, Republic, Texas Disposal Systems, Tiger Sanitation, Waste Connections, and Waste Management.

Following the issuance of the RFP and review of the procurement process, the Solid Waste Committee identified opportunities to improve both the solicitation requirements and vendor notification procedures.

Although the RFP was publicly advertised in accordance with applicable procurement requirements, it was determined that direct notification was not provided to all existing service providers operating within the City. While not required by policy, providing direct notice to existing providers promotes broader participation, enhances competition, and supports a more comprehensive evaluation of available service options.

In addition, staff determined that the current RFP did not request certain information necessary to fully evaluate vendor capabilities, service offerings, and contract administration practices.

Action Requested

The Solid Waste Committee request that all proposals received for Commercial Solid Waste Collection and Disposal Services (RFP#AF-2026-23) be rejected and that City Staff be authorized to re-solicit provided that notification of the solicitation is given to all existing service providers and the Request for Proposal is revised to contain additional proposal requirements, including but not limited to:

1. Tire Disposal Services
 - Whether the proposer offers tire collection and disposal services.
 - Applicable rates and fee schedules for tire disposal.
 - Any limitations, requirements, or special handling procedures associated with tire disposal services.

2. Contract Renewal Procedures

- Description of the proposer's contract renewal process.
- Available renewal options and associated terms.
- Notice requirements and timelines for renewals.

3. Contract Termination Procedures

- Description of the proposer's procedures for contract termination.
- Required notice periods for termination by either party.
- Any applicable fees, penalties, or transition requirements associated with termination.

4. Evaluation Criteria

- Revision of the proposal evaluation matrix to better reflect the City's priorities and service requirements.
- Adjustment of scoring categories and weighting factors to provide a more comprehensive evaluation of proposer qualifications, service capabilities, pricing, contract terms, and additional services.

Procurement Methodology & Funding Source

There will be a minor fiscal impact associated with rejecting the current proposals and reissuing the RFP. Costs include the expense of republishing the solicitation in the newspaper of record and the additional staff time required to revise, advertise, and evaluate a new solicitation. Staff anticipates that these costs will be minimal and can be absorbed within existing departmental operating budgets.

Staff Recommendation

Staff recommends supporting the recommendation of the Solid Waste Committee to reject any and all proposals received in response to the Commercial Solid Waste Collection and Disposal Services Request for Proposals (RFP).

Staff further recommends authorizing the reissuance of a revised RFP incorporating these modifications and an updated evaluation matrix to ensure a more comprehensive, transparent, and competitive procurement process.