

Memorandum

To: Mayor and City Council Members
Steve Parker, City Manager

From: Terri Lynn Ruckstuhl, Director of Utilities

Through: Tim Howe, Assistant City Manger

Cc: Adam Rossing, Director of Public Works & Adam Ryal, Utilities Warehouse Superintendent

Subject: Resolution awarding an annual contract to supply road materials needed by Seguin Utilities and Public Works Department

Date: August 18, 2026

Historical Background

The Utilities and Public Works Departments utilize road materials, including sand, rock, and road base, as part of their routine operations. Because these materials are often needed on short notice, it is essential to establish contracts with both primary and secondary suppliers for each material. This approach helps ensure a reliable supply, minimizes the risk of delivery delays, and prevents operational disruptions.

Action Requested

Consider a resolution awarding an annual contract for the supply of road materials, with primary contracts awarded to Colorado Materials and secondary contracts awarded to Brauntex Materials for all products. The contract will include an initial one-year term, with the option to renew it for up to three (3) additional one-year periods. Upon each renewal, the City may consider a contract price increase of up to three percent (3%).

Procurement Methodology & Funding Source

The City received three (3) bids on June 30, 2026, from Brauntex Materials, Inc. of New Braunfels, Colorado Materials, Ltd. of New Braunfels, and Vulcan Materials Company from San Antonio. A breakdown of the cost per ton is shown in the table on the following page. The City of Seguin reserves the right to award this contract to the lowest responsible bidder or to the bidder who provides the best value for the City. Factors considered in the evaluation of the bids included price, quality, bidder's reputation and experience, long-term cost, and other factors deemed appropriate.

It's real.

	Brauntex Materials, Inc.	Colorado Materials, Ltd.	Vulcan Materials Company
	New Braunfels, TX	New Braunfels, TX	San Antonio, TX
Manufactured Sand Delivered	\$30.00/ton	\$26.00/ton	\$33.25/ton
Manufactured Sand Picked Up	\$18.00/ton	\$16.00/ton	\$21.25/ton
#57 Rock Delivered	\$30.00/ton	\$29.00/ton	\$34.25/ton
#57 Rock Picked UP	\$18.00/ton	\$19.00/ton	\$22.25/ton
1" Road Base Delivered	\$19.25/ton	\$17.00/ton	\$21.75/ton
1" Road Base Picked Up	\$7.25/ton	\$7.00/ton	\$9.75/ton
Average Cost per ton	\$20.42	\$19.00	\$23.75

Funding for these materials is included in the current Operating Budgets for the various departments.

Staff Recommendation

Staff recommends awarding an annual contract for the supply of road materials, with primary contracts awarded to Colorado Materials, Ltd. and secondary contracts awarded to Brauntex Materials, Inc. for all products. The contract will include options for three annual renewals. Upon each renewal, the City may consider a contract price increase of up to three percent (3%).

ATTACHMENTS

1. Resolution
2. Bid No. LF-2026-48 – Bid Tab
3. Bid No. LF-2026-48 – Colorado Materials, Ltd. Bid Packet
4. Bid No. LF-2026-48 – Brauntex Materials, Inc. Bid Packet