

FIRE/EMS DEPARTMENT



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CITY OF SEGUIN

July 15, 2026

Subject: Ventilator Selection

Purchasing Manager Ashley Bruns,

Our organization identified a need to replace the transport ventilators in our fleet. Due to the expected pricing of these assets, we did a competitive bit process as required by both purchasing policies and state law. We had two respondents, Zoll and Hamilton.

A thorough review of the documents showed the best match to the request to be with Hamilton. Zoll did provide competitive and actually lower costing, however they had multiple exceptions and they provided one year less warranty coverage on the ventilators.

Hamilton ventilators are used by many of the providers that are under the medical direction of Best EMS and as such our medical director is comfortable with this selection.

It is my recommendation that we purchase the Hamilton ventilators due to their closest match to the specifications, and the familiarity within our medical direction group.

Thank you for your continued commitment to ensuring Seguin Fire Department remains at the forefront of prehospital care for our community.

Respectfully,

Garrick T. Herbert
Interim Fire Chief