

**Seguin Main Street Program**  
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**MEMORANDUM**

To: Mayor and City Council Members  
Douglas G. Faseler, City Manager

From: Kyle Kramm  
Main Street Program Director

Subject: Award of Bid – Central Park Lighting

Date: March 8, 2016

On March 1, City Council approved the conversion of the incandescent lights in Central Park and around the Courthouse to LED lights. Staff is requesting formal approval to award the bid to Arnett Marketing in San Antonio.

Arnett Marketing holds a BuyBoard Purchasing Cooperative contract for the desired lighting. Purchases utilizing the BuyBoard Purchasing Cooperative contract pricing are in compliance with state bidding requirements, allow local governments the benefit of volume discount pricing and an expedited procurement process.

The bid from Arnett Marketing includes the purchase of 70,000 bulbs, new wire, and installation. The bid totaled \$106,516, with a fifty percent deposit at the time the order is placed. The final payment of \$53,258 will be due next fiscal year after the lights are installed in the fall.