

CITY OF SEGUIN



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To: City Council
From: Garrick Herbert, Interim Fire Chief
Date: July 15, 2026
Subject: Action item authorizing the purchase amount of \$138,187.72 with Hamilton Medical, Inc. the purchase of 5 Intelligent Transport Ventilators.

HISTORICAL BACKGROUND

Sequin Fire Department operates entry level ventilators that were purchased and instituted as proof of concept. Since their introduction they have proven to be a vital piece of equipment for managing patient airways. We use these ventilators in the care of both pre-hospital patient care as well as during transport of patients that our local hospital transfers for higher level of care.

Our current ventilators have experienced significant out-of-service time with the manufacturer due to parts availability and recall notices that were not anticipated. Since the purchase of our ventilators the manufacturer has sold the ventilator portion of their business to another medical company. This increased difficulty and aligned their pricing with the more expensive and more capable ventilators on the market.



ACTION REQUESTED

The goal of this request is to provide EMS with the tools to treat and maintain a patent airway during transport. We need to replace the ventilators we are currently using. The Ventilators selected will increase our abilities to appropriately manage patients that we encounter in the pre-hospital setting as well as patients that we transport emergently between hospital facilities. This includes patients that are experiencing medical emergencies from Opioid related crisis.

PROCUREMENT METHODOLOGY & FUNDING SOURCE

Due to the anticipated costs of this project, we went through the competitive bidding process. There were two respondents', Zoll and Hamilton. It was determined that the best match for the bid and the best value for the organization was selecting Hamilton.

Funding for this project has been secured through Opioid monies and General Fund.

STAFF RECOMMENDATION

Staff recommends the agreement be executed with Hamilton Medical, Inc. in the amount not to exceed \$138,187.72.

ATTACHMENTS

1. Bid from Hamilton
2. Bid from Zoll
3. Selection Letter