



**To:** Mayor Dodgen and Council Members  
City Manager Steve Parker

**From:** Dale Skinner, Fire Chief

**Date:** 01/11/2022

**Re:** Bid Award Ladder Truck

---

The Fire Department was approved by Council to purchase a new ladder truck utilizing Certificates of Obligation during FY 2022. The amount budgeted for this project is \$2,000,000.00.

The Fire Department formed a specification committee to ensure that the ladder truck purchased is functional and meets the needs for fighting fires and performing rescue responses. The committee looked at several ladder trucks in surrounding departments and met with several vendors to create a well-designed ladder truck while remaining fiscally responsible.

The committee recommends the purchase of a 2022 Pierce Velocity 100', rear mount ladder truck with a 1500gpm (gallons per minute) pump and a 500-gallon water tank. Included in the project is various loose equipment items.

The vendor offers a discounted price for prepayment. The prepayment is bonded at 100% by a third-party vendor. The discount for 50% prepayment is \$33,195.00, bringing the final sales price of the unit to \$1,627,400.00.

The final price also includes trading in unit 303, a 2008 Sutphen SPH100 ladder truck, VIN# 1S9A3JLE981003064. They have offered a \$46,000 trade-in value.

Staff is recommending purchasing a 2022 Pierce Velocity 100' ladder truck through the BuyBoard cooperative purchasing agreement, utilizing Siddons-Martin Emergency Group in Denton, TX, as the dealer, for the amount of \$1,647,400.00 to include an allowance of \$20,000 for possible change orders during construction. Staff is also recommending accepting the trade in offer of unit # 303. Delivery time for the truck is 18-19 months.

Attached is the quote/proposal and specifications for your consideration.

Respectfully,

A handwritten signature in black ink, appearing to read 'D. Skinner', written in a cursive style.

Dale Skinner  
Fire Chief