



It's real.

Date: August 22, 2025

To: Mayor and City Councilmembers
Steve Parker, City Manager

From: Susan Caddell *Susan Caddell*
Director of Finance

Subject: Financial Reports for Nine Months Ended June 30, 2025

Attached you will find financial reports for the General, Utility, Coliseum, and Sequin Events Complex for the nine months ended June 30, 2025.

The first report is the Income Statement for the General Fund on a budgetary comparison. We have collected 88.6% of our budgeted revenues.

- Property Tax is 99.8% of budget.
- State/Federal Government Grants are 184.5% of budget. We received more grants than anticipated.
- Sales Tax is 78.3% of budget.
- Interest Revenue is 123.9% of budget. Interest rates are higher than anticipated.
- Miscellaneous Revenue is 115.6% of budget. We bill annually for alarm permits at the beginning of the fiscal year, which takes up a large portion of this revenue.
- Private Source Donations is 117.2% of budget. This includes donations from the Friends of the Library or the Library Foundation.
- Lease Revenues is 115% of budget. We receive the annual payment for Sprint Tower lease in the first quarter. It was higher than anticipated.

Expenditures are 74.8% of budget.

- Non-Departmental is 93.8% of budget. This is due to paying half of the indigent care amount in October in the amount of \$1,356,491.97. In addition, the entire amount of budgeted transfers of \$6,144,335 to General Fund Capital Projects has been transferred. Finally, as we collect our property tax revenue, the debt service portion of the property tax is transferred to the General I&S Fund.

The next report is the Income Statement for the General Fund as compared to FY24. Our revenue increased by \$3,096,843 or 6.9% from this time last year.

- Property Taxes are up by \$1,775,416 or 8.8%.
- Building Permits are up by \$674,785 or 30.9%.
- User Fees are up by \$200,056 or 5.4%. These are the fees Utility Fund pays to the General Fund and are based upon the electric, water and sewer revenues.

Our expenditures have increased by \$5,320,780 or 13.3% from this time last year.

- Police Department increased by \$617,230 largely due to the increase in salaries and benefits.
- Fire is up by \$679,468 also largely due to an increase in salaries and benefits.
- Public Works has increased by \$227,303 or 14.1%. This is also due to an increase in salaries and benefits, but also two other factors. This year, we have contracted with an engineering firm for pavement assessment services. We have also spent more in Streets Maintenance from this same period last year.
- Non-Departmental increased by \$3,110,149. Transfers to General Fund Capital Projects increased by \$1,719,001. Transfers to General I&S Fund have increased by \$1,139,352. This coincides with the increase in Property Tax revenue. In addition, the indigent health care payment increased by \$76,232.

The next report is the Income Statement for the Utility Fund on a budgetary comparison. We have collected 76.4% of our budgeted revenues.

- Electric Revenue is 74% of budget.
- Water Revenue is 75.1% of budget.
- Sewer Revenue is 82.1% of budget.
- Interest Revenue is 105.7% of budget. Interest rates are higher than anticipated.
- Lease Revenues are 205.3% of budget. This is the lease payment we receive from Wells Fargo.

Expenditures for the Utility Fund are 73.3% of budget.

- Non-Departmental is 76.1% of the budget. This is due to the fact the entire amount of budgeted transfer of \$6,011,961 to Utility Fund Capital Projects was transferred at the beginning of the year.

The next report is the Income Statement for the Utility Fund as compared to FY24. Our revenue has increased by \$4,267,194 or 8.9%.

- Electric Revenue is up by \$1,995,973 or 8.8%. The number of customers has increased by 7.2% while consumption has increased by 10.1%.
- Water Revenue is up by \$1,203,710 or 9%. The number of customers has increased by 5.5% while consumption has increased by 2%.
- Sewer Revenue is up by \$1,358,673 or 13.8%. The number of customers has increased by 11.5%.

Expenditures have decreased by \$2,312,205 or 4%.

- Electric Distribution has decreased by \$1,255,795 largely due to an decrease in the wholesale power costs.
- Water Plant has increased by \$208,449 due to an increase in the payments to SSLGC for water purchased. This coincides with the increase in water revenue.
- Water/Sewer has increased by \$619,287 largely due to an increase in the Street Repairs due to maintenance of the water mains.
- Non-Departmental has decreased by \$2,431,994. Transfers to Utility Fund Capital Projects has decreased by \$1,257,871. Transfers to Utility I&S has decreased by \$1,104,937. We have used more Impact Fees to pay the debt service payments.

The next reports are income statements compared to budget and prior year for the Coliseum Fund and Seguin Events Complex. In the past, I have included the statements for the Golf Fund, but due to the fact the course is shut down for the season, I will not be presenting reports for the Golf Course this year. Net revenues have increased in the Coliseum Fund by \$47,063 from FY24. This was largely due to the fact a scissor lift was purchased last fiscal year for \$21,778, which was not included in this fiscal year's expenditures. Net revenues have decreased in the Seguin Events Complex by \$43,668 from FY24. This is largely due to the reconciliation of deposits in FY24 which was included in Miscellaneous Revenue, which was for \$49,417.

The next reports detail more information about the sales tax revenue. Sales tax is down slightly for the year by 1.33%. This was due to the large audit payment we received in May of 2024 in the amount of \$739,993. If this was taken out of the equation, we would be ahead in sales tax by 5.8%.

The next several pages include our current grant portfolio and those that are pending award notification. Some grants have carried over from one year to the next.

Finally, you will find the last two pages for our Hotel Occupancy Tax Collections. We are down from this time last year by \$10,936.04, or 1.1%.

Please let me know if you have any questions or would like additional information provided.



FY2025 INCOME STATEMENT-GENERAL FUND

For the Nine Months Ended June 30, 2025

	FY 2024-25 Actual 06/30/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
001 - GENERAL FUND REVENUE				
3110 - Property Tax	21,850,906	21,905,000	(54,094)	99.8%
3180 - Franchise Taxes	909,476	1,525,380	(615,904)	59.6%
3210 - Building Permits	2,859,269	3,235,000	(375,731)	88.4%
3220 - Other Licenses & Permits	27,580	4,000	23,580	689.5%
3310 - Interlocal Agreement	905,706	1,101,174	(195,468)	82.2%
3340 - State/Federal Gov. Grants	236,483	128,148	108,335	184.5%
3350 - Sales Tax	10,799,829	13,800,000	(3,000,171)	78.3%
3350 - Other State Gov. Shared Revenue	111,814	175,000	(63,186)	63.9%
3410 - Charges for Services	54,000	72,000	(18,000)	75.0%
3420 - Public Safety	1,281,344	1,500,000	(218,656)	85.4%
3440 - Sanitation Revenues	2,101,867	2,630,000	(528,133)	79.9%
3450 - Health	95,848	110,000	(14,152)	87.1%
3470 - Culture and Recreation	296,773	432,000	(135,227)	68.7%
3510 - Municipal Court	465,812	565,700	(99,888)	82.3%
3520 - Library	19,813	21,000	(1,187)	94.3%
3610 - Interest Revenues	967,066	780,529	186,537	123.9%
3620 - Miscellaneous Revenues	916,933	793,304	123,629	115.6%
3630 - Lease Revenues	15,741	13,688	2,053	115.0%
3650 - Private Source Donations	117,163	100,000	17,163	117.2%
3700 - User Fees	3,921,257	5,228,342	(1,307,085)	75.0%
3910 - Intragovernmental Trnsfrs	12,229	14,000	(1,771)	87.4%
Revenue Totals	47,966,906	54,134,265	(6,167,359)	88.6%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	90,496	138,244	47,748	65.5%
11 - City Manager	249,559	355,271	105,712	70.2%
12 - Finance	813,562	1,073,402	259,840	75.8%
14 - Legal and Judicial	372,651	519,924	147,273	71.7%
16 - Police	8,441,673	12,180,017	3,738,344	69.3%
17 - Fire	7,491,209	11,539,242	4,048,033	64.9%
18 - Animal Services	524,842	798,343	273,501	65.7%
21 - Planning	1,717,584	2,755,974	1,038,390	62.3%
22 - City Secretary	129,305	175,517	46,212	73.7%
23 - Human Resources	327,936	486,637	158,701	67.4%
24 - Public Works Department	1,837,567	2,818,522	980,955	65.2%
25 - Vehicle Maintenance	479,833	780,090	300,257	61.5%
26 - Engineering/Capital Projects	351,377	556,801	205,423	63.1%
27 - Brush Department	451,990	685,623	233,633	65.9%
28 - Downtown & Main St. Prog.	183,306	273,029	89,723	67.1%
29 - Facilities	247,205	421,099	173,894	58.7%
31 - Public Library	1,408,688	1,957,764	549,076	72.0%
34 - Parks and Recreation	1,979,260	2,985,402	1,006,142	66.3%
87 - Information Technologies	976,381	1,561,424	585,043	62.5%
89 - City Attorney	170,056	254,637	84,581	66.8%
90 - Non-Departmental	16,934,960	18,046,351	1,111,391	93.8%
Expenditure Totals	45,179,441	60,363,312	15,183,871	74.8%
Net Revenues (Expenditures)	2,787,465	(6,229,047)	9,016,511	



FY2025 INCOME STATEMENT

Prior vs. Actual - General Fund

For the Nine Months Ended June 30, 2025 and June 30, 2024

	FY 2024-25 Actual 06/30/25	FY 2023-24 Actual 06/30/24	Variance Pos. (Neg)	% Variance Pos. (Neg.)
001 - GENERAL FUND REVENUE				
3110 - Property Tax	21,850,906	20,075,490	1,775,416	8.8%
3180 - Franchise Taxes	909,476	905,296	4,180	0.5%
3210 - Building Permits	2,859,269	2,184,483	674,785	30.9%
3220 - Other Licenses & Permits	27,580	7,160	20,420	285.2%
3310 - Interlocal Agreement	905,706	733,937	171,769	23.4%
3340 - State/Federal Gov. Grants	236,483	163,696	72,786	44.5%
3350 - Sales Tax	10,799,829	10,945,431	(145,602)	-1.3%
3350 - Other State Gov. Shared Revenue	111,814	113,803	(1,989)	-1.7%
3390 - Local Grants & Contribut.	0	158	(158)	-100.0%
3410 - Charges for Services	54,000	54,000	0	0.0%
3420 - Public Safety	1,281,344	1,136,452	144,892	12.7%
3440 - Sanitation Revenues	2,101,867	1,953,161	148,706	7.6%
3450 - Health	95,848	98,484	(2,636)	-2.7%
3470 - Culture and Recreation	296,773	295,435	1,338	0.5%
3510 - Municipal Court	465,812	456,002	9,809	2.2%
3520 - Library	19,813	18,059	1,753	9.7%
3610 - Interest Revenues	967,066	1,037,801	(70,735)	-6.8%
3620 - Miscellaneous Revenues	916,933	851,834	65,098	7.6%
3630 - Lease Revenues	15,741	13,688	2,053	15.0%
3650 - Private Source Donations	117,163	92,733	24,430	26.3%
3700 - User Fees	3,921,257	3,721,201	200,056	5.4%
3910 - Intragovernmental Trnsfrs	12,229	11,757	473	4.0%
Revenue Totals	47,966,906	44,870,063	3,096,843	6.9%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	90,496	92,916	2,420	2.6%
11 - City Manager	249,559	218,033	(31,526)	-14.5%
12 - Finance	813,562	676,582	(136,980)	-20.2%
14 - Legal and Judicial	372,651	336,453	(36,198)	-10.8%
16 - Police	8,441,673	7,824,443	(617,230)	-7.9%
17 - Fire	7,491,209	6,811,741	(679,468)	-10.0%
18 - Animal Services	524,842	484,951	(39,891)	-8.2%
21 - Planning	1,717,584	1,796,824	79,240	4.4%
22 - City Secretary	129,305	109,737	(19,568)	-17.8%
23 - Human Resources	327,936	304,904	(23,032)	-7.6%
24 - Public Works Department	1,837,567	1,610,264	(227,303)	-14.1%
25 - Vehicle Maintenance	479,833	523,965	44,132	8.4%
26 - Engineering/Capital Projects	351,377	333,933	(17,444)	-5.2%
27 - Brush Department	451,990	437,543	(14,447)	-3.3%
28 - Downtown & Main St. Prog.	183,306	173,917	(9,389)	-5.4%
29 - Facilities	247,205	262,403	15,198	5.8%
31 - Public Library	1,408,688	1,234,683	(174,005)	-14.1%
34 - Parks and Recreation	1,979,260	1,767,389	(211,871)	-12.0%
87 - Information Technologies	976,381	882,357	(94,024)	-10.7%
89 - City Attorney	170,056	150,812	(19,244)	-12.8%
90 - Non-Departmental	16,934,960	13,824,811	(3,110,149)	-22.5%
Expenditure Totals	45,179,441	39,858,661	(5,320,780)	-13.3%
Net Revenues (Expenditures)	2,787,465	5,011,402	(2,223,937)	



FY2025 INCOME STATEMENT-UTILITY FUND

For the Nine Months Ended June 30, 2025

Account Number	Account Name	FY 2024-25 Actual 06/30/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
002 - UTILITY FUND REVENUE					
3410 - Charges for Services		346,194	562,686	(216,492)	61.5%
3430 - Electric Revenue		24,645,418	33,283,550	(8,638,132)	74.0%
3432 - Water Revenue		14,527,632	19,332,790	(4,805,158)	75.1%
3434 - Sewer Revenue		11,192,422	13,635,500	(2,443,078)	82.1%
3480 - Other Charges		582,057	550,000	32,057	105.8%
3610 - Interest Revenues		529,013	500,500	28,513	105.7%
3620 - Miscellaneous Revenues		440,695	574,500	(133,805)	76.7%
3630 - Lease Payments		86,550	42,150	44,400	205.3%
3700 - User Fees		32,250	43,000	(10,750)	75.0%
4 - Revenue Totals:		52,382,231	68,524,676	(16,142,445)	76.4%
002 - UTILITY EXPENDITURES					
44 - Utility Billing		516,486	741,731	225,245	69.6%
45 - Utility Administration		385,530	685,285	299,755	56.3%
46 - Administrative Services		1,399,295	2,008,055	608,760	69.7%
47 - Electric Distribution		17,599,036	23,417,966	5,818,930	75.2%
48 - Utility Services		1,442,246	2,176,582	734,336	66.3%
49 - Engineering/Capital Projects		966,547	1,490,631	524,084	64.8%
56 - Water Plant		5,165,758	7,301,948	2,136,190	70.7%
57 - Water/Sewer		5,314,165	7,351,822	2,037,657	72.3%
65 - Geronimo Creek WWTP		337,833	545,500	207,667	61.9%
66 - Walnut Branch WWTP		1,259,718	1,705,841	446,123	73.8%
80 - Economic Development		470,424	647,856	177,432	72.6%
81 - Facilities		909,427	1,455,190	545,763	62.5%
87 - Information Technologies		1,093,421	1,665,292	571,871	65.7%
89 - City Attorney		255,044	364,146	109,102	70.0%
90 - Non-Departmental		18,324,138	24,088,887	5,764,749	76.1%
Expenditure Totals:		55,439,067	75,646,734	20,207,666	73.3%
Net Revenues (Expenditures)		(3,056,836)	(7,122,058)	4,065,221	



FY2025 Income Statement

Prior vs. Actual - Utility Fund

**For the Nine Months Ended June 30, 2025 and
June 30, 2024**

Account Number	Account Name	FY 2024-25 Actual 06/30/25	FY 2023-24 Actual 06/30/24	Variance Pos. (Neg)	% Variance Pos. (Neg.)
002 - UTILITY FUND REVENUE					
3410 - Charges for Services		346,194	273,659	72,535	26.5%
3430 - Electric Revenue		24,645,418	22,649,444	1,995,973	8.8%
3432 - Water Revenue		14,527,632	13,323,922	1,203,710	9.0%
3434 - Sewer Revenue		11,192,422	9,833,749	1,358,673	13.8%
3480 - Other Charges		582,057	416,656	165,401	39.7%
3610 - Interest Revenues		529,013	796,598	(267,584)	-33.6%
3620 - Miscellaneous Revenues		440,695	702,209	(261,514)	-37.2%
3630 - Lease Payments		86,550	0	0	NA
3700 - User Fees		32,250	32,250	0	0.0%
4 - Revenue Totals:		52,382,231	48,028,487	4,267,194	8.9%
002 - UTILITY EXPENDITURES					
44 - Utility Billing		516,486	450,238	(66,248)	-14.7%
45 - Utility Administration		385,530	373,881	(11,649)	-3.1%
46 - Administrative Services		1,399,295	1,345,801	(53,494)	-4.0%
47 - Electric Distribution		17,599,036	18,854,831	1,255,795	6.7%
48 - Utility Services		1,442,246	1,422,023	(20,223)	-1.4%
49 - Engineering/Capital Projects		966,547	928,469	(38,078)	NA
56 - Water Plant		5,165,758	4,957,309	(208,449)	-4.2%
57 - Water/Sewer		5,314,165	4,694,878	(619,287)	-13.2%
65 - Geronimo Creek WWTP		337,833	320,663	(17,170)	-5.4%
66 - Walnut Branch WWTP		1,259,718	1,141,659	(118,059)	-10.3%
80 - Economic Development		470,424	368,398	(102,026)	-27.7%
81 - Facilities		909,427	932,365	22,938	2.5%
87 - Information Technologies		1,093,421	973,745	(119,676)	-12.3%
89 - City Attorney		255,044	230,880	(24,164)	-10.5%
90 - Non-Departmental		18,324,138	20,756,132	2,431,994	11.7%
Expenditure Totals:		55,439,067	57,751,272	2,312,205	4.0%
Net Revenues (Expenditures)		(3,056,836)	(9,722,785)	6,665,949	-68.6%



FY2025 -INCOME STATEMENT-COLISEUM FUND

For the Nine Months Ended June 30, 2025

	FY 2024-25 Actual 06/30/25	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	88,675	90,000	(1,325)	98.5%
Interest Earnings	14,916	12,100	2,816	123.3%
Miscellaneous Revenue	296	0	296	0.0%
Credit Card Service Fees	606	1,000	(394)	60.6%
Transfers from Occupancy Tax	206,625	275,500	(68,875)	75.0%
Revenue Totals	311,118	378,600	(67,482)	82.2%
007 - COLISEUM EXPENDITURES				
Salaries	42,544	59,623	17,079	71.4%
Benefits	18,916	27,328	8,411	69.2%
Utilities	41,715	64,050	22,335	65.1%
Janitorial Services	32,250	43,000	10,750	75.0%
Repairs/Maintenance	21,517	55,000	33,483	39.1%
Equipment Rental	707	1,000	293	70.7%
General Supplies	7,680	43,971	36,291	17.5%
Credit Card Service Fees	1,882	4,000	2,118	47.0%
Public Relations	518	2,000	1,483	25.9%
Capital Outlay	26,741	100,000	73,259	26.7%
Expenditure Totals	194,471	401,772	207,301	48.4%
Net Revenues (Expenditures)	116,648	(23,172)	139,819	



FY2025 INCOME STATEMENT

Prior vs. Actual - Coliseum

For the Nine Months Ended June 30, 2025 and June 30, 2024

	FY 2024-25 Actual 06/30/25	FY 2023-24 Actual 06/30/24	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	88,675	67,500	21,175	31.4%
Concession Income	0	3,359	(3,359)	-100.0%
Interest Earnings	14,916	14,980	(64)	-0.4%
Miscellaneous Revenue	296	57,056	(56,761)	-99.5%
Credit Card Service Fees	606	1,227	(621)	-50.6%
Transfers from Occupancy Tax	206,625	206,625	0	0.0%
Revenue Totals	311,118	350,749	(39,630)	-11.3%
007 - COLISEUM EXPENDITURES				
Salaries	42,544	41,288	(1,256)	-3.0%
Benefits	18,916	19,192	276	1.4%
Utilities	41,715	38,744	(2,971)	-7.7%
Janitorial Services	32,250	32,250	(0)	0.0%
Repairs/Maintenance	21,517	23,498	1,980	8.4%
Equipment Rental	707	495	(212)	-42.8%
General Supplies	7,680	17,860	10,180	57.0%
Credit Card Service Fees	1,882	3,021	1,139	37.7%
Education	0	850	850	100.0%
Public Relations	518	544	26	4.8%
Capital Outlay	26,741	103,422	76,681	74.1%
Expenditure Totals	194,471	281,164	86,693	30.8%
Net Revenues (Expenditures)	116,648	69,585	47,063	



FY2025 INCOME STATEMENT

SEGUIN EVENTS COMPLEX

For the Nine Months Ended June 30, 2025

	FY 2024-25 Actual 06/30/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	19,170	20,000	(830)	95.9%
Fairgrounds Facilities Rentals	21,380	35,000	(13,620)	61.1%
Interest Earnings	3,378	3,100	278	109.0%
Miscellaneous Revenue	1,544	289	1,255	534.1%
Transfers from Occupancy Tax	68,837	91,783	(22,946)	75.0%
Revenue Totals	114,309	150,172	(35,863)	76.1%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	51,637	73,217	21,580	70.5%
Benefits	22,946	32,061	9,115	71.6%
Utilities	15,169	20,400	5,231	74.4%
Repairs/Maintenance	4,944	14,000	9,056	35.3%
General Supplies	4,074	13,300	9,226	30.6%
Capital Outlay	10,000	10,000	0	100.0%
Expenditure Totals	108,769	162,978	54,209	66.7%
Net Revenues (Expenditures)	5,539	(12,806)	18,346	



FY2025 INCOME STATEMENT

Prior vs. Actual - Seguin Events Complex

For the Nine Months Ended June 30, 2025 and June 30, 2024

	FY 2024-25 Actual 06/30/25	FY 2023-24 Actual 06/30/24	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Concession Income	0	810	(810)	-100.0%
Rodeo Arena Rentals	19,170	20,265	(1,095)	-5.4%
Fairgrounds Facilities Rentals	21,380	38,750	(17,370)	-44.8%
Interest Earnings	3,378	5,004	(1,626)	-32.5%
Miscellaneous Revenue	1,544	48,956	(47,413)	-96.8%
Transfers from Occupancy Tax	68,837	64,149	4,688	7.3%
Revenue Totals	114,309	177,934	(63,626)	-35.8%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	51,637	51,628	(8)	0.0%
Benefits	22,946	23,210	263	1.1%
Utilities	15,169	14,035	(1,134)	-8.1%
Repairs/Maintenance	4,944	8,145	3,202	39.3%
General Supplies	4,074	5,405	1,331	24.6%
Capital Outlay	10,000	26,304	16,304	62.0%
Expenditure Totals	108,769	128,727	19,958	15.5%
Net Revenues (Expenditures)	5,539	49,207	(43,668)	

**CITY OF SEGUIN
SALES TAX**

	Fiscal Year <u>2020</u>	Fiscal Year <u>2021</u>	Fiscal Year <u>2022</u>	Fiscal Year <u>2023</u>	Fiscal Year <u>2024</u>	Fiscal Year 2025				
						<u>1% City</u>	<u>1/4% City *</u>	<u>1/4% SEDC</u>	<u>Total**</u>	<u>% Change</u>
October	715,401	710,128	925,367	976,111	1,093,432	782,241	195,560	195,560	1,173,362	7.31%
November	625,391	651,845	969,137	1,021,656	1,072,243	743,700	185,925	185,925	1,115,550	4.04%
December	888,969	864,526	1,109,367	1,134,680	1,285,613	1,030,640	257,660	257,660	1,545,960	20.25%
January	657,697	728,815	895,190	963,417	1,018,200	700,083	175,021	175,021	1,050,124	3.14%
February	608,998	610,462	828,748	895,923	1,044,838	657,552	164,388	164,388	986,328	-5.60%
March	745,546	942,814	1,103,594	1,216,983	1,231,436	836,514	209,128	209,128	1,254,770	1.89%
April	694,246	813,394	1,046,438	1,017,905	1,163,814	786,823	196,706	196,706	1,180,234	1.41%
May	693,319	743,207	962,859	1,064,353	1,827,044	753,627	188,407	188,407	1,130,441	-38.13%
June	<u>815,279</u>	<u>939,469</u>	<u>1,087,789</u>	<u>1,218,514</u>	<u>1,208,811</u>	<u>908,707</u>	<u>227,177</u>	<u>227,177</u>	<u>1,363,060</u>	<u>12.76%</u>
SUBTOTAL	6,444,846	7,004,660	8,928,489	9,509,542	10,945,431	7,199,886	1,799,972	1,799,972	10,799,829	-1.33%
July	682,569	827,158	940,146	1,084,862	1,126,022					
August	679,751	868,756	1,015,511	1,120,956	1,202,771					
September	<u>806,611</u>	<u>1,036,178</u>	<u>1,083,247</u>	<u>1,144,404</u>	<u>1,204,434</u>					
TOTAL	8,613,777	9,736,752	11,967,393	12,859,764	14,478,658					

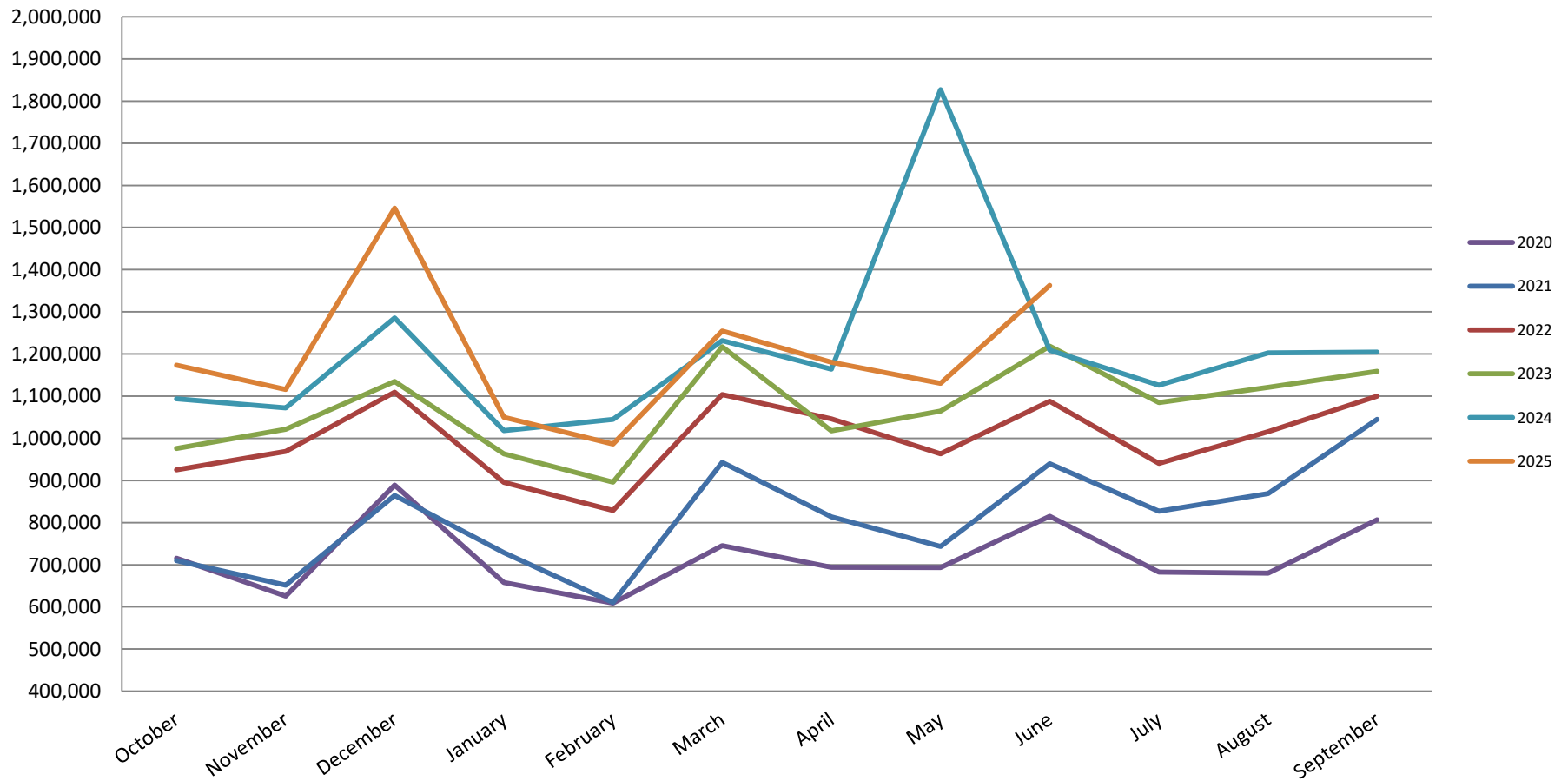
* For Property Tax Reduction

**Includes City's collection of City sales tax for each month.

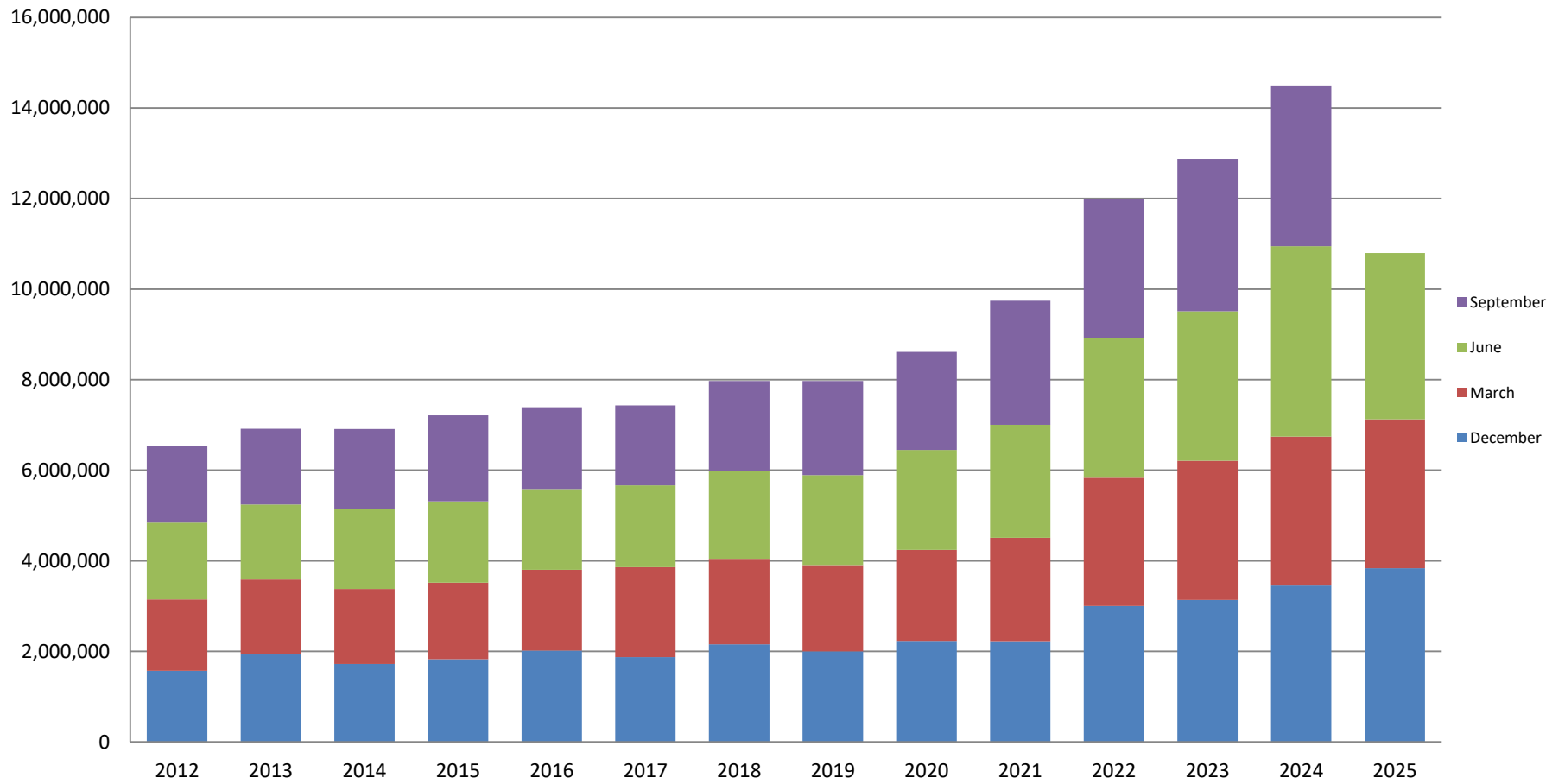
May 2024 includes a large audit collection of \$739,993

December 2024 includes a large audit collection of \$187,573

Sales Tax Trend



Sales Tax Trend by Quarter



**JUNE SALES TAX REPORT
FOR SURROUNDING CITIES**

<u>City</u>	<u>2024</u>	<u>2025</u>	<u>% Increase (Decrease)</u>
Seguin	1,208,811	1,363,060	12.76%
San Marcos	3,297,100	3,421,496	3.77%
Schertz	1,706,171	3,688,959	116.21%
San Antonio	43,094,919	44,349,244	2.91%
New Braunfels	4,100,616	4,319,266	5.33%
Austin	29,385,585	29,325,424	-0.20%
Selma	877,554	874,371	-0.36%
Universal City	656,234	688,254	4.88%
Statewide	770,322,287	804,981,444	4.50%

**YEAR-TO-DATE SALES TAX REPORT
FOR SURROUNDING CITIES**

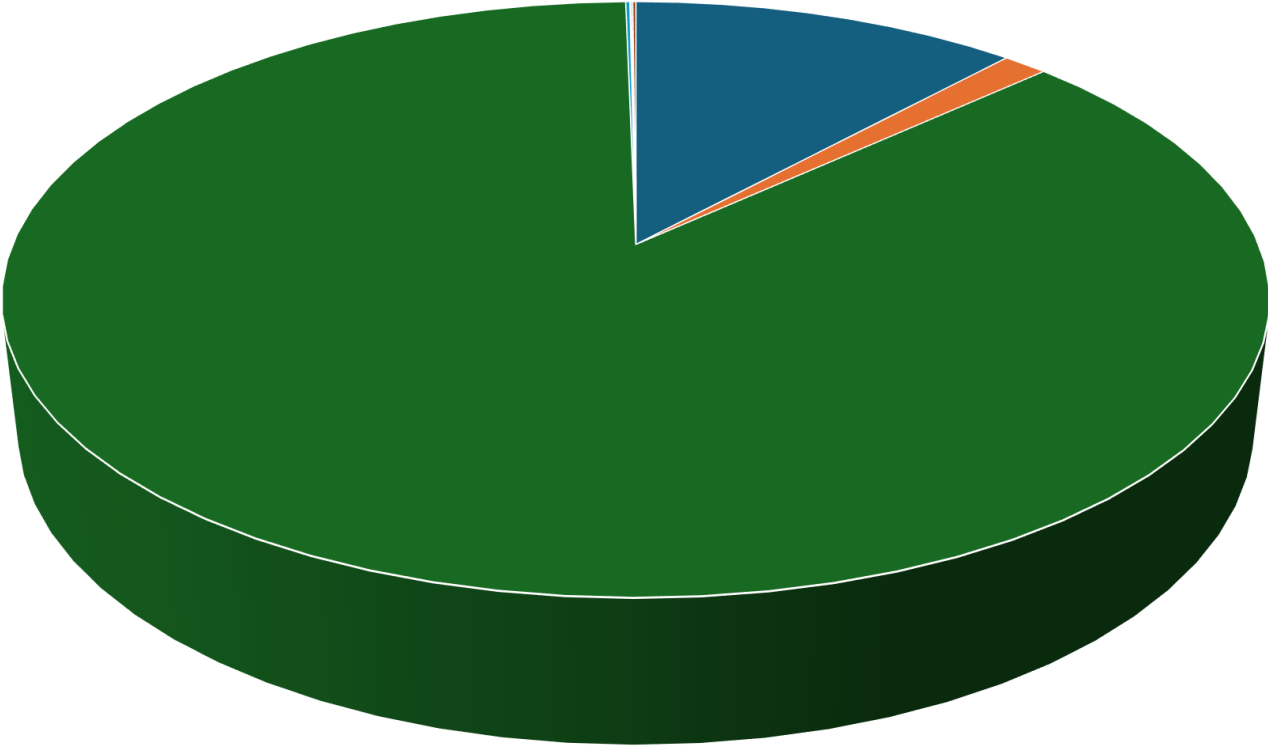
<u>City</u>	<u>FY2024</u>	<u>FY2025</u>	<u>% Increase (Decrease)</u>
Seguin	10,945,431	10,799,830	-1.33%
San Marcos	28,816,033	28,823,829	0.03%
Schertz	14,814,782	22,508,983	51.94%
San Antonio	367,604,943	375,954,631	2.27%
New Braunfels	33,721,473	34,600,015	2.61%
Austin	265,451,147	264,432,212	-0.38%
Selma	7,343,518	7,606,969	3.59%
Universal City	5,572,095	5,746,370	3.13%
Statewide	6,460,697,531	6,749,487,191	4.47%

GRANTS AWARDED AND STILL IN PROGRESS - FY25									
Application	Description	Funding Type	Amount Funded	City Match	Begin	Ends	Department	Status	Fiscal Year
American Recovery Act (ARPA)-SLFRF	Round 1 & 2	Federal	7,431,596.18	0.00	07/01/21	12/30/24	Citywide	Ongoing	FY21
GLO-MIT Hurricane Harvey	4 drainage projects	Federal	37,681,885.50	378,618.00	10/01/21	09/30/28	Engineering	Ongoing	FY22
Law Enforcement Behavioral Response	Protect & Connect	Federal	477,029.00	175,184.00	10/01/23	9/30/2026	Police	Ongoing	FY23-24
Safe Street for All (SS4A)	Safety Action Plan	Federal	265,200.00	66,300.00	2/8/2023	06/30/25	Engineering	Ongoing	FY23
FY24 Texas Preservation Trust Fund	Sebastopol House Porch	State	30,000.00	30,000.00	10/01/23	9/31/2025	Parks	Closed	FY23-24
TxDOT-Transportation Alternatives	JoeCarrillo Blvd	Federal	2,002,496.00	0.00	12/01/23	5/1/2025	Engineering	Ongoing	FY23-24
Bullet Proof Vests	20 Angel Armor Vests	Federal	33,821.05	16,910.54	01/01/24	8/31/2025	Police	Ongoing	FY23-24
Bullet Proof Vest Partnership	Bullet Proof Vests	Federal	13,206.29	13,371.64	04/01/24	8/31/2026	Police	Ongoing	FY23-26
Surface Transportation Block Grant (MPO)	Rudeloff Rd	Federal	14,483,985.00	4,660,739.00	07/17/24	7/31/2026	Capital Projects	Ongoing	FY23-26
		State	60,319.45	12,500.00	7/31/2024	06/30/25	Utility Billing		FY23-25
FY24 AACOG - Solid Waste	Hazardous Waste Collection Event							Closed	
FY25-SB224 Catalytic Converter Grant	8 license plate recognition cameras	State	28,333.00	5,667.00	09/01/24	8/31/2025	Police	Ongoing	FY23-25
FY25 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	09/01/24	08/31/25	Police	Ongoing	FY23-25
FY25 Local Border Security Program	Support Operation Border Star	State	20,000	0.00	9/1/2024	8/31/2025	Police	Ongoing	FY23-25
FY25 Seguin Crime Victim Assistance	VOCA	Federal	24,644.84	7,829.69	10/1/2024	09/30/25	Police	Ongoing	FY24-25
FY25 Criminal Justice Program-JAG	2 ATVs and light bar	Federal	27,687.34	0.00	10/15/2024	9/30/2025	Police	Closed	FY24-25
State and Local Cybersecurity	Mitigation	Federal	50,494.47	6,245.03	11/1/2024	10/31/25	IT	Closed	FY24-25
State and Local Cybersecurity	Assessment and Evaluation	Federal	29,419.00	3,862.32	11/1/2024	10/31/25	IT	Ongoing	FY24-25
Grow the Game Grant USA Pickleball	Pickleball equipment	Foundation	NA	0.00	1/29/2025	01/21/26	Parks	Closed	FY25
FY 25 NRA Foundation	Training Ammunition	Foundation	N/A	0.00	2/13/2025	09/30/25	Police	Ongoing	FY25
LCRA Community Grant	Evacuation Chair for Library	Foundation	4,514.00	0.00	4/1/2025	09/30/25	Library	Ongoing	FY25
Niagara Cares	Fireworks display	Corporation	5,000.00	0.00	4/15/2025	09/30/25	Parks	Closed	FY24-25
HEB	Fireworks display	Corporation	5,000.00	0.00	5/19/2025	07/05/25	Parks	Closed	FY24-25
Dollar General - Summer reading	"Color Your World" Summer Reading Experience	Foundation	3,000.00	0.00	45,797.00		Library	Ongoing	FY25
Texas Commission on the Arts - Performance Support	Honey Goodenough	State	225.00	225.50	07/24/25	7/24/2025	Library	Ongoing	FY24-25
Texas Commission on the Arts - Performance Support	Mr. Will	State	400.00	400.00	07/31/25	7/31/2025	Library	Ongoing	FY24-25
Texas Commission on the Arts - Performance Support	Drum One Drum All	State	400.00	400.00	07/11/25	7/11/2025	Library	Ongoing	FT24-25
FY26-SB224 Catalytic Converter Grant	LPR Cameras & Continuation service	State	133,801.00	26,761.00	9/1/2025	08/31/26	PD	Pending	FY26
TSLAC- Texas Reads	Seguin Ready to Read	Federal	6,044.00	0.00	45,901.00	08/31/26	Library	Pending	FY24-26
FY25-27 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	45900.00	09/01/27	PD	Pending	FY25-7

Total Current Grants 62,917,501.12

FY 24-25 = 132,245.65

Current Grants by Dept.



- American Recovery
- Police
- CP/Engineering
- IT
- Library
- Parks
- Sebastopol
- Utility Billing

FY24-GRANTS APPLIED FOR AND AWAITING NOTICE OF AWARD

Application	Description	Funding Type	Ask Amount	City Match	City Match-InKind	Grant Term		Department	Application		
						Begin	Ends		Submitted	Est Award Date	Fiscal Year
FEMA- AFG	4 monitor/defibrillators	Federal	239,853.00	23,986.00	0.00	10/01/25	9/30/2025	Fire Department	12/9/2024	9/1/2025	FY25-26
EPA- Solid Waste Infrastructure for Will Eisner	Household Hazardous Waste MiniCon	Federal Foundation	751,655.00 8,000.00	0.00 0.00	0.00 0.00	12/01/25 03/01/25	11/30/2028 9/30/2025	City Secretary Library	12/16/2024 1/3/2025	9/1/2025 3/1/2025	FY25-FY28 FY25
OOG JAG	Seguin Gang Database	Federal	15,600.00	0.00	0.00	10/01/25	9/30/2026	PD	1/17/2025	9/2/2025	FY25-26
OOG Rifle Resistant Armor	Seguin PD Rifle Armor	State	17,026.56	0.00	0.00	10/01/25	9/30/2026	PD	1/17/2025	9/1/2025	FY25-26
VOCA	Seguin Crime Victim Assistance	Federal	20,284.00	7,646.08	0.00	10/01/25	9/30/2026	PD	1/22/2025	9/1/2025	FY25-26
State and Local Cybersecurity	Seguin Secure Cloud Migration	Federal	142,964.96	35,921.00	0.00	10/01/25	9/30/2026	IT	1/24/2025	9/1/2025	FY25-26
TPTF	Sebastopol House Porch Phase 2	State	30,000.00	30,000.00	0.00	10/01/25	9/30/2027	Parks	2/3/2025	11/1/2025	FY25-27
State Homeland Security LETPA	Encryption for First Responders	State	50,198.10	0.00	0.00	10/01/25	9/30/2026	PD	2/5/2025	9/1/2025	FY25-26
State Homeland Security Regular	M-VAC Extraction	State	49,313.00	0.00	0.00	10/01/25	9/30/2026	PD	2/5/2025	9/1/2025	FY25-26
Juvenile Justice and Truancy Prevention Grant	TRIPP (Seguin Youth Services)	State	50,000.00	0.00	0.00	10/01/25	9/30/2026	Seguin Youth Sevices/PD	2/13/2025	9/1/2025	FY25-26
OUR Rescue	Magnet Forensics with Graykey	Foundaton	24,718.00	0.00	0.00			PD	2/13/2025	7/1/2025	FY24-26
Community Funding Project	Seguin Activity Center	Federal	2,300,000.00	0.00	0.00				3/10/2025	Unknown	FY26
UASI -LETPA	Transit Van	Federal	168,100.00	0.00	0.00			PD	3/11/2025	TBD	FY25-26
UASI	LPR Trailer	Federal	137,100.00	0.00	0.00			PD	3/11/2025	TBD	FY25-26
Flint Hills		Foundation	11,200.00	0.00	0.00			FD	3/17/2025	TBD	FY25-26
Quadratrac	Trail Markers	Foundation	3,500.00	0.00	0.00			Parks	5/12/2025	7/20/2025	FY25
USDOT -SS4A Planning & Demo grant	Seguin SS4A Demonstration Projects	Federal	106,470.00	26,618.00	0.00	01/01/26	8/30/2027	Capital Projects	5/21/2025	10/1/2025	FY26-27
TXDOT Transportation Alternatives	sidewalks on King, Ashby & 123	Federal	4,642,400.00	1,160,600.00	0.00			Capital Projects	6/16/2025	10/1/2025	TBD
COPS Hiring FY25	SRO - 6 Officers	Federal	1,267,536.00	517,536.00	0.00			PD	6/23/2025	10/1/2025	FY25
GVEC - Power Up Grant	Fire Blanket	Foundation	5,600.00	1,120.00	0.00			FD	7/24/2025	10/1/2025	FY25
LCRA	Costumes	State	22,542.00	4,508.00	0.00			FD/PD	7/28/2025	TBD	FY25
Portal to Texas History	Photo digitization	State	0.00	0.00	0.00			Library	8/5/2025	8/26/2025	FY25
Total			10,064,060.62	1,807,935.08	0.00						

FISCAL YEAR 2025 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	Apr 30	July 31	TOTAL
Holiday Inn Express	53,500.97	49,997.98	43,501.50	55,614.92	202,615.37
La Quinta	25,127.59	20,789.11	18,921.49	20,459.21	85,297.40
Hampton Inn	38,937.29	41,567.26	38,400.43	42,675.43	161,580.41
Comfort Inn Suites	24,739.38	20,487.21	19,847.24	24,142.94	89,216.77
Days Inn	19,683.09	10,158.00	14,601.00	18,300.73	62,742.82
Townplace Suites	48,493.59	43,017.27	44,918.40	48,805.50	185,234.76
Super 8 Motel	10,720.29	9,642.32	8,361.26	10,318.12	39,041.99
Motel 6	8,986.90	6,033.53	8,527.46	7,871.62	31,419.51
Texas Inn	3,650.13	3,954.64	3,340.03	3,385.01	14,329.81
Lake Breeze Ski Lodge	3,233.30	792.75	40.95	1,246.35	5,313.35
Vanessa Vajdos (340 Meadow Lake Dr)	1,583.00	562.00	635.00	1,402.00	4,182.00
Sunrise Inn/Seguin Motel	863.45	838.46	888.86	843.50	3,434.27
Avalara, Inc. (460 River Drive)	5,045.57	2,274.92	1,322.62	3,872.73	12,515.84
S. Carruthers (440 Turtle Lane)	-	137.20	-	0.00	137.20
River Retreat Properties (1101 Lakeview)			1,700.33		1,700.33
Geronimo Creek Retreat (2050 Laubach)	12,402.67	4,785.66	5,660.01	8,657.24	31,505.58
Laura Wooley (1005 Reiley Road)	658.89	594.38	557.30	678.50	2,489.07
Laura Wooley (1007 Reiley Road)	422.14	423.12	441.12	542.77	1,829.15
Laura Wooley (928 Buerger Lane)	1,734.92	958.48	965.42	1,536.10	5,194.92
Laura Wooley (920 Buerger Lane)	1,022.64	657.50	581.30	795.75	3,057.19
Keith Stadtmueller (106 Lenz Drive)	442.60	259.14	188.33	250.18	1,140.25
Ian Miller (1029 E. Mountain)	186.82	516.40	140.89	326.62	1,170.73
Magnolia Hotel (203 S. Crockett)	1,033.06	800.38	972.93	774.27	3,580.64
Avalara, Inc. (435 Lake Placid)	448.00		119.00	95.69	662.69
Avalara, Inc. (20 Cherokee Bend)	534.84			311.50	846.34
Avalara, Inc. (44 River Oak Drive)	904.45	572.18	598.20	573.88	2,648.71
Avalara, Inc. (244 Deerslayer)	464.31	93.10	150.22	445.83	1,153.46
Vacasa LLC (46 River Oak Drive)	569.56	76.37		673.12	1,319.05
Vacasa LLC (510 Cypress Ridge)	1,207.56	256.27	60.84	469.87	1,994.54
Avalara, Inc. (60 S. Hampton Dr.)	1,097.25	178.50	133.00	771.95	2,180.70
Jennifer Wilson (511 Peach St)	555.63	459.38	415.87	501.97	1,932.85
Jennifer Wilson (404 W Walnut)	646.71	489.40	332.25	443.35	1,911.71
Shaunna Hanover (908 Liberty Ave)	357.57	230.20	230.83	356.25	1,174.85
Jesus Gallegos (1237 Bert)	631.11	504.02	484.85	426.12	2,046.10
Seguin House of Games (503 S. Austin)	180.04	162.18	103.76	230.68	676.66
Paige Moore (178 Guadalupe River Drive)	1,447.73	775.21	18.21	926.05	3,167.20
Cathy Cordes (217 W. Krezdorn)	191.75	102.60	178.66	347.10	820.11
Lorenzo Garza (300 Guadalupe River Drive)	2,197.49	785.88			2,983.37
Linda Bates (203 Romberg Street)	8.33	58.31	103.46	121.52	291.62
Swan Creek Properties (254 Guadalupe River Drive)	-	256.90	502.11	626.61	1,385.62
Richard Flatt (184 Wampom Way)	-	295.23	246.85	1,057.42	1,599.50
Joseph Lane BirdBoy Hold. (1121 Burges St)	-	126.00	670.25	958.65	1,754.90
Total Collected	273,910.62	224,669.44	218,862.23	261,837.05	979,279.34

FISCAL YEAR 2024 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	Apr 30	July 31	TOTAL
Holiday Inn Express	52,167.72	42,771.42	48,626.12	59,136.31	202,701.57
La Quinta	34,857.29	25,844.91	25,428.68	31,341.07	117,471.95
Hampton Inn	33,124.43	29,130.01	33,901.41	43,117.17	139,273.02
Comfort Inn Suites	22,489.39	18,930.17	22,360.59	25,021.09	88,801.24
Days Inn	17,995.77	15,032.66	15,240.34	17,876.16	66,144.93
Townplace Suites	44,788.87	41,555.52	40,744.24	49,633.69	176,722.32
Super 8 Motel	13,173.63	8,519.18	8,858.04	9,957.53	40,508.38
Motel 6	6,640.31	5,725.46	5,556.97	9,719.62	27,642.36
Texas Inn	3,329.92	4,567.43	3,779.59	4,771.64	16,448.58
Lake Breeze Ski Lodge	3,986.85	217.70	77.70	2,265.20	6,547.45
Vanessa Vajdos (340 Meadow Lake Dr)	1,107.00	570.00	518.00	1,490.00	3,685.00
Sunrise Inn	1,036.84	1,008.77	946.82	1,037.40	4,029.83
Avalara, Inc. (460 River Drive)	5,444.95	3,769.57	1,792.91	4,620.70	15,628.13
River Retreat Properties (1101 Lakeview)	418.44	135.37	294.00	-	847.81
Geronimo Creek Retreat (2050 Laubach)	18,813.74	5,498.27	5,073.35	9,943.61	39,328.97
Zen on the Bend Vaca Rental (496 River Road)	400.40	-	136.85	661.85	1,199.10
Laura Wooley (1005 Reiley Road)	852.60	106.82	106.15	598.72	1,664.29
Laura Wooley (1007 Reiley Road)	-	-	412.46	468.83	881.29
Laura Wooley (928 Buerger Lane)	1,442.55	786.37	856.02	1,576.66	4,661.60
Laura Wooley (920 Buerger Lane)	634.78	532.58	237.71	858.02	2,263.09
Keith Stadtmueller (102 Lenz Drive)	463.58	-	-	232.82	696.40
Birdy Properties (159 Woodstone St.)	2,080.30	-	-	-	2,080.30
Keith Stadtmueller (106 Lenz Drive)	-	127.51	-	-	127.51
Ian Miller (1029 E. Mountain)	458.38	312.22	334.05	332.72	1,437.37
Magnolia Hotel (203 S. Crockett)	955.57	1,331.68	1,029.84	984.43	4,301.52
Avalara, Inc. (435 Lake Placid)	567.72	-	-	136.50	704.22
Avalara, Inc. (20 Cherokee Bend)	1,712.46	234.50	154.00	378.49	2,479.45
Avalara, Inc. (44 River Oak Drive)	864.33	282.04	232.19	497.24	1,875.80
Avalara, Inc. (244 Deerslayer)	93.59	217.07	85.05	414.82	810.53
Vacasa LLC (46 River Oak Drive)	1,214.95	590.00	495.95	925.39	3,226.29
Vacasa LLC (48 River Oak Drive)	1,050.77	63.68	-	-	1,114.45
Vacasa LLC (230 Turtle Lane)	1,088.86	-	-	-	1,088.86
Vacasa LLC (510 Cypress Ridge)	-	-	70.62	998.83	1,069.45
Avalara, Inc. (60 S. Hampton Dr.)	1,260.00	336.00	287.00	1,473.50	3,356.50
Avalara, Inc. (416 Turtle Lane)	1,121.47	53.90	-	-	1,175.37
Avalara, Inc. (102 Turtle Lane)	181.27	-	-	-	181.27
Weinert Resort (1207 N. Austin)	441.16	213.78	-	-	654.94
Sweet & Cozy (516 N. King)	210.56	118.77	83.79	241.08	654.20
Emily Roxas (113 W. Shelby)	297.37	-	-	-	297.37
Jennifer Wilson (511 Peach St)	484.30	262.50	392.46	556.01	1,695.27
Jennifer Wilson (404 W Walnut)	-	-	361.13	371.34	732.47
Shaunna Hanover (908 Liberty Ave)	-	282.45	349.11	427.68	1,059.24
Jesus Gallegos (1237 Burk)	-	-	444.98	638.12	1,083.10
Seguin House of Games (503 S. Austin)	-	-	-	156.74	156.74
Paige Moore (178 Guadalupe River Drive)	-	-	-	1,543.70	1,543.70
Cathy Cordes (217 W. Krezdorn)	-	-	-	162.15	162.15
Total Collected	277,252.12	209,128.31	219,268.12	284,566.83	990,215.38