

It's real.

Memorandum

To: Mayor and City Council Members
Steve Parker, City Manager

From: Timothy J. Howe, Director of Utilities

Through: Rick Cortes, Deputy City Manager

Cc: Adam Ryals, Utilities Warehouse Superintendent

Subject: Resolution awarding an annual contract for the purchase of AMI Water Meters and Hydrant Meters to Core and Main.

Date: November 4, 2025

Historical Background

The City of Seguin has experienced substantial growth over the past five years, driven by both residential and commercial development. Additionally, the City is in the process of transferring approximately 9,500 acres of service area and 2,800 new water service connections from Springs Hill Special Utility District (SHSUD). These connections will require the replacement of existing meters with City standard water meters equipped with Meter Transmitting Units (MTUs) compatible with the City's Automated Meter Reading (AMR) and Advanced Metering Infrastructure (AMI) systems.

Action Requested

Consider a resolution awarding an annual contract for the purchase of water meters in various sizes ranging from 5/8" to 8" and hydrant meters for an estimated annual amount of \$981,276.00 from Core and Main of Kyle, Texas.

Procurement Methodology & Funding Source

1. The City received six (6) bids on October 7, 2025, ranging from \$779,264.00 from Meter Install Group (RG3) of Longview, TX to \$2,732,706.50 from Service Supply of Victoria, TX for an estimated annual quantity of water meters in various sizes ranging from 5/8" to 8" and hydrant meters. The City of Seguin reserves the right to award this contract to the lowest responsible bidder or to the bidder who provides the "best value" for the City. Factors considered in the evaluation of the bids were price, quality, reputation and experience of bidder, experience, long term cost, and other factors as deemed appropriate.



The contract proposal includes options for four annual renewals. Core and Main submitted the lowest qualifying bid of \$981,276.00.

Funding for this purchase will come from the Utility Fund Water Inventory account.

Staff Recommendation

Staff recommends awarding an annual contract for the purchase of water meters in various sizes to Core and Main in an amount estimated at \$981,276.00.

ATTACHMENTS

1. Resolution
2. Bid No. AF-2026-07 – Bid Tab
3. Bid No. AF-2026-07 – Core and Main Bid Packet