

Memorandum

To: Mayor and City Council Members
Steve Parker, City Manager

From: Adam Ryals, Utility Warehouse Superintendent

Through: Timothy J. Howe, Director of Utilities and Rick Cortes, Deputy City Manager

Subject: Resolution authorizing the purchase of One Hundred Fifty-Five (155) Steel Poles

Date: April 15, 2025

Historical Background

The Electric Utilities Department periodically purchases steel poles for replacements and upcoming projects. These purchases are made in compliance with current procurement policy and procedures. Maintaining an inventory of critical equipment is necessary for the city to provide reliable utility service.

Action Requested

Consider a resolution authorizing the purchase of one hundred fifty-five (155) steel poles in various sizes.

Procurement Methodology & Funding Source

Eight (8) sealed bids were read on March 25, 2025. The total bid amounts for the eight (8) bidders ranged from \$267,606.00 from MVA Power Inc. of Montreal Quebec to \$400,246.00 from Morgan Inland LLC of Morgan Hill, Ca. MVA Power Inc submitted the lowest bid but does not meet the city's specifications. Their bid document did not include details regarding the location of various holes necessary to mount equipment such as cross arms, etc. Additionally, MVA failed to submit specifications for 40-foot Class 3 and 45-foot Class 2 and 3 poles. Sanpec of Tomball Tx submitted the second lowest bid in the amount of \$289,695.00 and meets the city's specifications. The difference between MVA's bid and Sanpec's bid is \$22,089.00

Funding for this purchase will come from the Utility Fund Electric Inventory account.

Staff Recommendation

It is recommended that Sanpec of Tomball Tx. be awarded the purchase of the one hundred fifty-five (155) steel poles in an amount not to exceed \$289,695.00. The lead time is 154-168 days. Sanpec has provided steel poles for the city which have been installed and are part of the electric distribution system.

ATTACHMENTS

1. Resolution - Purchase of One Hundred Fifty-Five Steel Poles in various sizes
2. Bid Tab AF-2025-45