



**To:** Mayor Dodgen and Council Members  
Steve Parker, City Manager

**From:** Dale Skinner, Fire Chief

**Date:** September 24, 2025

**Re:** Purchase of Stryker LIFEPAK 35s

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### **Historical Background**

The Fire Departments current inventory of heart monitor/defibrillators assigned to the fire apparatus are reaching their end-of-life (EOL). The Stryker LIFEPAK 15 monitor/defibrillator has EOL status, particularly for versions 1 and 2, which were designated EOL in September 2023 due to a September 2023 service notification. The standard recommended operational lifespan for a LIFEPAK 15 is approximately eight years from the manufacture date, after which parts and service may become difficult to obtain. The latest model of Stryker LIFEPAK monitors (Life Pack 35) utilizes computer software and finite technology to increase the accuracy of field diagnosis with various medical conditions.

### **Action Requested**

Authorization to purchase 10 Stryker LIFEPAK 35s in the amount of \$546,775.60. Included is a trade in of 9 LIFEPAK 15s.

### **Procurement Methodology & Funding Source**

This Capitol Project was approved with the FY2026 budget.

There are several brands and models of monitor/defibrillators on the market and pricing is competitive. However, years ago the City of Seguin invested in Stryker products such as monitor/defibrillators, AEDs, cardiac compression devices, stretchers, and powerload. In order to remain consistent in maintenance and expendable accessories, staff is recommending the purchase of Stryker LIFEPAK 35s. Stryker does not utilize the services of any resellers in the sale of their products and services.

This request is a multi-year purchase that will be financed through a third-party financial institution.

**Staff Recommendation**

Staff recommends the purchase of 10 Stryker LIFEPAK 35 in the amount of \$546,775.60 with 4 annual payments not to exceed \$185,000.

**Attachments**

Vender quote

Respectfully,

A handwritten signature in black ink, appearing to read 'D. Skinner', written over a horizontal line.

Dale Skinner  
Fire Chief