



eRate 2016
Secure Designs, Inc.[™]

Managed Internet Security Solutions

for Education and Enterprise

SPIN:143026833 FCC REG# 0025072133

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Cover Page

Cost template (2 pages)

Supporting information (3 pages)

**50% discount from MSRP on
Dell SonicWALL equipment and licenses.**

**Comprehensive 24/7/365 maintenance and
support From our certified SonicWALL
experts is available under BMIC.**

eRate Proposal for: **141533**
**SEGUIN-GUADALUPE CO PUBLIC
LIBRARY**
470 application: **160027354**

Category 2
Firewall and Related Services

Authorized Contact:

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Submitted by:

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CATEGORY TWO
Item 21b-related Eligible Costs
Internal Connections
Equipment



| | |
|---------------------------|-----------------------------|
| Name of Applicant: | SEGUIN-GUADALUPE CO PUB LIB |
| BEN: | 141533 |
| 470 Number: | 160027354 |

| INTERNAL CONNECTIONS - <i>EQUIPMENT</i> | | | | | |
|---|--|--|-------------------------------|---------------------------------|--------------------------------|
| Item Number | Type of Service Requested | Type of Product | Quantity | Make | Model |
| <i>Lease or Non-Purchase Agreement?</i> | <i>Monthly Recurring Eligible Cost</i> | <i>Monthly Recurring Ineligible Cost</i> | <i>One-Time Eligible Cost</i> | <i>One-time Ineligible Cost</i> | <i>Extended Line Item Cost</i> |
| 1 | Data Protection | Firewall and related Services | 1 | Dell SonicWALL | NSA 2600 |
| N | N | N | \$2,492.33 | N | \$2,492.33 |

COMMENTS/ASSUMPTIONS:

Cost includes 3-year (36-month) CGSS software license.
Cost of Equipment and licensing reflects an effective 55% discount from MSRP.
HA (High Availability) Solutions quoted separately.



CATEGORY TWO
 Item 21d-related Eligible Costs
Basic Maintenance of Internal Connections



| | |
|---------------------------|-----------------------------|
| Name of Applicant: | SEGUIN-GUADALUPE CO PUB LIB |
| BEN: | 141533 |
| 470 Number: | 160027354 |

BASIC MAINTENANCE OF INTERNAL CONNECTIONS

| A | Item Number | Type of Internal Connections Being Maintained | Type of Product Being Maintained | Quantity | Make of Covered Equipment | Model of covered Equipment |
|---|--|---|-----------------------------------|------------------------|---------------------------|--------------------------------------|
| B | Cost Allocation % (if not 100% eligible) | Monthly Recurring Eligible Cost | Monthly Recurring Ineligible Cost | One-Time Eligible Cost | One-time Ineligible Cost | Pre-Discount Extended Line Item Cost |
| A | 1 | Data Protection | Firewall | 1 | Dell SonicWALL | NSA 2600 |
| B | N | \$65.00 | N | \$160.00 | N | \$2,340.00 |

COMMENTS/ASSUMPTIONS:

Monthly Eligible Recurring Costs are for Management, upgrades and patches as required plus 24/7/365 support.
 One-time Eligible Recurring Cost represents fee for initial consultation and configuration according to customer needs.



Secure Designs, Inc.

MANAGED INTERNET SECURITY SOLUTIONS



PartnerDirect
Premier

About Secure Designs:

Originally founded in 1989 as LAN Technologies, Secure Designs has from 2000 been the premier low-cost/high-value provider of managed Internet security for small to mid-sized businesses and organizations in the US and currently provides managed Internet security services to over 8,000 locations in all 50 states.

Based in Greensboro, North Carolina, Secure Designs provides its services through a state-of-the-art carrier-class data operations and network center. The company has proven logistics in place that enable it to immediately deploy and manage any size firewall, anywhere in the world. Secure Designs has been a Dell Premium Partner since 2004, and was named Dell's "Innovation Partner of the Year" in 2013. *Inc. Magazine* has named Secure Designs as one of their "*Inc. 5000 Fastest-Growing Private Companies*" for the last four years running (2011—2015.)



Dell SonicWALL firewall/network security
Dell SonicWALL is one of the leading providers of next-generation firewalls (NGFWs).

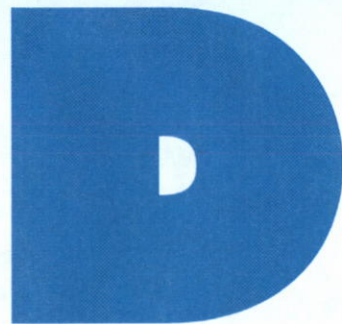
When deployed as an NGFW solution, Dell SonicWALL firewalls tightly integrate Reassembly-free Deep Packet Inspection (RFDPI) to deliver superior intrusion prevention, malware protection, application intelligence, control and real-time visualization, and inspection for SSL encrypted sessions. Essential to an intelligent and highly adaptive security system, Dell SonicWALL NGFWs scan every byte of every packet for the deepest level of protection. Unlike competitive offerings, the single-pass RFDPI engine enables simultaneous, multi-threat and application scanning and analysis of unlimited files sizes and connections, without packet reassembly. This enables Dell SonicWALL firewalls to massively scales to extend state-of-the-art security to growing and distributed enterprise networks. Dell SonicWALL network security appliances can also be deployed as unified threat management (UTM) firewalls that offer comprehensive security combining gateway content filtering, anti-spam, anti-virus, anti-spyware, intrusion prevention, and application intelligence and control.

Dell SonicWALL's RFDPI technology enables simultaneous, multi-threat and application scanning and analysis of unlimited files sizes and connections at extremely high speeds. Going far beyond simple stateful inspection, the RFDPI engine scans against multiple application types and protocols to ensure your network is protected from internal and external attacks. This single code base is at the core of every Dell SonicWALL firewall, from the SOHO to the SuperMassive E10000 and 9000 series. SuperMassive E10800 with SonicOS earned the recommended rating by NSS Labs for the second consecutive year. RFDPI is tightly integrated into the firewall platform, streamlining management of granular firewall policies directly via the firewall interface or via the Dell SonicWALL Global Management System. Organizations can choose from a line of proven Dell SonicWALL firewalls, which massively scale to meet the needs of the highest performance networks. Moreover, by leveraging the unique Dell SonicWALL Global Response Intelligent Defense (GRID) Network worldwide attack identification and monitoring network, Dell SonicWALL firewalls deliver superior protection —today and tomorrow.



Comprehensive Gateway Security Suite

Complete network security in a single integrated package



Dell's Comprehensive Gateway Security Solution

Dell™ SonicWALL™ Comprehensive Security Suite (CGSS) removes the complexity associated with choosing a host of add-on security services by integrating all the network security service required for total protection into a convenient, affordable package.

Available on Dell SonicWALL TZ, Network Security Appliance (NSA), E-Class NSA and

SuperMassive firewalls, Dell SonicWALL CGSS keeps your network safe from viruses, intrusions, botnets, spyware, Trojans, worms and other malicious attacks. As soon as new threats are identified and often before software vendors can patch their software, Dell SonicWALL firewalls and Cloud AV database are automatically updated with signatures that protect against these threats. Inside every Dell SonicWALL firewall is a patented Reassembly-Free Deep Packet Inspection® engine that scans traffic against multiple application types and protocols, ensuring your network has around-the-clock protection from internal and external attacks and application vulnerabilities. Your Dell SonicWALL solution also provides the tools to enforce Internet use policies and control internal access to inappropriate, unproductive and potentially illegal web content with comprehensive content filtering. Finally, this powerful services bundle also includes around-the-clock technical support, crucial firmware updates and hardware replacement.

Benefits:

- Complete network security solution
- ICSA-certified gateway anti-virus and anti-spyware protection
- Cutting-edge IPS technology
- Application intelligence and control
- Content filtering
- 24x7 support with firmware updates and hardware replacement

