

Customer Quote



5/23/2022 5:13:43 PM

Estimate No: Q2781-0001
Quote Date: 5/23/2022
Expiration Date: 7/7/2022
Salesperson: KS

Invoice To: 10796
City of Seguin Fire Department
City of Seguin
P. O. Box 591
Seguin TX 78156
US

Deliver To:
City of Seguin Fire Department
City of Seguin
P. O. Box 591
Seguin TX 78156
US

Order Instructions:

Estimated chassis price may change at the discretion of the chassis manufacturer
Limited Edition Discount Applied

No.	Item	Description	Quantity	U/M	Unit Price	Net Amount	
1	MODULE	Type I 12' XT Module	1.00000000	EA	209,996.00000	209,996.00	USD
2	CHASSIS	2023 Chevy 3500 Diesel	1.00000000	EA	55,000.00000	55,000.00	USD
3	DELIVERY	Customer Pick Up - FOB Frazer	1.00000000	M	0.00000	0.00	USD
4	TRADE-IN	TBD	1.00000000	EA	0.00000	0.00	USD
TBD	BUY-BOARD	Contract No. Ambulances 650-21	1.00000000	EA	800.00000	800.00	USD
6	23862	Upgrade Kit-Power-Load Cot Compatibility	1.00000000	EA	4,015.00000	4,015.00	USD
7	SpecDoc	Configurable item to create the SpecDoc	1.00000000	EA	0.00000	0.00	USD

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Sale Amount:	269,811.00
Order Disc(3.7063%):	-10,000.00
Surcharge:	N/A
Sales Tax:	0.00
Misc Charges:	0.00
Total Amount:	259,811.00

Due on Delivery



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For your convenience, all pricing has been itemized below per quote Q2781-0001 for City of Seguin Fire Department

Base Module	\$ 126,096.00
Chassis Exterior	\$ 5,325.00
Module Exterior	\$ 29,625.00
Chassis Interior	\$ 4,200.00
Module Interior	\$ 44,750.00
Total \$	209,996.00

Items included in above totals:

1. Type I 12' XT Module	\$ incl
2. This is a CAAS Unit	\$ incl

Chassis Exterior:

3. Heat Shielding for Diesel Chassis	\$ 1,750.00
4. Chassis : 2023 Chevy 3500, Diesel, 4x2, Regular Cab, 84" Cab to Axle, Chevy Red (WA130X)	\$ incl
5. Wheel type: Stainless steel covers	\$ incl
6. Dual Dynamics Valve Stem Extender with Equalization and Pressure Indicator	\$ 325.00
7. Road Force Elite tire and wheel balancing	\$ incl
8. Chassis Steps: ArcRite with Sure Grip	\$ 1,175.00
9. Grille Guard: Grille Guard with Wraparounds	\$ incl
10. 10" and 12" Air Horns	\$ 1,250.00
11. Compressor Type: Standard	\$ 725.00
12. Switching Options: Momentary	\$ 100.00
13. Passenger's side Grille Light: Whelen M4 Blue Light	\$ incl
14. Driver's side Grille Light: Whelen M4 Blue Light	\$ incl
15. Passenger's side Intersect Light: Whelen M4 Red Light	\$ incl
16. Driver's side Intersect Light: Whelen M4 Red Light	\$ incl
Chassis Exterior Subtotal \$	5,325.00

Module Exterior:

17. Power Source: MEPS	\$ 16,500.00
18. Module Paint Layout: Non-White One Tone - Chevy Red (WA130X)	\$ 2,325.00
19. Rear Wall 3M Conspicuity Layout - Chevron : Fluorescent Yellow/Green Base Color and Red - Translucent Overlay	\$ 1,750.00
20. Entry Door Conspicuity Layout - Squares : White Base Color	\$ 375.00



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21. Frazer Provided Graphics	\$	3,000.00
22. Body Drop on the Passenger's Side Forward of Rear Wheels	\$	incl
23. Hidden Switch Behind the Driver's Side Front Corner Stone Guard	\$	250.00
24. Shore Power: Single 30 Amp on Front Wall	\$	incl
25. Pigtail/Plug Option: Pigtail	\$	incl
26. Install Ignition Kill Switch	\$	325.00
27. Coax 1: Run coax from location 1 to Chassis	\$	incl
28. Coax 2: Run coax from location 2 to Chassis	\$	incl
29. Coax 3: Run coax from location 3 to Electrical Compartment	\$	incl
30. Coax 4: Run coax from location 4 to Electrical Compartment	\$	incl
31. Front Scene: Whelen Pioneer Plus Dual Panel LED (Recessed)	\$	2,200.00
32. Front Wall Light Layout: Lower 5 Lights	\$	incl
33. Front Wall Light #1: Whelen M6 Blue Light	\$	incl
34. Front Wall Light #2: Whelen M6 Red Light	\$	incl
35. Front Wall Light #3: Whelen M6 Clear Light	\$	incl
36. Front Wall Light #4: Whelen M6 Red Light	\$	incl
37. Front Wall Light #5: Whelen M6 Blue Light	\$	incl
38. Front Wall Driver Side Box Light: Whelen M6 Red Light	\$	incl
39. Front Wall Passenger Box Light: Whelen M6 Red Light	\$	incl
40. Driver Wall Front Box Light: Whelen M6 Red Light	\$	incl
41. Driver Wall Rear Box Light: Whelen M6 Red Light	\$	incl
42. Driver Wheel Well Light: Whelen M6 Blue Light	\$	incl
43. Scene Light Option: Spectra SPA900	\$	incl
44. O2 Compartment Style: Laydown O2 with Divider and Adjustable Shelf	\$	225.00
45. O2 Rollers for an H Cylinder	\$	incl
46. 2 high D Cylinder Holder in the O2 Compartment Above Shelf	\$	200.00
47. O2 Cylinder Changing Wrench	\$	100.00
48. O2 Regulator - Ship Loose	\$	200.00
49. Electrical Compartment Style: Standard Electrical Compartment	\$	incl
50. Lower Storage Style: Standard Lower Storage	\$	incl
51. Compartment Above Wheel Well Style: Standard Compartment Above Wheel Well	\$	incl
52. Dometic Self-Contained A/C with Exhaust Fan	\$	incl
53. Rear Storage Compartment Style: Rear Storage with Flatbars for SCBA Brackets	\$	250.00



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54. Module Window Option: Sliding Window	\$	incl
55. Window Tint (5% VLT) on Entry Doors	\$	325.00
56. Upper Rear Wall Light Layout: 3 Across	\$	incl
57. Upper Light #1: Whelen M6 Load Light	\$	incl
58. Upper Light #2: Whelen M6 Amber Light	\$	incl
59. Upper Light #3: Whelen M6 Load Light	\$	incl
60. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
61. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
62. Lower Light #3: Whelen M6 Blue Light	\$	incl
63. Lower Light #4: Whelen M6 Blue Light	\$	incl
64. Rear Wall Driver Box Light: Whelen M6 Red Light	\$	incl
65. Rear Wall Passenger Box Light: Whelen M6 Red Light	\$	incl
66. Rear Backboard: No Shelf	\$	incl
67. Lower BTTs: 2 Grote Lights on each side	\$	incl
68. Rear Bumper	\$	incl
69. Door Grabbers	\$	incl
70. License Plate Light	\$	incl
71. Passenger Wall Front Box Light: Whelen M6 Red Light	\$	incl
72. Passenger Wall Rear Box Light: Whelen M6 Red Light	\$	incl
73. Passenger Wheel Well Light: Whelen M6 Blue Light	\$	incl
74. Interior Step Option: Double Step Well	\$	incl
75. Passenger Rear Compartment Style: Passenger Side Storage Compartment	\$	incl
76. Door Locks on Entry Doors and Front I/O	\$	1,600.00
Module Exterior Subtotal		\$ 29,625.00
Chassis Interior:		
77. Siren Speakers: Whelen SA 315 Speakers	\$	incl
78. Tap-2 on Primary Siren	\$	incl
79. Siren Option: Whelen C9 Siren in Console	\$	incl
80. Mic 1 on passenger's side slot 1	\$	incl
81. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
82. Slot 1: Radio Plate: 6.7 L X 2 W opening dims	\$	incl
83. Slot 2: Double Slot Switch Panel	\$	incl
84. Slot 3: Joined with 2	\$	incl



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85. Slot 4: Siren 1	\$	incl
86. Slot 5: Double Blank Insert	\$	200.00
87. Slot 6: Joined with 5	\$	incl
88. Kussmaul USB at Console	\$	250.00
89. Console Switch Layout : Primary - Secondary - Front Scene - Air Horn - Blank - Blank - Kussmaul USB - Rear Load - Interior Lights - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Blank -	\$	incl
90. New Armrest	\$	250.00
91. Console Layout: 6-Slot Console	\$	incl
92. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	200.00
93. Rear of Console: Double Mapholder	\$	425.00
94. Chassis Rear Wall: 2 High Glove Box Holder	\$	200.00
95. Camera System: Voyager 7" Monitor with Back-Up Camera	\$	1,875.00
96. Black Back-up Camera	\$	incl
97. Map Light: Light on passenger side	\$	250.00
98. Tremco Anti-Theft System	\$	550.00
Chassis Interior Subtotal		\$ 4,200.00
Module Interior:		
99. Protek Cushions	\$	incl
100. Cobalt Blue Interior	\$	incl
101. Stainless Steel Countertops	\$	incl
102. Stainless Steel Grab Rails	\$	incl
103. Front I/O with Lexan Doors	\$	incl
104. Duplex Outlet in the Front I/O	\$	incl
105. Module Heater : New	\$	1,000.00
106. Duplex Outlet on the Front Wall	\$	incl
107. Medvault w/ Wifi	\$	3,150.00
108. Netting at the Front Corner Area	\$	incl
109. Location 1: 4 Switch w/Thermostat	\$	incl
110. Location 2: Double O2 Outlet	\$	incl
111. Location 3: Dual USB receptacles	\$	250.00
112. Location 4: Blank	\$	incl
113. Location 6: Suction	\$	incl
114. Location 7: Quad 120 VAC	\$	incl



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115. Location 8: Blank	\$	incl
116. Location 9: Blank	\$	incl
117. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Module Heater - Hi/Off/Low;	\$	incl
118. Acrylic Holder at the Action Wall Cabinet	\$	incl
119. New 6pt Harness at the CPR Seat	\$	600.00
120. Acrylic Holder Aft CPR Seat	\$	incl
121. Rear Door Switch Layout : Blank; Blank; Blank; Rear Load;	\$	incl
122. Two Seating Positions at the Squad Bench - 1 and 2	\$	incl
123. Harness Type for Seat Position 1: New 6pt Harness	\$	600.00
124. Harness Type for Seat Position 2: New 6pt Harness	\$	600.00
125. 22 Pocket Acrylic Holder	\$	725.00
126. Double Squad Bench Cabinet	\$	725.00
127. Trashcan With Lid at the Head of the Squad Bench	\$	incl
128. O2 Outlet at the Squad Bench Wall	\$	incl
129. Install Evergreen UV-C air and surface disinfection lamp in ceiling raceway with control unit in electrical compartment	\$	5,225.00
130. IV Hanger on Ceiling Raceway	\$	incl
131. Overhead Grabrails on Both Sides	\$	250.00
132. IV Hanger on Squad Bench Ceiling	\$	incl
133. Stryker cot tower only (no antler and bar)	\$	incl
134. Floor Options: New Stryker Power-LOAD System	\$	30,800.00
135. Loncoin II Onyx Floor	\$	incl
136. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	825.00
Module Interior Subtotal		\$ 44,750.00
137. Temporary Supply Chain Surcharge	\$	14,196.00



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Email this quote along with your PO
to Kalyn Salsman at ksalsman@frazerbilt.com

Remit To:

Per TMVCC, we are quoting this through our
licensed franchise dealer, Knapp Chevrolet.

Knapp Chevrolet
PO box 4179
Houston TX 77210

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be received 120 days prior to the agreed upon delivery date. If the order is cancelled within the 120 day window, a fee of 25% of the total purchase order price will apply.

DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.



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TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase



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Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____

LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.



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WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.



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SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).