

**WESTNET**

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Quote: Seguin Fire Department First-In Alerting Dispatch System Revised 5

To: Greig Dreiss

660 S State Hwy 46
Seguin, TX 78155
830-401-2312

From: Zulema Perez

Summary

Total Amount:	\$102,542.81	Quote ID:	Q-07232-Z9B6 Revision: 5
Shipping Method:	Ground	Date:	1/13/2022
Payment Terms:	Net 30	Effective To:	4/13/2022
Description:	<p>This quote is for the First-In Alerting Platform System which includes IP based alerting. The Standard Server will be used to host the First-In Alerting Platform software.</p> <p>The quote assumes that the network path between each station and the dispatch is existing and if not, the client will provision the network path and any equipment required to complete the path. This quote does not include the CAD interface cost. Pricing assumes installation will be done in one trip. If station is not ready, client agrees to pay additional charge. Client is responsible for all network connectivity between dispatch and station, as well as the CAD interface if network activation is desired. Quote includes the Radio Interface Controller with 5 Keypads. Client responsible for all other integration and VPN access for Westnet. The client will need to provide a radio for the First-In Radio Interface Controller, and the installed radio will need an outside antenna with proper grounding.</p> <p>Customer to provide a VM environment to host FIAP server software along with VPN for remote access.</p>		
Clarifying Comments:	<p>This quote is based upon installation occurring in 1 trip. If the stations are not ready and additional trips are required, customer agrees to pay additional fees.</p> <p>This quote includes HGAC pricing. Quote does not include Davis Bacon, union or prevailing wages rates, customer is responsible if applicable. Quote does not include sales or use tax, customer is responsible for paying sales or use taxes if applicable. Payment terms are net 30 with payment milestones.</p> <p>Remote maintenance not included in total below. Year 2 \$14,273.16 Year 3 \$14,701.35 Year 4 \$15,142.40 Year 5 \$15,596.67</p> <p>Quote was revised 11/30/2020 to update the effective to date and to combine the Automated Voice Dispatch System with this quote.</p> <p>Quote was revised 12/15/2020 to update the from a Radio Interface Controller Lite to the Full RIC with 5 Keypads. Quote was revised 5/28/2021 to update effective to date. Quote was revised 10/21/2021 to add 4 First-In Alerting Workstation with Client Software. Quote was revised 1/13/2022 to remove 3 First-In Alerting Workstation with Client Software, 1 Full RIC with 5 Keypads and 2 Radio Interface Cables and to add 1 Radio Interface Controller Lite, 1 Standard Server and 1 AVD Host.</p>		

Shipping Information

Ship To:**Bill To:**

Details				
Product ID	Product	QTY	Price	Sub Total
FIAP-AVD	First-In Automated Voice Dispatch System	1.00	\$27,075.00	\$27,075.00
FIAP-AVD-EDT	First-In Automated Voice Dispatch Word Editor	1.00	\$3,082.75	\$3,082.75
FIAP-AVD-HOST	Automated Voice Dispatch Host	1.00	\$2,200.00	\$2,200.00
FIAP-CLIENT-WS	First-In Alerting Workstation with Client Software	1.00	\$1,852.50	\$1,852.50
FIAP-CORE-5S-PKG	First-In Alerting Platform Core Station Alerting Software with up to 5 Station License Package	1.00	\$12,207.50	\$12,207.50
FIAP-CORE-SVR-SD	First-In Alerting Platform Standard Server	1.00	\$3,775.87	\$3,775.87
FIAP-MSSQL-2019	Microsoft SQL Standard Server 2019 for First-In Alerting Platform	1.00	\$1,212.19	\$1,212.19
FRIC-LT	Radio Interface Controller (Lite) with 2 Keypads	1.00	\$15,078.40	\$15,078.40
	Radio Interface Cable - Harris	1.00	\$213.50	\$213.50

NOTES:

1. In the event that taxes, other than sales tax apply to the purchase of this equipment, said taxes will be paid by the customer.
2. Quote is based on a properly working and installed CAD, radio system(s), station radio(s) and does not include costs for repair or modifications of the CAD, radio system(s), or station radio(s).
3. Any equipment drawings included with this quote are for quoting purposes only and are not to be used as working drawings unless such drawings are labeled "Installation Drawings". See attached Limited Warranty.

Equipment Total	\$66,697.71
Install Supplies	\$0.00
Total Tax (%)	\$0.00
Shipping and Handling	\$1,166.78
FIAP Install, Commissioning, and Testing	\$17,400.00
FIAP Training	\$2,465.00
One Year Toll Free Technical Support	\$10,928.32
Project Coordination	\$3,885.00
Total Amount	\$102,542.81

Manufacturer's warranties apply on all parts. First-In warranty is provided by Westnet and consists of one-year parts and labor. Warranty does not apply to damage resulting from outside agencies or extraneous circumstances. Installation labor for any other items is ninety days. This quote is based on the reasonable assumption that the fire station is prepared to accept the above listed parts and that any existing equipment involved with the fire station alarm be in good working order or that it will be prior to commencement of the First-In installation. Westnet has made reasonable attempts to verify that conditions are satisfactory such that installation may occur. However, should an occurrence arise where further parts, labor and/or engineering are required, the customer may be billed at the Purchase Order rate. Any additional parts, labor and/or engineering exceeding \$250 will have prior approval, unless otherwise specified by the customer prior to commencement.

If payment is not received by 30 (thirty) days from the date of invoice, a late charge of 1.5% per month of the unpaid balance will be charged to that particular invoice.