



It's real.

Date: May 13, 2026

To: Mayor and City Councilmembers
Steve Parker, City Manager

From: Susan Caddell *Susan Caddell*
Director of Finance

Subject: Financial Reports for Six Months Ended March 31, 2026

Attached you will find financial reports for the General, Utility, Coliseum, and Seguin Events Complex for the six months ended March 31, 2026.

The first report is the Income Statement for the General Fund on a budgetary comparison. We have collected 73.4% of our budgeted revenues.

- Property Tax is 97.4% of budget. We do collect the largest of this budget during the first four months of fiscal year.
- Other Licenses and Permits is 264% of budget.
- State/Federal Government Grants are 190.7% of budget. We have received grants we were not expecting.
- Sales Tax is 59.8% of budget. This will be addressed later in the memo.
- Public Safety is 58% of budget. This includes EMS revenue.
- Municipal Court is 78.6% of budget. This consists of our miscellaneous violations.
- Interest Revenue is 120.9% of budget. Interest rates are higher than anticipated.
- Miscellaneous Revenue is 92.9% of budget. We bill annually for alarm permits at the beginning of the fiscal year, which takes up a large portion of this revenue. In addition, we received the first payment from the Lily Springs Apartments as per the agreement.
- Lease Revenue is 100% of budget. This is the lease revenue for the Sprint Tower that we receive annually.
- Intragovernmental Transfers are 83.2% of budget. These are transfers we received from the Local Youth Diversion Fund. These are fees related to fines. Since our Municipal Court fines are up, this will also be up. These fines help pay for a position in Municipal Court.

Expenditures are 51.1% of budget. Non-Departmental is 70.2% of budget. This is due to paying half of the indigent care amount in October in the amount of \$1,434,726.56. In addition, a large amount of the transfers budgeted to General Fund Capital Projects has been transferred. Finally, as we collect our property tax revenue, the debt service portion of the property tax is transferred to the General I&S Fund.

The next report is the Income Statement for the General Fund as compared to FY25. Our revenue increased by \$4,112,640 or 10.8% from this time last year.

- Property Taxes are up by \$1,462,379 or 6.9%.
- Other Licenses and Permits are up by \$19,220 or 267.7%.
- State/Federal Grants are up by \$99,353 or 111.1%. We received some grants this year that we did not get last year including a STEP grant for the Police Department as well as a truancy grant that is administered by the Seguin Youth Services.
- Sales Tax is up by \$1,691,712 or 23.7%. This will be addressed later in the memo

Our expenditures have increased by \$1,242,583 or 4% from this time last year.

- Police Department increased by \$584,629 or 11%, largely due to the increase in salaries and benefits.
- Fire is up by \$548,084 or 11.5%, also largely due to an increase in salaries and benefits.
- Vehicle Maintenance has increased by \$127,069 or 39.9%. Repairs to our vehicles have increased by \$35,622 and repairs to heavy equipment have increased by \$80,941.
- Non-Departmental decreased by \$673,015. Transfers to General Fund Capital Projects decreased by \$1,344,217.

The next report is the Income Statement for the Utility Fund on a budgetary comparison. We have collected 49.2% of our budgeted revenues.

Expenditures for the Utility Fund are 46.5% of budget.

- Non-Departmental is 61.6% of the budget. This is due to the fact the entire amount of budgeted transfer of \$3,933,980 to Utility Fund Capital Projects was transferred at the beginning of the year.

The next report is the Income Statement for the Utility Fund as compared to FY25. Our revenue has increased by \$2,148,411 or 6.2%.

- Electric Revenue is up by \$1,242,721 or 7.6%. Consumption has increased by 4.07%
- Water Revenue is up by \$237,059 or 2.4%. The number of customers is up by 2,707 or 28.05%. This includes our takeover of the Springs Hill CCN that occurred this quarter.

- Sewer Revenue is up by \$911,079 or 12.8%. The number of customers has increased by 8.57%.

Expenditures have decreased by \$365,558 or 1%.

- Utility Engineering is a new department. These employees and expenditures were originally funded in other departments,
- Non-Departmental has decreased by \$1,115,397. This is largely due to the decrease in Transfers to Utility Capital Projects by \$1,149,403.

The next reports are income statements compared to budget and prior year for the Coliseum Fund and Seguin Events Complex. In the past, I have included the statements for the Golf Fund, but due to the fact the course has been shut down, I will not be presenting reports for the Golf Course this year. Net revenues have decreased in the Coliseum Fund by \$89,219 from FY25. We have been finishing up some capital projects that were budgeted in FY25 but not completed until this fiscal year. In addition, the transfer from the Occupancy Tax Fund for the quarter ended March 31, 2026 has not yet been made. That amount is \$72,500. Net revenues have decreased by \$29,311 in the Seguin Events Complex from FY25. As with the Coliseum, the transfer from the Occupancy Tax fund for the quarter ended March 31, 2026 has not yet been made. That amount is \$25,069.25.

The next reports detail more information about the sales tax revenue. Sales tax is up for the year by 23.74%. In December, the revenue increased by 81.53%. This amount includes a large audit payment of \$1,261,218.54. We also received an audit payment in December of last year. With both these audit payments taken out, we are up for the year by 8.91%.

The next several pages include our current grant portfolio and those that are pending award notification. Some grants have carried over from one year to the next.

Finally, you will find the last two pages for our Hotel Occupancy Tax Collections. We are down from this time last year by \$55,570.52, or 8.4%. The budgeted revenue for occupancy tax for FY26 is \$1,000,000. If we do not receive the amount budgeted, the contributions to the civic organizations and the transfers to the City funds will be lowered proportionally.

Please let me know if you have any questions or would like additional information provided.



FY2025 INCOME STATEMENT-GENERAL FUND

For the Six Months Ended March 31, 2026

	FY 2025-26 Actual 03/31/26	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
001 - GENERAL FUND REVENUE				
3110 - Property Tax	22,542,514	23,140,000	(597,486)	97.4%
3180 - Franchise Taxes	488,969	1,515,617	(1,026,648)	32.3%
3210 - Building Permits	1,717,601	3,260,000	(1,542,399)	52.7%
3220 - Other Licenses & Permits	26,400	10,000	16,400	264.0%
3310 - Interlocal Agreement	643,415	1,313,897	(670,482)	49.0%
3340 - State/Federal Gov. Grants	188,754	98,974	89,780	190.7%
3350 - Sales Tax	8,817,806	14,739,430	(5,921,624)	59.8%
3350 - Other State Gov. Shared Revenue	70,042	177,000	(106,958)	39.6%
3410 - Charges for Services	36,000	72,000	(36,000)	50.0%
3420 - Public Safety	927,883	1,600,000	(672,117)	58.0%
3440 - Sanitation Revenues	1,546,687	2,995,800	(1,449,113)	51.6%
3450 - Health	63,962	111,000	(47,038)	57.6%
3470 - Culture and Recreation	162,797	438,500	(275,703)	37.1%
3510 - Municipal Court	460,610	586,000	(125,390)	78.6%
3520 - Library	12,273	22,500	(10,227)	54.5%
3610 - Interest Revenues	605,053	500,586	104,467	120.9%
3620 - Miscellaneous Revenues	793,748	854,528	(60,780)	92.9%
3630 - Lease Revenues	15,741	15,741	0	100.0%
3650 - Private Source Donations	49,655	105,000	(55,345)	47.3%
3700 - User Fees	2,867,867	5,735,733	(2,867,867)	50.0%
3910 - Intragovernmental Trnsfrs	13,310	16,000	(2,690)	83.2%
Revenue Totals	42,051,088	57,308,306	(15,257,218)	73.4%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	61,946	141,905	79,959	43.7%
11 - City Manager	172,688	471,713	299,025	36.6%
12 - Finance	486,538	1,157,382	670,844	42.0%
14 - Legal and Judicial	247,510	568,425	320,914	43.5%
16 - Police	5,894,974	13,306,921	7,411,947	44.3%
17 - Fire	5,333,384	12,412,427	7,079,043	43.0%
18 - Animal Services	365,963	813,357	447,393	45.0%
21 - Planning	1,189,777	2,740,746	1,550,969	43.4%
22 - City Secretary	75,042	162,865	87,823	46.1%
23 - Human Resources	218,085	504,291	286,206	43.2%
24 - Public Works Department	1,221,715	2,887,438	1,665,723	42.3%
25 - Vehicle Maintenance	445,503	798,562	353,059	55.8%
26 - Engineering/Capital Projects	260,404	543,722	283,318	47.9%
27 - Brush Department	290,480	771,682	481,201	37.6%
28 - Downtown & Main St. Prog.	102,925	251,321	148,396	41.0%
29 - Facilities	172,339	478,598	306,259	36.0%
31 - Public Library	980,649	2,142,797	1,162,149	45.8%
34 - Parks and Recreation	1,321,977	3,237,360	1,915,383	40.8%
87 - Information Technologies	736,568	1,745,421	1,008,853	42.2%
89 - City Attorney	118,475	255,104	136,629	46.4%
90 - Non-Departmental	12,845,812	18,307,830	5,462,018	70.2%
Expenditure Totals	32,542,753	63,699,865	31,157,112	51.1%
Net Revenues (Expenditures)	9,508,335	(6,391,559)	15,899,894	



FY2025 INCOME STATEMENT

Prior vs. Actual - General Fund

For the Six Months Ended March 31, 2026 and March 31, 2025

	FY 2025-26 Actual 03/31/26	FY 2024-25 Actual 03/31/25	Variance Pos. (Neg)	% Variance Pos. (Neg.)
001 - GENERAL FUND REVENUE				
3110 - Property Tax	22,542,514	21,080,135	1,462,379	6.9%
3180 - Franchise Taxes	488,969	492,988	(4,019)	-0.8%
3210 - Building Permits	1,717,601	1,685,007	32,594	1.9%
3220 - Other Licenses & Permits	26,400	7,180	19,220	267.7%
3310 - Interlocal Agreement	643,415	603,455	39,960	6.6%
3340 - State/Federal Gov. Grants	188,754	89,401	99,353	111.1%
3350 - Sales Tax	8,817,806	7,126,094	1,691,712	23.7%
3350 - Other State Gov. Shared Revenue	70,042	64,949	5,093	7.8%
3410 - Charges for Services	36,000	36,000	0	0.0%
3420 - Public Safety	927,883	855,727	72,156	8.4%
3440 - Sanitation Revenues	1,546,687	1,386,804	159,883	11.5%
3450 - Health	63,962	62,825	1,137	1.8%
3470 - Culture and Recreation	162,797	155,959	6,838	4.4%
3510 - Municipal Court	460,610	284,224	176,386	62.1%
3520 - Library	12,273	12,179	94	0.8%
3610 - Interest Revenues	605,053	640,685	(35,632)	-5.6%
3620 - Miscellaneous Revenues	793,748	642,433	151,315	23.6%
3630 - Lease Revenues	15,741	15,741	0	0.0%
3650 - Private Source Donations	49,655	75,067	(25,412)	-33.9%
3700 - User Fees	2,867,867	2,614,171	253,695	9.7%
3910 - Intragovernmental Trnsfrs	13,310	7,422	5,888	79.3%
Revenue Totals	42,051,088	37,938,447	4,112,640	10.8%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	61,946	56,828	(5,118)	-9.0%
11 - City Manager	172,688	159,720	(12,968)	-8.1%
12 - Finance	486,538	416,596	(69,942)	-16.8%
14 - Legal and Judicial	247,510	240,179	(7,331)	-3.1%
16 - Police	5,894,974	5,310,345	(584,629)	-11.0%
17 - Fire	5,333,384	4,785,300	(548,084)	-11.5%
18 - Animal Services	365,963	323,043	(42,920)	-13.3%
21 - Planning	1,189,777	1,075,860	(113,917)	-10.6%
22 - City Secretary	75,042	95,930	20,888	21.8%
23 - Human Resources	218,085	204,350	(13,735)	-6.7%
24 - Public Works Department	1,221,715	1,151,684	(70,031)	-6.1%
25 - Vehicle Maintenance	445,503	318,434	(127,069)	-39.9%
26 - Engineering/Capital Projects	260,404	223,505	(36,899)	-16.5%
27 - Brush Department	290,480	287,875	(2,605)	-0.9%
28 - Downtown & Main St. Prog.	102,925	110,966	8,041	7.2%
29 - Facilities	172,339	159,365	(12,974)	-8.1%
31 - Public Library	980,649	899,937	(80,712)	-9.0%
34 - Parks and Recreation	1,321,977	1,231,680	(90,297)	-7.3%
87 - Information Technologies	736,568	624,623	(111,945)	-17.9%
89 - City Attorney	118,475	105,123	(13,352)	-12.7%
90 - Non-Departmental	12,845,812	13,518,827	673,015	5.0%
Expenditure Totals	32,542,753	31,300,170	(1,242,583)	-4.0%
Net Revenues (Expenditures)	9,508,335	6,638,277	2,870,057	



FY2025 INCOME STATEMENT-UTILITY FUND

For the Six Months Ended March 31, 2026

Account Number	Account Name	FY 2025-26 Actual 03/31/26	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
002 - UTILITY FUND REVENUE					
3410	- Charges for Services	246,336	597,005	(350,669)	41.3%
3430	- Electric Revenue	17,699,030	36,538,460	(18,839,430)	48.4%
3432	- Water Revenue	9,964,828	20,767,101	(10,802,273)	48.0%
3434	- Sewer Revenue	8,033,638	15,339,150	(7,305,512)	52.4%
3480	- Other Charges	388,667	625,000	(236,333)	62.2%
3610	- Interest Revenues	153,362	500,500	(347,138)	30.6%
3620	- Miscellaneous Revenues	393,188	614,700	(221,512)	64.0%
3630	- Lease Payments	3,750	0	3,750	NA
3700	- User Fees	21,500	43,000	(21,500)	50.0%
4	- Revenue Totals:	36,904,299	75,024,916	(38,120,617)	49.2%
002 - UTILITY EXPENDITURES					
44	- Utility Billing	325,327	743,283	417,956	43.8%
45	- Utility Administration	275,545	732,280	456,735	37.6%
46	- Administrative Services	947,161	2,154,498	1,207,337	44.0%
47	- Electric Distribution	11,280,703	29,083,114	17,802,411	38.8%
48	- Utility Services	1,006,293	2,200,119	1,193,826	45.7%
49	- Engineering/Capital Projects	599,329	1,344,916	745,587	44.6%
56	- Water Plant	3,736,331	7,463,554	3,727,223	50.1%
57	- Water/Sewer	3,421,790	7,726,253	4,304,463	44.3%
58	- Utility Engineering	286,616	741,050	454,435	38.7%
65	- Geronimo Creek WWTP	206,624	569,650	363,026	36.3%
66	- Walnut Branch WWTP	799,363	1,812,161	1,012,797	44.1%
80	- Economic Development	296,359	710,818	414,459	41.7%
81	- Facilities	634,348	1,504,839	870,491	42.2%
87	- Information Technologies	907,819	2,150,255	1,242,436	42.2%
89	- City Attorney	162,618	411,759	249,141	39.5%
90	- Non-Departmental	11,059,464	17,960,461	6,900,997	61.6%
	Expenditure Totals:	35,945,691	77,309,011	41,363,320	46.5%
Net Revenues (Expenditures)		958,608	(2,284,095)	3,242,702	



FY2025 Income Statement Prior vs. Actual - Utility Fund

**For the Six Months Ended March 31, 2026 and
March 31, 2025**

Account Number	Account Name	FY 2025-26 Actual 03/31/26	FY 2024-25 Actual 03/31/25	Variance Pos. (Neg)	% Variance Pos. (Neg.)
002 - UTILITY FUND REVENUE					
3410	- Charges for Services	246,336	207,290	39,046	18.8%
3430	- Electric Revenue	17,699,030	16,456,310	1,242,721	7.6%
3432	- Water Revenue	9,964,828	9,727,769	237,059	2.4%
3434	- Sewer Revenue	8,033,638	7,122,559	911,079	12.8%
3480	- Other Charges	388,667	403,135	(14,468)	-3.6%
3610	- Interest Revenues	153,362	374,766	(221,404)	-59.1%
3620	- Miscellaneous Revenues	393,188	358,260	34,928	9.7%
3630	- Lease Payments	3,750	84,300	(80,550)	-95.6%
3700	- User Fees	21,500	21,500	0	0.0%
4	- Revenue Totals:	36,904,299	34,755,888	2,148,411	6.2%
002 - UTILITY EXPENDITURES					
44	- Utility Billing	325,327	327,800	2,473	0.8%
45	- Utility Administration	275,545	250,792	(24,753)	-9.9%
46	- Administrative Services	947,161	875,273	(71,888)	-8.2%
47	- Electric Distribution	11,280,703	11,171,482	(109,221)	-1.0%
48	- Utility Services	1,006,293	950,583	(55,710)	-5.9%
49	- Engineering/Capital Projects	599,329	611,675	12,346	2.0%
56	- Water Plant	3,736,331	3,608,256	(128,075)	-3.5%
57	- Water/Sewer	3,421,790	3,579,110	157,320	4.4%
58	- Utility Engineering	286,616	0	(286,616)	NA
65	- Geronimo Creek WWTP	206,624	216,469	9,845	4.5%
66	- Walnut Branch WWTP	799,363	776,912	(22,451)	-2.9%
80	- Economic Development	296,359	298,492	2,133	0.7%
81	- Facilities	634,348	591,429	(42,919)	-7.3%
87	- Information Technologies	907,819	712,607	(195,212)	-27.4%
89	- City Attorney	162,618	165,508	2,890	1.7%
90	- Non-Departmental	11,059,464	12,174,861	1,115,397	9.2%
	Expenditure Totals:	35,945,691	36,311,249	365,558	1.0%
Net Revenues (Expenditures)		958,608	(1,555,361)	2,513,969	



FY2025 -INCOME STATEMENT-COLISEUM FUND

For the Six Months Ended March 31, 2026

	FY 2025-26 Actual 03/31/26	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	48,525	110,000	(61,475)	44.1%
Interest Earnings	10,592	12,100	(1,508)	87.5%
Miscellaneous Revenue	90	0	90	0.0%
Credit Card Service Fees	433	1,000	(567)	43.3%
Transfers from Occupancy Tax	145,000	290,000	(145,000)	50.0%
Revenue Totals	204,640	413,100	(208,460)	49.5%
007 - COLISEUM EXPENDITURES				
Salaries	27,625	61,764	34,139	44.7%
Benefits	11,640	27,471	15,831	42.4%
Utilities	27,330	73,051	45,721	37.4%
Janitorial Services	21,500	43,000	21,500	50.0%
Repairs/Maintenance	18,921	72,009	53,088	26.3%
Equipment Rental	471	1,000	529	47.1%
General Supplies	11,212	50,050	38,838	22.4%
Credit Card Service Fees	1,517	4,000	2,483	37.9%
Education	0	1,800	1,800	0.0%
Public Relations	518	2,000	1,483	25.9%
Capital Outlay	16,617	126,134	109,517	13.2%
Intragovernmental Transfers	0	85,000	85,000	0.0%
Expenditure Totals	137,350	547,278	409,928	25.1%
Net Revenues (Expenditures)	67,290	(134,178)	201,468	



FY2025 INCOME STATEMENT

Prior vs. Actual - Coliseum

For the Six Months Ended March 31, 2026 and March 31, 2025

	FY 2025-26 Actual 03/31/26	FY 2024-25 Actual 03/31/25	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	48,525	53,900	(5,375)	-10.0%
Interest Earnings	10,592	9,415	1,177	12.5%
Miscellaneous Revenue	90	296	(206)	-69.5%
Credit Card Service Fees	433	368	65	17.7%
Transfers from Occupancy Tax	145,000	206,625	(61,625)	-29.8%
Revenue Totals	204,640	270,604	(65,964)	-24.4%
007 - COLISEUM EXPENDITURES				
Salaries	27,625	28,970	1,345	4.6%
Benefits	11,640	13,078	1,439	11.0%
Utilities	27,330	27,128	(202)	-0.7%
Janitorial Services	21,500	21,500	0	0.0%
Repairs/Maintenance	18,921	16,974	(1,947)	-11.5%
Equipment Rental	471	471	0	0.0%
General Supplies	11,212	4,308	(6,903)	-160.2%
Credit Card Service Fees	1,517	1,149	(369)	-32.1%
Public Relations	518	518	0	0.0%
Capital Outlay	16,617	0	(16,617)	NA
Expenditure Totals	137,350	114,095	(23,255)	-20.4%
Net Revenues (Expenditures)	67,290	156,508	(89,219)	



FY2025 INCOME STATEMENT SEGUIN EVENTS COMPLEX For the Six Months Ended March 31, 2026

	FY 2025-26 Actual 03/31/26	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	12,700	25,000	(12,300)	50.8%
Fairgrounds Facilities Rentals	13,880	30,000	(16,120)	46.3%
Interest Earnings	1,993	3,050	(1,057)	65.3%
Miscellaneous Revenue	989	0	989	NA
Transfers from Occupancy Tax	50,139	100,277	(50,139)	50.0%
Revenue Totals	79,701	158,327	(78,626)	50.3%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	34,575	76,899	42,323	45.0%
Benefits	15,161	32,527	17,367	46.6%
Utilities	11,821	22,401	10,580	52.8%
Repairs/Maintenance	12,054	15,000	2,946	80.4%
General Supplies	5,177	11,500	6,323	45.0%
Intragovernmental Transfers	0	28,000	28,000	0.0%
Expenditure Totals	78,789	186,327	107,538	42.3%
Net Revenues (Expenditures)	912	(28,000)	28,912	



FY2025 INCOME STATEMENT

Prior vs. Actual - Seguin Events Complex

For the Six Months Ended March 31, 2026 and March 31, 2025

	FY 2025-26 Actual 03/31/26	FY 2024-25 Actual 03/31/25	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	12,700	11,570	1,130	9.8%
Fairgrounds Facilities Rentals	13,880	12,500	1,380	11.0%
Interest Earnings	1,993	2,148	(155)	-7.2%
Miscellaneous Revenue	989	1,544	(554)	-35.9%
Transfers from Occupancy Tax	50,139	68,837	(18,699)	-27.2%
Revenue Totals	79,701	96,598	(16,897)	-17.5%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	34,575	32,406	(2,169)	-6.7%
Benefits	15,161	14,544	(617)	-4.2%
Utilities	11,821	11,432	(390)	-3.4%
Repairs/Maintenance	12,054	5,074	(6,980)	-137.6%
General Supplies	5,177	2,919	(2,258)	-77.4%
Expenditure Totals	78,789	66,375	(12,414)	-18.7%
Net Revenues (Expenditures)	912	30,223	(29,311)	

**CITY OF SEGUIN
SALES TAX**

	Fiscal Year 2021	Fiscal Year 2022	Fiscal Year 2023	Fiscal Year 2024	Fiscal Year 2025	Fiscal Year 2026			Total**	% Change
						1% City	1/4% City *	1/4% SEDC		
October	710,128	925,367	976,111	1,093,432	1,173,362	827,690	206,923	206,923	1,241,535	5.81%
November	651,845	969,137	1,021,656	1,072,243	1,115,550	790,827	197,707	197,707	1,186,241	6.34%
December	864,526	1,109,367	1,134,680	1,285,613	1,545,960	1,870,889	467,722	467,722	2,806,334	81.53%
January	728,815	895,190	963,417	1,018,200	1,050,124	696,086	174,021	174,021	1,044,129	-0.57%
February	610,462	828,748	895,923	1,044,838	986,328	741,483	185,371	185,371	1,112,225	12.76%
March	<u>942,814</u>	<u>1,103,594</u>	<u>1,216,983</u>	<u>1,231,436</u>	<u>1,254,770</u>	<u>951,561</u>	<u>237,890</u>	<u>237,890</u>	<u>1,427,342</u>	<u>13.75%</u>
SUBTOTAL	4,508,590	5,831,403	6,208,770	6,745,762	7,126,094	5,878,537	1,469,634	1,469,634	8,817,806	23.74%
April	813,394	1,046,438	1,017,905	1,163,814	1,180,234					
May	743,207	962,859	1,064,353	1,827,044	1,130,441					
June	939,469	1,087,789	1,218,514	1,208,811	1,363,060					
July	827,158	940,146	1,084,862	1,126,022	1,145,082					
August	868,756	1,015,511	1,120,956	1,202,771	1,171,048					
September	<u>1,036,178</u>	<u>1,083,247</u>	<u>1,144,404</u>	<u>1,204,434</u>	<u>1,244,442</u>					
TOTAL	9,736,752	11,967,393	12,859,764	14,478,658	14,360,401					

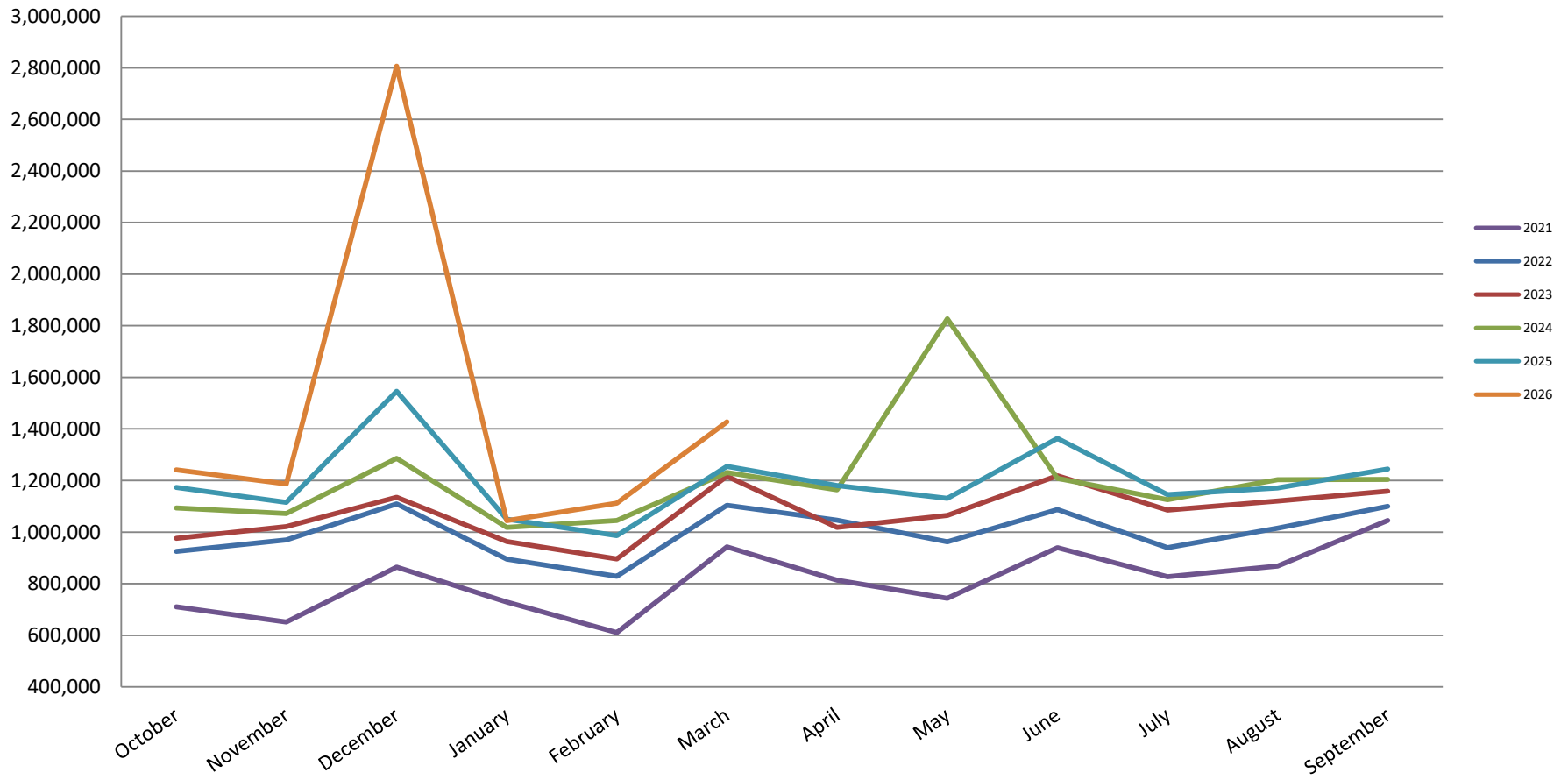
* For Property Tax Reduction

**Includes City's collection of City sales tax for each month.

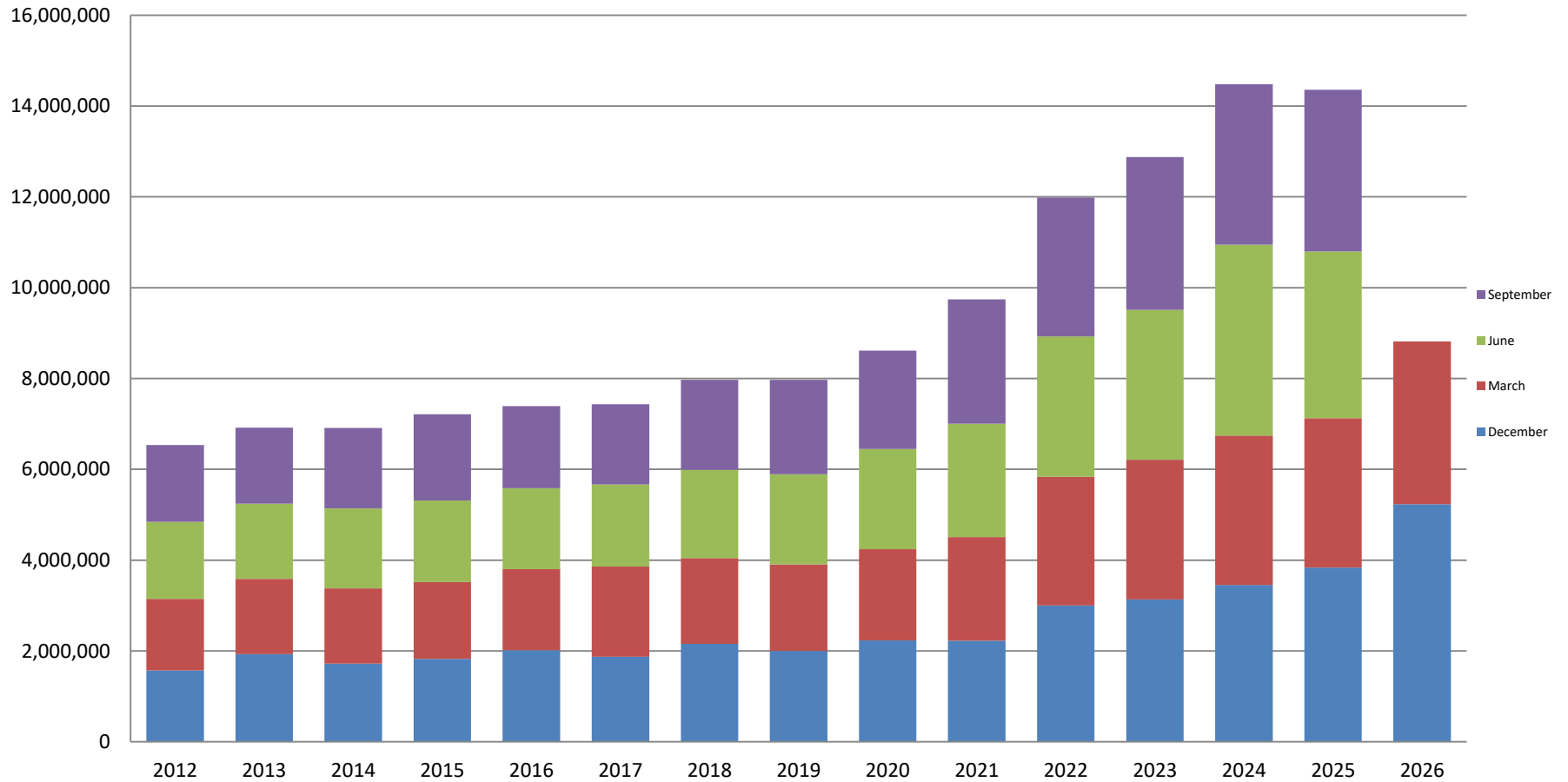
December 2024 includes a large audit payment of \$187,573.

December 2025 includes a large audit collection of \$1,261,218.54.

Sales Tax Trend



Sales Tax Trend by Quarter



**MARCH SALES TAX REPORT
FOR SURROUNDING CITIES**

<u>City</u>	<u>2025</u>	<u>2026</u>	<u>% Increase (Decrease)</u>
Seguin	1,254,770	1,427,342	13.75%
San Marcos	3,308,622	3,572,445	7.97%
Schertz	5,016,403	7,750,774	54.51%
San Antonio	46,337,913	43,219,024	-6.73%
New Braunfels	3,977,404	5,014,220	26.07%
Austin	31,354,898	34,475,164	9.95%
Selma	907,000	979,118	7.95%
Universal City	691,223	694,605	0.49%
Statewide	823,599,528	873,935,513	6.11%

**YEAR-TO-DATE SALES TAX REPORT
FOR SURROUNDING CITIES**

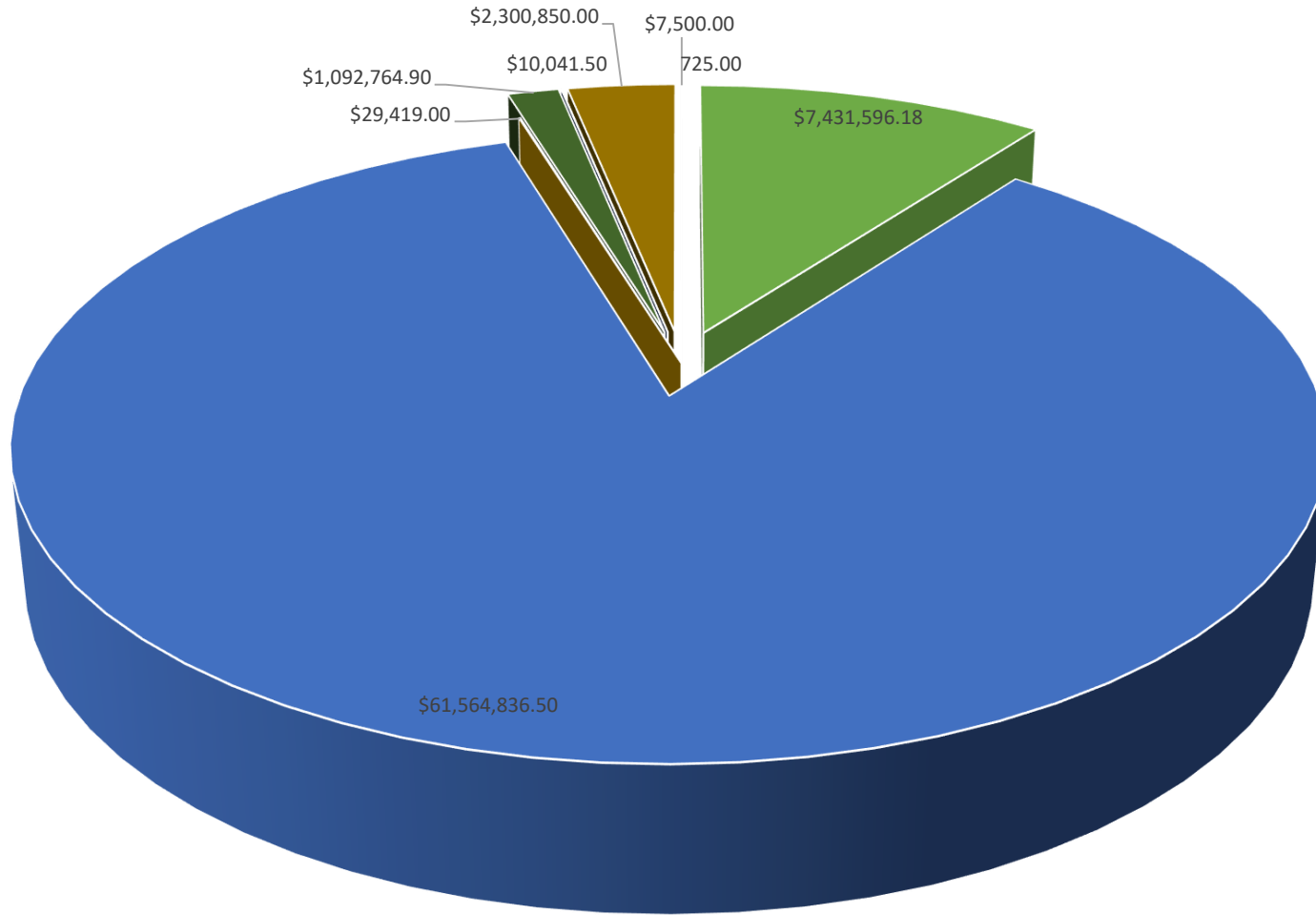
<u>City</u>	<u>FY2025</u>	<u>FY2026</u>	<u>% Increase (Decrease)</u>
Seguin	7,126,094	8,817,806	23.74%
San Marcos	19,328,723	20,022,700	3.59%
Schertz	13,506,551	38,802,901	187.29%
San Antonio	250,359,242	241,747,973	-3.44%
New Braunfels	22,963,513	26,583,832	15.77%
Austin	176,641,364	189,764,498	7.43%
Selma	5,184,148	5,118,125	-1.27%
Universal City	3,804,321	4,003,074	5.22%
Statewide	4,484,164,239	4,698,173,055	4.77%

GRANTS AWARDED AND STILL IN PROGRESS - FY26

Application	Description	Funding Type	Amount Funded	City Match	Begin	Ends	Department	Status	Fiscal Year
American Recovery Act (ARPA)-SLFRF	Round 1 & 2	Federal	7,431,596.18	0.00	07/01/21	12/30/24	Citywide	Ongoing	FY21
GLO-MIT Hurricane Harvey	4 drainage projects	Federal	37,681,885.50	378,618.00	10/01/21	09/30/28	Engineering	Ongoing	FY22
Law Enforcement Behavioral Response	Protect & Connect	Federal	477,029.00	175,184.00	10/01/23	9/30/2026	Police	Ongoing	FY23-24
Safe Street for All (SS4A)	Safety Action Plan	Federal	265,200.00	66,300.00	2/8/2023	06/30/25	Engineering	Ongoing	FY23
TxDOT-Transportation Alternatives	JoeCarrillo Blvd	Federal	2,002,496.00	0.00	12/01/23	5/1/2025	Engineering	Ongoing	FY23-24
Bullet Proof Vests	20 Angel Armor Vests	Federal	33,821.05	16,910.54	01/01/24	8/31/2025	Police	Ongoing	FY23-24
Bullet Proof Vest Partnership	Bullet Proof Vests	Federal	13,206.29	13,371.64	04/01/24	8/31/2026	Police	Ongoing	FY23-26
Surface Transportation Block Grant (MPO)	Rudeloff Rd	Federal	14,483,985.00	4,660,739.00	07/17/24	7/31/2026	Engineering	Ongoing	FY23-26
FY25-SB224 Catalytic Converter Grant	8 license plate recognition cameras	State	28,333.00	5,667.00	09/01/24	8/31/2025	Police	Ongoing	FY23-25
FY25 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	09/01/24	08/31/25	Police	Ongoing	FY23-25
FY25 Local Border Security Program	Support Operation Border Star	State	20,000	0.00	9/1/2024	8/31/2025	Police	Ongoing	FY23-25
State and Local Cybersecurity	Assessment and Evaluation	Federal	29,419.00	3,862.32	11/1/2024	10/31/25	IT	Ongoing	FY24-25
Texas Book Festival - Texas Library Grant	Bilingual Read Alongs	State	2,497.50	0.00	6/20/2025	03/02/26	Library	Ongoing	FY24-26
TSLAC- Texas Reads	Seguin Ready to Read	Federal	6,044.00	0.00	9/1/2025	08/31/26	Library	Ongoing	FY24-26
FY26-SB224 Catalytic Converter Grant	LPR Cameras & Continuation service	State	133,801.00	26,761.00	9/1/2025	08/31/26	PD	Ongoing	FY25-26
FY25-27 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	8/31/2025	09/01/27	PD	Ongoing	FY25-7
Portal to Texas History	Photo digitization	State	0.00	0.00	10/1/2025	9/30/2026	Library	Ongoing	FY25-26
OOG Rifle Resistant Armor	Seguin PD Rifle Armor	State	17,026.56	0.00	10/1/2025	9/30/2026	PD	Ongoing	FY25-26
GLO MOD	Cost overage from GLO MIT	Federal	2,134,800.00		9/11/2025	1/31/2027	Capital Projects	Ongoing	FY25-27
Lady Bird Johnson Wildflower Center Seed Grant /UT Austin	native seed	State	0.00	0.00	9/16/2025	9/16/2026	Parks	Ongoing	FY25-26
HEB Helping Here	Adventure Course water and snacks	Foundation	150.00	0.00	11/8/2025	12/31/2025	Parks	Ongoing	FY25-26
Juvenile Justice and Truancy Prevention Grant	TRIPP (Seguin Youth Services)	State	50,000.00	0.00	10/1/2025	9/30/2026	PD	Ongoing	FY25-26
OOG JAG	Seguin Gang Database	Federal	15,600.00	0.00	10/1/2025	9/30/2026	PD	Ongoing	FY25-26
VOCA	Seguin Crime Victim Assistance	Federal	20,284.00	7,646.08	10/1/2025	09/30/26	PD	Ongoing	FY25-26
TXDOT Transportation Alternatives	sidewalks on King, Ashby & 123	Federal	4,140,000.00	1,160,600.00			Capital Projects	Pending	TBD
Walmart	Slice, Plate, Learn at SPL	Foundation	1,500.00	0.00	1/1/2026	03/01/26	Library	Ongoing	FY25-26
IDM Enforcement	STEP - Overtime	Federal	23,940.00	5,987.10	12/9/2025	11/30/2026	Police	Ongoing	FY25-26
Harbor Freight	Tools for FD	Corporate	0.00	0.00	1/1/2026	12/31/2026	FD	Pending	FY25-26
USDOT -SS4A Planning & Demo grant	Seguin SS4A Demonstration Projects	Federal	106,470.00	26,618.00	46,023.00	08/30/27	Capital Projects	Pending	FY26-27
TxCDGB 25-26	Drainage Vaughn & SA	Federal	750,000.00	112,500.00			Capital Projects	contract execution	FY26-27
HEB Helping Here	Reel Fun Family Fishin'	Corporate	100.00	0.00	2/6/2026	03/14/26	Parks	Ongoing	FY25-26
NRA	Training Ammo	Foundation	0.00	0.00	2/3/2026	02/02/27	PD	Ongoing	FY25-26
TPWD Angler Education Request	Real Fun Fishin' Day	State	0.00	0.00	3/3/2026	03/14/26	Parks	Closed	FY25-26
Academy Sports and Outdoors	Youth Fishing	Corporate	0.00	0.00	3/3/2026	03/14/26	Parks	Closed	FY25-26
Bullet-Resistant Components for Law Enforcement Vehicles	Seguin Safe LE Vehicles	State	153,724.00	0.00	3/6/2026	02/28/27	PD	Ongoing	FY25-26
Native Plant Society of Texas	Bring Back the Monarchs to Texas	Foundation	600.00	0.00	3/20/2026	10/31/26	Parks	Ongoing	FY25-26
Walmart	Light Up Navajo	Foundation	725.00	0.00	46,143.00	09/30/26	Utilities	Ongoing	FY25-26
TxDOT Click It Or Ticket	TxDOT Click It Or Ticket	Federal	7,000.00	1,330.00	5/15/2026	6/3/2026	PD	Ongoing	FY25-26
VCA Charities	Animal Care Autoclave	Foundation	7,500.00	0.00	5/15/2026	4/30/2027	Animal Care	Pending	FY25-27
Community Funding Project	Seguin Activity Center	Federal	2,300,000.00	TBD			Parks	Pending	FY26-27 ?

Total Current Grants 72,437,733.08
FY 25-26 = 9,912,720.56

Current Grants by Dept.



American Recovery Capital Projects IT PD Library Parks Animal Care Utilities

Application	Description	Funding Type	Ask Amount	City Match	City Match- InKind	Begin	Ends	Department	Submitted	Est Award Date	Fiscal Year
OOG - Border Crisis Response SHSP	Transit Van	State	175,100.00	0.00	0.00	01/01/26	12/31/2027	Police Department	10/9/2025	TBD	FY25-26
AACOG Region Solid Waste	HHW Event	Federal?	40,000.00	4,078.96	7,028.52	10/01/26	6/30/2027	Public Works	10/14/2025	TDB	FY26-27
Bullet Proof Vest Partnership	Bullet proof vests	Federal	6,889.70	6,889.70	0.00	09/01/26	8/31/2028	PD	10/22/2025	TBD	FY26-28
DOJ BJA BWC Grant	Body Cameras	Federal	68,528.00	68,529.00	0.00	10/01/25	10/1/2025	PD	10/26/2025	TBD	FY26-27
AACOG SHSP Regular	Physical Protective Measures	State	148,644.00	0.00	0.00	10/01/26	9/30/2027	OEM	1/22/2026	TBD	FY26-27
OOG JAG	Seguin 4x4 Patrol	Federal	81,850.00	0.00		10/1/2026	9/30/2027	PD	1/21/2026	9/30/2026	FY26-27
VOCA	Seguin Crime Victim Assistance	Federal	20,284.00	9,251.76		10/01/26	9/30/2027	PD	1/22/2026	Ongoing	FY26-27
Starcke Park Trail Extension	TPWD Recreational Trails	Federal	300,000.00	351,176.00	0.00	09/01/27	8/31/2028	Parks	1/27/2026	6/1/2026	FY27-28
Genetic Genealogical DNA Analysis	Cold Case DNA Testing	State	92,000.00	0.00	0.00	10/01/26	9/30/2027	PD	2/9/2026	9/1/2026	FY26-27
TxDOT Operation Slowdown	Seguin	Federal	7,000.00	1,330.00	0.00	07/15/26	8/5/2026	PD	2/9/2026	3/1/2026	FY26-27
PSN	CameralPole/NVGs	Federal	105,521.00	0.00	0.00	10/01/26	9/30/2027	PD	2/9/2026	TBD	FY26-27
Juvenile Justice and Youth Diversion Grant Program	TRIPP	State	50,000.00	0.00	0.00	10/01/26	9/30/2027	PD	2/11/2026	9/1/2026	FY26-27
Rifle-Resistant Body Armor Grant Program	Seguin Police Department Rifle Armor	State	30,951.00	0.00	0.00	10/01/26	9/30/2027	PD	2/12/2026	9/1/2026	FY26-27
Texas Opioid Abatement Fund Council CORE LT25 Region 06	Community Paramedic	State	600,579.24	0.00	0.00	10/01/26	9/30/2029	FD	3/3/2026	4/30/2026	FY72-29
Community Project Funding	Nelda Drainage	Federal	3,551,074.00	TBD	0.00	10/01/26	9/30/2027	Capital Projects	3/7/2026	10/1/2026	FY26-27
Community Project Funding	Public Safety Training Center	Federal	1,910,000.00	TBD	0.00	10/01/26	9/30/2027	PD	3/7/2026	10/1/2026	FY26-27
Community Project Funding	Parks and Trail Lighting	Federal	2,335,000.00	TBD	0.00	10/01/26	9/30/2027	Parks	3/7/2026	10/1/2026	FY26-27
UASI	Tactical Van	Federal	559,228.00	TBD	0.00	10/01/26	9/30/2027	Police Department	1/30/2026	TBD	FY26-27
Bisell Pet Foundation	Animal Supplies/TBD	Foundation	TBD	0.00	0.00			Animal Services	3/23/2026	TBD	FY26-27
Texas Commission on the Arts	Summer Reading Performance - E Kahura	State	382.00	383.00	0.00	07/09/26	9/30/2026	Library	4/16/2026	TBD	FY26-27
Texas Commission on the Arts	Summer Reading Performance - Kamica King	State	800.00	800.00	0.00	07/10/26	7/10/2026	Library	4/23/2026	TBD	FY26-27
MVCPA Catalytic Converter	Seguin PD	State	145,500.00	24,250.00	0.00			PD	5/7/2026	TBD	FY26-27
MVCPA Task Force Grant	Seguin PD	State	160,890.00	26,819.00	0.00			PD	5/7/2026	TBD	FY26-27
Total			10,390,220.94	493,507.42	7,028.52						

FISCAL YEAR 2026 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	Apr 30	SUBTOTAL	July 31	TOTAL
Holiday Inn Express	53,341.06	48,106.71	48,097.23	149,545.00		149,545.00
La Quinta	20,056.09	18,679.59	18,293.43	57,029.11		57,029.11
Hampton Inn	35,253.13	41,528.53	37,298.69	114,080.35		114,080.35
Comfort Inn Suites	19,234.96	17,164.55	18,975.41	55,374.92		55,374.92
Days Inn	12,692.89	12,012.00	10,896.00	35,600.89		35,600.89
Townplace Suites	40,763.51	40,149.46	41,370.60	122,283.57		122,283.57
Super 8 Motel	10,464.45	7,826.49	7,477.83	25,768.77		25,768.77
Motel 6	8,400.75	7,098.00	7,320.61	22,819.36		22,819.36
Texas Inn	4,157.73	3,969.72	3,250.42	11,377.87		11,377.87
Lake Breeze Ski Lodge	3,240.65	275.45	407.05	3,923.15		3,923.15
Vanessa Vajdos (340 Meadow Lake Dr)	1,051.82	789.00		1,840.82		1,840.82
Sunrise Inn/Seguin Motel	848.54	821.59	763.07	2,433.20		2,433.20
Avalara, Inc. (460 River Drive)	4,339.37	2,794.47	1,734.89	8,868.73		8,868.73
River Retreat Properties (1101 Lakeview)	493.11	-	NLR	493.11		493.11
Geronimo Creek Retreat (2050 Laubach)	8,908.80	5,508.68	6,123.01	20,540.49		20,540.49
Laura Wooley (1005 Reiley Road)	409.37	452.98	341.70	1,204.05		1,204.05
Laura Wooley (1007 Reiley Road)	233.20	464.21	486.05	1,183.46		1,183.46
Laura Wooley (928 Buerger Lane)	1,222.76	949.23	879.83	3,051.82		3,051.82
Laura Wooley (920 Buerger Lane)	827.88	564.12	473.23	1,865.23		1,865.23
Keith Stadtmueller (106 Lenz Drive)	192.22	311.18	126.65	630.05		630.05
Magnolia Hotel (203 S. Crockett)	748.04	633.43	695.94	2,077.41		2,077.41
Avalara, Inc. (435 Lake Placid)	126.00	-		126.00		126.00
Avalara, Inc. (44 River Oak Drive)	760.38	-	54.59	814.97		814.97
Avalara, Inc. (244 Deerslayer)	476.91	266.35	155.12	898.38		898.38
Vacasa LLC (46 River Oak Drive)	393.53	567.31		960.84		960.84
Vacasa LLC (510 Cypress Ridge)	532.11			532.11		532.11
Avalara, Inc. (60 S. Hampton Dr.)	796.76	311.50	154.00	1,262.26		1,262.26
Avalara, Inc. (416 Turtle Lane)	124.45	-	-	124.45		124.45
Jennifer Wilson (511 Peach St)	505.45	447.93	483.14	1,436.52		1,436.52
Jennifer Wilson (404 W Walnut)	521.75	492.62	473.16	1,487.53		1,487.53
Shaunna Hanover (908 Liberty Ave)	430.78	421.75	296.07	1,148.60		1,148.60
Jesus Gallegos (1237 Bert)	506.14	480.12	573.76	1,560.02		1,560.02
Seguin House of Games (503 S. Austin)	104.96	-		104.96		104.96
Paige Moore (178 Guadalupe River Drive)	431.31	587.58	119.73	1,138.62		1,138.62
Cathy Cordes (217 W. Krezdorn)		40.74		40.74		40.74
Linda Bates (203 Romberg Street)	43.40	95.48	43.75	182.63		182.63
Swan Creek Properties (254 Guadalupe River Drive)	867.95	599.12	547.09	2,014.16		2,014.16
Richard Flatt (184 Wampum Way)	673.23	411.03	325.67	1,409.93		1,409.93
Joseph Lane BirdBoy Hold. (1121 Burges St)	1,006.97	734.81	596.38	2,338.16		2,338.16
Oaks & Echoes, LLC (120 Spanish Oaks)	289.66	278.19	362.46	930.31		930.31
Bea Sykes (1500 Fleming Drive)	-	315.00	697.60	1,012.60		1,012.60
David Achterberg (218 E. Walnut)	-	-	109.80	109.80		109.80
Calm Water Rentals (530 Bowie St)	-	-	129.78	129.78		129.78
Calm Water Rentals (226 Elm Street)	-	-	117.04	117.04		117.04
Total Collected	235,472.07	216,148.92	210,250.78	661,871.77	-	661,871.77

FISCAL YEAR 2025 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	Apr 30	SUBTOTAL	July 31	TOTAL
Holiday Inn Express	53,500.97	49,997.98	43,501.50	147,000.45	55,614.92	202,615.37
La Quinta	25,127.59	20,789.11	18,921.49	64,838.19	20,459.21	85,297.40
Hampton Inn	38,937.29	41,567.26	38,400.43	118,904.98	42,675.43	161,580.41
Comfort Inn Suites	24,739.38	20,487.21	19,847.24	65,073.83	24,142.94	89,216.77
Days Inn	19,683.09	10,158.00	14,601.00	44,442.09	18,300.73	62,742.82
Townplace Suites	48,493.59	43,017.27	44,918.40	136,429.26	48,805.50	185,234.76
Super 8 Motel	10,720.29	9,642.32	8,361.26	28,723.87	10,318.12	39,041.99
Motel 6	8,986.90	6,033.53	8,527.46	23,547.89	7,871.62	31,419.51
Texas Inn	3,650.13	3,954.64	3,340.03	10,944.80	3,385.01	14,329.81
Lake Breeze Ski Lodge	3,233.30	792.75	40.95	4,067.00	1,246.35	5,313.35
Vanessa Vajdos (340 Meadow Lake Dr)	1,583.00	562.00	635.00	2,780.00	1,402.00	4,182.00
Sunrise Inn/Seguin Motel	863.45	838.46	888.86	2,590.77	843.50	3,434.27
Avalara, Inc. (460 River Drive)	5,045.57	2,274.92	1,322.62	8,643.11	3,872.73	12,515.84
S. Carruthers (440 Turtle Lane)	-	137.20	-	137.20	0.00	137.20
River Retreat Properties (1101 Lakeview)			1,700.33	1,700.33		1,700.33
Geronimo Creek Retreat (2050 Laubach)	12,402.67	4,785.66	5,660.01	22,848.34	8,657.24	31,505.58
Laura Wooley (1005 Reiley Road)	658.89	594.38	557.30	1,810.57	678.50	2,489.07
Laura Wooley (1007 Reiley Road)	422.14	423.12	441.12	1,286.38	542.77	1,829.15
Laura Wooley (928 Buerger Lane)	1,734.92	958.48	965.42	3,658.82	1,536.10	5,194.92
Laura Wooley (920 Buerger Lane)	1,022.64	657.50	581.30	2,261.44	795.75	3,057.19
Keith Stadtmueller (106 Lenz Drive)	442.60	259.14	188.33	890.07	250.18	1,140.25
Ian Miller (1029 E. Mountain)	186.82	516.40	140.89	844.11	326.62	1,170.73
Magnolia Hotel (203 S. Crockett)	1,033.06	800.38	972.93	2,806.37	774.27	3,580.64
Avalara, Inc. (435 Lake Placid)	448.00		119.00	567.00	95.69	662.69
Avalara, Inc. (20 Cherokee Bend)	534.84			534.84	311.50	846.34
Avalara, Inc. (44 River Oak Drive)	904.45	572.18	598.20	2,074.83	573.88	2,648.71
Avalara, Inc. (244 Deerslayer)	464.31	93.10	150.22	707.63	445.83	1,153.46
Vacasa LLC (46 River Oak Drive)	569.56	76.37		645.93	673.12	1,319.05
Vacasa LLC (510 Cypress Ridge)	1,207.56	256.27	60.84	1,524.67	469.87	1,994.54
Avalara, Inc. (60 S. Hampton Dr.)	1,097.25	178.50	133.00	1,408.75	771.95	2,180.70
Jennifer Wilson (511 Peach St)	555.63	459.38	415.87	1,430.88	501.97	1,932.85
Jennifer Wilson (404 W Walnut)	646.71	489.40	332.25	1,468.36	443.35	1,911.71
Shaunna Hanover (908 Liberty Ave)	357.57	230.20	230.83	818.60	356.25	1,174.85
Jesus Gallegos (1237 Bert)	631.11	504.02	484.85	1,619.98	426.12	2,046.10
Seguin House of Games (503 S. Austin)	180.04	162.18	103.76	445.98	230.68	676.66
Paige Moore (178 Guadalupe River Drive)	1,447.73	775.21	18.21	2,241.15	926.05	3,167.20
Cathy Cordes (217 W. Krezdorn)	191.75	102.60	178.66	473.01	347.10	820.11
Lorenzo Garza (300 Guadalupe River Drive)	2,197.49	785.88		2,983.37		2,983.37
Linda Bates (203 Romberg Street)	8.33	58.31	103.46	170.10	121.52	291.62
Swan Creek Properties (254 Guadalupe River Drive)	-	256.90	502.11	759.01	626.61	1,385.62
Richard Flatt (184 Wampom Way)	-	295.23	246.85	542.08	1,057.42	1,599.50
Joseph Lane BirdBoy Hold. (1121 Burges St)	-	126.00	670.25	796.25	958.65	1,754.90
Total Collected	273,910.62	224,669.44	218,862.23	717,442.29	261,837.05	979,279.34