



**It's real.**

**Date:** May 19, 2025

**To:** Mayor and City Councilmembers  
Steve Parker, City Manager

**From:** Susan Caddell *Susan Caddell*  
Director of Finance

**Subject:** Financial Reports for Six Months Ended March 31, 2025

Attached you will find financial reports for the General, Utility, Coliseum, and Seguin Events Complex for the six months ended March 31, 2025.

The first report is the Income Statement for the General Fund on a budgetary comparison. We have collected 70% of our budgeted revenues.

- Property Tax is 96.2% of budget. We do collect the largest of this budget during the first four months of fiscal year.
- State/Federal Government Grants are 99.1% of budget.
- Sales Tax is 51.6% of budget.
- Public Safety is 57% of budget. This includes EMS revenue.
- Sanitation Revenue is 26.1% of budget.
- Health is 57.1% of budget. This includes food establishment inspections and animal services fees.
- Interest Revenue is 82.1% of budget. Interest rates are higher than anticipated.
- Miscellaneous Revenue is 81.1% of budget. We bill annually for alarm permits at the beginning of the fiscal year, which takes up a large portion of this revenue.
- Private Source Donations is 75.1% of budget. This includes donations from the Friends of the Library or the Library Foundation.
- Lease Revenues is 115% of budget. We receive the annual payment for Sprint Tower lease in the first quarter. It was higher than anticipated.

Expenditures are 52% of budget.

- City Secretary is 54.4% of budget. This is largely due to the fact the election expenses occurred in the first quarter of the fiscal year.
- Non-Departmental is 75.3% of budget. This is due to paying half of the indigent care amount in October in the amount of \$1,356,491.97. In addition, the majority

of the amount of budgeted transfers of \$3,447,763 to General Fund Capital Projects has been transferred. Finally, as we collect our property tax revenue, the debt service portion of the property tax is transferred to the General I&S Fund.

The next report is the Income Statement for the General Fund as compared to FY24. Our revenue increased by \$2,722,662 or 7.7% from this time last year.

- Property Taxes are up by \$1,577,886 or 8.1%.
- Building Permits are up by \$409,521 or 32.1%.
- Sales Tax is up by \$380,332 or 5.6%.

Our expenditures have increased by \$4,301,692 or 15.9% from this time last year.

- Police Department increased by \$453,747 largely due to the increase in salaries and benefits.
- Fire is up by \$448,701 also largely due to an increase in salaries and benefits.
- Non-Departmental increased by \$2,862,057. Transfers to General Fund Capital Projects increased by \$1,290,253. Transfers to General I&S Fund have increased by \$1,045,928. This coincides with the increase in Property Tax revenue. In addition, the indigent health care payment increased by \$76,232.

The next report is the Income Statement for the Utility Fund on a budgetary comparison. We have collected 50.7% of our budgeted revenues.

- Water Revenue is 50.3% of budget.
- Sewer Revenue is 52.2% of budget.
- Interest Revenue is 74.9% of budget. Interest rates are higher than anticipated.
- Lease Revenues are 200% of budget. This is the lease payment we receive from Wells Fargo.

Expenditures for the Utility Fund are 48% of budget.

- Non-Departmental is 50.5% of the budget. This is due to the fact the majority of the amount of budgeted transfer of \$5,083,383 to Utility Fund Capital Projects was transferred at the beginning of the year.

The next report is the Income Statement for the Utility Fund as compared to FY24. Our revenue has increased by \$2,709,630 or 8.5%.

- Electric Revenue is up by \$1,507,306 or 10.1%. The number of customers has increased by 6.7% while consumption has increased by 11.33%.
- Water Revenue is up by \$840,457 or 9.5%. The number of customers has increased by 5.33% while consumption has increased by 1.75%.
- Sewer Revenue is up by \$517,740 or 7.8%. The number of customers has increased by 11.98%.

Expenditures have increased by \$1,053,024 or 3%.

- Electric Distribution has increased by \$903,927 largely due to an increase in the wholesale power costs. This coincides with an increase in electric revenue.
- Water Plant has increased by \$266,987 due to an increase in the payments to SSLGC for water purchased. This coincides with the increase in water revenue.
- Water/Sewer has increased by \$504,483 largely due to an increase in the Street Repairs due to maintenance of the water mains.

The next reports are income statements compared to budget and prior year for the Coliseum Fund and Seguin Events Complex. In the past, I have included the statements for the Golf Fund, but due to the fact the course is shut down for the season, I will not be presenting reports for the Golf Course this year. Net revenues have increased in the Coliseum Fund by \$52,544 from FY24. This was largely due to the fact a scissor lift was purchased last fiscal year for \$21,778, which was not included in this fiscal year's expenditures. Net revenues have also increased in the Seguin Events Complex by \$26,485 from FY24. This was largely due to a water line replacement at the rodeo arena for \$17,176 was included in last fiscal year, but not included in this fiscal year.

The next reports detail more information about the sales tax revenue. Sales tax is up for the year by 5.64%. In December, the revenue increased by 20.25%. This included a large audit collection of \$187,573.

The next several pages include our current grant portfolio and those that are pending award notification. Some grants have carried over from one year to the next.

Finally, you will find the last two pages for our Hotel Occupancy Tax Collections. We are up slightly from this time last year by \$11,793.74, or 1.7%.

Please let me know if you have any questions or would like additional information provided.



# FY2025 INCOME STATEMENT-GENERAL FUND

For the Six Months Ended March 31, 2025

	FY 2024-25 Actual 03/31/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
<b>001 - GENERAL FUND REVENUE</b>				
3110 - Property Tax	21,080,135	21,905,000	(824,865)	96.2%
3180 - Franchise Taxes	441,278	1,525,380	(1,084,102)	28.9%
3210 - Building Permits	1,685,007	3,235,000	(1,549,993)	52.1%
3220 - Other Licenses & Permits	7,180	4,000	3,180	179.5%
3310 - Interlocal Agreement	603,455	1,101,174	(497,719)	54.8%
3340 - State/Federal Gov. Grants	127,057	128,148	(1,091)	99.1%
3350 - Sales Tax	7,126,094	13,800,000	(6,673,906)	51.6%
3350 - Other State Gov. Shared Revenue	64,949	175,000	(110,051)	37.1%
3410 - Charges for Services	36,000	72,000	(36,000)	50.0%
3420 - Public Safety	855,727	1,500,000	(644,273)	57.0%
3440 - Sanitation Revenues	1,386,804	2,630,000	(1,243,196)	52.7%
3450 - Health	62,825	110,000	(47,175)	57.1%
3470 - Culture and Recreation	156,234	432,000	(275,766)	36.2%
3510 - Municipal Court	279,226	565,700	(286,474)	49.4%
3520 - Library	12,179	21,000	(8,821)	58.0%
3610 - Interest Revenues	640,685	780,529	(139,844)	82.1%
3620 - Miscellaneous Revenues	642,976	793,304	(150,328)	81.1%
3630 - Lease Revenues	15,741	13,688	2,053	115.0%
3650 - Private Source Donations	75,067	100,000	(24,933)	75.1%
3700 - User Fees	2,614,171	5,228,342	(2,614,171)	50.0%
3910 - Intragovernmental Trnsfrs	7,422	14,000	(6,578)	53.0%
<b>Revenue Totals</b>	<b>37,920,212</b>	<b>54,134,265</b>	<b>(16,214,053)</b>	<b>70.0%</b>
<b>001 - GENERAL FUND EXPENDITURES</b>				
10 - General Government	56,828	138,244	81,416	41.1%
11 - City Manager	158,247	355,271	197,024	44.5%
12 - Finance	416,596	1,073,402	656,806	38.8%
14 - Legal and Judicial	240,179	519,924	279,745	46.2%
16 - Police	5,306,846	12,180,017	6,873,171	43.6%
17 - Fire	4,782,121	11,539,242	6,757,121	41.4%
18 - Animal Services	321,575	798,343	476,768	40.3%
21 - Planning	1,075,714	2,755,974	1,680,261	39.0%
22 - City Secretary	95,467	175,517	80,051	54.4%
23 - Human Resources	204,350	486,637	282,287	42.0%
24 - Public Works Department	1,151,684	2,818,522	1,666,837	40.9%
25 - Vehicle Maintenance	319,831	780,090	460,259	41.0%
26 - Engineering/Capital Projects	223,505	556,801	333,295	40.1%
27 - Brush Department	287,875	685,623	397,749	42.0%
28 - Downtown & Main St. Prog.	110,966	273,029	162,063	40.6%
29 - Facilities	155,082	421,099	266,017	36.8%
31 - Public Library	899,381	1,957,764	1,058,383	45.9%
34 - Parks and Recreation	1,231,680	2,985,402	1,753,722	41.3%
87 - Information Technologies	624,623	1,561,424	936,801	40.0%
89 - City Attorney	105,123	254,637	149,514	41.3%
90 - Non-Departmental	13,593,102	18,046,351	4,453,249	75.3%
<b>Expenditure Totals</b>	<b>31,360,774</b>	<b>60,363,312</b>	<b>29,002,537</b>	<b>52.0%</b>
<b>Net Revenues (Expenditures)</b>	<b>6,559,437</b>	<b>(6,229,047)</b>	<b>12,788,484</b>	



# FY2025 INCOME STATEMENT

## Prior vs. Actual - General Fund

For the Six Months Ended March 31, 2025 and March 31, 2024

	FY 2024-25 Actual 03/31/25	FY 2023-24 Actual 03/31/24	Variance Pos. (Neg)	% Variance Pos. (Neg.)
<b>001 - GENERAL FUND REVENUE</b>				
3110 - Property Tax	21,080,135	19,502,249	1,577,886	8.1%
3180 - Franchise Taxes	441,278	511,187	(69,909)	-13.7%
3210 - Building Permits	1,685,007	1,275,486	409,521	32.1%
3220 - Other Licenses & Permits	7,180	0	7,180	NA
3310 - Interlocal Agreement	603,455	512,036	91,419	17.9%
3340 - State/Federal Gov. Grants	127,057	150,813	(23,756)	-15.8%
3350 - Sales Tax	7,126,094	6,745,762	380,332	5.6%
3350 - Other State Gov. Shared Revenue	64,949	67,379	(2,430)	-3.6%
3410 - Charges for Services	36,000	36,000	0	0.0%
3420 - Public Safety	855,727	755,589	100,138	13.3%
3440 - Sanitation Revenues	1,386,804	1,290,824	95,980	7.4%
3450 - Health	62,825	61,895	930	1.5%
3470 - Culture and Recreation	156,234	178,478	(22,245)	-12.5%
3510 - Municipal Court	279,226	306,564	(27,338)	-8.9%
3520 - Library	12,179	11,366	813	7.2%
3610 - Interest Revenues	640,685	664,330	(23,645)	-3.6%
3620 - Miscellaneous Revenues	642,976	569,572	73,404	12.9%
3630 - Lease Revenues	15,741	13,688	2,053	15.0%
3650 - Private Source Donations	75,067	55,936	19,131	34.2%
3700 - User Fees	2,614,171	2,480,801	133,371	5.4%
3910 - Intragovernmental Trnsfrs	7,422	7,595	(174)	-2.3%
<b>Revenue Totals</b>	<b>37,920,212</b>	<b>35,197,550</b>	<b>2,722,662</b>	<b>7.7%</b>
<b>001 - GENERAL FUND EXPENDITURES</b>				
10 - General Government	56,828	61,501	4,673	7.6%
11 - City Manager	158,247	138,333	(19,914)	-14.4%
12 - Finance	416,596	436,862	20,266	4.6%
14 - Legal and Judicial	240,179	213,048	(27,131)	-12.7%
16 - Police	5,306,846	4,853,099	(453,747)	-9.3%
17 - Fire	4,782,121	4,333,420	(448,701)	-10.4%
18 - Animal Services	321,575	298,652	(22,923)	-7.7%
21 - Planning	1,075,714	1,105,875	30,161	2.7%
22 - City Secretary	95,467	72,919	(22,548)	-30.9%
23 - Human Resources	204,350	196,872	(7,478)	-3.8%
24 - Public Works Department	1,151,684	997,129	(154,555)	-15.5%
25 - Vehicle Maintenance	319,831	324,265	4,434	1.4%
26 - Engineering/Capital Projects	223,505	235,161	11,656	5.0%
27 - Brush Department	287,875	272,928	(14,947)	-5.5%
28 - Downtown & Main St. Prog.	110,966	103,446	(7,520)	-7.3%
29 - Facilities	155,082	172,510	17,428	10.1%
31 - Public Library	899,381	810,893	(88,488)	-10.9%
34 - Parks and Recreation	1,231,680	1,083,835	(147,845)	-13.6%
87 - Information Technologies	624,623	527,761	(96,862)	-18.4%
89 - City Attorney	105,123	89,528	(15,595)	-17.4%
90 - Non-Departmental	13,593,102	10,731,045	(2,862,057)	-26.7%
<b>Expenditure Totals</b>	<b>31,360,774</b>	<b>27,059,082</b>	<b>(4,301,692)</b>	<b>-15.9%</b>
<b>Net Revenues (Expenditures)</b>	<b>6,559,437</b>	<b>8,138,468</b>	<b>(1,579,030)</b>	



# FY2025 INCOME STATEMENT-UTILITY FUND

For the Six Months Ended March 31, 2025

Account Number	Account Name	FY 2024-25 Actual 03/31/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
<b>002 - UTILITY FUND REVENUE</b>					
3410	- Charges for Services	207,290	562,686	(355,396)	36.8%
3430	- Electric Revenue	16,456,310	33,283,550	(16,827,240)	49.4%
3432	- Water Revenue	9,727,769	19,332,790	(9,605,021)	50.3%
3434	- Sewer Revenue	7,122,559	13,635,500	(6,373,205)	52.2%
3480	- Other Charges	403,135	550,000	(146,865)	73.3%
3610	- Interest Revenues	374,766	500,500	(125,734)	74.9%
3620	- Miscellaneous Revenues	358,260	574,500	(216,240)	62.4%
3630	- Lease Payments	84,300	42,150	0	200.0%
3700	- User Fees	21,500	43,000	(21,500)	50.0%
<b>4</b>	<b>- Revenue Totals:</b>	<b>34,755,888</b>	<b>68,524,676</b>	<b>(33,671,202)</b>	<b>50.7%</b>
<b>002 - UTILITY EXPENDITURES</b>					
44	- Utility Billing	323,288	741,731	418,443	43.6%
45	- Utility Administration	250,792	685,285	434,493	36.6%
46	- Administrative Services	875,273	2,008,055	1,132,782	43.6%
47	- Electric Distribution	11,171,152	23,417,966	12,246,814	47.7%
48	- Utility Services	950,583	2,176,582	1,225,999	43.7%
49	- Engineering/Capital Projects	611,675	1,490,631	878,956	41.0%
56	- Water Plant	3,608,746	7,301,948	3,693,202	49.4%
57	- Water/Sewer	3,578,990	7,351,822	3,772,832	48.7%
65	- Geronimo Creek WWTP	216,047	545,500	329,453	39.6%
66	- Walnut Branch WWTP	776,229	1,705,841	929,612	45.5%
80	- Economic Development	298,492	647,856	349,364	46.1%
81	- Facilities	590,928	1,455,190	864,263	40.6%
87	- Information Technologies	712,607	1,665,292	952,685	42.8%
89	- City Attorney	165,508	364,146	198,638	45.5%
90	- Non-Departmental	12,174,861	24,088,887	11,914,026	50.5%
	<b>Expenditure Totals:</b>	<b>36,305,171</b>	<b>75,646,734</b>	<b>39,341,563</b>	<b>48.0%</b>
<b>Net Revenues (Expenditures)</b>		<b>(1,549,283)</b>	<b>(7,122,058)</b>	<b>5,572,775</b>	



# FY2025 Income Statement

## Prior vs. Actual - Utility Fund

**For the Six Months Ended March 31, 2025 and  
March 31, 2024**

Account Number	Account Name	FY 2024-25 Actual 03/31/25	FY 2023-24 Actual 03/31/24	Variance Pos. (Neg)	% Variance Pos. (Neg.)
<b>002 - UTILITY FUND REVENUE</b>					
3410	- Charges for Services	207,290	162,826	44,464	27.3%
3430	- Electric Revenue	16,456,310	14,949,003	1,507,306	10.1%
3432	- Water Revenue	9,727,769	8,887,312	840,457	9.5%
3434	- Sewer Revenue	7,122,559	6,604,819	517,740	7.8%
3480	- Other Charges	403,135	241,320	161,815	67.1%
3610	- Interest Revenues	374,766	571,909	(197,142)	-34.5%
3620	- Miscellaneous Revenues	358,260	607,569	(249,310)	-41.0%
3630	- Lease Payments	84,300	0	84,300	NA
3700	- User Fees	21,500	21,500	0	0.0%
<b>4</b>	<b>- Revenue Totals:</b>	<b>34,755,888</b>	<b>32,046,258</b>	<b>2,709,630</b>	<b>8.5%</b>
<b>002 - UTILITY EXPENDITURES</b>					
44	- Utility Billing	323,288	282,532	(40,756)	-14.4%
45	- Utility Administration	250,792	245,109	(5,683)	-2.3%
46	- Administrative Services	875,273	851,400	(23,873)	-2.8%
47	- Electric Distribution	11,171,152	10,267,225	(903,927)	-8.8%
48	- Utility Services	950,583	921,112	(29,471)	-3.2%
49	- Engineering/Capital Projects	611,675	542,762	(68,913)	NA
56	- Water Plant	3,608,746	3,341,759	(266,987)	-8.0%
57	- Water/Sewer	3,578,990	3,074,507	(504,483)	-16.4%
65	- Geronimo Creek WWTP	216,047	186,306	(29,741)	-16.0%
66	- Walnut Branch WWTP	776,229	712,320	(63,909)	-9.0%
80	- Economic Development	298,492	228,149	(70,343)	-30.8%
81	- Facilities	590,928	594,584	3,656	0.6%
87	- Information Technologies	712,607	603,691	(108,916)	-18.0%
89	- City Attorney	165,508	145,623	(19,885)	-13.7%
90	- Non-Departmental	12,174,861	13,255,068	1,080,207	8.1%
	<b>Expenditure Totals:</b>	<b>36,305,171</b>	<b>35,252,147</b>	<b>(1,053,024)</b>	<b>-3.0%</b>
<b>Net Revenues (Expenditures)</b>		<b>(1,549,283)</b>	<b>(3,205,889)</b>	<b>1,656,606</b>	<b>-51.7%</b>



## FY2025 -INCOME STATEMENT-COLISEUM FUND

For the Six Months Ended March 31, 2025

	FY 2024-25 Actual 03/31/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
<b>007 - COLISEUM REVENUES</b>				
Auditorium Rental Fees	53,900	90,000	(36,100)	59.9%
Interest Earnings	9,415	12,100	(2,685)	77.8%
Miscellaneous Revenue	296	0	296	0.0%
Credit Card Service Fees	368	1,000	(632)	36.8%
Transfers from Occupancy Tax	137,750	275,500	(137,750)	50.0%
Revenue Totals	<b>201,729</b>	<b>378,600</b>	<b>(176,871)</b>	<b>53.3%</b>
<b>007 - COLISEUM EXPENDITURES</b>				
Salaries	28,970	62,044	33,074	46.7%
Benefits	13,078	27,328	14,250	47.9%
Utilities	27,128	65,550	38,422	41.4%
Janitorial Services	21,500	43,000	21,500	50.0%
Repairs/Maintenance	16,798	55,000	38,202	30.5%
Equipment Rental	471	1,000	529	47.1%
General Supplies	5,194	40,050	34,856	13.0%
Credit Card Service Fees	1,149	4,000	2,851	28.7%
Public Relations	518	2,000	1,483	25.9%
Capital Outlay	0	100,000	100,000	0.0%
Expenditure Totals	<b>114,805</b>	<b>401,772</b>	<b>286,967</b>	<b>28.6%</b>
Net Revenues (Expenditures)	<b>86,924</b>	<b>(23,172)</b>	<b>110,096</b>	





# FY2025 INCOME STATEMENT

## Prior vs. Actual - Coliseum

### For the Six Months Ended March 31, 2025 and March 31, 2024

	FY 2024-25 Actual 03/31/25	FY 2023-24 Actual 03/31/24	Variance Pos. (Neg)	% of Budget
<b>007 - COLISEUM REVENUES</b>				
Auditorium Rental Fees	53,900	21,250	32,650	153.6%
Concession Income	0	3,359	(3,359)	-100.0%
Interest Earnings	9,415	10,085	(670)	-6.6%
Miscellaneous Revenue	296	167	129	77.3%
Credit Card Service Fees	368	824	(456)	-55.4%
Transfers from Occupancy Tax	137,750	137,750	0	0.0%
<b>Revenue Totals</b>	<b>201,729</b>	<b>173,435</b>	<b>28,293</b>	<b>16.3%</b>
<b>007 - COLISEUM EXPENDITURES</b>				
Salaries	28,970	26,127	(2,843)	-10.9%
Benefits	13,078	12,190	(888)	-7.3%
Utilities	27,128	24,315	(2,813)	-11.6%
Janitorial Services	21,500	21,500	0	0.0%
Repairs/Maintenance	16,798	12,988	(3,809)	-29.3%
Equipment Rental	471	354	(118)	-33.3%
General Supplies	5,194	17,162	11,969	69.7%
Credit Card Service Fees	1,149	2,098	950	45.3%
Public Relations	518	544	26	4.8%
Capital Outlay	0	21,778	21,778	100.0%
<b>Expenditure Totals</b>	<b>114,805</b>	<b>139,055</b>	<b>24,251</b>	<b>17.4%</b>
<b>Net Revenues (Expenditures)</b>	<b>86,924</b>	<b>34,380</b>	<b>52,544</b>	



# FY2025 INCOME STATEMENT

## SEGUIN EVENTS COMPLEX

### For the Six Months Ended March 31, 2025

	FY 2024-25 Actual 03/31/25	FY 2024-25 Budget	Variance Pos. (Neg)	% of Budget
<b>020 - SEGUIN EVENTS COMPLEX REVENUES</b>				
Rodeo Arena Rentals	11,570	20,000	(8,430)	57.9%
Fairgrounds Facilities Rentals	12,500	35,000	(22,500)	35.7%
Interest Earnings	2,148	3,100	(952)	69.3%
Miscellaneous Revenue	1,544	289	1,255	534.1%
Transfers from Occupancy Tax	45,892	91,783	(45,892)	50.0%
Revenue Totals	<b>73,653</b>	<b>150,172</b>	<b>(76,519)</b>	<b>49.0%</b>
<b>020 - SEGUIN EVENTS COMPLEX EXPENDITURES</b>				
Salaries	32,406	73,217	40,811	44.3%
Benefits	14,544	32,061	17,517	45.4%
Utilities	11,432	22,200	10,769	51.5%
Repairs/Maintenance	5,074	14,000	8,926	36.2%
General Supplies	2,919	11,500	8,581	25.4%
Capital Outlay	0	10,000	10,000	0.0%
Expenditure Totals	<b>66,375</b>	<b>162,978</b>	<b>96,603</b>	<b>40.7%</b>
Net Revenues (Expenditures)	<b>7,277</b>	<b>(12,806)</b>	<b>20,084</b>	



# FY2025 INCOME STATEMENT

## Prior vs. Actual - Seguin Events Complex

### For the Six Months Ended March 31, 2025 and March 31, 2024

	FY 2024-25 Actual 03/31/25	FY 2023-24 Actual 03/31/24	Variance Pos. (Neg)	% of Budget
<b>020 - SEGUIN EVENTS COMPLEX REVENUES</b>				
Concession Income	0	810	(810)	-100.0%
Rodeo Arena Rentals	11,570	6,185	5,385	87.1%
Fairgrounds Facilities Rentals	12,500	12,025	475	4.0%
Interest Earnings	2,148	3,271	(1,123)	-34.3%
Miscellaneous Revenue	1,544	289	1,254	433.5%
Transfers from Occupancy Tax	45,892	42,766	3,126	7.3%
<b>Revenue Totals</b>	<b>73,653</b>	<b>65,346</b>	<b>8,306</b>	<b>12.7%</b>
<b>020 - SEGUIN EVENTS COMPLEX EXPENDITURES</b>				
Salaries	32,406	32,417	11	0.0%
Benefits	14,544	14,815	271	1.8%
Utilities	11,432	10,389	(1,043)	-10.0%
Repairs/Maintenance	5,074	6,345	1,271	20.0%
General Supplies	2,919	3,411	492	14.4%
Capital Outlay	0	17,176	17,176	100.0%
<b>Expenditure Totals</b>	<b>66,375</b>	<b>84,553</b>	<b>18,178</b>	<b>21.5%</b>
<b>Net Revenues (Expenditures)</b>	<b>7,277</b>	<b>(19,207)</b>	<b>26,485</b>	

**CITY OF SEGUIN  
SALES TAX**

	Fiscal Year <u>2020</u>	Fiscal Year <u>2021</u>	Fiscal Year <u>2022</u>	Fiscal Year <u>2023</u>	Fiscal Year <u>2024</u>	Fiscal Year 2025				
						<u>1% City</u>	<u>1/4% City *</u>	<u>1/4% SEDC</u>	<u>Total**</u>	<u>% Change</u>
October	715,401	710,128	925,367	976,111	1,093,432	782,241	195,560	195,560	1,173,362	7.31%
November	625,391	651,845	969,137	1,021,656	1,072,243	743,700	185,925	185,925	1,115,550	4.04%
December	888,969	864,526	1,109,367	1,134,680	1,285,613	1,030,640	257,660	257,660	1,545,960	20.25%
January	657,697	728,815	895,190	963,417	1,018,200	700,083	175,021	175,021	1,050,124	3.14%
February	608,998	610,462	828,748	895,923	1,044,838	657,552	164,388	164,388	986,328	-5.60%
March	<u>745,546</u>	<u>942,814</u>	<u>1,103,594</u>	<u>1,216,983</u>	<u>1,231,436</u>	<u>836,514</u>	<u>209,128</u>	<u>209,128</u>	<u>1,254,770</u>	<u>1.89%</u>
<b>SUBTOTAL</b>	<b>4,242,002</b>	<b>4,508,590</b>	<b>5,831,403</b>	<b>6,208,770</b>	<b>6,745,762</b>	<b>4,750,730</b>	<b>1,187,682</b>	<b>1,187,682</b>	<b>7,126,094</b>	<b>5.64%</b>
April	694,246	813,394	1,046,438	1,017,905	1,163,814					
May	693,319	743,207	962,859	1,064,353	1,827,044					
June	815,279	939,469	1,087,789	1,218,514	1,208,811					
July	682,569	827,158	940,146	1,084,862	1,126,022					
August	679,751	868,756	1,015,511	1,120,956	1,202,771					
September	<u>806,611</u>	<u>1,045,014</u>	<u>1,100,117</u>	<u>1,158,698</u>	<u>1,204,434</u>					
<b>TOTAL</b>	<b>8,613,777</b>	<b>9,745,588</b>	<b>11,984,263</b>	<b>12,874,058</b>	<b>14,478,658</b>					

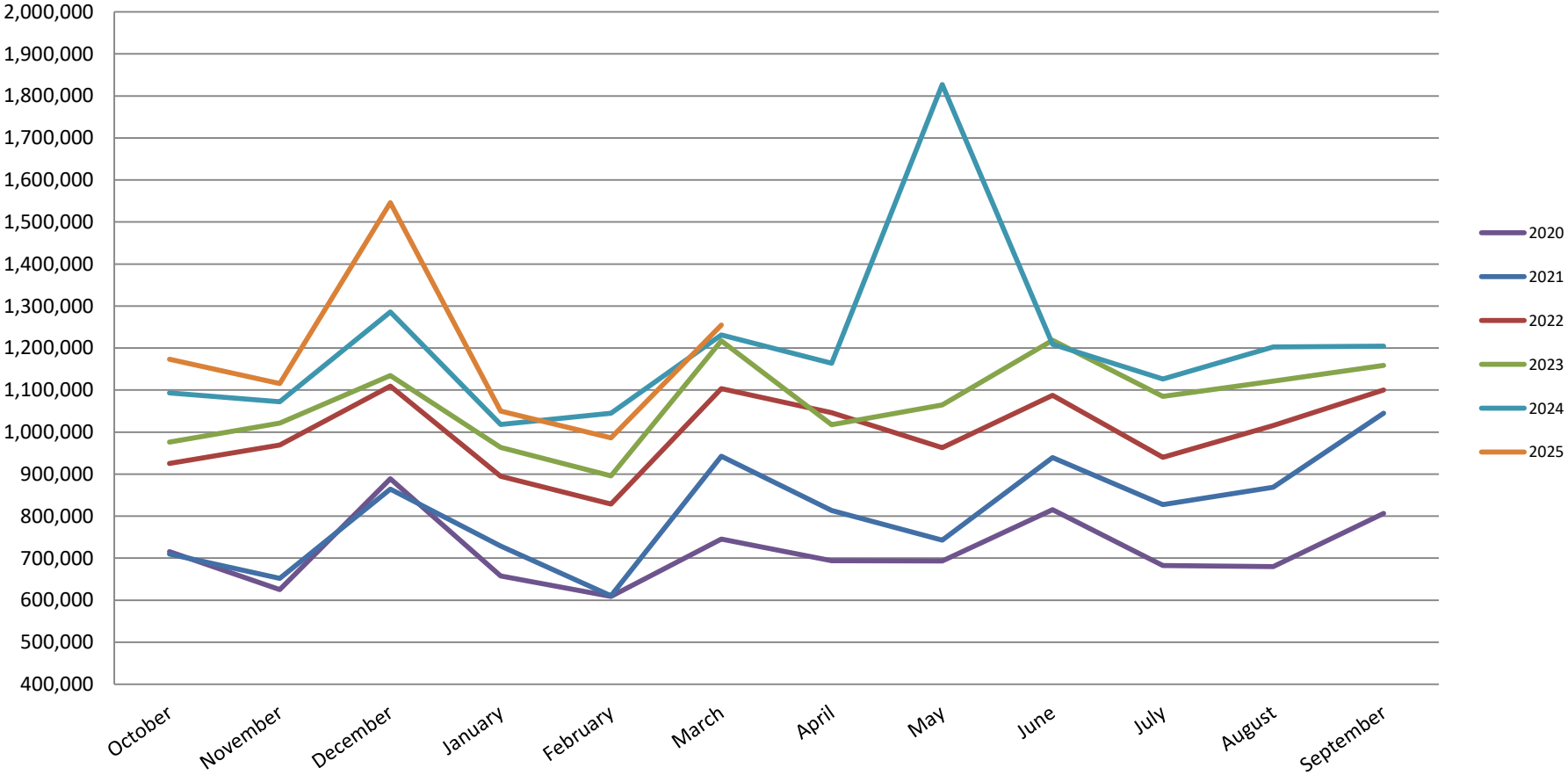
\* For Property Tax Reduction

\*\*Includes City's collection of City sales tax for each month.

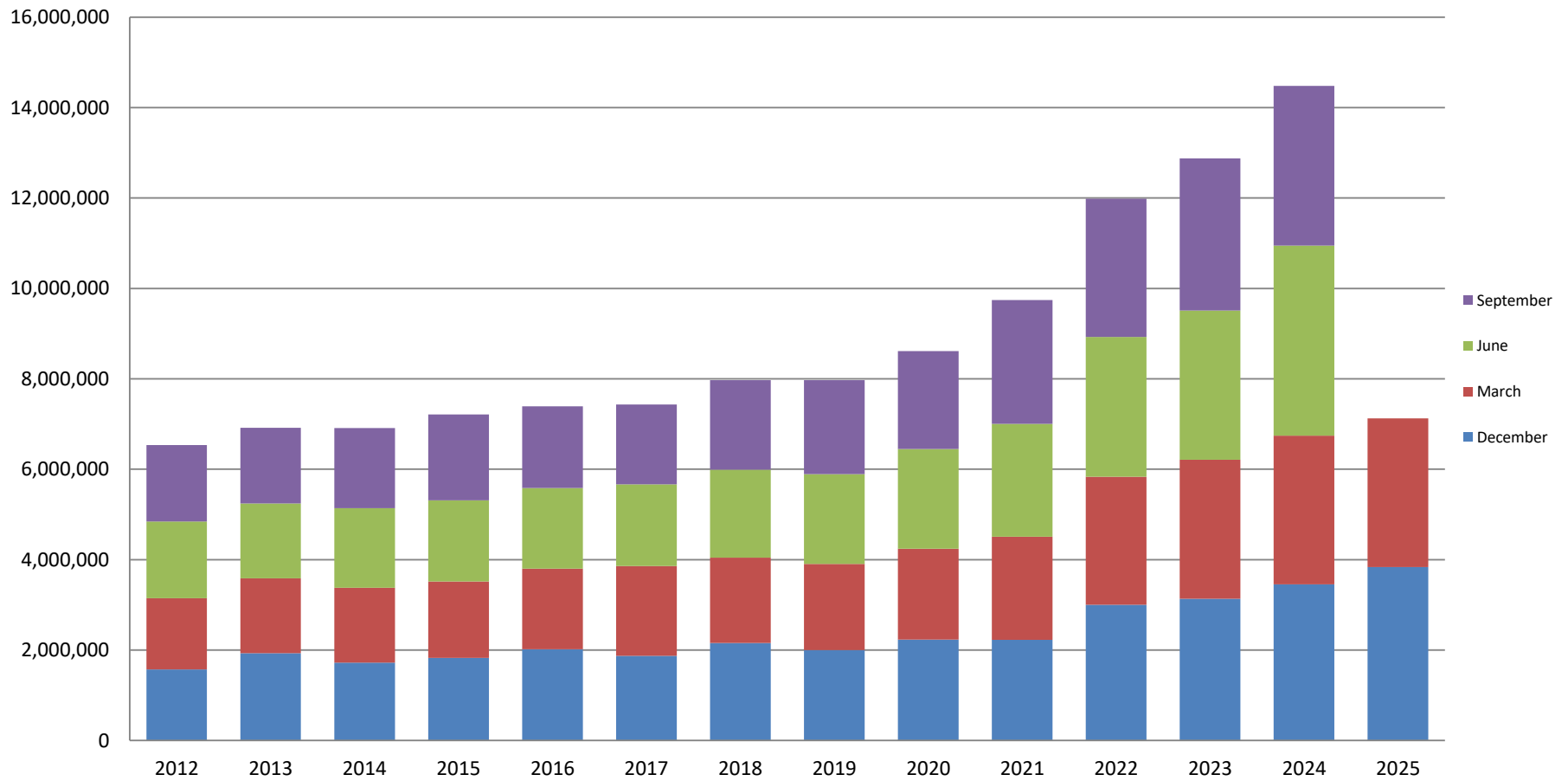
May 2024 includes a large audit collection of \$739,993

December 2024 includes a large audit collection of \$187,573

# Sales Tax Trend



### Sales Tax Trend by Quarter



**MARCH SALES TAX REPORT  
FOR SURROUNDING CITIES**

<b><u>City</u></b>	<b><u>2024</u></b>	<b><u>2025</u></b>	<b><u>% Increase (Decrease)</u></b>
Seguin	1,231,436	1,254,770	1.89%
San Marcos	3,409,039	3,308,622	-2.95%
Schertz	1,856,419	5,016,403	170.22%
San Antonio	45,333,683	46,337,913	2.22%
New Braunfels	3,950,280	3,977,404	0.69%
Austin	34,133,613	31,354,898	-8.14%
Selma	882,186	907,000	2.81%
Universal City	698,026	691,223	-0.97%
Statewide	788,655,533	823,599,528	4.43%

**YEAR-TO-DATE SALES TAX REPORT  
FOR SURROUNDING CITIES**

<b><u>City</u></b>	<b><u>FY2024</u></b>	<b><u>FY2025</u></b>	<b><u>% Increase (Decrease)</u></b>
Seguin	6,745,762	7,126,094	5.64%
San Marcos	19,601,898	19,328,723	-1.39%
Schertz	9,649,215	13,506,551	39.98%
San Antonio	246,513,459	250,359,242	1.56%
New Braunfels	22,103,878	22,963,513	3.89%
Austin	178,012,545	176,641,364	-0.77%
Selma	4,763,634	5,183,148	8.81%
Universal City	3,679,337	3,804,321	3.40%
Statewide	4,299,891,643	4,484,164,239	4.29%



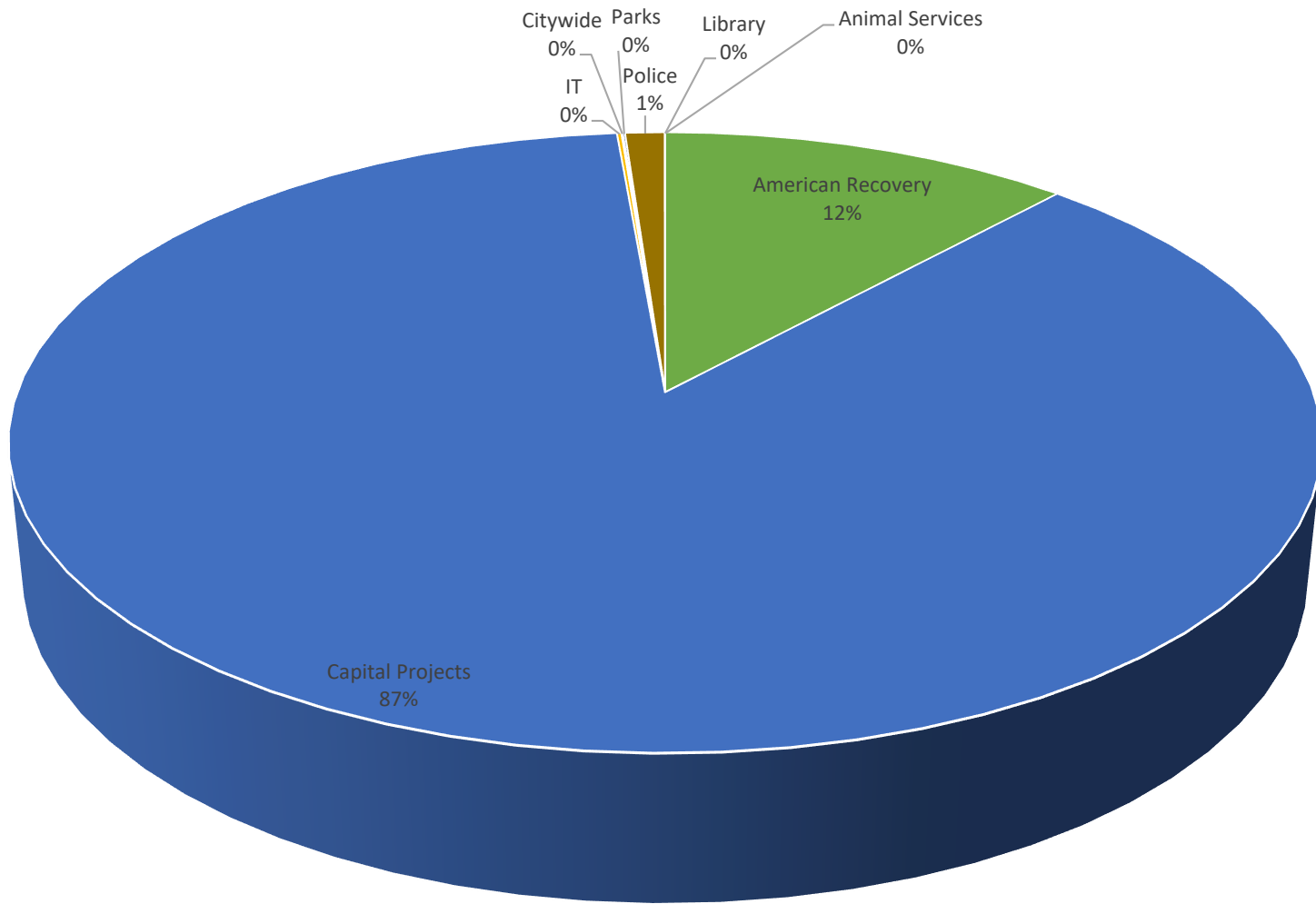
**GRANTS AWARDED AND STILL IN PROGRESS - FY25**

Application	Description	Funding Type	Amount Funded	City Match	Begin	Ends	Department	Status	Fiscal Year
American Recovery Act (ARPA)-SLFRF	Round 1 & 2	Federal	7,431,596.18	0.00	07/01/21	12/30/24	Citywide	Ongoing	FY21
<b>GLO-MIT Hurricane Harvey</b>	<b>4 drainage projects</b>	<b>Federal</b>	<b>37,681,885.50</b>	<b>378,618.00</b>	<b>10/01/21</b>	<b>09/30/28</b>	<b>Engineering</b>	<b>Ongoing</b>	<b>FY22</b>
Texas Rural Business Fund (TxRBF)-Tx Dept of Ag	Lawson Street/Tyson	State	1,000,000.00	100,000.00	07/01/22	06/30/23	SEDC/City	Ongoing	FY22
FY23 State Homeland Security-Regular	Community Response	Federal	38,197.64	0.00	09/01/23	2/28/2025	Police	<b>Closed</b>	FY22-25
Law Enforcement Behavioral Response	Protect & Connect	Federal	477,029.00	175,184.00	10/01/23	9/30/2026	Police	Ongoing	FY23-24
Safe Street for All (SS4A)	Safety Action Plan	Federal	265,200.00	66,300.00	2/8/2023	06/30/25	Engineering	Ongoing	FY23
FY24 Texas Preservation Trust Fund	Sebastopol House Porch	State	30,000.00	30,000.00	10/01/23	9/31/2025	Parks	Ongoing	FY23-24
TxDOT-Transportation Alternatives	JoeCarrillo Blvd	Federal	2,002,496.00	0.00	12/01/23	5/1/2025	Engineering	Ongoing	FY23-24
Bullet Proof Vests	20 Angel Armor Vests	Federal	33,821.05	16,910.54	01/01/24	8/31/2025	Police	Ongoing	FY23-24
Bullet Proof Vest Partnership	Bullet Proof Vests	Federal	13,206.29	13,371.64	04/01/24	8/31/2026	Police	Ongoing	FY23-26
Surface Transportation Block Grant (MPO)	Rudeloff Rd	Federal	14,483,985.00	4,660,739.00	07/17/24	7/31/2026	Capital Projects	Ongoing	FY23-26
		State	25,000.00	12,500.00	7/31/2024	06/30/25	Utility Billing		FY23-25
FY24 AACOG - Solid Waste	Hazardous Waste Collection Event							Ongoing	
FY25-SB224 Catalytic Converter Grant	8 license plate recognition cameras	State	28,333.00	5,667.00	09/01/24	8/31/2025	Police	Ongoing	FY23-25
FY25 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	09/01/24	08/31/25	Police	Ongoing	FY23-25
FY25 Local Border Security Program	Support Operation Border Star	State	20,000	0.00	9/1/2024	8/31/2025	Police	Ongoing	FY23-25
FY25 Seguin Crime Victim Assistance	VOCA	Federal	24,644.84	7,829.69	10/1/2024	09/30/25	Police	Ongoing	FY24-25
FY25 Criminal Justice Program-JAG	2 ATVs and light bar	Federal	27,687.34	0.00	10/15/2024	9/30/2025	Police	Ongoing	FY24-25
State and Local Cybersecurity	Mitigation	Federal	50,494.47	6,245.03	11/1/2024	10/31/25	IT	<b>Closed</b>	FY24-25
State and Local Cybersecurity	Assessment and Evaluation	Federal	29,419.00	3,862.32	11/1/2024	10/31/25	IT	Ongoing	FY24-25
	equipment for shelter dog field trips	Foundation	800.00	0.00	10/1/2024	12/31/24	Animal Services		FY25
Petfinder Foundation - Field Trip								<b>Closed</b>	
Grow the Game Grant USA Pickleball	Pickleball equipment	Foundation	NA	0.00	1/29/2025	01/21/26	Parks	Ongoing	FY25
FY 25 NRA Foundation	Training Ammunition	Foundation	N/A	0.00	2/13/2025	09/30/25	Police	Ongoing	FY25
LCRA Community Grant	Evacuation Chair for Library	Foundation	4,514.00	0.00	4/1/2025	09/30/25	Library	Ongoing	FY25
Niagara Cares	Fireworks display	Corporation	5,000.00	0.00	4/15/2025	09/30/25	Parks	Ongoing	FY24-25
HEB	Fireworks display	Corporation	5,000.00	0.00	5/19/2025	07/05/25	Parks	Ongoing	FY24-25
Dollar General - Summer reading	"Color Your World" Summer Reading Experience	Foundation	3,000.00	0.00	45,797.00		Library	Ongoing	FY25

**Total Current Grants                    63,730,809.31**

**FY 24-25 =                                    132,245.65**

Current Grants by Dept.



American Recovery Capital Projects IT Citywide Parks Police Library Animal Services

**FY25-GRANTS APPLIED FOR AND AWAITING NOTICE OF AWARD**

Application	Description	Funding Type	Ask Amount	City Match	Begin	Ends	Department	Submitted	Est Award Date	Fiscal Year
FEMA- AFG	4 monitor/defibrillators	Federal	239,853.00	23,986.00	10/01/25	9/30/2025	Fire Department	12/9/2024	9/1/2025	FY25-26
EPA- Solid Waste Infrastructure for	Household Hazardous Waste	Federal	751,655.00	0.00	12/01/25	11/30/2028	City Secretary	12/16/2024	9/1/2025	FY25-FY28
Will Eisner	MiniCon	Foundation	8,000.00	0.00	03/01/25	9/30/2025	Library	1/3/2025	3/1/2025	FY25
OOG JAG	Seguin Gang Database	Federal	15,600.00	0.00	10/01/25	9/30/2026	PD	1/17/2025	9/2/2025	FY25-26
OOG Rifle Resistant Armor	Seguin PD Rifle Armor	State	17,026.56	0.00	10/01/25	9/30/2026	PD	1/17/2025	9/1/2025	FY25-26
VOCA	Seguin Crime Victim Assistance	Federal	20,284.00	7,646.08	10/01/25	9/30/2026	PD	1/22/2025	9/1/2025	FY25-26
State and Local Cybersecurity	Seguin Secure Cloud Migration	Federal	142,964.96	35,921.00	10/01/25	9/30/2026	IT	1/24/2025	9/1/2025	FY25-26
TPTF	Sebastopol House Porch Phase 2	State	30,000.00	30,000.00	10/01/25	9/30/2027	Parks	2/3/2025	9/1/2025	FY25-27
State Homeland Security LETPA	Encryption for First Responders	State	50,198.10	0.00	10/01/25	9/30/2026	PD	2/5/2025	9/1/2025	FY25-26
State Homeland Security Regular	M-VAC Extraction	State	49,313.00	0.00	10/01/25	9/30/2026	PD	2/5/2025	9/1/2025	FY25-26
Juvenile Justice and Truancy Prevention Grant	TRIPP (Seguin Youth Services)	State	50,000.00	0.00	10/01/25	9/30/2026	Seguin Youth Sevices/PD	2/13/2025	9/1/2025	FY25-26
OUR Rescue	Magnet Forensics with Graykey	Foundaton	24,718.00	0.00			PD	2/13/2025	7/1/2025	FY24-26
FY25-27 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	08/31/25	09/01/27	PD	3/5/2025	7/1/2025	FY25-7
TSLAC- Texas Reads	Seguin Ready to Read	State	6,044.00	0.00	08/01/25	8/31/2026	Library	3/7/2025	7/1/2025	FY24-26
Community Funding Project	Seguin Activity Center	Federal	2,300,000.00	0.00				3/10/2025	Unknown	FY26
Texas Book Festival - Texas Library Grant	Bilingual Read Alongs	State	2,497.50	0.00	06/01/25	3/2/2026	Library	3/10/2025	5/1/2025	FY25-26
UASI -LETPA	Transit Van	Federal	168,100.00	0.00			PD	3/11/2025	TBD	FY25-26
UASI	LPR Trailer	Federal	137,100.00	0.00			PD	3/11/2025	TBD	FY25-26
Flint Hills		Foundation	11,200.00	0.00			FD	3/17/2025	TBD	FY25-26
Texas Commission on the Arts - Performance Support	Honey Goodenough	State	225.00	225.50	07/24/25	7/24/2025	Library	4/15/2025	TBD	FY24-25
Texas Commission on the Arts - Performance Support	Mr. Will	State	400.00	400.00	07/31/25	7/31/2025	Library	4/15/2025	TBD	FY24-25
Texas Commission on the Arts - Performance Support	Drum One Drum All	State	400.00	400.00	07/11/25	7/11/2025	Library	4/15/2025	TBD	FT24-25
Quadrattec	Trail Markers	Foundation	3,500.00	0.00			Parks	5/12/2025	7/20/2025	FY25
<b>Total</b>			<b>4,078,579.12</b>	<b>98,578.58</b>						

FISCAL YEAR 2025 OCCUPANCY TAX COLLECTIONS:						
Due and Collected by:	Oct 31	Jan 31	Apr 30	SUBTOTAL	July 31	TOTAL
Holiday Inn Express	53,500.97	49,997.98	43,501.50	147,000.45		147,000.45
La Quinta	25,127.59	20,789.11	18,921.49	64,838.19		64,838.19
Hampton Inn	38,937.29	41,567.26	38,400.43	118,904.98		118,904.98
Comfort Inn Suites	24,739.38	20,487.21	19,847.24	65,073.83		65,073.83
Days Inn	19,683.09	10,158.00	14,601.00	44,442.09		44,442.09
Townplace Suites	48,493.59	43,017.27	44,918.40	136,429.26		136,429.26
Super 8 Motel	10,720.29	9,642.32	8,361.26	28,723.87		28,723.87
Motel 6	8,986.90	6,033.53	8,527.46	23,547.89		23,547.89
Texas Inn	3,650.13	3,954.64	3,340.03	10,944.80		10,944.80
Lake Breeze Ski Lodge	3,233.30	792.75	40.95	4,067.00		4,067.00
Vanessa Vajdos (340 Meadow Lake Dr)	1,583.00	562.00	635.00	2,780.00		2,780.00
Sunrise Inn	863.45	838.46	888.86	2,590.77		2,590.77
Avalara, Inc. (460 River Drive)	5,045.57	2,274.92	1,322.62	8,643.11		8,643.11
S. Carruthers (440 Turtle Lane)	-	137.20	-	137.20		137.20
River Retreat Properties (1101 Lakeview)			1,700.33	1,700.33		1,700.33
Geronimo Creek Retreat (2050 Laubach)	12,402.67	4,785.66	5,660.01	22,848.34		22,848.34
Laura Wooley (1005 Reiley Road)	658.89	594.38	557.30	1,810.57		1,810.57
Laura Wooley (1007 Reiley Road)	422.14	423.12	441.12	1,286.38		1,286.38
Laura Wooley (928 Buerger Lane)	1,734.92	958.48	965.42	3,658.82		3,658.82
Laura Wooley (920 Buerger Lane)	1,022.64	657.50	581.30	2,261.44		2,261.44
Keith Stadtmueller (106 Lenz Drive)	442.60	259.14	188.33	890.07		890.07
Ian Miller (1029 E. Mountain)	186.82	516.40	140.89	844.11		844.11
Magnolia Hotel (203 S. Crockett)	1,033.06	800.38	972.93	2,806.37		2,806.37
Avalara, Inc. (435 Lake Placid)	448.00		119.00	567.00		567.00
Avalara, Inc. (20 Cherokee Bend)	534.84			534.84		534.84
Avalara, Inc. (44 River Oak Drive)	904.45	572.18	598.20	2,074.83		2,074.83
Avalara, Inc. (244 Deerslayer)	464.31	93.10	150.22	707.63		707.63
Vacasa LLC (46 River Oak Drive)	569.56	76.37		645.93		645.93
Vacasa LLC (510 Cypress Ridge)	1,207.56	256.27	60.84	1,524.67		1,524.67
Avalara, Inc. (60 S. Hampton Dr.)	1,097.25	178.50	133.00	1,408.75		1,408.75
Jennifer Wilson (511 Peach St)	555.63	459.38	415.87	1,430.88		1,430.88
Jennifer Wilson (404 W Walnut)	646.71	489.40	332.25	1,468.36		1,468.36
Shaunna Hanover (908 Liberty Ave)	357.57	230.20	230.83	818.60		818.60
Jesus Gallegos (1237 Bert)	631.11	504.02	484.85	1,619.98		1,619.98
Seguin House of Games (503 S. Austin)	180.04	162.18	103.76	445.98		445.98
Paige Moore (178 Guadalupe River Drive)	1,447.73	775.21	18.21	2,241.15		2,241.15
Cathy Cordes (217 W. Krezdorn)	191.75	102.60	178.66	473.01		473.01
Lorenzo Garza (300 Guadalupe River Drive)	2,197.49	785.88		2,983.37		2,983.37
Linda Bates (203 Romberg Street)	8.33	58.31	103.46	170.10		170.10
Swan Creek Properties (254 Guadalupe River Drive)	-	256.90	502.11	759.01		759.01
Richard Flatt (184 Wampom Way)	-	295.23	246.85	542.08		542.08
Joseph Lane BirdBoy Hold. (1121 Burges St)	-	126.00	670.25	796.25		796.25
Total Collected	273,910.62	224,669.44	218,862.23	717,442.29	-	717,442.29

**FISCAL YEAR 2024 OCCUPANCY TAX COLLECTIONS:**

Due and Collected by:	Oct 31	Jan 31	Apr 30	SUBTOTAL	July 31	TOTAL
Holiday Inn Express	52,167.72	42,771.42	48,626.12	143,565.26	59,136.31	202,701.57
La Quinta	34,857.29	25,844.91	25,428.68	86,130.88	31,341.07	117,471.95
Hampton Inn	33,124.43	29,130.01	33,901.41	96,155.85	43,117.17	139,273.02
Comfort Inn Suites	22,489.39	18,930.17	22,360.59	63,780.15	25,021.09	88,801.24
Days Inn	17,995.77	15,032.66	15,240.34	48,268.77	17,876.16	66,144.93
Townplace Suites	44,788.87	41,555.52	40,744.24	127,088.63	49,633.69	176,722.32
Super 8 Motel	13,173.63	8,519.18	8,858.04	30,550.85	9,957.53	40,508.38
Motel 6	6,640.31	5,725.46	5,556.97	17,922.74	9,719.62	27,642.36
Texas Inn	3,329.92	4,567.43	3,779.59	11,676.94	4,771.64	16,448.58
Lake Breeze Ski Lodge	3,986.85	217.70	77.70	4,282.25	2,265.20	6,547.45
Vanessa Vajdos (340 Meadow Lake Dr)	1,107.00	570.00	518.00	2,195.00	1,490.00	3,685.00
Sunrise Inn	1,036.84	1,008.77	946.82	2,992.43	1,037.40	4,029.83
Avalara, Inc. (460 River Drive)	5,444.95	3,769.57	1,792.91	11,007.43	4,620.70	15,628.13
River Retreat Properties (1101 Lakeview)	418.44	135.37	294.00	847.81	-	847.81
Geronimo Creek Retreat (2050 Laubach)	18,813.74	5,498.27	5,073.35	29,385.36	9,943.61	39,328.97
Zen on the Bend Vaca Rental (496 River Road)	400.40	-	136.85	537.25	661.85	1,199.10
Laura Wooley (1005 Reiley Road)	852.60	106.82	106.15	1,065.57	598.72	1,664.29
Laura Wooley (1007 Reiley Road)	-	-	412.46	412.46	468.83	881.29
Laura Wooley (928 Buerger Lane)	1,442.55	786.37	856.02	3,084.94	1,576.66	4,661.60
Laura Wooley (920 Buerger Lane)	634.78	532.58	237.71	1,405.07	858.02	2,263.09
Keith Stadtmueller (102 Lenz Drive)	463.58	-	-	463.58	232.82	696.40
Birdy Properties (159 Woodstone St.)	2,080.30	-	-	2,080.30	-	2,080.30
Keith Stadtmueller (106 Lenz Drive)	-	127.51	-	127.51	-	127.51
Ian Miller (1029 E. Mountain)	458.38	312.22	334.05	1,104.65	332.72	1,437.37
Avalara, Inc. (20 Cherokee Bend)	1,712.46	234.50	154.00	2,100.96	378.49	2,479.45
Avalara, Inc. (44 River Oak Drive)	864.33	282.04	232.19	1,378.56	497.24	1,875.80
Avalara, Inc. (244 Deerslayer)	93.59	217.07	85.05	395.71	414.82	810.53
Vacasa LLC (46 River Oak Drive)	1,214.95	590.00	495.95	2,300.90	925.39	3,226.29
Vacasa LLC (48 River Oak Drive)	1,050.77	63.68	-	1,114.45	-	1,114.45
Vacasa LLC (230 Turtle Lane)	1,088.86	-	-	1,088.86	-	1,088.86
Vacasa LLC (510 Cypress Ridge)	-	-	70.62	70.62	998.83	1,069.45
Avalara, Inc. (60 S. Hampton Dr.)	1,260.00	336.00	287.00	1,883.00	1,473.50	3,356.50
Avalara, Inc. (416 Turtle Lane)	1,121.47	53.90	-	1,175.37	-	1,175.37
Avalara, Inc. (102 Turtle Lane)	181.27	-	-	181.27	-	181.27
Weinert Resort (1207 N. Austin)	441.16	213.78	-	654.94	-	654.94
Sweet & Cozy (516 N. King)	210.56	118.77	83.79	413.12	241.08	654.20
Emily Roxas (113 W. Shelby)	297.37	-	-	297.37	-	297.37
Jennifer Wilson (511 Peach St)	484.30	262.50	392.46	1,139.26	556.01	1,695.27
Jennifer Wilson (404 W Walnut)	-	-	361.13	361.13	371.34	732.47
Shaunna Hanover (908 Liberty Ave)	-	282.45	349.11	631.56	427.68	1,059.24
Jesus Gallegos (1237 Burk)	-	-	444.98	444.98	638.12	1,083.10
Seguin House of Games (503 S. Austin)	-	-	-	-	156.74	156.74
Paige Moore (178 Guadalupe River Drive)	-	-	-	-	1,543.70	1,543.70
Cathy Cordes (217 W. Krezdorn)	-	-	-	-	162.15	162.15
<b>Total Collected</b>	<b>277,252.12</b>	<b>209,128.31</b>	<b>219,268.12</b>	<b>705,648.55</b>	<b>284,566.83</b>	<b>990,215.38</b>