

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, TX 76207
 GDN P115891
 TXDOT MVD No. A115890

January 10, 2022

Dale Skinner, Fire Chief
 SEGUIN FIRE & EMS
 660 S STATE HWY 46
 SEGUIN, TX 78155



Proposal For: 2022 Seguin Aerial

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to Seguin Fire Department. Unit will comply with all specifications attached and made a part of this proposal. Total price includes delivery FOB Seguin Fire Department and training on operation and use of the apparatus.

| Description | Amount |
|--|-----------------------|
| Qty. 1 - 739 - Pierce-Custom Velocity Aerial - 100' | |
| (Unit Price - \$1,705,096.00) | |
| Delivery within 18-19 months of order date | |
| QUOTE # - SMEG-0003240-2 | |
| Vehicle Price | \$1,705,095.00 |
| 50% Prepay Discount | (\$33,195.00) |
| 2008 - Sutphen - Aerial | (\$46,000.00) |
| 739 - UNIT TOTAL | \$1,625,900.00 |
| SUB TOTAL | \$1,625,900.00 |
| BuyBoard 651-21 | \$1,500.00 |
| TOTAL | \$1,627,400.00 |

Price guaranteed until January 28th.

Taxes: Tax is not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee: A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above increasing the cost of the apparatus.

Cancellation: In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin to conduct such sale.

Acceptance: In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization sign and date this proposal and include it with any purchase order. Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC.

Sincerely,

Travis Walden

I, _____, the authorized representative of SEGUIN FIRE & EMS, agree to purchase the proposed and agree to the terms of this proposal and the specifications attached hereto.

Signature & Date