



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
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 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-535761-45442.890JW

Issued: 05/30/2024

Quote Expiration: 10/31/2024

Estimated Contract Start Date: 12/01/2024

Account Number: 109256

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Seguin Police Dept. - TX 350 N Guadalupe St Seguin, TX 78155-4447 USA	Seguin Police Dept. - TX 350 N Guadalupe St Seguin TX 78155-4447 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jerrod Wilson Phone: 903-830-5660 Email: jewilson@axon.com Fax:	William Collier Phone: Email: wcollier@seguintexas.gov Fax:

Quote Summary

Program Length	12 Months
TOTAL COST	\$52,770.12
ESTIMATED TOTAL W/ TAX	\$52,770.12

Discount Summary

Average Savings Per Year	(\$1,286.66)
TOTAL SAVINGS	(\$1,286.66)

Payment Summary

Date	Subtotal	Tax	Total
Feb 2024	\$52,770.12	\$0.00	\$52,770.12
Total	\$52,770.12	\$0.00	\$52,770.12

Quote Unbundled Price:	\$51,483.46
Quote List Price:	\$51,483.46
Quote Subtotal:	\$52,770.12

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
101260	AXON AIR - SKYDIO NIGHTSENSE VISIBLE LIGHT FOR X10	2			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	2			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2			\$265.00	\$265.00	\$530.00	\$0.00	\$530.00
101211	AXON AIR - SKYDIO SPEAKER/MIC FOR X10	2			\$320.00	\$320.00	\$640.00	\$0.00	\$640.00
101247	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELLVIS NA VT300Z	2			\$16,464.40	\$16,464.40	\$32,928.80	\$0.00	\$32,928.80
A la Carte Software									
101244	AXON AIR - SKYDIO DRONE SOFTWARE FOR X10	2			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101168	AXON AIR - SKYDIO FLEET MANAGER FOR X10	2	1		\$10.00	\$20.00	\$40.00	\$0.00	\$40.00
101167	AXON AIR - SKYDIO MEDIA SYNC FOR X10	2	1		\$58.33	\$116.66	\$233.32	\$0.00	\$233.32
101162	AXON AIR - SKYDIO MULTI-VIEWER LIVE STREAMING FOR X10	2	1		\$200.00	\$400.00	\$800.00	\$0.00	\$800.00
101231	AXON AIR - SKYDIO 3D SCAN FOR X10	2	1		\$350.00	\$700.00	\$1,400.00	\$0.00	\$1,400.00
101198	AXON AIR - SKYDIO NIGHTSENSE FOR X10	2			\$2,800.00	\$2,800.00	\$5,600.00	\$0.00	\$5,600.00
A la Carte Services									
101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	2	1		\$25.00	\$50.00	\$100.00	\$0.00	\$100.00
A la Carte Warranties									
101224	AXON AIR - SKYDIO X10 CARE SAFE VEHICLE VT300Z SENSORPKG 3YR	2			\$1,949.00	\$1,949.00	\$3,898.00	\$0.00	\$3,898.00
101251	AXON AIR - SKYDIO X10 CARE SAFE VEHICLE AIRFRAME CELL 3YR	2			\$3,300.00	\$3,300.00	\$6,600.00	\$0.00	\$6,600.00
Total							\$52,770.12	\$0.00	\$52,770.12

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
A la Carte	101211	AXON AIR - SKYDIO SPEAKER/MIC FOR X10	2		01/15/2024
A la Carte	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2		01/15/2024
A la Carte	101247	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELLVIS NA VT300Z	2		01/15/2024
A la Carte	101260	AXON AIR - SKYDIO NIGHTSENSE VISIBLE LIGHT FOR X10	2		01/15/2024
A la Carte	101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	2		01/15/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101162	AXON AIR - SKYDIO MULTI-VIEWER LIVE STREAMING FOR X10	2	12/01/2024	01/14/2025
A la Carte	101167	AXON AIR - SKYDIO MEDIA SYNC FOR X10	2	12/01/2024	01/14/2025
A la Carte	101168	AXON AIR - SKYDIO FLEET MANAGER FOR X10	2	12/01/2024	01/14/2025
A la Carte	101198	AXON AIR - SKYDIO NIGHTSENSE FOR X10	2		
A la Carte	101231	AXON AIR - SKYDIO 3D SCAN FOR X10	2	12/01/2024	01/14/2025
A la Carte	101244	AXON AIR - SKYDIO DRONE SOFTWARE FOR X10	2		

Services

Bundle	Item	Description	QTY
A la Carte	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	2

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	101224	AXON AIR - SKYDIO X10 CARE SAFE VEHICLE VT300Z SENSORPKG 3YR	2		
A la Carte	101251	AXON AIR - SKYDIO X10 CARE SAFE VEHICLE AIRFRAME CELL 3YR	2		

Shipping Locations

Location Number	Street	City	State	Zip	Country
	350 N Guadalupe St	Seguin	TX	78155-4447	USA

Payment Details

Feb 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Hardware, Software, Training	101162	AXON AIR - SKYDIO MULTI-VIEWER LIVE STREAMING FOR X10	2	\$800.00	\$0.00	\$800.00
Hardware, Software, Training	101167	AXON AIR - SKYDIO MEDIA SYNC FOR X10	2	\$233.32	\$0.00	\$233.32
Hardware, Software, Training	101168	AXON AIR - SKYDIO FLEET MANAGER FOR X10	2	\$40.00	\$0.00	\$40.00
Hardware, Software, Training	101198	AXON AIR - SKYDIO NIGHTSENSE FOR X10	2	\$5,600.00	\$0.00	\$5,600.00
Hardware, Software, Training	101211	AXON AIR - SKYDIO SPEAKER/MIC FOR X10	2	\$640.00	\$0.00	\$640.00
Hardware, Software, Training	101224	AXON AIR - SKYDIO X10 CARE SAFE VEHICLE VT300Z SENSORPKG 3YR	2	\$3,898.00	\$0.00	\$3,898.00
Hardware, Software, Training	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	2	\$530.00	\$0.00	\$530.00
Hardware, Software, Training	101231	AXON AIR - SKYDIO 3D SCAN FOR X10	2	\$1,400.00	\$0.00	\$1,400.00
Hardware, Software, Training	101233	AXON AIR - SKYDIO ACADEMY ONLINE - ALL ACCESS	2	\$100.00	\$0.00	\$100.00
Hardware, Software, Training	101244	AXON AIR - SKYDIO DRONE SOFTWARE FOR X10	2	\$0.00	\$0.00	\$0.00
Hardware, Software, Training	101247	AXON AIR - SKYDIO X10 STARTER KIT 2.4/5GHZ CELLVIS NA VT300Z	2	\$32,928.80	\$0.00	\$32,928.80
Hardware, Software, Training	101251	AXON AIR - SKYDIO X10 CARE SAFE VEHICLE AIRFRAME CELL 3YR	2	\$6,600.00	\$0.00	\$6,600.00
Hardware, Software, Training	101260	AXON AIR - SKYDIO NIGHTSENSE VISIBLE LIGHT FOR X10	2	\$0.00	\$0.00	\$0.00
Hardware, Software, Training	101261	AXON AIR - SKYDIO NIGHTSENSE IR FILTER FOR X10	2	\$0.00	\$0.00	\$0.00
Total				\$52,770.12	\$0.00	\$52,770.12

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract BuyBoard Proposal No. 718-23 (Axon Air) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

5/30/2024

