



September 6, 2024

Via Electronic Mail

Mr. Tim Howe  
Director of Water/Wastewater Utilities  
City of Seguin  
3027 N. Austin St. Seguin, Texas 78155

**RE: *Recommendation Letter – Lowest Responsible Bidder  
Crossroads Boulevard Lift Station Project***

Dear Mr. Howe,

We have reviewed both the D&D Contractors, Inc. (D&D) and Qro Mex Construction Company, Inc. (QroMex) Reference and Qualification Packages. In addition, we have contacted references listed in the packages from prior projects for both contractors.

Although QroMex was the second lowest bidder, based upon our review of the qualifications and references, it is our opinion that Qro Mex Construction Company, Inc. is the lowest responsible bidder for the Crossroads Boulevard Lift Station Project.

While D&D Contractors, Inc. submitted the lowest bid, Kimley-Horn considers them non-responsive for the following reasons.

1. Per 00301 General Conditions of Bidding Section 10. Bidders must use bid form provided in specifications. D&D used a different bid form, therefore City of Seguin reserves the right to accept or reject the bid for "Failure to use the bid/proposal form furnished by the City of Seguin".
2. Per 00451 Qualifications Statement Article 8.04 – Requires a minimum of three (3) projects completed within the last 5 years that demonstrate experience with projects similar to in type and cost of construction. D&D only submitted one lift station project and all other projects in our opinion were not considered similar.

Should you have any questions, please do not hesitate to call me at 210-321-3407.

Sincerely,

Mario Valdez, PE  
Kimley-Horn and Associates, Inc.

State of Texas Registered Firm # F-928

Attachments:

- Bid Tabulation Reference Summary
- QRO Mex Construction Company, Inc. Reference Check
- D&D Contractors Reference Check

Project Name: **Crossroads Boulevard Lift Station Project**

Project Owner: **City of Seguin**

Bid Date: **8/27/2024**

### **Bid Tabulation**

<b>Bid Number</b>	<b>Company Name</b>	<b>Bid Amount</b>
1	D&D Contractors	\$ 1,814,338.79
2	QRO Mex Construction Company, Inc.	\$ 1,861,232.00
3	C.C. Carlton Industries LTD	\$ 1,971,182.00
4	Keystone Construction Services, LP	\$ 2,346,500.00
5	Argo Utilities, LLC	\$ 2,410,000.00
6	Associated Construction Partners, LTD	\$ 2,449,884.00

Lowest Responsible Bidder

City of Seguin  
 Crossroads Boulevard Lift Station Project  
 Project Number 064500208

D&D Contractors  
 Reference Evaluation

Location	Project 1 Name	Date Completed	Construction Cost
	Cibolo Farms Lift Station <b>Project Contact</b> Adrian Todsén 832-247-4321		\$1,651,710.62 <u>Comments</u> <b>Was the work completed on schedule?</b>
Owner	<b>Lennar Homes of Texas</b>		<b>Any issues with change orders?</b>
Notes:	Called and left message, missed call back from Adrian, called and left another message, called 2 more times		<b>How was the contractor's quality of work?</b>  <b>Was the contractor responsive to owner, engineer, or citizen concerns?</b>

Location	Project 2 Name	Date Completed	Construction Cost
San Antonio, TX	Somerset Meadows Unit 3 <b>Project Contact</b> John Bare 254-368-3518	began August 2023	\$2,331,822.10 <u>Comments</u> <b>Was the work completed on schedule?</b> <i>N/A</i>
Owner	<b>Lennar Homes of Texas</b>		<b>Any issues with change orders?</b> <i>no serious issues so far</i>  <b>How was the contractor's quality of work?</b> <i>good so far</i>  <b>Was the contractor responsive to owner, engineer, or citizen concerns?</b> <i>yes very responsive</i>

<b>Location</b>	<b>Project 4 Name</b>	<b>Date Completed</b>	<b>Construction Cost</b>	<b>Comments</b>
New Braunfels, TX	Navarro Unit 5	Oct 2022 - Dec 2023	\$1,338,041.53	
	<b>Project Contact</b> John Ortiz 210-334-5435			<b>Was the work completed on schedule?</b> <i>no, but nothing of their fault</i>
Owner	<b>Lennar Homes of Texas</b>			<b>Any issues with change orders?</b> <i>no issues with change orders, only items missed by the engineer</i>
				<b>How was the contractor's quality of work?</b> <i>no issues, barrow pit wasn't stabilized properly, didn't want to go with option owner wanted, garrett was project manager</i>
				<b>Was the contractor responsive to owner, engineer, or citizen concerns?</b> <i>yes, no citizen concerns</i>

**City of Seguin  
Crossroads Boulevard Lift Station Project  
Project Number 064500208**

**QRO Mex Construction Company, Inc.  
Reference Evaluation**

Location	Project 1 Name	Date Completed	Construction Cost
San Antonio, TX	Hunter's Ranch Lift Station	04/09/2020 - 02/10/2022	\$1,857,014.54
	<b>Project Contact</b> Michael Ingersoll 210-695-5490  cell: 832-315-0533		<b>Comments</b>  <b>Was the work completed on schedule?</b> <i>pandemic's fault if there was any lead time delays, they were able to stay on schedule with everything within their control</i>
Owner	<b>Vintage Oaks, LLC</b>		<b>Any issues with change orders?</b> <i>No issues</i>  <b>How was the contractor's quality of work?</b> <i>great quality, Arturo Rubio was very helpful could meet onsite quick</i>  <b>Was the contractor responsive to owner, engineer, or citizen concerns?</b> <i>no citizen concerns, were very responsive to engineer and owner</i>

Location	Project 2 Name	Date Completed	Construction Cost
San Antonio, TX	Lift Station and Offsite Wastewater Collection System	11/01/2018 - 12/10/2019	\$1,384,122.08
	<b>Project Contact</b> Gary Montgomery 830-798-3952		<b>Comments</b>  <b>Was the work completed on schedule?</b> <i>yes</i>
Owner	Century Communities		<b>Any issues with change orders?</b> <i>no, a couple issues owner directed</i>  <b>How was the contractor's quality of work?</b> <i>good, have worked with them a lot</i>  <b>Was the contractor responsive to owner, engineer, or citizen concerns?</b> <i>yes, very responsive</i>

<b>Location</b>	<b>Project 3 Name</b>	<b>Date Completed</b>	<b>Construction Cost</b>
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Natalia, TX	Wastewater Collection System Improvements	60/28/2019-04/24/2020	\$696,126.00
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**Project Contact**

Art Smith  
830-665-2206

Owner  
City of Natalia

**Comments**

**Was the work completed on schedule?**

*yes*

**Any issues with change orders?**

*if there were any change orders, none that had issues*

**How was the contractor's quality of work?**

*excellent*

**Was the contractor responsive to owner, engineer, or citizen concerns?**

*yes, very responsive*