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To: Mayor and City Council Members
Steve Parker, City Manager

From: Shane McDaniel, Chief Information Officer

Subject: Resolution authorizing the City Manager to execute an order form with Trimble Inc. for the migration from Cityworks AMS to Trimble Unity Suite and multi-year software subscription not to exceed \$423,350 through November 2029

Date: July 1, 2026

Historical Background

In 2022, the City executed an agreement with Azteca Systems, LLC, a wholly owned subsidiary of Trimble Inc., for the City's Cityworks AMS Premium subscription, used across Utilities, GIS, and operations divisions for asset management, work order tracking, and permitting-related functions.

Trimble has since consolidated its asset lifecycle product lines under the Trimble Unity Suite and is sunsetting Cityworks in favor of this successor platform. Trimble has built a defined migration path for existing Cityworks customers to move into Trimble Unity Maintain without requiring a new system selection or re-implementation from scratch, preserving the City's existing configuration, data, and integration points.

Action Requested

The Order Form upgrades and migrates the City's subscription from Cityworks AMS Premium to Trimble Unity Maintain Elite and adds a Trimble Unity Suite seat package providing limited access to Construct and Permit modules for cross-functional project and permitting use. Key terms include:

- Trimble will host the City's existing Cityworks environment for 30 days following go-live, after which the legacy Cityworks instance and all data within it are permanently deleted; the City may request one free data extract during the 90-day post-termination retention period.
- The City has elected to perform the implementation and migration internally rather than through a Trimble-led implementation, with Trimble providing up to 20 hours of time-and-material migration support at \$225/hour (\$4,500 estimated).
- The City retains its current Cityworks support and service levels until cutover; Trimble Unity Maintain support and a 99.95% availability SLA apply once the City is live on the new platform.
- The agreement includes standard U.S. Public Entity terms, including the City's right to terminate for convenience on 60 days' notice and non-appropriation protection in the event future funding is not approved.

Contract Terms of Note

Trimble applied a base discount of \$21,096.00 and an additional Year 1 discount of \$19,127.04 against list pricing. Year 1 is prorated to the August 1–November 30, 2026, implementation window and credits the amount already paid for Cityworks service during that period.

Funding

Funding is included in the IT Department's annual operating budget under the existing utilities renewal fund, which currently funds the Cityworks subscription this agreement replaces. The contract is also subject to an annual price increase cap of the greater of CPI plus 2% or 8% at each renewal beyond the initial term and automatically renews for successive 12-month terms thereafter absent 30 days' notice of cancellation.

Procurement

This procurement is exempt from competitive bidding under Texas Local Government Code §252.022(a)(7) as a sole source purchase. Trimble Unity Maintain is the vendor-designated successor product to the City's existing Cityworks AMS subscription, offered specifically to current Cityworks customers as a continuation path rather than a competitively available alternative system. A competitive procurement for a replacement asset management platform would require full system reselection and re-implementation, at materially higher cost and with the loss of the City's existing configuration, historical data, and GIS integrations.

Staff Recommendation

Staff respectfully request Council authorize the City Manager to execute the Order Form with Trimble Inc. as presented.