



**It's real.**

**MEMORANDUM**

**TO:** Mayor and City Councilmembers  
Steve Parker, City Manager

**FROM:** Adam Ryals, Utility Warehouse Manager

**THROUGH:** Rick Cortes, Deputy City Manager

**DATE:** October 15<sup>th</sup>, 2024

**RE:** Purchase of Steel Poles Bid# AF-2025-10

Bids were solicited to purchase fifty-five (55) steel poles in various sizes, as described in the attached bid tabulation for use by the City's Electric Utilities Department. The poles will be used on upcoming projects and for restocking purposes.

Four (4) bids were received, ranging from \$109,625 to \$134,085. KBS Electric and Techline Inc. submitted the lowest bid, totaling \$109,625. KBS Electric quoted a lead time of 22-24 weeks and Techline quoted a lead time of 24-26 weeks. Techline quoted a different lead time than KBS Electric for extra padding. The poles are more than likely to be shipped at the 22–24 week lead time as quoted from KBS Electric. We have purchased Valmont Poles from Techline INC in the past and prefer to go with Techline INC for that reason.

Staff recommends approval to purchase fifty-five (55) steel poles from Techline Inc. in an amount not to exceed \$109,625.