



It's real.

Date: August 29, 2022

To: Mayor and City Councilmembers
Steve Parker, City Manager

From: Susan Caddell *Susan Caddell*
Director of Finance

Subject: Financial Reports for Nine Months Ended June 30, 2022

Attached you will find financial reports for the General, Utility, Coliseum, Seguin Events Complex, and Golf Fund for the nine months ended June 30, 2022.

The first report is the Income Statement for the General Fund on a budgetary comparison. We have collected 95.7% of our budgeted revenues.

- Property Tax is 101.1% of budget. We do collect the largest of this budget during the first four months of fiscal year. We have exceeded budget by \$147,895.
- Building Permits is 132.8% of budget as development continues throughout the city. We have exceeded budget by \$613,194.
- Sales Tax is 98.7% of budget. We will discuss sales tax further in the memo.
- Public Safety Revenue is 128.1% of budget, which is EMS revenue. We received a payment of \$846,681 for our TASPP payment which is an annual federal reimbursement we apply for based upon our cost for those services due to our uninsured and unreimbursed Medicare/Medicaid costs. This was much larger than expected due to the implementation of a charity policy, the charity methodology used by the state and the reduction in the number of participants in the program. In FY21, we received \$234,458.
- Interest Revenue is 832.2% of budget. We budgeted conservatively for interest revenues this fiscal year, but interest rates have risen since last year's budget process.
- Lease Revenues is 100% of budget. We receive the annual payment for Sprint Tower lease in the first quarter.

Expenditures are 73.3% of budget. Non-Departmental is 87.1% of budget. This is due to the fact all of the budgeted transfers to General Fund Capital Projects have been transferred. In addition, as we collect our property tax revenue, the debt service portion of the property tax is transferred to the General I&S Fund.

The next report is the Income Statement for the General Fund as compared to FY21. Our revenue increased by \$5,973,988 or 19.8% from this time last year.

- Property Taxes are up by \$1,597,965 or 12.6%
- Building Permits are up by \$620,010 or 33.3%.
- Sales tax is up by \$1,923,827 or 27.5%.
- Public Safety is up by \$887,235 or 98% due to the explanation provided earlier in the memo.
- Culture and Recreation is up by \$156,065 or 75.7%. The after-school program was in full force this year along with the grant from Seguin ISD.
- Municipal Court is up by \$83,343 or 19.2%.
- Interest Revenue is up by \$39,295 or 606.7% due to an increase in interest rates.

Our expenditures have increased by \$4,137,996 or 16.1% from this time last year.

- Police Department increased by \$922,741 largely due increases in salaries and benefits along with the increase in fuel prices.
- Fire Department expenditures increased by \$706,298 also largely due increases in salaries and benefits along with the increase in fuel prices.
- Planning has increased by \$217,364 also largely due to increases to salaries and benefits.
- Public Works has increased by \$245,931 which can be attributed to increases in salaries and benefits, fuel prices and streets maintenance.
- Non-Departmental increased by \$1,179,112. Transfers to General Fund Capital Projects increased by \$1,232,342.

The next report is the Income Statement for the Utility Fund on a budgetary comparison. We have collected 75.2% of our budgeted revenues.

- Interest Revenues are 593.8% of budget. As mentioned earlier, we budgeted conservatively for interest revenues this fiscal year, but interest rates have risen since last year's budget process.
- Miscellaneous Revenues are 163% of budget. We have exceeded budget by \$364,514. This is due to several miscellaneous projects being closed out.

Expenditures for the Utility Fund are 70.6% of budget.

- Non-Departmental is 78% of the budget. This is due to the fact the majority of budgeted transfer to Utility Fund Capital Projects has already been transferred.
- Geronimo Creek WWTP is 79.8% of budget due to some unexpected repairs to some pumps and motors at the plant.

The next report is the Income Statement for the Utility Fund as compared to FY21. Our revenue has increased by \$4,115,641 or 10.6%.

- Electric revenue is up by \$1,917,041 or 9.4% due to an 8.08% increase in consumption.
- Water revenue is up by \$820,914 or 8.2% due to the increase in rates and the number of customers by 6%
- Sewer revenue is up by \$900,404 or 12.7%. The number of customers is up by 12.8%.

Expenditures have increased by \$3,130,961 or 7.9%.

- Non-Departmental has increased by \$2,535,125. Transfers to Utility Capital Projects has increased by \$1,911,427. Transfers to Utility I&S Fund has increased by \$571,552.

The next reports are income statements compared to budget and prior year for the Coliseum Fund, Seguin Events Complex, and Golf Fund. Coliseum's net revenues have increased by \$198,363 from FY21 and the Events Complex have increased by \$45,204.

The Golf Fund shows a decrease in net revenues of \$77,665. Revenues have increased by \$24,657, but expenditures have also increased by \$102,332. The largest increase is in salaries and benefits. There is also a large increase in supplies which includes chemicals. Chemicals have increased by \$13,547.

The next reports detail more information about the sales tax revenue. We are up for the month of June by 15.79%. We are up for the year by 27.46%.

The next several pages are a recap of the grants that we have been awarded for FY22 and those that are pending award notification. Some grants have carried over from one year to the next.

Finally, you will find the last two pages for our Hotel Occupancy Tax Collections. We are up from this time last year by \$248,558.93, or 28.6%. For the first time, we have surpassed \$1 million in occupancy tax revenue.

Please let me know if you have any questions or would like additional information provided.



FY2022 INCOME STATEMENT-GENERAL FUND

For Nine Months Ended June 30, 2022

	FY 2021-22 Actual 06/30/22	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
001 - GENERAL FUND REVENUE				
3110 - Property Tax	14,231,069	14,083,174	147,895	101.1%
3180 - Franchise Taxes	776,658	1,145,929	(369,271)	67.8%
3210 - Building Permits	2,480,137	1,866,943	613,194	132.8%
3220 - Other Licenses & Permits	46,800	40,000	6,800	117.0%
3310 - Interlocal Agreement	677,802	931,560	(253,758)	72.8%
3340 - State/Federal Gov. Grants	133,506	384,433	(250,927)	34.7%
3350 - Sales Tax	8,928,488	9,043,965	(115,477)	98.7%
3350 - Other State Gov. Shared Revenue	118,288	155,000	(36,712)	76.3%
3390 - Local Grants & Contribut.	704	0	704	NA
3410 - Charges for Services	54,000	72,000	(18,000)	75.0%
3420 - Public Safety	1,792,859	1,400,000	392,859	128.1%
3440 - Sanitation Revenues	1,504,329	1,825,000	(320,671)	82.4%
3450 - Health	83,261	100,000	(16,739)	83.3%
3470 - Culture and Recreation	362,129	471,575	(109,446)	76.8%
3510 - Municipal Court	517,199	733,400	(216,201)	70.5%
3520 - Library	18,430	24,500	(6,070)	75.2%
3610 - Interest Revenues	45,772	5,500	40,272	832.2%
3620 - Miscellaneous Revenues	735,091	748,956	(13,865)	98.1%
3630 - Lease Revenues	13,688	13,688	(0)	100.0%
3650 - Private Source Donations	65,465	65,000	465	100.7%
3700 - User Fees	3,234,025	4,312,033	(1,078,008)	75.0%
3910 - Intragovernmental Trnsfrs	261,064	261,906	(842)	99.7%
Revenue Totals	36,080,765	37,684,562	(1,603,797)	95.7%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	47,753	75,419	27,666	63.3%
11 - City Manager	181,446	259,791	78,345	69.8%
12 - Finance	497,703	679,600	181,897	73.2%
14 - Legal and Judicial	332,327	459,707	127,380	72.3%
16 - Police	6,763,178	9,712,306	2,949,128	69.6%
17 - Fire	5,724,518	8,066,827	2,342,309	71.0%
18 - Animal Services	404,523	647,808	243,285	62.4%
21 - Planning	1,241,825	1,902,845	661,020	65.3%
22 - City Secretary	83,238	123,666	40,428	67.3%
23 - Human Resources	279,556	435,751	156,196	64.2%
24 - Public Works Department	1,509,986	2,117,119	607,133	71.3%
25 - Vehicle Maintenance	479,967	635,455	155,488	75.5%
26 - Engineering/Capital Projects	270,257	499,511	229,253	54.1%
27 - Brush Department	388,659	556,986	168,327	69.8%
28 - Downtown & Main St. Prog.	166,283	221,833	55,550	75.0%
29 - Facilities	233,322	347,821	114,499	67.1%
31 - Public Library	1,067,026	1,520,143	453,117	70.2%
34 - Parks and Recreation	1,406,985	2,169,443	762,458	64.9%
87 - Information Technologies	683,749	977,976	294,227	69.9%
89 - City Attorney	122,044	172,645	50,602	70.7%
90 - Non-Departmental	7,964,362	9,148,433	1,184,071	87.1%
Expenditure Totals	29,848,706	40,731,084	10,882,379	73.3%
Net Revenues (Expenditures)	6,232,059	(3,046,522)	9,278,582	



FY2022 INCOME STATEMENT

Prior vs. Actual - General Fund

For Nine Months Ended June 30, 2022 and June 30, 2021

	FY 2021-22 Actual 06/30/22	FY 2020-21 Actual 06/30/21	Variance Pos. (Neg)	% Variance Pos. (Neg.)
001 - GENERAL FUND REVENUE				
3110 - Property Tax	14,231,069	12,633,104	1,597,965	12.6%
3180 - Franchise Taxes	776,658	709,990	66,668	9.4%
3210 - Building Permits	2,480,137	1,860,128	620,010	33.3%
3220 - Other Licenses & Permits	46,800	38,400	8,400	21.9%
3310 - Interlocal Agreement	677,802	725,002	(47,200)	-6.5%
3340 - State/Federal Gov. Grants	133,506	105,742	27,763	26.3%
3350 - Sales Tax	8,928,488	7,004,661	1,923,827	27.5%
3350 - Other State Gov. Shared Revenue	118,288	106,799	11,489	10.8%
3390 - Local Grants & Contribut.	704	1,500	(796)	-53.0%
3410 - Charges for Services	54,000	57,239	(3,239)	-5.7%
3420 - Public Safety	1,792,859	905,624	887,235	98.0%
3440 - Sanitation Revenues	1,504,329	1,350,945	153,384	11.4%
3450 - Health	83,261	73,440	9,821	13.4%
3470 - Culture and Recreation	362,129	206,064	156,065	75.7%
3510 - Municipal Court	517,199	433,857	83,343	19.2%
3520 - Library	18,430	14,859	3,571	24.0%
3610 - Interest Revenues	45,772	6,476	39,295	606.7%
3620 - Miscellaneous Revenues	735,091	723,540	11,551	1.6%
3630 - Lease Revenues	13,688	13,688	0	0.0%
3650 - Private Source Donations	65,465	77,964	(12,500)	-16.0%
3700 - User Fees	3,234,025	3,026,378	207,647	6.9%
3910 - Intragovernmental Trnsfrs	261,064	31,378	229,686	732.0%
Revenue Totals	36,080,765	30,106,777	5,973,988	19.8%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	47,753	43,888	(3,865)	-8.8%
11 - City Manager	181,446	179,945	(1,501)	-0.8%
12 - Finance	497,703	488,943	(8,760)	-1.8%
14 - Legal and Judicial	332,327	302,243	(30,084)	-10.0%
16 - Police	6,763,178	5,840,437	(922,741)	-15.8%
17 - Fire	5,724,518	5,018,220	(706,298)	-14.1%
18 - Animal Services	404,523	378,381	(26,142)	-6.9%
21 - Planning	1,241,825	1,024,461	(217,364)	-21.2%
22 - City Secretary	83,238	70,631	(12,607)	-17.8%
23 - Human Resources	279,556	231,457	(48,099)	-20.8%
24 - Public Works Department	1,509,986	1,264,055	(245,931)	-19.5%
25 - Vehicle Maintenance	479,967	394,091	(85,876)	-21.8%
26 - Engineering/Capital Projects	270,257	247,748	(22,509)	-9.1%
27 - Brush Department	388,659	303,685	(84,974)	-28.0%
28 - Downtown & Main St. Prog.	166,283	138,014	(28,269)	-20.5%
29 - Facilities	233,322	194,972	(38,350)	-19.7%
31 - Public Library	1,067,026	978,514	(88,512)	-9.0%
34 - Parks and Recreation	1,406,985	1,215,647	(191,338)	-15.7%
87 - Information Technologies	683,749	526,668	(157,081)	-29.8%
89 - City Attorney	122,044	83,460	(38,584)	-46.2%
90 - Non-Departmental	7,964,362	6,785,250	(1,179,112)	-17.4%
Expenditure Totals	29,848,706	25,710,710	(4,137,996)	-16.1%
Net Revenues (Expenditures)	6,232,059	4,396,067	1,835,992	



FY2022 INCOME STATEMENT-UTILITY FUND

For Nine Months Ended June 30, 2022

Account Number	Account Name	FY 2021-22 Actual 06/30/22	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
002 - UTILITY FUND REVENUE					
3410	Charges for Services	230,719	150,000	80,719	153.8%
3430	Electric Revenue	22,316,979	30,473,700	(8,156,721)	73.2%
3432	Water Revenue	10,838,595	14,606,810	(3,768,215)	74.2%
3434	Sewer Revenue	7,966,349	10,686,300	(2,719,951)	74.5%
3480	Other Charges	476,513	455,000	21,513	104.7%
3610	Interest Revenues	53,445	9,000	44,445	593.8%
3620	Miscellaneous Revenues	943,564	579,050	364,514	163.0%
3700	User Fees	32,250	43,000	(10,750)	75.0%
4	Revenue Totals:	42,858,415	57,002,860	(14,144,445)	75.2%
002 - UTILITY EXPENDITURES					
44	Utility Billing	343,397	501,743	158,346	68.4%
45	Utility Administration	310,778	496,038	185,259	62.7%
46	Administrative Services	997,858	1,589,583	591,726	62.8%
47	Electric Distribution	15,293,358	23,006,679	7,713,320	66.5%
48	Utility Services	1,147,580	1,701,897	554,317	67.4%
49	Engineering/Capital Projects	542,602	1,072,522	529,920	50.6%
56	Water Plant	4,410,437	6,115,951	1,705,514	72.1%
57	Water/Sewer	3,275,680	4,523,143	1,247,463	72.4%
65	Geronimo Creek WWTP	285,815	357,968	72,153	79.8%
66	Walnut Branch WWTP	1,034,153	1,431,328	397,175	72.3%
80	Economic Development	372,317	516,438	144,121	72.1%
81	Facilities	764,214	1,193,834	429,620	64.0%
87	Information Technologies	616,477	978,021	361,544	63.0%
89	City Attorney	111,786	197,645	85,859	56.6%
90	Non-Departmental	13,117,458	16,687,373	3,569,915	78.6%
	Expenditure Totals:	42,623,911	60,370,164	17,746,253	70.6%
	Net Revenues (Expenditures)	234,504	(3,367,304)	3,601,807	



FY2022 Income Statement Prior vs. Actual - Utility Fund

For Nine Months Ended June 30, 2022 and
June 30, 2021

Account Number	Account Name	FY 2021-22 Actual 06/30/22	FY 2020-21 Actual 06/30/21	Variance Pos. (Neg)	% Variance Pos. (Neg.)
002 - UTILITY FUND REVENUE					
3410	Charges for Services	230,719	197,982	32,736	16.5%
3430	Electric Revenue	22,316,979	20,399,938	1,917,041	9.4%
3432	Water Revenue	10,838,595	10,017,681	820,914	8.2%
3434	Sewer Revenue	7,966,349	7,065,945	900,404	12.7%
3480	Other Charges	476,513	340,006	136,508	40.1%
3610	Interest Revenues	53,445	10,635	42,811	402.6%
3620	Miscellaneous Revenues	943,564	646,086	297,478	46.0%
3700	User Fees	32,250	64,500	(32,250)	-50.0%
4	Revenue Totals:	42,858,415	38,742,774	4,115,641	10.6%
002 - UTILITY EXPENDITURES					
44	Utility Billing	343,397	303,863	(39,534)	-13.0%
45	Utility Administration	310,778	290,231	(20,547)	-7.1%
46	Administrative Services	997,858	874,803	(123,055)	-14.1%
47	Electric Distribution	15,293,358	16,068,719	775,361	4.8%
48	Utility Services	1,147,580	1,050,932	(96,648)	-9.2%
49	Engineering/Capital Projects	542,602	430,641	(111,961)	NA
56	Water Plant	4,410,437	4,194,111	(216,326)	-5.2%
57	Water/Sewer	3,275,680	2,899,173	(376,507)	-13.0%
65	Geronimo Creek WWTP	285,815	188,837	(96,978)	-51.4%
66	Walnut Branch WWTP	1,034,153	884,262	(149,891)	-17.0%
80	Economic Development	372,317	369,900	(2,417)	-0.7%
81	Facilities	764,214	706,733	(57,481)	-8.1%
87	Information Technologies	616,477	558,404	(58,073)	-10.4%
89	City Attorney	111,786	90,008	(21,778)	-24.2%
90	Non-Departmental	13,117,458	10,582,333	(2,535,125)	-24.0%
	Expenditure Totals:	42,623,911	39,492,950	(3,130,961)	-7.9%
	Net Revenues (Expenditures)	234,504	(750,176)	984,680	-131.3%



FY2022 -INCOME STATEMENT-COLISEUM FUND

For Nine Months Ended June 30, 2022

	FY 2021-22 Actual 06/30/22	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	36,750	50,000	(13,250)	73.5%
Interest Earnings	860	50	810	1719.6%
Miscellaneous Revenue	161	0	161	0.0%
Credit Card Service Fees	881	150	731	587.1%
Transfers from Occupancy Tax	163,125	217,500	(54,375)	75.0%
Revenue Totals	201,776	267,700	(65,924)	75.4%
007 - COLISEUM EXPENDITURES				
Salaries	33,435	46,831	13,396	71.4%
Benefits	16,002	21,851	5,849	73.2%
Utilities	33,318	54,300	20,983	61.4%
Janitorial Services	32,250	43,000	10,750	75.0%
Repairs/Maintenance	19,493	41,000	21,507	47.5%
Equipment Rental	811	1,000	189	81.1%
General Supplies	7,809	36,700	28,891	21.3%
Credit Card Service Fees	1,714	2,000	286	85.7%
Public Relations	0	2,000	2,000	0.0%
Expenditure Totals	145,476	250,483	105,006	58.1%
Net Revenues (Expenditures)	56,300	17,217	39,083	



FY2022 INCOME STATEMENT

Prior vs. Actual - Coliseum

For Nine Months Ended June 30, 2022 and June 30, 2021

	FY 2021-22 Actual 06/30/22	FY 2020-21 Actual 06/30/21	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	36,750	1,900	34,850	1834.2%
Interest Earnings	860	87	773	888.4%
Miscellaneous Revenue	161	0	161	
Credit Card Service Fees	881	136	745	547.6%
Transfers from Occupancy Tax	163,125	110,381	52,744	47.8%
Revenue Totals	201,776	112,504	89,272	79.4%
007 - COLISEUM EXPENDITURES				
Salaries	33,435	30,435	(3,001)	-9.9%
Benefits	16,002	14,259	(1,743)	-12.2%
Utilities	33,318	34,275	957	2.8%
Janitorial Services	32,250	64,500	32,250	50.0%
Repairs/Maintenance	19,493	12,408	(7,085)	-57.1%
Equipment Rental	811	637	(175)	-27.4%
General Supplies	7,809	5,268	(2,541)	-48.2%
Credit Card Service Fees	1,714	1,469	(245)	-16.6%
Education	644	586	(58)	-9.9%
Public Relations	0	2,000	2,000	100.0%
Capital Outlay	0	88,730	88,730	100.0%
Expenditure Totals	145,476	254,567	109,090	42.9%
Net Revenues (Expenditures)	56,300	(142,063)	198,363	



FY2022 INCOME STATEMENT SEGUIN EVENTS COMPLEX For Nine Months Ended June 30, 2022

	FY 2021-22 Actual 06/30/22	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	12,859	15,000	(2,141)	85.7%
Fairgrounds Facilities Rentals	28,385	25,000	3,385	113.5%
Interest Earnings	255	30	225	851.5%
Transfers from Occupancy Tax	67,793	90,390	(22,598)	75.0%
Revenue Totals	109,442	130,420	(20,978)	83.9%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	45,640	62,963	17,323	72.5%
Benefits	21,060	28,758	7,698	73.2%
Utilities	13,776	18,025	4,249	76.4%
Repairs/Maintenance	5,576	11,200	5,624	49.8%
General Supplies	4,238	10,375	6,137	40.8%
Expenditure Totals	90,290	131,321	41,031	68.8%
Net Revenues (Expenditures)	19,151	(901)	20,053	



FY2022 INCOME STATEMENT

Prior vs. Actual - Seguin Events Complex

For Nine Months Ended June 30, 2022 and June 30, 2021

	FY 2021-22 Actual 06/30/22	FY 2020-21 Actual 06/30/21	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	12,859	10,344	2,515	24.3%
Fairgrounds Facilities Rentals	28,385	11,768	16,617	141.2%
Interest Earnings	255	66	190	288.7%
Transfers from Occupancy Tax	67,793	26,921	40,871	151.8%
Revenue Totals	109,442	49,098	60,344	122.9%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	45,640	41,897	(3,743)	-8.9%
Benefits	21,060	18,882	(2,179)	-11.5%
Utilities	13,776	9,245	(4,531)	-49.0%
Repairs/Maintenance	5,576	1,616	(3,960)	-245.0%
General Supplies	4,238	3,511	(726)	-20.7%
Expenditure Totals	90,290	75,151	(15,140)	-20.1%
Net Revenues (Expenditures)	19,151	(26,053)	45,204	



FY 2022 INCOME STATEMENT

GOLF FUND

For Nine Months Ended June 30, 2022

	FY 2021-22 Actual 06/30/22	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
023 - GOLF FUND REVENUES				
Golf Course Receipts	306,322	431,000	(124,678)	71.1%
Golf Cart Rentals	302,372	364,000	(61,628)	83.1%
Golf Concessions	119,060	131,861	(12,801)	90.3%
Golf Merchandise Sales	31,892	50,000	(18,108)	63.8%
Interest Earnings	1,718	300	1,418	572.5%
Miscellaneous	14,977	14,000	977	107.0%
Revenue Totals	776,340	991,161	(214,821)	78.3%
023 - GOLF FUND EXPENDITURES				
Salaries	390,536	567,739	177,203	68.8%
Benefits	150,694	204,362	53,668	73.7%
Utilities	23,234	33,912	10,678	68.5%
Repairs/Maintenance	29,892	45,000	15,108	66.4%
Rental	0	2,000	2,000	0.0%
Insurance	(3,578)	6,523	10,101	-54.8%
General Supplies	126,156	219,977	93,821	57.3%
Energy and Fuel	8,123	19,200	11,077	42.3%
Miscellaneous	18,334	20,360	2,026	90.1%
Education	1,921	7,200	5,279	26.7%
Public Relations	605	3,000	2,395	20.2%
Expenditure Totals	745,918	1,129,273	383,355	66.1%
Net Revenues (Expenditures)	30,423	(138,112)	168,534	



FY 2022 INCOME STATEMENT

Prior vs. Actual - Golf Fund

For Nine Months Ended June 30, 2022 and June 30, 2021

	FY 2021-22 Actual 06/30/22	FY 2020-21 Actual 06/30/21	Variance Pos. (Neg)	% of Budget
023 - GOLF FUND				
Golf Course Receipts	306,322	304,498	1,823	0.6%
Golf Cart Rentals	302,372	298,679	3,693	1.2%
Golf Concessions	119,060	101,111	17,949	17.8%
Golf Merchandise Sales	31,892	32,367	(475)	-1.5%
Interest Earnings	1,718	306	1,412	461.4%
Miscellaneous	14,977	14,722	255	1.7%
Revenue Totals	776,340	751,684	24,657	3.3%
023 - GOLF FUND EXPENDITURES				
Salaries	390,536	342,492	(48,044)	-14.0%
Benefits	150,694	130,031	(20,663)	-15.9%
Utilities	23,234	19,404	(3,830)	-19.7%
Repairs/Maintenance	29,892	18,642	(11,250)	-60.3%
Rental	0	3,836	3,836	100.0%
Insurance	(3,578)	4,274	7,851	183.7%
General Supplies	126,156	102,309	(23,847)	-23.3%
Energy and Fuel	8,123	5,318	(2,805)	-52.7%
Miscellaneous	18,334	15,451	(2,883)	-18.7%
Education	1,921	1,219	(702)	-57.6%
Public Relations	605	621	16	2.5%
Expenditure Totals	745,918	643,596	(102,322)	-15.9%
Net Revenues (Expenditures)	30,423	108,087	(77,665)	

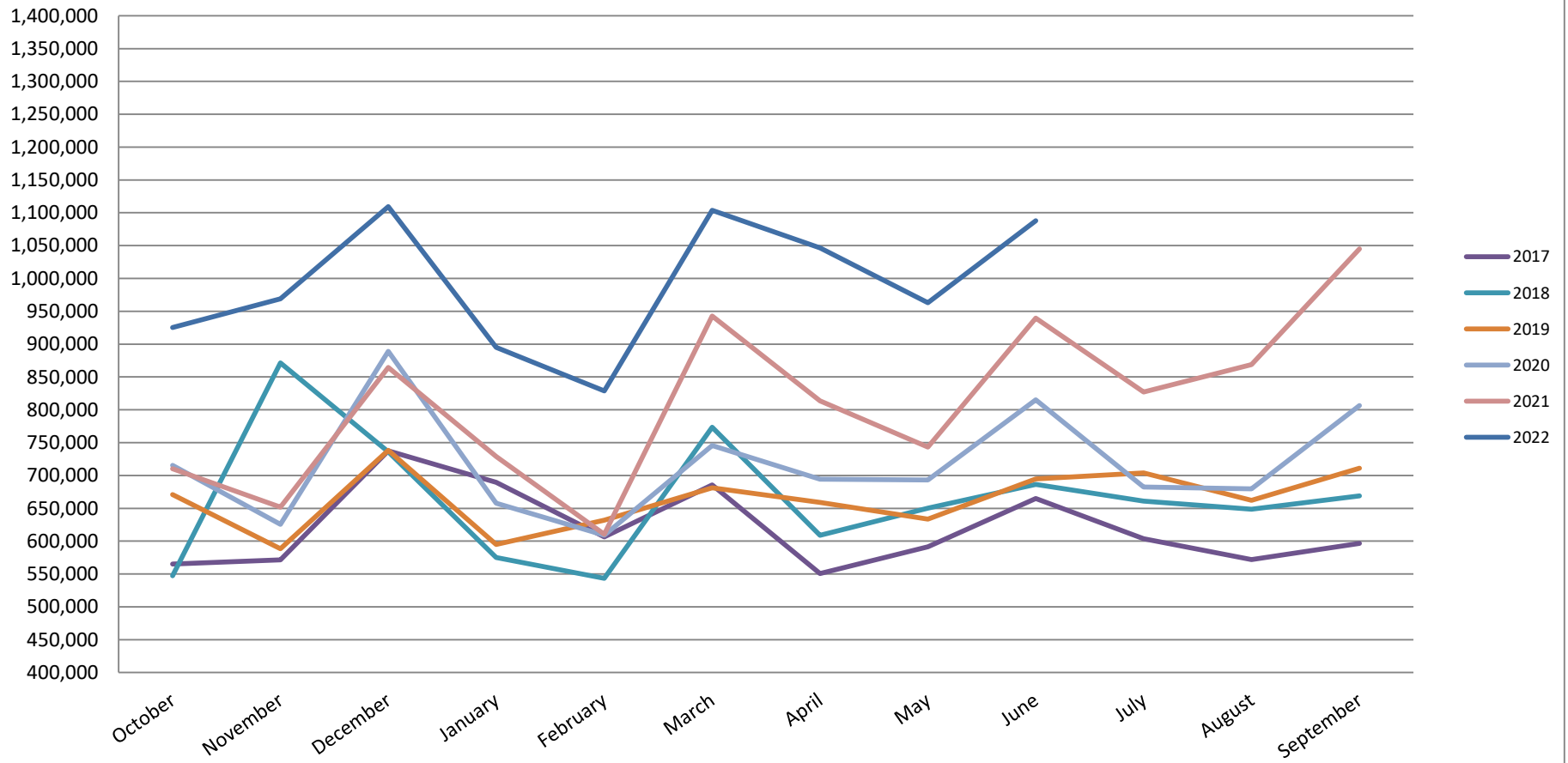
**CITY OF SEGUIN
SALES TAX**

	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year 2022			Total**	% Change
	2017	2018	2019	2020	2021	1% City	1/4% City *	1/4% SEDC		
October	565,136	547,409	671,052	715,401	710,128	616,911	154,228	154,228	925,367	30.31%
November	571,627	871,405	588,417	625,391	651,845	646,091	161,523	161,523	969,137	48.68%
December	737,509	735,944	738,300	888,969	864,526	739,578	184,895	184,895	1,109,367	28.32%
January	689,556	575,060	595,146	657,697	728,815	596,793	149,198	149,198	895,190	22.83%
February	606,478	543,353	632,116	608,998	610,462	552,499	138,125	138,125	828,748	35.76%
March	685,619	773,361	681,171	745,546	942,814	735,729	183,932	183,932	1,103,594	17.05%
April	550,635	608,870	658,857	694,246	813,394	697,625	174,406	174,406	1,046,438	28.65%
May	591,444	650,197	633,605	693,319	743,207	641,906	160,476	160,476	962,859	29.55%
June	<u>664,948</u>	<u>686,488</u>	<u>694,746</u>	<u>815,279</u>	<u>939,469</u>	<u>725,193</u>	<u>181,298</u>	<u>181,298</u>	<u>1,087,789</u>	<u>15.79%</u>
SUBTOTAL	5,662,952	5,992,087	5,893,410	6,444,846	7,004,660	5,952,326	1,488,081	1,488,081	8,928,488	27.46%
July	603,605	660,885	703,849	682,569	827,158					
August	571,970	648,665	661,956	679,751	868,756					
September	<u>596,401</u>	<u>668,859</u>	<u>710,897</u>	<u>806,611</u>	<u>1,045,014</u>					
TOTAL	7,434,928	7,970,496	7,970,112	8,613,777	9,745,588					

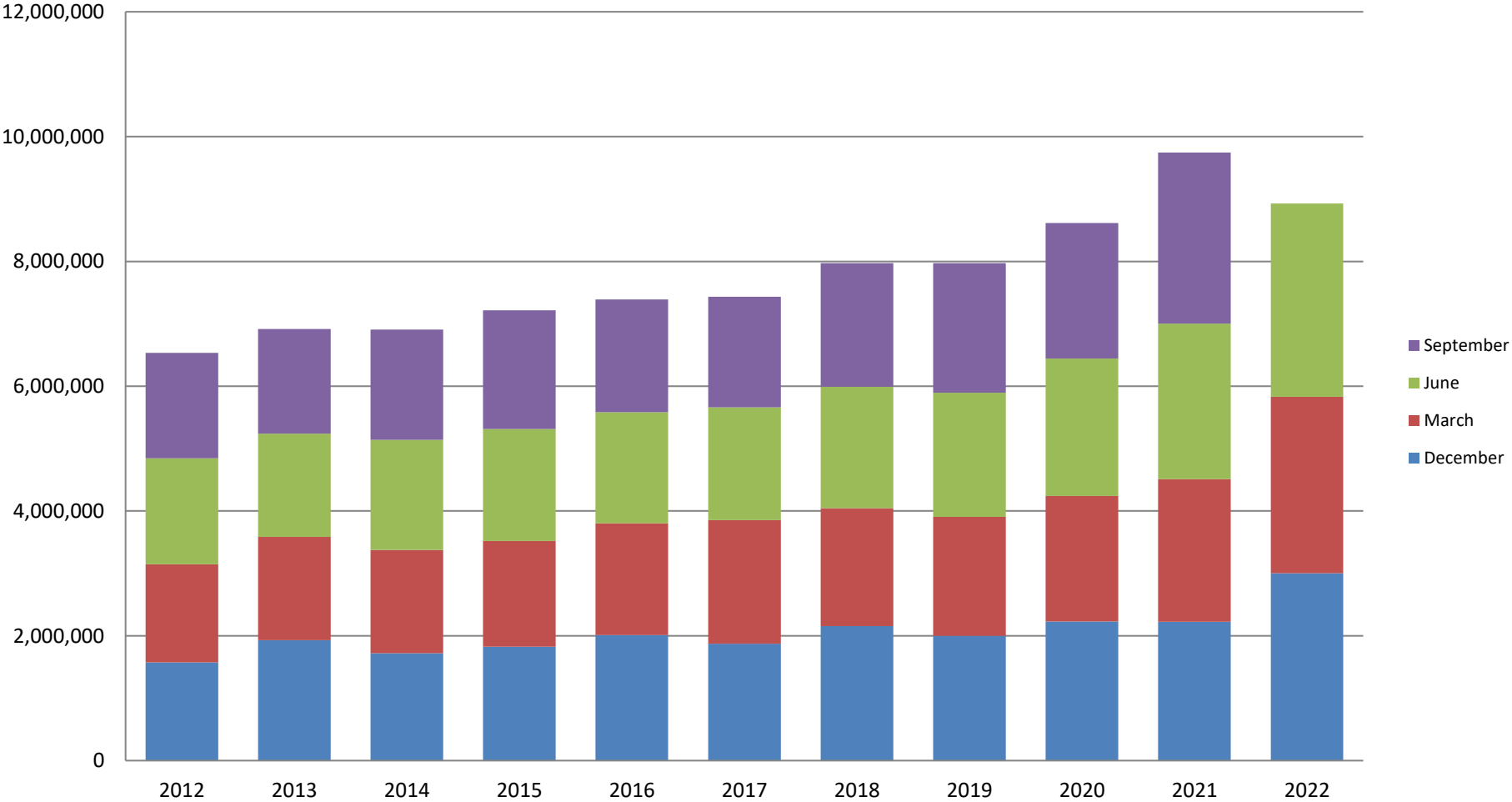
* For Property Tax Reduction

**Includes City's collection of City sales tax for each month.

Sales Tax Trend



Sales Tax Trend by Quarter



**JUNE SALES TAX REPORT
FOR SURROUNDING CITIES**

<u>City</u>	<u>2021</u>	<u>2022</u>	<u>% Increase (Decrease)</u>
Seguin	939,469	1,087,789	15.79%
San Marcos	3,558,810	3,325,549	-6.55%
Schertz	2,014,285	1,823,864	-9.45%
San Antonio	40,880,744	43,946,359	7.50%
New Braunfels	4,127,022	4,093,796	-0.81%
Austin	25,815,716	30,855,838	19.52%
Selma	867,674	900,226	3.75%
Universal City	559,099	634,027	13.40%
Statewide	692,453,781	760,494,994	9.83%

**YEAR-TO-DATE SALES TAX REPORT
FOR SURROUNDING CITIES**

<u>City</u>	<u>2021</u>	<u>2022</u>	<u>% Increase (Decrease)</u>
Seguin	7,004,660	8,928,488	27.46%
San Marcos	31,766,644	27,343,439	-13.92%
Schertz	12,239,120	13,098,084	7.02%
San Antonio	301,959,176	348,156,892	15.30%
New Braunfels	30,123,870	33,489,293	11.17%
Austin	196,607,928	244,511,989	24.37%
Selma	6,313,199	6,861,939	8.69%
Universal City	4,453,349	4,954,527	11.25%
Statewide	5,173,654,507	5,978,583,118	15.56%

GRANTS AWARDED AND IN PROGRESS - FY22

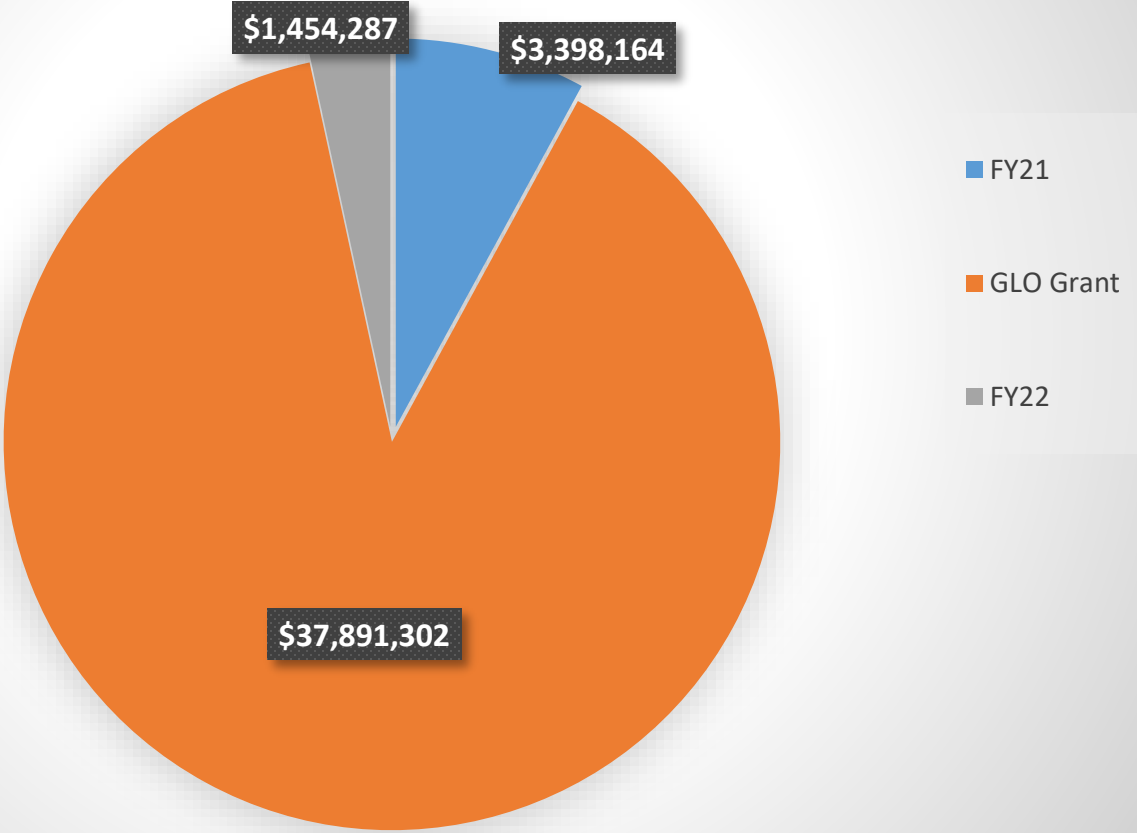
Application	Description	Funding Type	Amount Funded	City Match	Begin	Ends	Department	Status	Year
OAG-VCLG	Crime Victim Liaison	State	90,000.00	0.00	09/01/21	08/31/23	Police	Ongoing	FY22-23
US Dept of Justice/BPV	Bullet Proof Vest Program	Federal	8,400.00	8,400.00	10/01/20	09/30/23	Police	Ongoing	FY22
DOJ-COPS-Community Policing Development	PD BJJ and Community Outreach	Federal	177,799.00	0.00	10/01/21	8/30/2023	Police	Ongoing	FY22
Justice Assistance Grant (JAG)	Safe Policing for Safe Communities (equipm	Federal	68,135.30	0.00	10/01/21	9/30/2022	Police	Ongoing	FY22
Emergency Connectivity Fund (ARPA)	Library Equip and Internet Svc	Federal	37,084.00	0.00	0.00	10/01/21	Library	Ongoing	FY22
Victims of Crime Act Formula Funding (VOCA)	FY22 Victim Assistance	Federal	22,468.80	9,102.08	10/01/21	9/30/2022	Police	Ongoing	FY22
State Farm Insurance	Laser Fire Extinguisher Training	Foundation	22,000.00	0.00	0.00	12/01/21	Fire	Ongoing	FY22
DOJ-Patrick Leahy	Bullet Proof Vests	Federal	8,400.00	8,400.00	02/01/22	08/31/23	Police	Ongoing	FY21
FY23 Local Border Security Program	Law Enforcement OT	State	20,000.00	0.00	0.00	09/01/21	Police	Ongoing	FY22
Texas Rural Business Fund (TxRBF)-Tx Dept o	Lawson Street/Tyson	State	1,000,000.00	100,000.00	44,743.00	06/30/23	SEDC/City	Ongoing	FY22
US Dept of Justice/NJA	SPD/BBT Crisis Intervention Team (CIT)	Federal	206,916.00	75,296.00	10/01/20	09/30/23	Police	Ongoing	FY21/23
Totals			1,661,203.10	201,198.08					

FY22-GRANTS APPLIED FOR AND AWAITING NOTICE OF AWARD

Application	Description	Funding Type	Ask Amount	City Match	Grant Term		Department	Est Award Date	Fiscal Year
					Begin	Ends			
FEMA SAFER	6 Firefighters over 3 years	Federal	1,534,261.56	0.00	06/01/22	5/31/2023	Fire	6/1/2022	FY22
FY23 Criminal Justice Program	JAG-PD equipment	Federal	65,212.30	0.00	10/01/22	9/30/2023	Police	9/1/2022	FY23
FY23 Victim Assistance Direct Services	VOCA	Federal	20,333.38	0.00	10/01/22	9/30/2023	Police	9/1/2022	FY23
FY23 Rifle Resistant Armor	Rifle Armor	State	63,732.06	0.00	09/01/22	8/31/2023	Police	7/1/2022	FY23
FY23 Local Border Security Program	Law Enforcement OT	State	75,000.00	0.00	09/01/22	8/31/2023	Police	7/1/2022	FY24
Kubota Home Town	Swine Barn pavement	Fund	100,000.00	0.00	07/01/22	6/1/2023	Parks	7/1/2022	FY22
Emergency Connectivity Fund-Round 3	Hotspots-internet services	Federal	31,652.60	0.00	07/01/22	6/30/2023	Library	6/1/2022	FY22
DOJ-Patrick Leahy	Bullet Proof Vests	Federal	5,406.96	5,406.96	09/01/22	08/30/23	Police	8/1/2022	FY23
FY22 COPS Microgrant	BolaWraps (50)	Federal	63,775.00	0.00	09/01/22	8/30/2023	Police	9/1/2022	FY23
Total			1,959,373.86	5,406.96					

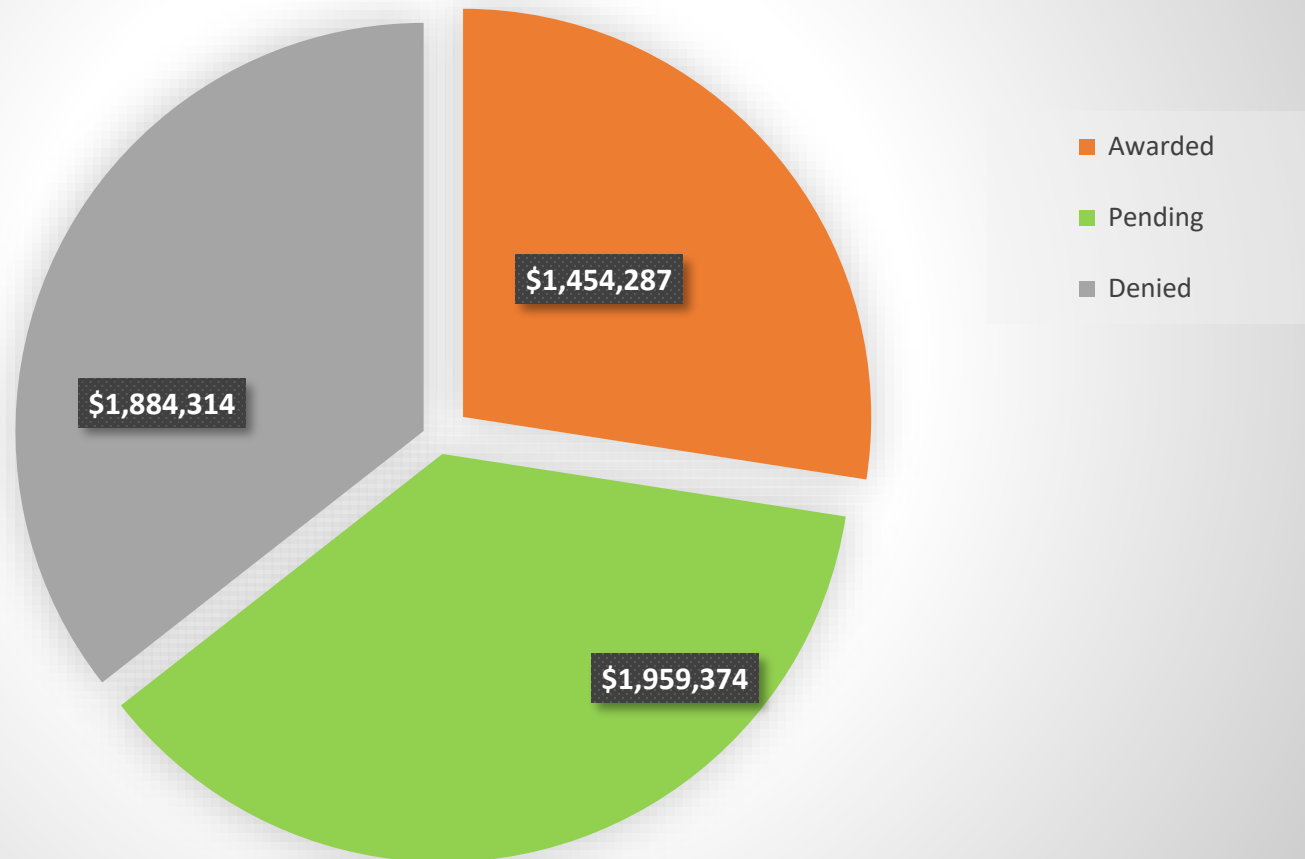
Grants Awarded FY22 YTD vs FY21

as of 8/31/2022 (Does not include Matching Funds, ARPA)



FY22 YTD Awarded and Pending Grants

as of 8/31/2022 (Does not include Matching Funds, ARPA)



FISCAL YEAR 2022 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	Apr 30	July 31	TOTAL
Holiday Inn Express	45,560.28	44,300.74	44,491.76	51,386.47	185,739.25
La Quinta	28,429.86	24,799.02	24,287.13	31,542.42	109,058.43
Hampton Inn	37,169.43	36,482.86	35,707.91	34,229.04	143,589.24
Comfort Inn Suites	24,539.92	19,572.95	22,916.39	25,868.10	92,897.36
Days Inn	33,103.06	19,543.71	23,912.50	25,993.08	102,552.35
Townplace Suites	44,923.80	34,214.77	38,649.02	40,763.75	158,551.34
Super 8 Motel	13,029.13	10,603.91	9,806.67	12,112.57	45,552.28
Motel 6	9,942.88	6,051.40	6,154.27	8,208.68	30,357.23
Texas Inn	4,711.25	4,246.26	4,797.90	4,251.75	18,007.16
Lake Breeze Ski Lodge	8,440.95	142.45	284.20	4,079.25	12,946.85
Vanessa Vajdos (340 Meadow Lake Dr)	3,218.00	1,485.12	838.71	2,074.00	7,615.83
Sunrise Inn	1,072.68	936.53	977.90	975.17	3,962.28
Avalara, Inc. (460 River Drive)	5,596.85	4,782.05	3,134.60	5,643.05	19,156.55
S. Carruthers (440 Turtle Lane)	435.82	11.76	61.11	115.50	624.19
River Retreat Properties (1101 Lakeview)	2,700.25	926.49	534.80	1,907.50	6,069.04
Geronimo Creek Retreat (2050 Laubach)	26,713.68	15,370.28	11,610.55	23,102.05	76,796.56
Son's Geronimo (2111 Laubach)	16,068.68	-	7,036.93	-	23,105.61
The Lofts	2,419.54	1,090.04	692.81	1,230.64	5,433.03
Zen on the Bend Vaca Rental (496 River Road)	1,083.25	142.80	313.25	313.25	1,852.55
Laura Wooley (1005 Reiley Road)	3,171.31	1,210.16	791.56	1,639.67	6,812.70
Team Housing Solutions	-	-	-	23.93	23.93
Carol & Sean Ramsey (906 Buerger Lane)	1,900.64	-	-	-	1,900.64
Laura Wooley (928 Buerger Lane)	2,700.30	1,383.96	1,320.30	2,560.80	7,965.36
Laura Wooley (920 Buerger Lane)	-	-	-	51.49	51.49
Birdy Properties (102 Lenz Drive)	1,612.31	164.92	153.65	552.09	2,482.97
Ian Miller (1029 E. Mountain)	893.08	581.33	406.25	599.23	2,479.89
Magnolia Hotel (203 S. Crockett)	1,164.38	1,159.34	1,025.78	1,270.43	4,619.93
Vacasa LLC (230 Lee Street)	-	-	-	4,256.13	4,256.13
Matthew Pond (810 N. Goodrich)	1,020.39	603.26	411.43	809.06	2,844.14
Avalara, Inc. (196 Daniell Alley)	1,124.20	444.15	-	651.00	2,219.35
Avalara, Inc. (435 Lake Placid)	1,693.16	124.60	-	429.80	2,247.56
Avalara, Inc. (457 Lake Placid)	1,907.01	393.61	235.83	1,486.97	4,023.42
Avalara, Inc. (123 River Shadows Lane)	1,520.05	535.50	-	-	2,055.55
Avalara, Inc. (20 Cherokee Bend)	2,462.60	777.00	500.50	616.00	4,356.10
Avalara, Inc. (44 River Oak Drive)	950.80	780.12	432.38	908.21	3,071.51
Vacasa LLC (46 River Oak Drive)	1,824.38	973.79	740.59	1,432.68	4,971.44
Vacasa LLC (48 River Oak Drive)	2,231.18	1,298.80	642.15	1,099.45	5,271.58
Vacasa LLC (230 Turtle Lane)	-	-	990.37	-	990.37
Vacasa LLC (510 Cypress Ridge)	-	-	-	489.50	489.50
Avalara, Inc. (60 S. Hampton Dr.)	1,210.02	231.00	245.00	914.76	2,600.78
Avalara, Inc. (416 Turtle Lane)	-	143.08	124.55	154.21	421.84
Avalara, Inc. (102 Turtle Lane)	-	-	-	1,685.97	1,685.97
Hill Country Premier Lodging (2761 West IH 10)	1,901.99	480.45	513.38	628.53	3,524.35
Weinert Resort (1207 N. Austin)	-	-	-	1,435.06	1,435.06
The Lookout (901 Reiley Road)	-	-	445.34	715.43	1,160.77
Total Collected	338,447.11	235,988.21	245,187.47	298,206.67	1,117,829.46

FISCAL YEAR 2021 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	Apr 30	July 31	TOTAL
Holiday Inn Express	26,266.00	28,371.07	30,147.71	36,297.61	121,082.39
La Quinta	20,064.15	16,670.43	19,566.90	24,919.50	81,220.98
Hampton Inn	24,518.35	20,791.44	25,724.54	32,182.20	103,216.53
Comfort Inn Suites	17,863.01	11,661.64	16,882.88	23,146.74	69,554.27
Days Inn	13,070.11	9,008.81	16,917.95	29,710.19	68,707.06
Townplace Suites	25,824.31	26,429.91	29,096.16	45,532.71	126,883.09
Super 8 Motel	7,572.49	6,053.86	10,702.36	12,164.75	36,493.46
Motel 6	6,857.36	5,231.09	8,311.98	11,003.09	31,403.52
Texas Inn	2,932.85	3,377.62	4,033.68	4,183.27	14,527.42
Lake Breeze Ski Lodge	7,122.29	382.90	480.20	4,741.45	12,726.84
Vanessa Vajdos (340 Meadow Lake Dr)	2,381.00	740.00	481.00	2,141.00	5,743.00
Seguin Motel	822.00	871.43	962.22	1,022.28	3,677.93
Avalara, Inc. (460 River Drive)	5,377.75		2,069.06	5,691.70	13,138.51
S. Carruthers (440 Turtle Lane)	759.44	196.00	562.91	900.34	2,418.69
River Retreat Properties (1101 Lakeview)	2,135.00	787.70	612.50	2,205.00	5,740.20
Geronimo Creek Retreat (2050 Laubach)	27,229.48	17,950.28	10,928.99	39,043.13	95,151.88
Son's Geronimo (2111 Laubach)	-	-	-	13,098.87	13,098.87
The Lofts	-	-	-	48.65	48.65
Zen on the Bend Vaca Rental (496 River Road)	889.76	370.30	445.55	1,048.60	2,754.21
Laura Wooley (1005 Reiley Road)	2,466.77	1,980.61	1,942.42	3,050.28	9,440.08
Team Housing Solutions	74.48	98.86		12.06	185.40
Carol & Sean Ramsey (906 Buerger Lane)	1,831.62	1,195.65		0.00	3,027.27
Laura Wooley (928 Buerger Lane)	2,861.06	1,456.17	1,539.63	2,627.16	8,484.02
Birdy Properties (102 Lenz Drive)	1,708.00	-	235.20	1,849.05	3,792.25
Ian Miller (1029 E. Mountain)	531.44	448.90	527.59	532.62	2,040.55
Magnolia Hotel (203 S. Crockett)	960.61	908.88	904.54	1,119.58	3,893.61
Vacasa LLC (230 Lee Street)	1,212.91	527.90	363.89	0.00	2,104.70
Matthew Pond (810 N. Goodrich)	653.22	750.43	575.67	996.98	2,976.30
Avalara, Inc. (196 Daniell Alley)	273.35	105.35	488.25	999.60	1,866.55
Avalara, Inc. (435 Lake Placid)	149.10	389.20	427.70	1,009.54	1,975.54
Avalara, Inc. (457 Lake Placid)			568.19	1,204.52	1,772.71
Avalara, Inc. (123 River Shadows Lane)	609.00	718.55	227.50	1,145.55	2,700.60
Avalara, Inc. (20 Cherokee Bend)	626.50	959.00	847.00	1,953.00	4,385.50
Avalara, Inc. (44 River Oak Drive)	1,207.44	535.46	424.77	1,113.18	3,280.85
Vacasa LLC (46 River Oak Drive)		294.73	687.83	1,794.05	2,776.61
Vacasa LLC (48 River Oak Drive)		44.42	1,020.47	1,782.63	2,847.52
Avalara, Inc. (60 S. Hampton Dr.)	262.50	354.90	378.00	777.00	1,772.40
Hill Country Premier Lodging (2761 West IH 10)		481.81	662.73	1,216.03	2,360.57
Total Collected	207,113.35	160,145.30	189,747.97	312,263.91	869,270.53