



It's real.

Date: March 28, 2022

To: Mayor and City Councilmembers
Steve Parker, City Manager

From: Susan Caddell *Susan Caddell*
Director of Finance

Subject: Financial Reports for Three Months Ended December 31, 2021

Attached you will find financial reports for the General, Utility, Coliseum, Seguin Events Complex, and Golf Fund for the three months ended December 31, 2021.

The first report is the Income Statement for the General Fund on a budgetary comparison. We have collected 37.5% of our budgeted revenues.

- Property Tax is 47.8% of budget. We do collect the largest of this budget during the first four months of fiscal year.
- Building Permits is 40.2% of budget as development continues throughout the city.
- Public Safety Revenue is 75.3% of budget, which is EMS revenue. We received a payment of \$846,681 for our TASPP payment which is an annual federal reimbursement we apply for based upon our cost for those services due to our uninsured and unreimbursed Medicare/Medicaid costs. This was much larger than expected due to the implementation of a charity policy, the charity methodology used by the state and the reduction in the number of participants in the program. In FY21, we received \$234,458.
- Miscellaneous Revenue is 48.4% of budget. We bill out our alarm permits in November, which was \$31,425. In addition, we received our p-card rebate in November in the amount of \$16,162.69 for the General Fund portion.
- Lease Revenues is 100% of budget. We receive the annual payment for Sprint Tower lease in the first quarter.

Expenditures are 27.5% of budget. Non-Departmental is 51% of budget. This is due to the fact the entire amount of budgeted transfers of \$1,207,227 to General Fund Capital Projects has been transferred. In addition, as we collect our property tax revenue, the debt service portion of the property tax is transferred to the General I&S Fund.

The next report is the Income Statement for the General Fund as compared to FY21. Our revenue increased by \$3,107,828 or 28.5% from this time last year.

- Property Taxes are up by \$1,319,657 or 24.4%
- Building Permits are up by \$278,674 or 65.9%.
- Sales tax is up by \$777,371 or 34.9%.
- Public Safety is up by \$589,283 or 126.9%.
- Municipal Court is up for the first time in several years by \$38,755 or 33.3%

Our expenditures have increased by \$1,109,979 or 11.6% from this time last year.

- Police Department increased by \$37,801 largely due to the increase in fuel prices.
- Fire Department expenditures increased by \$139,129 with the largest increase in that department being salaries and benefits.
- Planning has increased by \$51,907 also largely due to increases to salaries and benefits.
- Non-Departmental increased by \$796,988. Transfers to General Fund Capital Projects increased by \$1,042,227.

The next report is the Income Statement for the Utility Fund on a budgetary comparison. We have collected 24.3% of our budgeted revenues.

Expenditures for the Utility Fund are 30.2% of budget.

- Non-Departmental is 51% of the budget. This is due to the fact the entire amounts of budgeted transfer of \$3,325,632 to Utility Fund Capital Projects was transferred at the beginning of the year.
- Geronimo Creek WWTP is 33.4% of budget due to some unexpected repairs to some pumps and motors at the plant.

The next report is the Income Statement for the Utility Fund as compared to FY21. Our revenue has increased by \$591,680 or 4.5%.

- Electric revenue is up by \$435,588 or 6% due to a 6.7% increase in consumption.
- Water revenue is down by \$142,947 or 4.1% due to a decrease in consumption of 11%.
- Sewer revenue is up by \$184,541 or 8%. The number of customers is up by 3.3%.
- Miscellaneous Revenue is up by \$95,278 or 157.1% due to the collection of pole attachment fees in FY22.

Expenditures have increased by \$3,155,222 or 21.8%.

- Non-Departmental has increased by \$2,899,518. Transfers to Utility Capital Projects has increased by \$1,812,999. Transfers to Utility I&S Fund has increased by \$1,074,833.

The next reports are income statements compared to budget and prior year for the Coliseum Fund, Seguin Events Complex, and Golf Fund. We are beginning to pick back up with our events with the Coliseum's net revenues increasing by \$37,674 from FY21 and the Events Complex increasing by \$14,423.

As we look at the Golf Fund, you will notice a negative amount of \$194,531 in the Insurance category. We have received \$201,777 in insurance reimbursements for the damages as a result of the fire. If you take the reimbursement out of the expenditures, you will then have net revenues of \$118,349, which is still an increase of \$56,939 from FY21.

The next reports detail more information about the sales tax revenue. Due to the fact we now have sales tax figures through January, I have included the first four months. We are up for the year by 31.93%.

The next several pages are a recap of the grants that we have been awarded for FY22 and those that are pending award notification. Some grants have carried over from one year to the next.

Finally, you will find the last two pages for our Hotel Occupancy Tax Collections. We are up from this time last year by \$202,473.55, or 55%.

Please let me know if you have any questions or would like additional information provided.



FY2021 INCOME STATEMENT-GENERAL FUND

For Three Months Ended December 30, 2021

	FY 2021-22 Actual 12/31/21	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
001 - GENERAL FUND REVENUE				
3110 - Property Tax	6,726,682	14,083,174	(7,356,492)	47.8%
3180 - Franchise Taxes	37,578	1,145,929	(1,108,351)	3.3%
3210 - Building Permits	701,486	1,743,000	(1,041,514)	40.2%
3220 - Other Licenses & Permits	10,800	40,000	(29,200)	27.0%
3310 - Interlocal Agreement	191,288	931,560	(740,272)	20.5%
3340 - State/Federal Gov. Grants	46,892	189,967	(143,075)	24.7%
3350 - Sales Tax	3,003,871	9,043,965	(6,040,094)	33.2%
3350 - Other State Gov. Shared Revenue	29,479	155,000	(125,521)	19.0%
3390 - Local Grants & Contribut.	454	0	454	NA
3410 - Charges for Services	18,000	72,000	(54,000)	25.0%
3420 - Public Safety	1,053,808	1,400,000	(346,192)	75.3%
3440 - Sanitation Revenues	484,426	1,825,000	(1,340,574)	26.5%
3450 - Health	23,916	100,000	(76,084)	23.9%
3470 - Culture and Recreation	63,922	471,575	(323,653)	13.6%
3510 - Municipal Court	155,114	733,400	(578,286)	21.1%
3520 - Library	5,832	24,500	(18,668)	23.8%
3610 - Interest Revenues	1,930	5,500	(3,570)	35.1%
3620 - Miscellaneous Revenues	362,413	748,956	(386,544)	48.4%
3630 - Lease Revenues	13,688	13,688	(0)	100.0%
3650 - Private Source Donations	17,050	60,000	(42,950)	28.4%
3700 - User Fees	1,078,008	4,312,033	(3,234,025)	25.0%
3910 - Intragovernmental Trnsfrs	1,677	261,906	(13,323)	0.6%
Revenue Totals	14,028,314	37,361,153	(23,001,933)	37.5%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	20,440	75,419	54,979	27.1%
11 - City Manager	54,970	259,791	204,821	21.2%
12 - Finance	144,383	679,600	535,216	21.2%
14 - Legal and Judicial	106,711	459,707	352,996	23.2%
16 - Police	2,048,330	9,475,430	7,427,100	21.6%
17 - Fire	1,824,830	8,051,827	6,226,997	22.7%
18 - Animal Services	131,247	646,808	515,561	20.3%
21 - Planning	364,423	1,776,702	1,412,279	20.5%
22 - City Secretary	23,051	123,666	100,269	18.6%
23 - Human Resources	72,866	435,751	362,885	16.7%
24 - Public Works Department	473,329	2,098,719	1,625,390	22.6%
25 - Vehicle Maintenance	135,867	564,895	429,028	24.1%
26 - Engineering/Capital Projects	66,590	473,811	407,221	14.1%
27 - Brush Department	117,951	549,586	431,635	21.5%
28 - Downtown & Main St. Prog.	58,409	211,833	153,324	27.6%
29 - Facilities	61,043	347,121	286,078	17.6%
31 - Public Library	326,575	1,520,143	1,193,568	21.5%
34 - Parks and Recreation	427,410	2,133,443	1,524,518	20.0%
87 - Information Technologies	199,770	977,796	764,640	20.4%
89 - City Attorney	28,049	172,645	144,596	16.2%
90 - Non-Departmental	3,997,173	7,833,688	3,836,515	51.0%
Expenditure Totals	10,683,417	38,868,380	27,989,617	27.5%
Net Revenues (Expenditures)	3,344,897	(1,507,227)	4,852,125	



FY2021 INCOME STATEMENT

Prior vs. Actual - General Fund

For Three Months Ended December 31, 2021 and December 31, 2020

001 - GENERAL FUND REVENUE

	FY 2021-22 Actual 12/31/21	FY 2020-21 Actual 12/31/20	Variance Pos. (Neg)	% Variance Pos. (Neg.)
3110 - Property Tax	6,726,682	5,407,025	1,319,657	24.4%
3180 - Franchise Taxes	37,578	63,564	(25,987)	-40.9%
3210 - Building Permits	701,486	422,812	278,674	65.9%
3220 - Other Licenses & Permits	10,800	13,200	(2,400)	-18.2%
3310 - Interlocal Agreement	191,288	242,360	(51,072)	-21.1%
3340 - State/Federal Gov. Grants	46,892	5,153	41,738	809.9%
3350 - Sales Tax	3,003,871	2,226,499	777,371	34.9%
3350 - Other State Gov. Shared Revenue	29,479	10,157	19,322	190.2%
3390 - Local Grants & Contribut.	454	500	(46)	-9.1%
3410 - Charges for Services	18,000	18,000	0	0.0%
3420 - Public Safety	1,053,808	464,525	589,283	126.9%
3440 - Sanitation Revenues	484,426	444,392	40,035	9.0%
3450 - Health	23,916	20,034	3,883	19.4%
3470 - Culture and Recreation	63,922	54,330	9,592	17.7%
3510 - Municipal Court	155,114	116,359	38,755	33.3%
3520 - Library	5,832	4,102	1,730	42.2%
3610 - Interest Revenues	1,930	2,716	(786)	-28.9%
3620 - Miscellaneous Revenues	362,413	339,820	22,593	6.6%
3630 - Lease Revenues	13,688	13,688	0	0.0%
3650 - Private Source Donations	17,050	19,701	(2,651)	-13.5%
3700 - User Fees	1,078,008	1,008,793	69,216	6.9%
3910 - Intragovernmental Trnsfrs	1,677	22,756	(21,079)	-92.6%
Revenue Totals	14,028,314	10,920,486	3,107,828	28.5%

001 - GENERAL FUND EXPENDITURES

10 - General Government	20,440	14,425	(6,015)	-41.7%
11 - City Manager	54,970	58,699	3,729	6.4%
12 - Finance	144,383	151,260	6,877	4.5%
14 - Legal and Judicial	106,711	101,513	(5,198)	-5.1%
16 - Police	2,048,330	2,010,529	(37,801)	-1.9%
17 - Fire	1,824,830	1,685,701	(139,129)	-8.3%
18 - Animal Services	131,247	127,264	(3,983)	-3.1%
21 - Planning	364,423	312,516	(51,907)	-16.6%
22 - City Secretary	23,051	38,584	15,533	40.3%
23 - Human Resources	72,866	72,139	(727)	-1.0%
24 - Public Works Department	473,329	470,586	(2,743)	-0.6%
25 - Vehicle Maintenance	135,867	135,879	12	0.0%
26 - Engineering/Capital Projects	66,590	72,606	6,016	8.3%
27 - Brush Department	117,951	96,811	(21,140)	-21.8%
28 - Downtown & Main St. Prog.	58,409	45,299	(13,110)	-28.9%
29 - Facilities	61,043	66,252	5,209	7.9%
31 - Public Library	326,575	313,922	(12,653)	-4.0%
34 - Parks and Recreation	427,410	412,977	(14,433)	-3.5%
87 - Information Technologies	199,770	160,004	(39,766)	-24.9%
89 - City Attorney	28,049	26,287	(1,762)	-6.7%
90 - Non-Departmental	3,997,173	3,200,185	(796,988)	-24.9%
Expenditure Totals	10,683,417	9,573,438	(1,109,979)	-11.6%

Net Revenues (Expenditures)

3,344,897 **1,347,048** **1,997,850**



FY2021 INCOME STATEMENT-UTILITY FUND

For Three Months Ended December 30, 2021

Account Number	Account Name	FY 2021-22 Actual 12/31/21	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
002 - UTILITY FUND REVENUE					
3410	- Charges for Services	50,065	150,000	(99,935)	33.4%
3430	- Electric Revenue	7,670,324	30,473,700	(22,803,376)	25.2%
3432	- Water Revenue	3,323,770	14,606,810	(11,283,040)	22.8%
3434	- Sewer Revenue	2,494,272	10,686,300	(8,068,028)	23.3%
3480	- Other Charges	160,980	455,000	(294,020)	35.4%
3610	- Interest Revenues	3,214	9,000	(5,786)	35.7%
3620	- Miscellaneous Revenues	155,918	579,050	(423,132)	26.9%
3700	- User Fees	10,750	43,000	(32,250)	25.0%
4 - Revenue Totals:		13,869,291	57,002,860	(43,009,569)	24.3%
002 - UTILITY EXPENDITURES					
44	- Utility Billing	106,639	501,743	395,104	21.3%
45	- Utility Administration	109,050	496,038	386,988	22.0%
46	- Administrative Services	314,473	1,582,705	1,268,233	19.9%
47	- Electric Distribution	5,147,832	22,997,479	17,849,647	22.4%
48	- Utility Services	354,351	1,697,297	1,342,946	20.9%
49	- Engineering/Capital Projects	135,029	1,046,422	911,393	12.9%
56	- Water Plant	1,811,798	6,115,451	4,303,654	29.6%
57	- Water/Sewer	1,038,937	4,481,117	3,442,181	23.2%
65	- Geronimo Creek WWTP	107,512	322,150	214,638	33.4%
66	- Walnut Branch WWTP	398,708	1,396,878	998,170	28.5%
80	- Economic Development	129,332	516,438	387,106	25.0%
81	- Facilities	233,540	1,192,634	959,094	19.6%
87	- Information Technologies	197,646	977,841	780,195	20.2%
89	- City Attorney	27,954	197,645	169,691	14.1%
90	- Non-Departmental	7,504,743	14,719,733	7,214,990	51.0%
Expenditure Totals:		17,617,544	58,241,572	40,624,028	30.2%
Net Revenues (Expenditures)		(3,748,253)	(1,238,712)	(2,509,541)	



FY2021 Income Statement Prior vs. Actual - Utility Fund

**For Three Months Ended December 31, 2021
and December 31, 2020**

Account Number	Account Name	FY 2021-22 Actual 12/31/21	FY 2020-21 Actual 12/31/20	Variance Pos. (Neg)	% Variance Pos. (Neg.)
002 - UTILITY FUND REVENUE					
3410	- Charges for Services	50,065	37,108	12,956	34.9%
3430	- Electric Revenue	7,670,324	7,234,736	435,588	6.0%
3432	- Water Revenue	3,323,770	3,466,717	(142,947)	-4.1%
3434	- Sewer Revenue	2,494,272	2,309,730	184,541	8.0%
3480	- Other Charges	160,980	142,977	18,003	12.6%
3610	- Interest Revenues	3,214	4,203	(989)	-23.5%
3620	- Miscellaneous Revenues	155,918	60,640	95,278	157.1%
3700	- User Fees	10,750	21,500	(10,750)	-50.0%
4	- Revenue Totals:	13,869,291	13,277,611	591,680	4.5%
002 - UTILITY EXPENDITURES					
44	- Utility Billing	106,639	98,117	(8,522)	-8.7%
45	- Utility Administration	109,050	95,323	(13,727)	-14.4%
46	- Administrative Services	314,473	285,228	(29,245)	-10.3%
47	- Electric Distribution	5,147,832	5,136,935	(10,897)	-0.2%
48	- Utility Services	354,351	373,695	19,344	5.2%
49	- Engineering/Capital Projects	135,029	130,675	(4,354)	NA
56	- Water Plant	1,811,798	1,846,994	35,196	1.9%
57	- Water/Sewer	1,038,937	959,820	(79,117)	-8.2%
65	- Geronimo Creek WWTP	107,512	79,217	(28,295)	-35.7%
66	- Walnut Branch WWTP	398,708	324,505	(74,203)	-22.9%
80	- Economic Development	129,332	97,738	(31,594)	-32.3%
81	- Facilities	233,540	236,891	3,351	1.4%
87	- Information Technologies	197,646	165,672	(31,974)	-19.3%
89	- City Attorney	27,954	26,287	(1,667)	-6.3%
90	- Non-Departmental	7,504,743	4,605,225	(2,899,518)	-63.0%
	Expenditure Totals:	17,617,544	14,462,322	(3,155,222)	-21.8%
Net Revenues (Expenditures)		(3,748,253)	(1,184,711)	(2,563,542)	216.4%



FY2021 -INCOME STATEMENT-COLISEUM FUND

For Three Months Ended December 30, 2021

	FY 2021-22 Actual 12/31/21	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	11,900	50,000	(38,100)	23.8%
Interest Earnings	48	50	(2)	95.5%
Credit Card Service Fees	152	150	2	101.1%
Transfers from Occupancy Tax	54,375	217,500	(163,125)	25.0%
Revenue Totals	66,474	267,700	(201,226)	24.8%
007 - COLISEUM EXPENDITURES				
Salaries	10,627	46,831	36,204	22.7%
Benefits	5,208	21,851	16,643	23.8%
Utilities	9,772	72,200	62,429	13.5%
Janitorial Services	10,750	43,000	32,250	25.0%
Repairs/Maintenance	9,238	41,000	31,762	22.5%
Equipment Rental	354	1,000	646	35.4%
General Supplies	1,464	19,300	17,836	7.6%
Credit Card Service Fees	355	1,500	1,145	23.6%
Public Relations	0	2,000	2,000	0.0%
Expenditure Totals	47,606	250,483	202,877	19.0%
Net Revenues (Expenditures)	18,868	17,217	1,651	



FY2021 INCOME STATEMENT

Prior vs. Actual - Coliseum

For Three Months Ended December 31, 2021 and December 31, 2020

	FY 2021-22 Actual 12/31/21	FY 2020-21 Actual 12/31/20	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	11,900	3,300	8,600	260.6%
Interest Earnings	48	74	(26)	-35.6%
Credit Card Service Fees	152	0	152	NA
Transfers from Occupancy Tax	54,375	36,794	17,581	47.8%
Revenue Totals	66,474	40,168	26,307	65.5%
007 - COLISEUM EXPENDITURES				
Salaries	10,627	10,459	(168)	-1.6%
Benefits	5,208	4,793	(415)	-8.7%
Utilities	9,772	15,182	5,411	35.6%
Janitorial Services	10,750	21,500	10,750	50.0%
Repairs/Maintenance	9,238	2,916	(6,322)	-216.8%
Equipment Rental	354	212	(142)	-66.7%
General Supplies	1,464	1,537	73	4.7%
Credit Card Service Fees	355	599	244	40.8%
Education	(161)	0	161	NA
Public Relations	0	1,775	1,775	100.0%
Expenditure Totals	47,606	58,974	11,368	19.3%
Net Revenues (Expenditures)	18,868	(18,806)	37,674	



FY2021 INCOME STATEMENT

SEGUIN EVENTS COMPLEX

For Three Months Ended December 30, 2021

	FY 2021-22 Actual 12/31/21	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	3,560	15,000	(11,440)	23.7%
Fairgrounds Facilities Rentals	9,910	25,000	(15,090)	39.6%
Interest Earnings	12	30	(18)	40.6%
Transfers from Occupancy Tax	22,598	90,390	(67,793)	25.0%
Revenue Totals	36,080	130,420	(94,340)	27.7%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	14,256	62,963	48,707	22.6%
Benefits	6,774	28,758	21,984	23.6%
Utilities	5,502	21,400	15,898	25.7%
Repairs/Maintenance	23	8,200	8,177	0.3%
General Supplies	610	10,000	9,390	6.1%
Expenditure Totals	27,166	131,321	104,155	20.7%
Net Revenues (Expenditures)	8,914	(901)	9,815	



FY2021 INCOME STATEMENT

Prior vs. Actual - Seguin Events Complex

For Three Months Ended December 31, 2021 and December 31, 2020

	FY 2021-22 Actual 12/31/21	FY 2020-21 Actual 12/31/20	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Rodeo Arena Rentals	3,560	4,095	(535)	-13.1%
Fairgrounds Facilities Rentals	9,910	6,000	3,910	65.2%
Interest Earnings	12	32	(20)	-62.3%
Transfers from Occupancy Tax	22,598	8,974	13,624	151.8%
Revenue Totals	36,080	19,101	16,979	88.9%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	14,256	14,389	133	0.9%
Benefits	6,774	6,372	(402)	-6.3%
Utilities	5,502	2,709	(2,794)	-103.1%
Repairs/Maintenance	23	51	27	53.5%
General Supplies	610	1,090	479	44.0%
Expenditure Totals	27,166	24,611	(2,555)	-10.4%
Net Revenues (Expenditures)	8,914	(5,509)	14,423	



FY 2021 INCOME STATEMENT

GOLF FUND

For Three Months Ended December 30, 2021

	FY 2021-22 Actual 12/31/21	FY 2021-22 Budget	Variance Pos. (Neg)	% of Budget
023 - GOLF FUND REVENUES				
Golf Course Receipts	194,526	431,000	(236,474)	45.1%
Golf Cart Rentals	101,556	364,000	(262,444)	27.9%
Golf Concessions	34,640	131,861	(97,221)	26.3%
Golf Merchandise Sales	9,025	50,000	(40,975)	18.0%
Interest Earnings	124	300	(176)	41.3%
Miscellaneous	5,410	14,000	(8,590)	38.6%
Revenue Totals	345,282	991,161	(645,879)	34.8%
023 - GOLF FUND EXPENDITURES				
Salaries	119,715	567,739	448,024	21.1%
Benefits	48,520	204,362	155,842	23.7%
Utilities	7,452	35,212	27,760	21.2%
Repairs/Maintenance	8,398	33,000	24,602	25.4%
Rental	0	8,000	8,000	0.0%
Insurance	(194,531)	8,500	203,031	-2288.6%
General Supplies	26,048	219,700	193,652	11.9%
Energy and Fuel	1,614	16,000	14,386	10.1%
Miscellaneous	7,480	20,360	12,880	36.7%
Education	139	10,200	10,061	1.4%
Public Relations	320	3,000	2,680	10.7%
Expenditure Totals	25,156	1,126,073	1,100,917	2.2%
Net Revenues (Expenditures)	320,126	(134,912)	455,038	



FY 2021 INCOME STATEMENT

Prior vs. Actual - Golf Fund

For Three Months Ended December 31, 2021 and December 31, 2020

	FY 2021-22 Actual 12/31/21	FY 2020-21 Actual 12/31/20	Variance Pos. (Neg)	% of Budget
023 - GOLF FUND				
Golf Course Receipts	194,526	128,054	66,472	51.9%
Golf Cart Rentals	101,556	102,616	(1,059)	-1.0%
Golf Concessions	34,640	30,324	4,316	14.2%
Golf Merchandise Sales	9,025	9,273	(249)	-2.7%
Interest Earnings	124	125	(1)	-1.0%
Miscellaneous	5,410	5,072	338	6.7%
Revenue Totals	345,282	275,465	69,817	25.3%
023 - GOLF FUND EXPENDITURES				
Salaries	119,715	117,423	(2,291)	-2.0%
Benefits	48,520	43,436	(5,084)	-11.7%
Utilities	7,452	6,401	(1,051)	-16.4%
Repairs/Maintenance	8,398	4,676	(3,722)	-79.6%
Insurance	(194,531)	4,099	198,630	4846.1%
General Supplies	26,048	31,102	5,055	16.3%
Energy and Fuel	1,614	1,357	(258)	-19.0%
Miscellaneous	7,480	5,444	(2,036)	-37.4%
Education	139	116	(23)	-20.2%
Public Relations	320	1	(319)	-38451.8%
Expenditure Totals	25,156	214,055	188,899	88.2%
Net Revenues (Expenditures)	320,126	61,410	258,716	

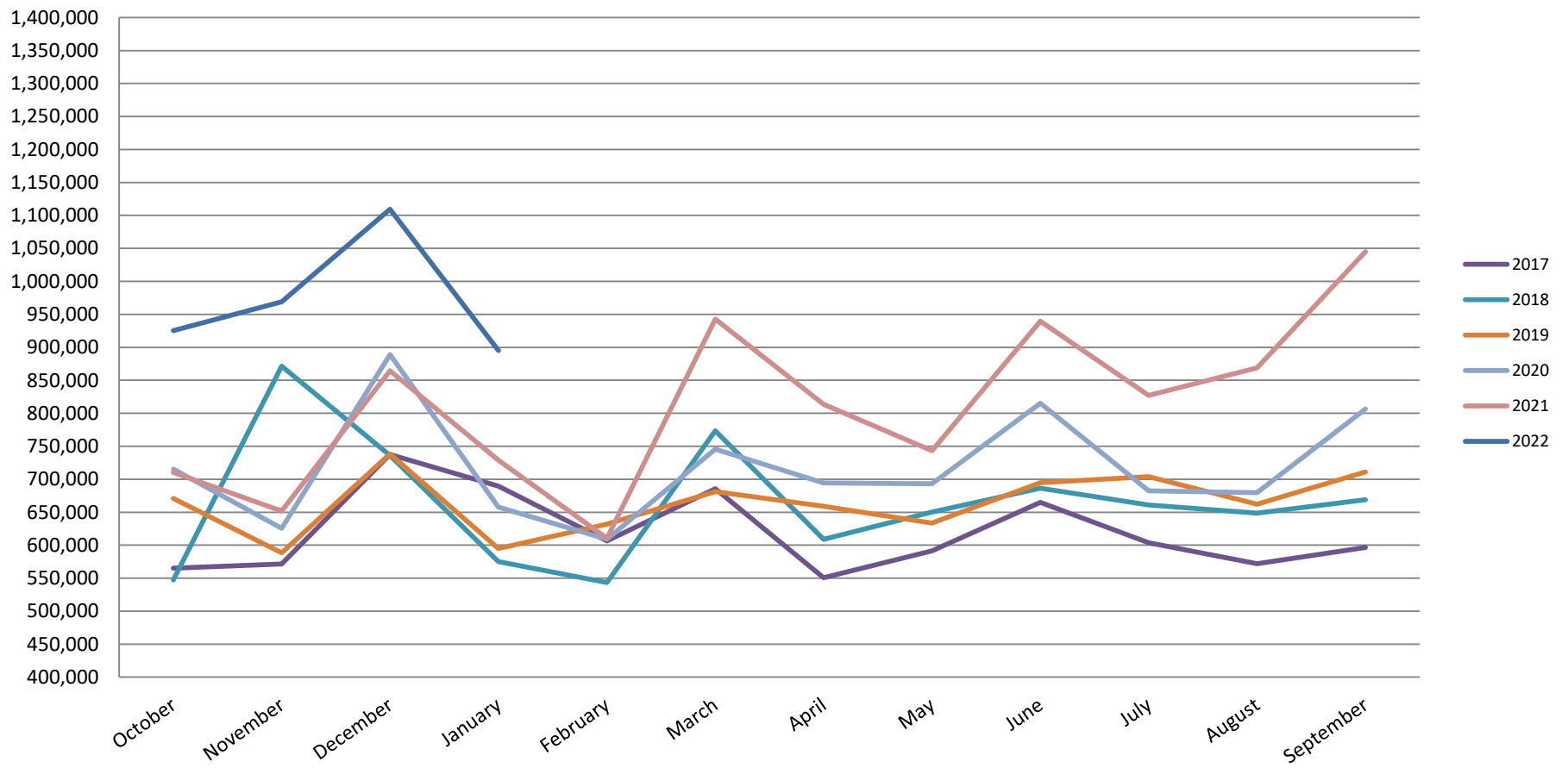
**CITY OF SEGUIN
SALES TAX**

	Fiscal Year <u>2017</u>	Fiscal Year <u>2018</u>	Fiscal Year <u>2019</u>	Fiscal Year <u>2020</u>	Fiscal Year <u>2021</u>	Fiscal Year 2021				
						<u>1% City</u>	<u>1/4% City *</u>	<u>1/4% SEDC</u>	<u>Total**</u>	<u>% Change</u>
October	565,136	547,409	671,052	715,401	710,128	616,911	154,228	154,228	925,367	30.31%
November	571,627	871,405	588,417	625,391	651,845	646,091	161,523	161,523	969,137	48.68%
December	737,509	735,944	738,300	888,969	864,526	739,578	184,895	184,895	1,109,367	28.32%
January	<u>689,556</u>	<u>575,060</u>	<u>595,146</u>	<u>657,697</u>	<u>728,815</u>	<u>596,793</u>	<u>149,198</u>	<u>149,198</u>	<u>895,190</u>	<u>22.83%</u>
SUBTOTAL	2,563,828	2,729,818	2,592,915	2,887,458	2,955,314	2,599,374	500,645	500,645	3,899,060	31.93%
February	606,478	543,353	632,116	608,998	610,462					
March	685,619	773,361	681,171	745,546	942,814					
April	550,635	608,870	658,857	694,246	813,394					
May	591,444	650,197	633,605	693,319	743,207					
June	664,948	686,488	694,746	815,279	939,469					
July	603,605	660,885	703,849	682,569	827,158					
August	571,970	648,665	661,956	679,751	868,756					
September	<u>596,401</u>	<u>668,859</u>	<u>710,897</u>	<u>806,611</u>	<u>1,045,014</u>					
TOTAL	7,434,928	7,970,496	7,970,112	8,613,777	9,745,588					

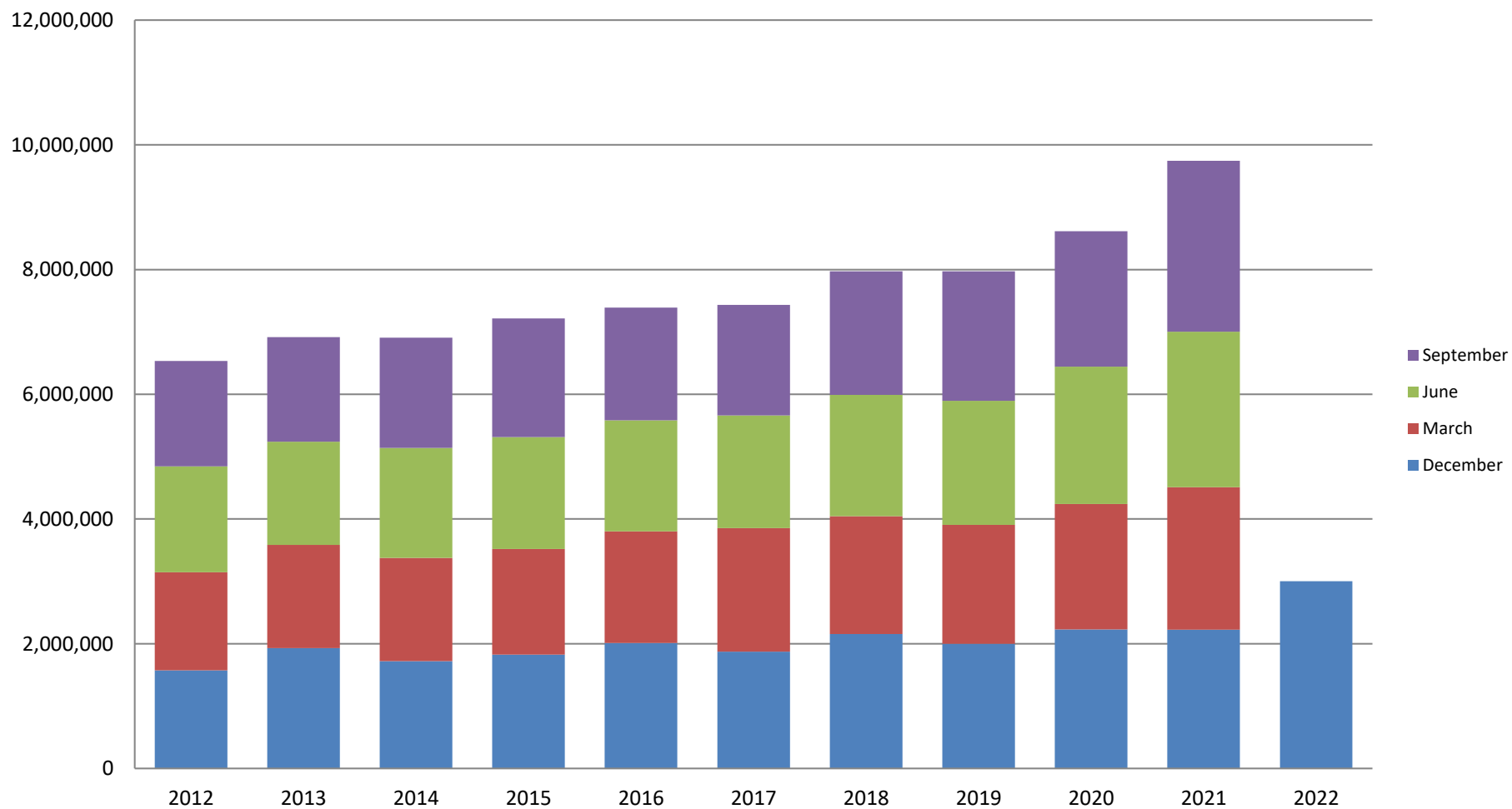
* For Property Tax Reduction

**Includes City's collection of City sales tax for each month.

Sales Tax Trend



Sales Tax Trend by Quarter



**JANUARY SALES TAX REPORT
FOR SURROUNDING CITIES**

<u>City</u>	<u>2021</u>	<u>2022</u>	<u>% Increase (Decrease)</u>
Seguin	728,815	895,190	22.83%
San Marcos	2,268,532	2,706,509	19.31%
Schertz	1,164,874	1,260,934	8.25%
San Antonio	28,435,156	33,161,153	16.62%
New Braunfels	2,882,049	3,383,177	17.39%
Austin	18,251,031	23,614,651	29.39%
Selma	565,372	681,384	20.52%
Universal City	432,394	491,609	13.69%
Statewide	491,735,983	581,673,365	18.29%

**YEAR-TO-DATE SALES TAX REPORT
FOR SURROUNDING CITIES**

<u>City</u>	<u>2021</u>	<u>2022</u>	<u>% Increase (Decrease)</u>
Seguin	2,955,314	3,899,060	31.93%
San Marcos	17,645,221	12,186,252	-30.94%
Schertz	5,047,297	5,548,080	9.92%
San Antonio	127,784,311	152,808,513	19.58%
New Braunfels	12,578,007	15,264,119	21.36%
Austin	82,329,668	104,737,841	27.22%
Selma	2,626,625	2,973,993	13.22%
Universal City	1,915,334	2,134,237	11.43%
Statewide	2,192,082,587	2,602,743,208	18.73%

GRANTS AWARDED AND IN PROGRESS - FY22

Application	Description	Funding Type	Amount Funded	City Match	Begin	Ends	Department	Status	Fiscal Year
OAG-VCLG	Crime Victim Liaison	State	90,000.00	0.00	09/01/21	08/31/23	Police	Ongoing	FY22-23
US Dept of Justice/BPV	Bullet Proof Vest Program	Federal	8,400.00	8,400.00	10/01/20	09/30/23	Police	Ongoing	FY22
DOJ-COPS-Community Policing Development	PD BJJ and Community Outreach	Federal	177,799.00	0.00	10/01/21	8/30/2023	Police	Ongoing	FY22
Justice Assistance Grant (JAG)	Safe Policing for Safe Communities (equipment)	Federal	68,135.30	0.00	10/01/21	9/30/2022	Police	Ongoing	FY22
Emergency Connectivity Fund (ARPA)	Library Equip and Internet Svc	Federal	37,084.00	0.00	0.00	10/01/21	Library	Ongoing	FY22
Victims of Crime Act Formula Funding (VOCA)	FY22 Victim Assistance	Federal	22,468.80	9,102.08	10/01/21	9/30/2022	Police	Ongoing	FY22
State Farm Insurance	Laser Fire Extinguisher Training	Foundation	22,000.00	0.00	0.00	12/01/21	Fire	Ongoing	FY22
DOJ	Bullet Proof Vests	Federal	8,400.00	8,400.00	02/01/22	08/31/23	Police	Ongoing	FY21
FY23 Local Border Security Program	Law Enforcement OT	State	20,000.00	0.00	0.00	09/01/21	3/18/2021	Ongoing	FY22

454,287.10

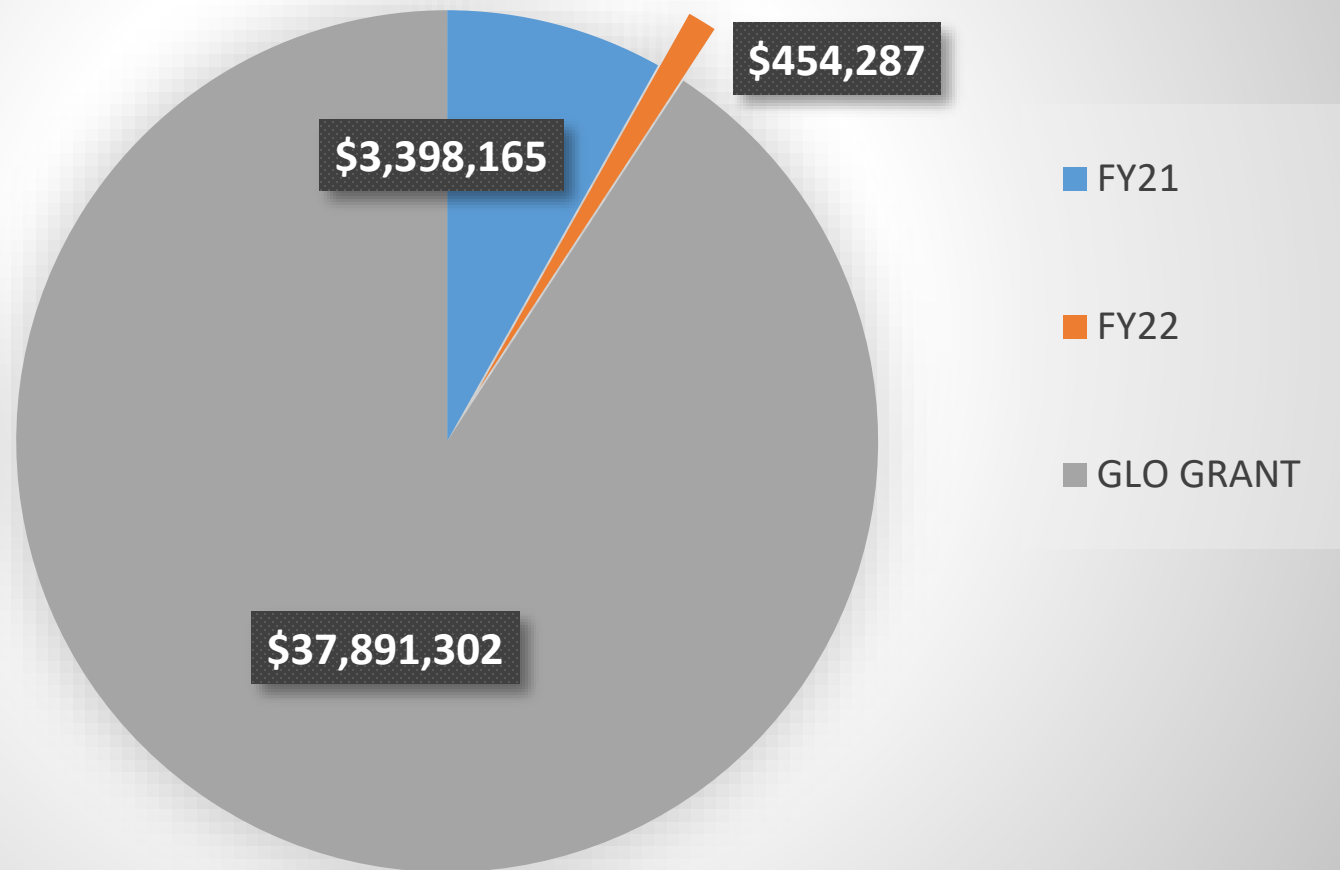
¹ Total Match = \$215,902. 50/50 split between SEDC and COS.

FY22-GRANTS APPLIED FOR AND AWAITING NOTICE OF AWARD

Application	Description	Funding Type	Ask Amount	City Match	City Match-InKind	Grant Term		Department	Est Award Date	Fiscal Year
						Begin	Ends			
TDHCA-CARES Act Community Resiliency Program	Infectious Disease Units (2)	Federal	489,000.00	0.00	0.00	03/15/22	9/30/2023	Fire	3/15/2022	FY22
FEMA SAFER	6 Firefighters over 3 years	Federal	1,534,261.56	0.00	0.00	06/01/22	5/31/2023	Fire	6/1/2022	FY22
FY23 Criminal Justice Program	JAG-PD equipment	Federal	65,212.30	0.00	0.00	10/01/22	9/30/2023	Police	9/1/2022	FY23
FY23 Victim Assistance Direct Services	VOCA	Federal	20,333.38	0.00	0.00	10/01/22	9/30/2023	Police	9/1/2022	FY23
FY23 Rifle Resistant Armor	Rifle Armor	State	63,732.06	0.00	0.00	09/01/22	8/31/2023	Police	7/1/2022	FY23
FY23 Local Border Security Program	Law Enforcement OT	State	75,000.00	0.00	0.00	09/01/22	8/31/2023	Police	7/1/2022	FY24
Total			2,247,539.30	0.00	0.00					

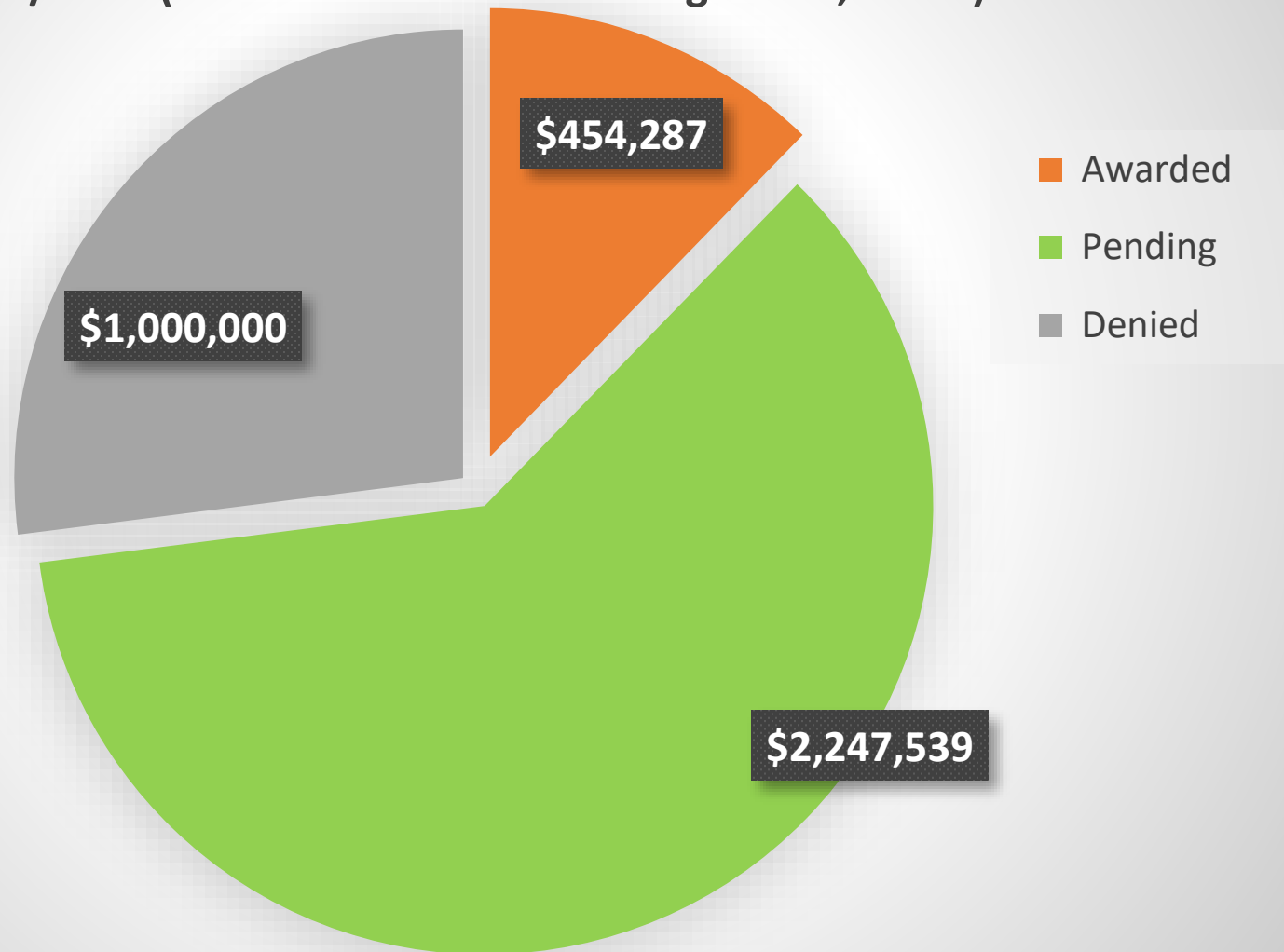
Grants Awarded FY22 YTD vs FY21

as of 01/2022 (Does not include Matching Funds, ARPA))



FY22 YTD Awarded and Pending Grants

as of 01/2022 (Does not include Matching Funds, ARPA)



FISCAL YEAR 2022 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	SUBTOTAL	Apr 30	July 31	TOTAL
Holiday Inn Express	45,560.28	44,300.74	89,861.02			89,861.02
La Quinta	28,429.86	24,799.02	53,228.88			53,228.88
Hampton Inn	37,169.43	36,482.86	73,652.29			73,652.29
Comfort Inn Suites	24,539.92	19,572.95	44,112.87			44,112.87
Days Inn	33,103.06	19,543.71	52,646.77			52,646.77
Townplace Suites	44,923.80	34,214.77	79,138.57			79,138.57
Super 8 Motel	13,029.13	10,603.91	23,633.04			23,633.04
Motel 6	9,942.88	6,051.40	15,994.28			15,994.28
Texas Inn	4,711.25	4,246.26	8,957.51			8,957.51
Lake Breeze Ski Lodge	8,440.95	142.45	8,583.40			8,583.40
Sunrise Inn	1,072.68	936.53	2,009.21			2,009.21
Avalara, Inc. (460 River Drive)	5,596.85	4,782.05	10,378.90			10,378.90
S. Carruthers (440 Turtle Lane)	435.82	11.76	447.58			447.58
River Retreat Properties (1101 Lakeview)	2,700.25	926.49	3,626.74			3,626.74
Geronimo Creek Retreat (2050 Laubach)	26,713.68	15,370.28	42,083.96			42,083.96
Son's Geronimo (2111 Laubach)	16,068.68		16,068.68			16,068.68
The Lofts	2,419.54	1,090.04	3,509.58			3,509.58
Zen on the Bend Vaca Rental (496 River Road)	1,083.25	142.80	1,226.05			1,226.05
Laura Wooley (1005 Reiley Road)	3,171.31	1,210.16	4,381.47			4,381.47
Carol & Sean Ramsey (906 Buerger Lane)	1,900.64		1,900.64			1,900.64
Laura Wooley (928 Buerger Lane)	2,700.30	1,383.96	4,084.26			4,084.26
Birdy Properties (102 Lenz Drive)	1,612.31	164.92	1,777.23			1,777.23
Ian Miller (1029 E. Mountain)	893.08	581.33	1,474.41			1,474.41
Magnolia Hotel (203 S. Crockett)	1,164.38	1,159.34	2,323.72			2,323.72
Matthew Pond (810 N. Goodrich)	1,020.39	603.26	1,623.65			1,623.65
Avalara, Inc. (196 Daniell Alley)	1,124.20	444.15	1,568.35			1,568.35
Avalara, Inc. (435 Lake Placid)	1,693.16	124.60	1,817.76			1,817.76
Avalara, Inc. (457 Lake Placid)	1,907.01	393.61	2,300.62			2,300.62
Avalara, Inc. (123 River Shadows Lane)	1,520.05	535.50	2,055.55			2,055.55
Avalara, Inc. (20 Cherokee Bend)	2,462.60	777.00	3,239.60			3,239.60
Avalara, Inc. (44 River Oak Drive)	950.80	780.12	1,730.92			1,730.92
Vacasa LLC (46 River Oak Drive)	1,824.38	973.79	2,798.17			2,798.17
Vacasa LLC (48 River Oak Drive)	2,231.18	1,298.80	3,529.98			3,529.98
Avalara, Inc. (60 S. Hampton Dr.)	1,210.02	231.00	1,441.02			1,441.02
Avalara, Inc. (416 Turtle Lane)	-	143.08	143.08			143.08
Hill Country Premier Lodging (2761 West IH 10)	1,901.99	480.45	2,382.44			2,382.44
Total Collected	335,229.11	234,503.09	569,732.20	-	-	569,732.20

FISCAL YEAR 2021 OCCUPANCY TAX COLLECTIONS:

Due and Collected by:	Oct 31	Jan 31	SUBTOTAL	Apr 30	July 31	TOTAL
Holiday Inn Express	26,266.00	28,371.07	54,637.07	30,147.71	36,297.61	121,082.39
La Quinta	20,064.15	16,670.43	36,734.58	19,566.90	24,919.50	81,220.98
Hampton Inn	24,518.35	20,791.44	45,309.79	25,724.54	32,182.20	103,216.53
Comfort Inn Suites	17,863.01	11,661.64	29,524.65	16,882.88	23,146.74	69,554.27
Days Inn	13,070.11	9,008.81	22,078.92	16,917.95	29,710.19	68,707.06
Townplace Suites	25,824.31	26,429.91	52,254.22	29,096.16	45,532.71	126,883.09
Super 8 Motel	7,572.49	6,053.86	13,626.35	10,702.36	12,164.75	36,493.46
Motel 6	6,857.36	5,231.09	12,088.45	8,311.98	11,003.09	31,403.52
Texas Inn	2,932.85	3,377.62	6,310.47	4,033.68	4,183.27	14,527.42
Lake Breeze Ski Lodge	7,122.29	382.90	7,505.19	480.20	4,741.45	12,726.84
Vanessa Vajdos (340 Meadow Lake Dr)	2,381.00	740.00	3,121.00	481.00	2,141.00	5,743.00
Seguin Motel	822.00	871.43	1,693.43	962.22	1,022.28	3,677.93
Avalara, Inc. (460 River Drive)	5,377.75		5,377.75	2,069.06	5,691.70	13,138.51
S. Carruthers (440 Turtle Lane)	759.44	196.00	955.44	562.91	900.34	2,418.69
River Retreat Properties (1101 Lakeview)	2,135.00	787.70	2,922.70	612.50	2,205.00	5,740.20
Geronimo Creek Retreat (2050 Laubach)	27,229.48	17,950.28	45,179.76	10,928.99	39,043.13	95,151.88
Son's Geronimo (2111 Laubach)	-	-	-	-	13,098.87	13,098.87
The Lofts	-	-	-	-	48.65	48.65
Zen on the Bend Vaca Rental (496 River Road)	889.76	370.30	1,260.06	445.55	1,048.60	2,754.21
Laura Wooley (1005 Reiley Road)	2,466.77	1,980.61	4,447.38	1,942.42	3,050.28	9,440.08
Team Housing Solutions	74.48	98.86	173.34		12.06	185.40
Carol & Sean Ramsey (906 Buerger Lane)	1,831.62	1,195.65	3,027.27		0.00	3,027.27
Laura Wooley (928 Buerger Lane)	2,861.06	1,456.17	4,317.23	1,539.63	2,627.16	8,484.02
Birdy Properties (102 Lenz Drive)	1,708.00	-	1,708.00	235.20	1,849.05	3,792.25
Ian Miller (1029 E. Mountain)	531.44	448.90	980.34	527.59	532.62	2,040.55
Magnolia Hotel (203 S. Crockett)	960.61	908.88	1,869.49	904.54	1,119.58	3,893.61
Vacasa LLC (230 Lee Street)	1,212.91	527.90	1,740.81	363.89	0.00	2,104.70
Matthew Pond (810 N. Goodrich)	653.22	750.43	1,403.65	575.67	996.98	2,976.30
Avalara, Inc. (196 Daniell Alley)	273.35	105.35	378.70	488.25	999.60	1,866.55
Avalara, Inc. (435 Lake Placid)	149.10	389.20	538.30	427.70	1,009.54	1,975.54
Avalara, Inc. (457 Lake Placid)			-	568.19	1,204.52	1,772.71
Avalara, Inc. (123 River Shadows Lane)	609.00	718.55	1,327.55	227.50	1,145.55	2,700.60
Avalara, Inc. (20 Cherokee Bend)	626.50	959.00	1,585.50	847.00	1,953.00	4,385.50
Avalara, Inc. (44 River Oak Drive)	1,207.44	535.46	1,742.90	424.77	1,113.18	3,280.85
Vacasa LLC (46 River Oak Drive)		294.73	294.73	687.83	1,794.05	2,776.61
Vacasa LLC (48 River Oak Drive)		44.42	44.42	1,020.47	1,782.63	2,847.52
Avalara, Inc. (60 S. Hampton Dr.)	262.50	354.90	617.40	378.00	777.00	1,772.40
Hill Country Premier Lodging (2761 West IH 10)		481.81	481.81	662.73	1,216.03	2,360.57
Total Collected	207,113.35	160,145.30	367,258.65	189,747.97	312,263.91	869,270.53