



September 29, 2015

Dale Skinner
 Chief
 Seguin Fire Department
 Email: dskinner@seguintexas.gov

Quote #9877B

Chief Skinner,

Per your request we are quoting remounting and refurbishing your Frazer Type I 12' 4" taller Generator Powered Module, E-1884, onto a 2016 Ford F-350 diesel chassis. For your convenience all pricing has been itemized below.

2016 Ford F-350 6.7L diesel chassis – order Race Red	\$	40,500.00
Heat shielding for diesel chassis	\$	1,500.00
Remount of Module (see Incl. Items below)	\$	15,000.00
Chassis Exterior Upgrades	\$	1,750.00
Chassis Interior Upgrades	\$	2,325.00
Module Exterior Upgrades	\$	25,300.00
Module Interior Upgrades	\$	9,250.00
Trade in Credit for 2009 Dodge Ram 3500 (E-1884 chassis) with 93,213 miles. VIN:3D6WG46TX9G521924	\$	-2,000.00
Buyboard fee (contract # 492-15)	\$	800.00
Total	\$	94,425.00

Items included in above total:

Chassis Exterior Upgrades:

1. Items included in remount fee:
 - a) Ranch Hand powder coated grille guard \$ incl.
 - b) (2) Whelen M4 grille lights w/ clear lenses
Layout: Blue – Blue \$ incl.
 - c) (2) Whelen M4 intersects w/ clear lenses mount on each side of grille guard
 on 45 degree brackets
Layout: Red – Red \$ incl.
 - d) (2) Federal Signal AS124 speakers \$ incl.
 - e) Frazer aluminum rear window pass through plate \$ incl.
 - f) (2) Mega fuses with new wiring \$ incl.
 - g) Stripe new chassis to match module \$ incl.
 - h) New mounting rubber \$ incl.
 - i) Make old chassis road ready, if applicable \$ incl.
 1. Install rear mud flaps on chassis \$ incl.

2. Install rear BTT lights	\$	incl.
3. Remove and reinstall compressor on chassis, if applicable	\$	incl.
2. Furnish and install Buell 10" and 12" air horns with new air tank and momentary switch at console. Use existing air compressor.		1,300.00
3. Factory wheel covers	\$	N/C
4. Furnish and install black nerf bars	\$	450.00
Total	\$	1,750.00

Chassis Interior Upgrades

5. Items included in remount fee:		
a) Furnish & install pinned powder coated aluminum six position console	\$	incl.
6. Console layout:	\$	incl.
Slot 1 – Radio plate #2398	\$	N/C
Slot 2 – Whelen 295HFSC9 siren in lieu of standard	\$	225.00
Slot 3 & 4 – Double switch panel (ship old loose or discard old)	\$	N/C
<i>Layout: Primary, Secondary, Brow Light, Blank, Blank, Blank, Blank</i>		
<i>Interior Lights, Rear Load, Side Scene, Side Scene, Start/Stop</i>		
Slot 5 & 6 – Double blank insert	\$	150.00
7. Remove & reinstall Kenwood VHF self-contained radio in console slot 1 – ignition hot – remove & reinstall speaker for radio on front of console	\$	300.00
8. 3 receptacle 12VDC outlet, no medical diode isolator, on passenger's side of console towards the front – wire battery hot	\$	100.00
9. Large aluminum map holder at rear of console	\$	175.00
10. Install customer provided Knox Key Secure with customer provided 45 degree angle bracket in chassis cab wired battery hot. (verify exact location)	\$	175.00
11. Furnish and install Voyager back up monitor. (location and monitor size TBD)	\$	1,050.00
12. Sound-off red/clear map light in chassis cab above passenger's seat	\$	150.00
Total	\$	2,325.00

Module Exterior Upgrades

12. Items included in remount fee:		
a) Install new ignition & fail safe solenoids on electrical shelf	\$	incl.
b) Full electrical check	\$	incl.
c) Generator system check and inspect all generator cabling, replace as needed	\$	incl.
d) Terminate existing Onan buzzer kill switch to new chassis (if available)	\$	incl.
e) Rewire tail lights	\$	incl.
f) New passthrough rubber boot	\$	incl.
g) Replace all door compartment bumpers	\$	incl.
h) Replace weather stripping	\$	incl.
i) Add new insulation to side & rear entry doors, if applicable	\$	incl.
j) Replace entry door windows with double pane windows, if applicable	\$	incl.
k) New ribbed rubber in compartments, in applicable (O2 compartment if getting new flooring)	\$	incl.
l) Replace all halogen compartment lights	\$	incl.
m) Perform 450 PM on existing Onan generator	\$	incl.
1. Change oil	\$	incl.
2. Change oil filter	\$	incl.
3. Change air filter	\$	incl.
4. Change fuel filter	\$	incl.

5. Replace spark plugs	\$	incl.
6. Perform a valve lash adjustment	\$	incl.
13. Strip, prime, and repaint 12' 4" taller module 2016 FORD RACE RED to match chassis Note – Items sub-listed are included with paint unless stated other wise	\$	7,500.00
a) Furnish & install painted corner caps on module	\$	incl.
b) Furnish & install painted module trims	\$	incl.
c) Replace compartment and entry door latches Note – Check latch keying number and also if unit has electric latches	\$	N/C
d) Replace marker lights	\$	incl.
e) Remove & reinstall rear bumper	\$	incl.
f) Remove & reinstall treadbrite panels	\$	incl.
g) Remove and ship loose all listed emergency lighting below:	\$	incl.
Remove (8) QuadraFlare LED red corner box lights	\$	incl.
Remove (5) QuadraFlare LED front wall lights (A-R-C-R-A)	\$	incl.
Remove (3) QuadraFlare LED rear wall lights (A-A-A)	\$	incl.
Remove (2) Whelen 508 rear load lights	\$	incl.
Remove (2) QuadraFlare rear red BTT	\$	incl.
Remove (2) QuadraFlare wheel well LEDs	\$	incl.
Remove (2) 250 watt Kwik-Raze side scene light	\$	incl.
14. Striping & lettering to match last unit (E-2503)	\$	2,800.00
15. 3M diamond grade lime yellow conspicuity w/ red overlay on entire rear of module in a chevron pattern	\$	1,500.00
16. Furnish and install electric door locks on side and rear entry doors and front I/O wired to chassis key fob with a switch at console. No hidden switch. Reference last new unit E-2503.	\$	1,100.00
17. Furnish & install 50" LED brow light on the front wall of module connected to switch at console. Manufacturer: Rigid Industries SKU:95131 Item Description: 50" SR2 LED LIGHTBAR WHITE HOUSING COMBO SPOT/FLOOD, also available through Metro Fire, See Garland X-1013	\$	2,825.00
17. Clear lenses on listed emergency lights	\$	incl.
18. Furnish & install (8) Whelen M6 series red LED corner box lights w/converter flange (ship existing loose)	\$	1,800.00
19. Furnish & install (5) Whelen M6 series LEDs on front wall w/converter flanges (ship existing loose) <i>Front Layout: Blue – Red – Clear – Red – Blue</i>	\$	1,350.00
20. Furnish & install (3) Whelen M6 series LEDs on rear wall w/converter flanges (ship existing loose) <i>Rear layout: Blue – Amber – Blue</i>	\$	675.00
21. Furnish & install (2) Whelen M6 series LED load lights w/converter flanges on rear of module, wired to come ON w/reverse and with (2) three way switches; one at the console, and one at the rear doors. (ship existing loose)	\$	700.00
22. Furnish & install (2) Whelen M6 series red B/T/T w converter flanges (ship existing loose)	\$	350.00
23. Furnish & install (2) Whelen M6 series blue wheel well LEDs w/converter flanges (ship existing loose)	\$	350.00
24. Furnish & install (2) FRC Spectra 900 series LED side scene lights, wired to 2 switches (ship existing loose)	\$	1,500.00
25. Furnish and install Lambda power supply in electrical compartment. (ship loose existing)	\$	1,350.00
26. Furnish and install Voyager back up camera on rear wall of module.	\$	550.00

25 . Furnish & install new rear entry door grabbers (discard existing)	\$	50.00
26 . Furnish & install cast LED license plate light (discard existing)	\$	50.00
27 . Furnish and install Meltric single 30 amp shore power outlet on front wall with pigtail shipped loose.	\$	650.00
27 . Terminate existing shore power ignition kill wiring to new chassis	\$	200.00
	Total \$	25,300.00

Module Interior Upgrades:

28 . Items included in remount fee:	\$	incl.
a) Reattach cushion seat magnets, if applicable	\$	incl.
b) Replace all non-skid material on threshold(s) with 3M non-skid material	\$	incl.
c) Complete detail of module interior	\$	incl.
Clean & wipe down lasco walls	\$	incl.
Clean & wipe down floor of module	\$	incl.
Clean & wipe down exterior & interior of cabinets	\$	incl.
Clean & wipe down compartments and shelves	\$	incl.
29 . Replace air conditioner w/ new Dometic self-contained A/C unit including breathe easy plenum with germicidal UV light protection compartment and relocate thermostat to action wall (ship loose or discard)5		
Note – Please remove A/C prior to delivery of remount to Frazer.		
This includes making necessary modifications not limited to:		
Interior – walls, register, and vents		
Exterior – relocation of (2) emergency rear lights with painted A/C retrofit plating, installation of a new style A/C vent, furnish new vented style A/C door (if needed)	\$	5,500.00
30 . Replace all countertop surfaces w/ stainless steel countertops	\$	750.00
31 . Replace interior fluorescent ceiling lights with (8) Grote LED's	\$	3,000.00
	Total \$	9,250.00

Terms and Conditions

- 1 . This quote is valid for 90 days.
- 2 . All pricing is F.O.B. Houston.
- 3 . Please note, payment for the entire purchase is due upon receipt and acceptance of completed unit.
- 4 . Per TMVCC we are quoting this through our licensed franchise dealer, Sterling McCall Ford.
- 5 . Please make your purchase order out to Sterling McCall Ford (6445 Southwest Freeway, Houston, TX 77074). Please email a copy of your purchase order and this quote to Pablo Cantu with Sterling McCall Ford at pcantu@group1auto.com and to Adam Fischer at sales@frazerbilt.com.
- 6 . To minimize delays, customer provided items should be present prior to unit production start.
- 7 . Please remove your A/C prior to remount delivery at Frazer.
- 8 . Fair condition of module is assumed when quoting paint. Large or excessive dents, deep or excessive scratches and unforeseen body work will require a revision to the quoted paint price.

9. Frazer will provide a weight slip with accompanying scale calibration certification. Your local vehicle registration office may require a state certified weight slip for registration. Should that be the case, you will need to weigh the vehicle at a local weigh station that provides a weight slip with the department of agriculture seal prior to registration.
10. *Striping and lettering pricing may be adjusted based on the company's scheme. Striping and lettering pricing includes two hours' design time in the base price. Additional design time for more extensive graphics and/or multiple changes is quoted at \$100/hour.

Thank you for the opportunity to quote this job. If you have any questions please call me at 888-372-9371.

Best Regards,



Laura Richardson
Frazer, Ltd.

LGR:EF