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# OPTION TO LEASE FOR SOLAR DEVELOPMENT

# AGENDA

- **Request for Proposal (RFP) Summary**
  - Timeline
  - Requirements
  - Project Highlights
  - Recommendation
- **Contract Summary**
  - Highlights
  - Recommendation



# PROJECT TIMELINE

<u>Description</u>	<u>Delivery Date</u>
Phase 1 – Request for Proposal (RFP) Preparation	September 18, 2019 – November 6, 2019
Phase 2 – RFP Issuance Management	November 6, 2019 – January 31, 2020
Phase 3 – RFP Response Evaluation	January 31, 2020 – February 14, 2020
Phase 4 – Finalist Updates and Selection	February 14, 2020 – March 19, 2020
Phase 5 – Contract Negotiation	March 19, 2020 – May 15, 2020
Phase 6 – Final SSLGC Board Approval	May 21, 2020
Phase 7 – City of Schertz City Council Approval	May 26, 2020
<i>Phase 8 – City of Seguin City Council Approval</i>	<i>June 2, 2020</i>



# RFP REQUIREMENTS

- Option to lease SSLGC-owned undeveloped land
- Three project phases:
  - Option period of 36 – 60 months
  - Lease term not to exceed 40 years
  - Post-lease maintenance
- Quote for 5 MW of Distributed Generation offtake for SSLGC\*

\* Elm Creek Energy, LLC provided an indicative proposal for DG offtake, but this opportunity was placed on hold to give priority to the lease contract.





# PROJECT HIGHLIGHTS

- **SSLGC properties are very favorably located for future solar development**
  - Proximity to a 345 kV transmission line
  - RFPs seeking renewable energy at the ERCOT South Trading Hub.
    - Municipal Opportunities
    - Retail Electric Providers
    - Coastal Industrials



# PROPOSAL RECOMMEDATION

- **Schneider Engineering recommended entering contract negotiations with Elm Creek Energy, LLC**
  - Experience in ERCOT/South Texas renewable energy development
  - Knowledge of ERCOT grid, nodal pricing, and ERCOT interconnection process
  - Expertise in Texas permitting and environmental issues
  - Development financing already approved/secured



# CONTRACT RECOMMENDATION

- Schneider Engineering recommends approval of Elm Creek Energy, LLC land lease contract
- Comments / Questions

