



# Seguin Police Department



It's real.

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## MEMORANDUM

To: Mayor Donna Dodgen  
City of Seguin City Council  
Steve Parker, City Manager  
From: Jason Brady, Chief of Police  
Ref: 2022/2023 Police Patrol Vehicles  
Date: 03/14/2023

The Seguin Police Department is requesting to purchase 10 Chevrolet Police Tahoe vehicles from the 2022/2023 budget year through a lease/purchase option. In Fiscal Year 2017, city staff began going through a lease/purchase program for Police Department patrol fleet. This option was more lucrative in that it allowed for the acquisition of twice as many vehicles for the approximate same amount of dollars spent leading to considerable cost savings over the term of the lease. The City leases the vehicles over a four-year term and at the end of the four years, will either purchase the vehicle by paying off the lease or turn it back. If they are turned back, the leasing company will sell the vehicles on the open market and the funds received, net of the amount due will go back to the City. The lease agreement will come back to City Council at a future City Council meeting.

Staff has been notified of 10 available Chevrolet Tahoes through Caldwell Country. Given the supply chain issues nationwide, we were lucky find these vehicles. Caldwell Country Chevrolet was able to secure these vehicles from another agency who cancelled their order. We only recently received our vehicles from the last budget year. These vehicles will be purchased through the BuyBoard contract with CAP FLEET Outfitter upfitting the units.

Attached is the quote from Caldwell Country, including the upfitting. The total cost for the 10 Police Tahoe vehicles will be \$798,640.00. While the dates on the quote are from 2022, I spoke with our CAP FLEET representative today who assured me that the prices quoted are still are valid.

If you have any questions, please feel free to contact either myself or Susan Caddell prior to the meeting or we will both be available at the meeting for any questions you might have.