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January 19, 2024

Ashley Bruns
Purchasing Manager
City of Seguin, Texas
211 N. River St.
Seguin, TX 78155

Subject: Letter of Recommendation for Davey Resource Group

Dear Ms. Bruns:

I am writing to express my enthusiastic support for Davey Resource Group (DRG) as a highly capable and reliable vendor for the services outlined in RFP AF-2024-23 Field Inventory & GIS Data Mapping. As a consultant working closely with your organization, I have had the opportunity to witness firsthand the exceptional services provided by DRG.

DRG has consistently demonstrated a commitment to excellence in all aspects of their operations. Their attention to data validation guaranteed 95% accuracy, ESRI Utility Network, and dedication to meeting the City's specific requirements have been commendable. Throughout the City's engagement with DRG, they have exhibited a high level of professionalism, and provided examples of delivering quality data on time and within budget. This was confirmed by contacting references of similar size and scope performed by DRG. Comanche Electric Cooperative, TX 10,000 electric meters, Excelsior EMC, GA 24,000 electric meters, and Black Warrior EMC, AL 26,000 electric meters.

One of the key strengths of DRG is their extensive knowledge of the ESRI Utility Network, which will serve as system of record for all field data collected. Their team of GIS analysts will work alongside the City of Seguin Utility Department to effectively create a data dictionary and electric connectivity rules. DRG demonstrated during their interview, and through previous references to have a much better understanding of the ESRI Utility Network than any other vendor. Having a correct electric network will be vital to support the City's need for a detailed



outage management system and member notification system. The positive feedback we have received for other utilities who have engaged with DRG further reinforces their reputation as ESRI data delivery specialists.

Furthermore, I would like to highlight that DRG was the only vendor to work directly and successfully with Cityworks, whom is the City's current asset management system of record. A tight integration will be needed, and the collection data dictionary and electric connectivity rules will be paramount to succeed within the City's software plan. The data collected in the field will build the backbone of the asset management system within CityWorks which will be needed to continue maintaining the system with a digital design tool.

In conclusion, based on my 15 years of experience working with DRG, I confidently recommend them as a preferred vendor for your organization. I am confident that their dedication to excellence, coupled with their proven track record, will make a significant and positive impact to the City of Seguin.

Should you require any additional information or have specific questions, please feel free to contact me at adam@drivecoop.com or 256.710.8814. I am more than happy to provide further insights into my experiences with DRG.

Sincerely,

A handwritten signature in black ink, appearing to read "Adam Dinges", written in a cursive style.

Adam Dinges
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