

February 17, 2016

Mr. Josh Farrell
Facilities Director
City of Seguin
205 N. River Street
Seguin, TX 78155
Tel: (830) 386-2487
jfarrell@seguintexas.gov

Re: Re-Roofing Project for the City of Seguin Coliseum

Dear Mr. Farrell:

Duro-Last Roofing has developed the following pricing proposal to re-roof the City of Seguin Coliseum in Seguin, Texas. This pricing proposal was developed using Duro-Last's contract number 02042315 with The Interlocal Purchasing System (TIPS) and includes the total cost to purchase and install the Duro-Last roofing system.

Duro-Last will provide the Duro-Last roofing system and its installation to the City of Seguin at RS Means pricing using the San Antonio City Cost Index and a coefficient less than Duro-Last's TIPS approved coefficient of 1.

Installation of the Duro-Last roofing system will be provided by Ultimate Roofing Systems of Cedar Park, Texas, a Duro-Last authorized contractor who has achieved Elite Contractor status with Duro-Last based on their quantity and quality of commercial installations.

Attached is the Duro-Last specification which defines the work that Duro-Last proposes to complete. When the installation is complete, a Duro-Last Technical Representative will inspect the installation for completeness and conformity to Duro-Last specifications. Following acceptance of the roof, Duro-Last will issue a warranty to the City of Seguin.

The Duro-Last Roofing 15-year No-Dollar-Limit (NDL) labor and material warranty is included at no additional cost, and provides for the repair or replacement of the roofing system, and the labor to install it, in the event of a defect in the Duro-Last products. The warranty does not exclude ponding water or biological growth, and also has a provision for coverage of consequential damages resulting from leaks caused by any defects covered under the warranty.

Based on this scope of work, the total base price for Duro-Last to complete the City of Seguin Coliseum re-roofing project is \$125,746.00. Attached is a detailed pricing summary. The base price is good for delivery for 60 days from the date of this proposal, after which the components of the base price are subject to price adjustment.

Any alterations or deviation from the scope of work involving extra costs including, but not limited to, additional materials and labor will be executed only upon written change-orders submitted to Duro-Last, which will result in an extra charge over this proposal.

The base price does not include any allowances for roof deck replacement or for other hidden damages.

The building owner is responsible for obtaining any necessary permits, engineering fees, or tests needed to meet state and local codes.

The base price includes performance and payment bonds. Any bonds for this project shall only apply for a one-year maintenance period commencing on the date of substantial completion of the project. Bond coverage shall not be extended to the 15-year warranty period subsequent to the one-year maintenance period.

The lead time for manufacturing your Duro-Last roof is five business days following receipt of the order. Transit time is one business day by commercial carrier from the Duro-Last manufacturing facility in Carrollton, Texas.

Duro-Last Roofing and Ultimate Roofing Systems are not responsible for the following:

- HVAC alteration and related utility work
- Lightning, lightning protection, or electrical alterations or recertification
- Satellite dishes or antenna recalibration
- Removal of material containing asbestos or asbestos testing
- Ponded water due to previous existing substrate conditions

All material is guaranteed to be as specified. All work will be completed in a workmanlike manner according to standard roofing practices and in accordance with Duro-Last published specifications. Duro-Last Roofing shall not be responsible for delays relating to weather, accidents, or other events beyond our control.

If this proposal is accepted, the Duro-Last TIPS price schedule, terms, and conditions will be applied. In addition:

- The City of Seguin' TIPS membership will need to be verified.
- A purchase order and tax exempt certificate will need to be issued to Duro-Last Roofing.
- The purchase order should be clearly marked "Per TIPS Contract".
- E-mail the purchase order in PDF format to TIPS at tipspo@tips-usa.com for review and approval.
- Duro-Last will issue a Notice to Proceed to Ultimate Roofing Systems after receiving the approved purchase order from TIPS.

If you have any questions regarding this proposal, please contact me at (800) 248-0280, ext. 2223 or csauer@duro-last.com. If this proposal is acceptable, please sign below and return with the aforementioned documents.

City of Sequin Coliseum Re-Roofing Project Base Price: \$125,746.00

Approved By: _____

Title: _____

Date: _____

Best Regards,



Chenelle D. Sauer
Government Sales Administrator
Duro-Last Roofing, Inc.

cc: Dan Rosendahl, Ultimate Roofing Systems

SCOPE OF WORK

CITY OF SEGUIN COLISEUM SEGUIN, TEXAS

1. The building owner will remove vent caps and reinstall caps after the project is completed.
2. Any curbs that need to be raised will be the responsibility of the owner.
3. Building owner to trim trees that are affecting roof areas prior to roof installation.
4. Prepare surface by cutting off uneven foam sections (i.e. air pockets, bubbles) on the roof, which have been marked by owner.
 - a. Obvious uneven areas that are not marked by owner will also be cut off to achieve a more even surface.
5. Cut approximately 3' of foam around drains to improve water flow.
6. Prepare roof surface for new Duro-Last roofing system per Duro-Last specifications.
7. Install Duro-Blue slipsheet over prepared surface.
8. Install a custom prefabricated, mechanically fastened, reinforced 40-mil white membrane roofing system that is fabricated of a weft inserted, low-shrink, anti-wicking polyester fabric and has a thermoplastic coating of PVC material laminated to both sides as manufactured by Duro-Last Roofing, Inc. Mechanically fasten the Duro-Last system to the deck using Duro-Last fasteners.
9. Install Duro-Last prefabricated flashings around all deck penetrations in accordance with Duro-Last Roofing specifications. Coordinate with the City of Seguin personnel regarding the removal of any curbs, stacks, or units that are no longer needed on the roof.
10. Install Duro-Last prefabricated parapet membrane at all roof-to-wall joints.
11. Install Duro-Last 1¾" vinyl fascia on visible exterior surfaces. Building owner to choose from white, tan, or gray color.
12. Install Duro-Last protective walkway pads on the service side of HVAC units.
13. Install Duro-Last 2-way breather vents per Duro-last specifications.
14. Building owner is responsible for obtaining any necessary permits, engineering fees, or tests needed to meet state and local codes.
15. Ultimate Roofing Systems to provide dump and disposal. All debris will be disposed of in an approved facility in accordance with all local, state, and federal regulations. Jobsite to be cleaned daily.
16. Duro-Last will provide a 15-year NDL labor and material warranty at no additional cost which provides for the repair or replacement of the roofing system, and the

labor to install it, in the event of a defect in the Duro-Last products. The 15-year NDL labor and material warranty does not exclude ponding water or biological growth and also has a provision for coverage of consequential damages resulting from leaks caused by any defects covered under the warranty.

17. Duro-Last and Ultimate Roofing Systems, are not responsible for existing building conditions such as, but not limited to, leaking walls, windows, gutters, interior drains, pipes, air conditioner equipment, electrical wiring, ducts, vents, fans, parapets, mansards, water lines, masonry walls, adjacent roofs, skylights, trim, existing water damage to the interior of the building (walls, ceilings, floors, etc.), hidden conduit within or below the existing roofing system, or the existence of mold.
18. Any bonds for this project apply only to the one-year maintenance period commencing on the date of substantial completion. Bonds do not extend to the full 15-year warranty period.

Duro-Last Roofing TIPS Project Price Sheet		
Date:	2/17/2016	Contractor: Ultimate Roofing
Building Owner:	City of Seguin	Warranty: 15-yr NDL
Project Name:	Coliseum	Mil: 40
		Sq Ft: 30,670
<u>DL Material</u>		<u>Base Bid</u>
Gross Amount	\$	34,577.00
TIPS Discount	\$	(2,420.39)
Net Amount	\$	32,156.61
<u>Contractor Ancillary Services</u>		
Labor - Tear Off Existing System		
Labor - Other Demolition		
Labor - Install DL System	\$	79,873.93
Labor - Install DL Metal Products		
<u>Insulation</u>		
ISO Boards (___ -Inch)		
EPS Boards (___ -Inch)	\$	-
EPS Flute Filler	\$	-
Tapered ISO		
Tapered EPS		
Insulation Installation		
Decking Products and Installation		
Wood Products and Installation		
Other Products and Installation	\$	-
Equipment Rentals	\$	1,650.00
Disposal Fees	\$	1,490.00
Total Ancillary Services	\$	83,013.93
<u>DL Services</u>		
Bonds	\$	1,131.71
Skylight Replacement		
Warranty		
Wind Certification	\$	-
DL Administration Fee	\$	9,443.75
Total Base Bid Price	\$	125,746.00

DURO-LAST TECHNICAL PROPOSAL INFORMATION

1. Duro-Last is a prefabricated system. All deck sheets, parapets, and accessories such as stacks, drains, and curbs are custom prefabricated for each roof. The 40-mil deck sheet panels can be up to 2,500 square feet in size.
2. Duro-Last is a complete system. Duro-Last manufactures the roof membrane as well as all accessories, fasteners, and terminations.
3. The Duro-Last roofing system is lightweight. The Duro-Last 40-mil membrane weighs .22 pounds per square foot.
4. The Duro-Last roofing system is completely made in the United States with only United States materials.
5. Duro-Last will not use any hazardous materials on the City of Seguin roofing project. The mechanically fastened Duro-Last roofing system does not use any glues or flames for installation.
6. Duro-Last will prefabricate the roof for the City of Seguin at its Carrollton, Texas, manufacturing facility. Because of this prefabrication, approximately 85% of the work that is normally done on the roof will be done in Carrollton.
7. The white Duro-Last membrane is a high performance, energy efficient product that reflects 87% of the sunlight, and can assist in reducing a building's energy consumption.