

Memorandum

To: Mayor and City Council Members
Steve Parker, City Manager

From: Terri Lynn Ruckstuhl, Senior Utilities Engineer

Through: Timothy J. Howe, Director of Utilities

Subject: Resolution authorizing the City Manager to enter into an agreement with Second Sight Systems, in the amount of \$291,100.00 for the MTU Replacement for Star Meters Project; and declaring an effective date.

Date: April 21, 2026

Historical Background

The Utilities Department has been working to transition our meters into a unified Advanced Metering Infrastructure (AMI). Approximately 2,600 remaining Star Meter Transmitting Unit (MTU) need to be replaced due to the outdated software. Although part of the system already operates on Radio Frequency technology, this project completes the shift to AMI to improve billing accuracy, streamline utility operations, enhance remote data collection, and prepare the network for integration with an Outage Management System (OMS).

Action Requested

Consider a resolution authorizing the award of a contract for the replacement of approximately 2,600 existing Star MTU's throughout the utility's service area, with the potential to replace up to 2,600 water meters as identified through the meter survey and included within the project scope.

Procurement Methodology & Funding Source

Seven (7) sealed bids were received at Seguin City Hall on March 24, 2026. The total bid amounts for the seven bidders ranged from \$116,314.00 from Second Sight Systems of St. Louis, Missouri to \$471,145.00 from Utilities One, Inc. of Voorhees, New Jersey.

Funding for this project has been secured through certificates of obligation.

Staff Recommendation

It is recommended that a contract be awarded to Second Sight Systems based on best value. Staff also recommends a base amount of \$116,314.00, with an additional \$174,786.00 allocated for potential water meter replacements identified through the survey, for a total amount of \$291,100.00. As stated in the bid document, the City of Seguin reserves the right to award this contract to the bidder who provides the "best value" for the City. City staff has been satisfied with Second Sight Systems' performance on prior projects and has determined the company to be a responsible and qualified bidder.

It's real.

The Contractor has a bid bond and will be required to furnish a Standard Form of Agreement, Performance Bond, and Payment Bond to the City.

ATTACHMENTS

1. Resolution
2. Bid No. AF-2026-39 – Bid Tab
3. Bid No. AF-2026-39 – Second Sight Systems Bid Packet