

To: City Council
From: Steven Purchase Fleet Manager
Date: February 17, 2026
Subject: Resolution Authorizing Purchase of one 2026
Chevrolet Silverado 2500 4WD Crew Cab Utility
Bed Truck

Historical Background

The Electric Utilities Department currently operates a 208 Ford E-250 Cargo Van with 90,667 miles. The department's five-year Equipment Replacement Plan recommends replacing this unit due to increasing maintenance costs and asset depreciation, and type of vehicle no longer serving asset duties. The proposed replacement is a Chevrolet Silverado 2500 crew cab, four-wheel-drive truck equipped with a utility bed and emergency lighting. This replacement will support the Electric Utilities Department by improving response times while enhancing safety and operational efficiency in meeting job demands.

Action Requested

Seeking approval by the city's council for the purchase of 2026 Chevrolet Silverado 2500 crew cab four-wheel drive utility bed truck 2026 Budget year from Sames Auto Group in the amount of \$76,510.20. This is on TIPS contract price, and the contract number is 240901

Procurement Methodology & Funding Source

Funding for this project has been secured in FY-26 budget from the General Fund Utility and is part of the 2026 Electric Utilities Capital Project plan

Staff Recommendation

Staff have reviewed the proposal with management and find the proposal has met all the required specifications and within the estimated budget. Staff recommend the purchase approval of the 2026 Chevrolet Silverado 2500 from Sames Auto Group in the amount of \$76,510.22. from the FY26 Gene General Fund Utility. Staff recommend the agreement be executed with project numbers EU26CREWCABTRUCK

ATTACHMENT

1. Sames Auto group TIPS quote



Government Fleet Sales

QUOTE

Quote #: SAG-3187

Date: 2/1/2026

Expires: 3/3/2026

Quote From:

Sames Laredo Chevrolet
3701 E Saunders St
Laredo, TX 78041
Jake Schobinger | jakes@sames.net
Phone: 210.381.8674

Quote For:

City of Seguin
205 N River Street
Seguin, Texas 78155

Vehicle Information

Year	Make/Model	Contract #	Color	Qty	Price	Total
2026	Chevrolet 2500 4WD Crew Cab Long Box, WT CK20943	TIPS 240901	Summit White	1	\$53,257.05	\$53,257.05

Vehicles Subtotal: \$53,257.05

Standard Options: 2026 Chevrolet 2500 4WD Crew Cab Long Box, WT CK20943

- Jet Black, Vinyl seat trim
- Summit White exterior color
- Rear bumper delete
- Seats, front 40/20/40 split-bench
- Winter Grille Cover
- Lowered GVWR, 10,000 lbs. (4536 kg)
- Emissions, Federal requirements
- Rear axle, 3.42 ratio
- Chevrolet Infotainment 3 system
- Engine block heater
- Exhaust brake
- Alternator, 220 amps
- Wheels, 17" (43.2 cm) machined aluminum
- Tires, LT265/70R17E all-terrain, blackwall
- Back-up alarm calibration
- License plate kit, front
- Battery, heavy-duty dual 730 cold-cranking amps/70 Amp-hr

Options/Upgrades

Description	Qty	Price	Total
- Duramax 6.6L Turbo-Diesel V8 engine	1	\$9,750.00	\$9,750.00
- 10-Speed automatic transmission			
- Rear Camera Kit			

Options Subtotal: \$9,750.00

Upfitter Information

Upfitter	Quote #	Contract #	Qty	Price	Total
Knapheide	QU-62- 1046712-1	-	1	\$13,003.17	\$13,003.17

Upfitters Subtotal: \$13,003.17

Transport: \$500.00/vehicle × 190 miles = **\$500.00**

PRICING SUMMARY

Vehicles: \$53,257.05	Transport: \$500.00	GRAND TOTAL: \$76,510.22
Options: \$9,750.00	Trade-In: (\$0.00)	
Upfitters: \$13,003.17		

TERMS AND CONDITIONS

Balance on the vehicle is due within thirty (30) days of delivery to the upfitter or customer. A \$500 per month floor plan interest charge will be applied to any unpaid balance beyond Net 30 terms.

All prices provided in this quote are based on current market conditions and are subject to change. Pricing may be impacted by changes in OEM production availability, allocation limits, material shortages, tariffs, trade regulations, or other factors beyond the dealership's control.

Vehicle availability, production timing, and delivery schedules are subject to OEM manufacturing constraints and supply-chain conditions. The dealership shall not be held liable for delays, cancellations, or non-production resulting from OEM constraints or manufacturer decisions. In the event an OEM is unable to produce or deliver a vehicle as quoted, the dealership reserves the right to modify, delay, substitute, or cancel the order without penalty.

Any resulting price or availability changes will be communicated prior to final purchase or delivery.



Seller: Knapheide Truck Equipment Center Austin
 16201 S IH 35
 BUDA, TX 78610-9799
 1 (512) 312-2100
 www.knapheide.com

QUOTE: QU-62-
 1046712-1
 Quote Expiration:
 02/28/2026

Contact(s): Patrick Masters (Outside Sales)
 pmasters29@knapheide.com
 2813818699

Ashlee Fuentes (Inside Sales)
 afuentes@knapheide.com
 7379996024

Ashlee Fuentes
 afuentes@knapheide.com

Customer: City Of Seguin

ID: 214654
Address: 816 FRED BYRD DR

Phone: 8304012404
Contact: Steven Purchase

Terms: Due Upon Receipt
Bid Spec:

SEGUIN, TX 78155-6917

Email: spurchase@seguintexas.gov

Description: 696 Service Body, Master locks, Hitch, 7-way trailer plug, 2000-Watt Inverter, Tint, Amber/Blue Strobes

Quote Information:

Customer Request Date:
Quote Completed Date: 01/29/2026
Date: 01/29/2026 10:16 AM CST
of Units: 1

Delivery Information:

Total Price Includes F.O.B.:
Ship Via: Delivered
Ship To: City Of Seguin
 816 FRED BYRD DR
 SEGUIN, TX 78155-6917

Vehicle Information:

Make: Chevrolet
Chassis Type: Pickup
Rear Axle Type: SRW
Fuel Type: Diesel
GVWR: 11350

Model: 2500HD
Cab Type: Crew
Drivetrain: 4x4
Transmission Type: Auto

Year: 2026
Cab to Axle: 56
Engine Size: 6.6
Wheelbase: 172

Seq.	Description	Item	Quantity	Total
1	696 Service Body, 7-way trailer plug, Master locks, Hitch	PACKAGE	1.00	
2	2000-Watt Inverter ****Need location *****	PACKAGE	1.00	
3	Tint	PACKAGE	1.00	
4	(4) Corner Strobes Amber/Blue	PACKAGE	1.00	
Total does not include any applicable taxes or transportation charges unless specifically noted herein:			Subtotal:	\$13,003.17
			Total:	\$13,003.17

The following option(s) may be added:

	Description	Item	Yes / No	Total
OPT 1	Remove pick up bed, Retain OEM back up camera if provided with truck,	PACKAGE	Yes / No	130.00

Customer PO _____

Total Price _____

Additional Notes: Install on a 2026 Chevrolet 2500HD 4x4 Crew cab Diesel SRW 56ca
 Install 696 Service body
 Install Master locks
 Install Hitch
 Install 7-way trailer plug
 Install 2000-Watt Inverter ***Need location***
 Install (4) Corner Strobes Amber/Blue
 Install OEM back up camera if provided with truck
 Tint
 QC and weight slip

Credit Card Policy: We accept MasterCard, American Express, Visa, and Discover cards for payment.

Cancellation Policy: All cancellation requests must be made in writing. Upon any request for cancellation, any costs incurred by Knapheide during the fulfillment of Orders placed pursuant to this Quote shall be paid at 100%. Payments for cancellation are due in full at time of cancellation and/or upon cancellation of installation. Quoted prices are only guaranteed for orders placed as of the date specified on the Quote unless otherwise stated herein.

Payment Policy: Payment Terms are due upon receipt of signed quote unless prior credit agreement has been established at the time of order. Payment terms for customers with an established credit account will be Net 30 from date of invoice. Seller has right to assess late charges at 1.5% per month on all invoices that are 60 days or more past due.

Pricing Policy: All prices reflect the latest price in U.S. Dollars. Any order placed pursuant to this Quote shall be subject to these Terms and Conditions contained herein. These Conditions shall serve to exclude all other terms or conditions of purchase or other conflicting terms or conditions which may be issued, provided or referred to by Customer, all of which are hereby disclaimed or rejected, except insofar as any terms are expressly accepted in writing with an Authorized Knapheide Representative's written signature. Pricing quoted applies to chassis make/model originally provided and quantity quoted. Any deviation therefrom may result in price change. In addition, additional costs may be incurred in the process of fulfilling orders placed pursuant to this Quote and Knapheide reserves the right to adjust costs accordingly, including but not limited to, reprogramming fees, etc. Orders are subject to all applicable state, local and federal excise taxes. Applicable taxes will be applied on final billing to customer upon completion of order. Seller must be in possession of the vehicle for this order within 90 days of quote acceptance or the order can be subject to price adjustments due to cost increases for materials, labor, and shop supplies.

Return Policy: All sales are final. Purchased parts or products are non-returnable.

By signing and accepting this quotation, Customer agrees to accept Knapheide Truck Equipment Center Austin terms and conditions as stated above.

_____	_____	_____	_____
Customer Signature	Print Name	Title	Date
_____	_____	_____	
Dealer Code	Dealership	Location	
_____	If the chassis is customer supplied, Knapheide may require a chassis spec sheet		
VIN			