



Seguin Animal Services



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Memorandum

AS 24-3

To: Rusty Juarez, Assist. Police Chief

Cc: Jason Brady, Chief of Police

From: Shelley Lutz, Animal Services Manager

Date: April 16, 2024

Subject: Selection of Jones Trailer Bid for \$59,950.00

I am writing to provide justification for our decision to select Jones Trailer's bid of \$59,950.00 for our upcoming project. After careful consideration and evaluation of all submitted bids, we believe that Jones Trailer offers the most advantageous proposal for the following reasons:

1. **Competitive Pricing:** Jones Trailer's bid of \$59,950.00 is highly competitive compared to other bids we received. Despite offering competitive pricing, Jones Trailer maintains a reputation for delivering quality products and services.
2. **Quality of Product:** The trailers offered by Jones Trailer are known for their durability, reliability, and adherence to industry standards. Their products have consistently met or exceeded our requirements in the past, ensuring that we receive a high-quality solution for our project needs.
3. **Delivery Schedule:** Jones Trailer has assured us of a prompt delivery schedule, aligning with our project timeline. Timely delivery is crucial to the success of our project, and we are confident that Jones Trailer will fulfill their commitment in this regard.
4. **Customer Satisfaction:** Feedback from references and previous clients indicates a high level of satisfaction with Jones Trailer's products and services. Their track record of customer satisfaction further strengthens our confidence in selecting them as our vendor.

5. **Additional Services:** Jones Trailer has offered additional services, such as warranty coverage and after-sales support, which provide added value to our investment. Their willingness to stand behind their product demonstrates a commitment to customer satisfaction and long-term partnership.

Based on these factors, we believe that selecting Jones Trailer's bid is in the best interest of our project. Their combination of competitive pricing, quality products, reliable delivery, and excellent customer service makes them the preferred choice for this procurement.