

CITY OF SEGUIN

To: City Council
From: Susan Caddell, Director of Finance
Date: October 2, 2025
Subject: Lease Purchase Agreement with Government Capital Corporation



It's real.

Historical Background

At the last City Council meeting, the City Council approved the purchase of 10 Stryker LIFEPAK 35s for \$546,775.60 for the Fire/EMS Department. This purchase will require financing through a lease-purchase agreement. In addition, included in tonight's City Council agenda is a request to purchase a Hydrovac truck for the new drainage crew in the amount of \$565,305. This will also require financing through a lease-purchase agreement. The total of these two purchases is \$1,112,080.60. Staff would like to enter into a lease-purchase agreement with Government Capital Corporation (GCC) for the purchase of these items. The City has used GCC over the past several years for the purpose of financing golf equipment along with some public works equipment and was recently approved to finance our police vehicles through them. We have had very good experiences with them. Staff received quotes from GCC for a four-year term (4.897%, annual payments of \$312,869.86), a five-year term (4.897%, annual payments of \$256,131.68) and a seven-year term (4.993%, annual payments of \$192,144.06). The first payment would not be due until one year from the signing date of the agreement.

Action Requested

City Council must approve the resolution attached.

Staff Recommendation

Staff recommends approval of entering into the lease-purchase agreement for a five-year term at a rate of 4.897%.

ATTACHMENTS

1. Resolution approving the lease-purchase agreement.
2. Financing proposal