

BID TABULATION:
BID OPENING DATE:
BID NUMBER:

Purchase of Incinerator / Animal Crematory
May 10, 2016
TF-2016-31

	Consutech Systems, LLC	Cremation Systems, Inc.	FC Industries, Inc.	Therm-Tec, Inc.	Bestech Environmental Resources, Inc.
	Richmond, VA	Largo, FL	Kansas City, MO	Sherwood, OR	Woodstock, AL
Base Equipment	\$28,375		\$51,704	\$52,125	\$53,400
Optional Flashing Kit	\$250		\$585	\$605	\$640
Freight	\$1,250		\$2,550	\$2,610	\$2,590
Installation and Start-Up Service	\$3,800		\$4,350	\$4,475	\$4,400
TCEQ Permit Application Support	\$0		\$0	\$700	\$550
1-year Call Back Service	\$900		\$0	\$1,875	\$1,690
TOTAL BID:	\$34,575	\$46,900	\$59,189	\$62,390	\$63,270
Lead Time	60 to 70 days	100 days	140 to 154 days	185 days	140 days
Manufacturer / Model	Consutech Model C-32P	BLI 400/75	Therm-Tec, Inc. Model S-27-T	Therm-Tec, Inc. Model S-27-T	Therm-Tec, Inc. Model S-27-T
Notes:		Non-Responsive Bid			

NOTES

Bid from Cremation Systems, Inc. deemed non-responsive for the following reasons:

SPECIFICATION and STANDARD TERMS included in the bid package:

"Payments will be processed within thirty (30) days of receipt of invoice and goods are accepted. " City's payment terms are Net 30.

"Delivery will be made F.O.B. DESTINATION to the City of Seguin, Animal Services Facility, 555 Fred Byrd Drive, Seguin, Texas. "

"Failure to utilize the Bid Form(s) may result in disqualification. All spaces are to be completed."

"Proposals must be submitted on the forms or in the format called for in specifications"

"The Bid Form must be completed "

"Each Bidder agrees that its price will remain firm and subject to acceptance by the City for a period of sixty (60) calendar days from the bid opening date."

VENDOR 's non-responsive submittal:

Vendor indicates a deposit of 30% is due upon contract acceptance, another 30% due 30-days after acceptance, 30% more prior to shipment, and the final balance due day of delivery.

Vendor indicates delivery will be made FOB Largo, FL. The significance here is that FOB Destination means the vendor owns the equipment until they deliver it to us in good working order. FOB Origin (Largo, FL) means we own it in transit. City would have to make claims against the carrier and the vendor if it showed up damaged or malfunctioning in any way, which is unacceptable.

Specifications clearly indicate in several ways that the Bid Form must be used to submit a bid. Vendor submitted a Proposal on their Letterhead.

Vendor's proposal indicates their price is good for only 30 days.