



# Seguin Police Department

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## MEMORANDUM

Control # 16-027

**TO:** City of Seguin City Council  
Mr. Doug Faseler, City Manager

**FROM:** Bruce Ure, Deputy Police Chief

**REF:** Council Agenda Item – Recommendation for Crematorium Purchase

**DATE:** May 13, 2016

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As part of the Seguin Animal Services building construction at 555 Fred Byrd Drive, a crematorium was specified in the project to properly dispose of inevitable animal carcasses. This acquisition will be a significant benefit to our community as it will provide a sanitary and healthy method of disposal for deceased animals.

On May 10, 2016, at 10:00 a.m., sealed bids were opened by me, Chief Kelso, and Purchasing Manager Twila Wood. A total of four bids were received. Vendor Cremation Systems, Inc. was deemed non-responsive for four different reasons, substantial issues with payment terms; significant issues with FOB shipment conditions; failure to comply with bid form mandatory requirements; and vendor's short window on their price guarantee after bid opening (30 days).

The lowest bidder (\$34,575) was Consutech Systems, LLC from Richmond, Virginia. After careful review, we do not recommend awarding the purchase to this particular bidder.

It was very difficult to analyze their product (C-32P) from their website (low information) and their submitted data packet was primarily a comprehensive air emission sampling report from 2010. Research indicates that this report was a requirement of the Chenault Veterinary Clinic after being significantly sanctioned for violations by the Commonwealth of Virginia's Department of Environmental Quality for multiple violations of their prior crematorium unit. They then apparently purchased the Consutech C32-P unit after that. It is very concerning that their documents included pages and pages of air samplings which have little to absolutely nothing to do with our Seguin project.

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Additionally, their lack of presence in Texas (one unit was installed in 2009 at Irving Animal Services) is also concerning. As they indicated with their response under "Scope of Supply" that states that their unit meets "TEQ permit by rule." First, it is the Texas Commission on Environmental Quality or "TCEQ" and we will need the unit to meet the TCEQ's "New Source by Rule" requirement as we anticipate providing a for-fee-service to our local veterinary clinics for their cremations. Their demonstration of a lack of identifying the proper regulatory agency's name is concerning.

Lastly, after carefully reviewing Consutech's C-32P technical drawings, it appears that their exhaust stack has an elevation of twenty feet, eleven inches which is inadequate for our project, which requires a stack height of twenty-four feet. It is for all of these reasons that, even though they are the lowest bidder, we do not move forward with their bid.

The vendor FC Industries, Inc. provided a bid of \$59,189 and we recommend accepting this bid. They have installed multiple (and even recent) crematoriums in Texas and enjoy an excellent reputation with the Texas Commission on Environmental Quality. Their unit is of high quality and we believe that their unit will last as long as the Animal Services Structure.

**Summary: Recommend accepting FC Industries, Inc. bid of \$59,189 for Animal Crematory Unit S27-T for new Animal Services Facility at 555 Fred Byrd Drive.**

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