



"Bringing Engineering Excellence. Improving Power Grid Reliability"

February 17, 2026

CITY OF SEGUIN

205 North River Street
Seguin, TX 78155

Attention: Mr. Steve Parker, City Manager

Subject: BID# AF-2026-30
Annual Contract for the Purchase of Steel Poles
Due: February 17, 2026, at 3:00 PM

Dear Mr. Parker,

Please accept this letter and the accompanying documents as SANPEC's proposal to supply galvanized steel poles for the referenced requirement.

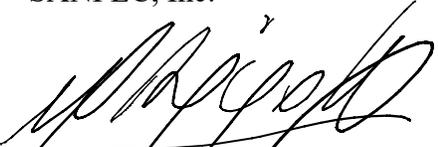
We would like to highlight the following items related to this quotation:

- The prices quoted herein are firm for one year, F.O.B. Destination, City of Seguin Warehouse, with freight costs allowed. After the one-year anniversary, pricing will be reviewed using the following cost indicators:
 - Steel (42%): CRU Midwest
 - Galvanizing (14%): London Metal Exchange
 - Transportation (6.5%): U.S. Fuel Price and Surcharges
- Prices do not include any applicable state or local sales or use taxes.
- This proposal will remain valid for acceptance for 60 days from February 17, 2026.
- Payment terms are Net 30 days.

We appreciate the opportunity to submit a quotation for this important project and trust that our proposal will meet your expectations.

If you have any questions, please feel free to contact me at (713) 816-5742.

Sincerely,
SANPEC, Inc.



Marcel A. Rico – Vice President

Unit Price Bid Form – Steel Poles (As-Needed Contract)

Bid Number: AF-2026-30

Bidder Name: SANPEC INC

Address: 11819 SKYDALE DRIVE

Phone: (713) 816-5742 **Email:** marcel.rico@sanpec.com

Date: FEBRUARY 17, 2026

Instructions to Bidders

This bid form is for an **as-needed / on-call contract**. Quantities are not guaranteed. Bidders shall provide a **unit price per pole** for each item listed below. Prices shall include all costs associated with manufacturing, handling, packaging, and delivery (FOB destination), unless otherwise specified in the solicitation.

All unit prices shall remain firm for the contract term.

CLASS 1 – Steel Poles

Item No.	Description	Unit Price (\$)	Notes
1	60-Foot Class 1 Steel Pole	<u>\$ 4,356.00</u>	
2	55-Foot Class 1 Steel Pole	<u>\$ 4,166.00</u>	
3	50-Foot Class 1 Steel Pole	<u>\$ 3,267.00</u>	
4	45-Foot Class 1 Steel Pole	<u>\$ 2,883.00</u>	

CLASS 2 – Steel Poles

Item No.	Description	Unit Price (\$)	Notes
5	60-Foot Class 2 Steel Pole	<u>\$ 4,070.00</u>	
6	55-Foot Class 2 Steel Pole	<u>\$ 3,833.00</u>	

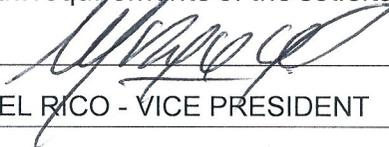
Item No.	Description	Unit Price (\$)	Notes
7	50-Foot Class 2 Steel Pole	<u>\$ 3,002.00</u>	
8	45-Foot Class 2 Steel Pole	<u>\$ 2,501.00</u>	
9	40-Foot Class 2 Steel Pole	<u>\$ 2,179.00</u>	

CLASS 3 – Steel Poles

Item No.	Description	Unit Price (\$)	Notes
10	50-Foot Class 3 Steel Pole	<u>\$ 2,482.00</u>	
11	45-Foot Class 3 Steel Pole	<u>\$ 2,074.00</u>	
12	40-Foot Class 3 Steel Pole	<u>\$ 1,805.00</u>	
13	35-Foot Class 3 Steel Pole	<u>\$ 1,548.00</u>	
14	30-Foot Class 3 Steel Pole	<u>\$ 1,295.00</u>	

Certifications

The undersigned certifies that the prices listed above are accurate and firm and that the bidder agrees to comply with all requirements of the solicitation documents.

Authorized Signature: _____ 

Printed Name & Title: MARCEL RICO - VICE PRESIDENT

Company Name: SANPEC INC

Date: FEBRUARY 17, 2026

End of Bid Form

- Proposal Notes:
- 1) Prices are based on full-truck load quantities
 - 2) Current Lead Time is about 24 weeks after receiving a release order

ADDENDUM FORM
Bid # AF-2026-30

Receipt is hereby acknowledged of the following Addenda to the Specifications:

ADDENDUM NO. 1 DATED 2/10/2026 ADDENDUM NO. 4 DATED _____
ADDENDUM NO. 2 DATED _____ ADDENDUM NO. 5 DATED _____
ADDENDUM NO. 3 DATED _____ ADDENDUM NO. 6 DATED _____

- The Undersigned affirms that it is duly authorized to submit this bid, that this bid has not been prepared in collusion with any other bidder, and that the content of this bid as to prices, terms, or conditions of said bid has not been communicated to any other bidder prior to the official opening of this bid.
- The Undersigned certifies that pursuant to Section 2270.002 of the Texas Government Code, Bidder does not boycott Israel and will not boycott Israel during the term of the contract resulting from this solicitation.
- The Undersigned certifies that pursuant to S.B 19, Bidder does not boycott energy companies and will not boycott energy companies during the term of the contract.
- The Undersigned certifies that pursuant to S.B. 13, Bidder does not have a practice, policy, guidance, or directive that discriminates against a firearm entity or firearm trade association; and will not discriminate during the term of the contract against a firearm entity or firearm trade association.

SANPEC INC

Company Name

11819 SKYDALE DRIVE

Address

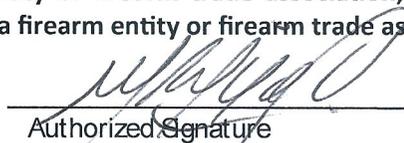
TOMBALL, TX 77375

City, State, Zip Code

(713) 816-5742

Phone No.

Email Address: marcel.rico@sanpec.com


Authorized Signature

MARCEL RICO

Printed Name

VICE PRESIDENT

Title

FEBRUARY 17, 2026

Date

CONFLICT OF INTEREST QUESTIONNAIRE

For vendor doing business with local governmental entity

FORM CIQ

This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.

This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code.

A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of vendor who has a business relationship with local governmental entity.

SANPEC INC

2 Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.)

3 Name of local government officer about whom the information is being disclosed.

NONE

Name of Officer

4 Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor?

Yes No

B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity?

Yes No

5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more.

6 Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

7

Signature of vendor doing business with the governmental entity

FEBRUARY 17, 2026
Date

**CITY OF SEGUIN
INSURANCE REQUIREMENT AFFIDAVIT**

**To be Completed By Appropriate Insurance Agent
and submitted with bid proposal.**

I, the undersigned Agent/Broker, certify that the insurance requirements contained in this bid document have been reviewed by me with the below identified Contractor. If the below identified Contractor is awarded this contract by the City of Seguin, I will be able to, within ten (10) days after being notified of such award, furnish a valid insurance certificate to the City meeting all of the requirements defined in this bid.

DocuSigned by:
Jonathan Lusk _____ Jonathan Lusk
C58EC506D10E4CB... Agent (Print)

Name of Agency/Broker: Higginbotham Insurance

Address of Agent/Broker: 4424 W Sam Houston Pkwy N Ste 1000

City/State/Zip: Houston, Tx 77041

Agent/Broker Telephone #: (713) 952-9990

CONTRACTOR'S NAME: SANPEC INC
(Print or Type)

NOTE TO AGENT/BROKER
If this time requirement is not met, the City has the right to invalidate the bid award and award the contract to the next lowest bidder meeting specifications. Should an awarded bid be invalidated the Contractor may be liable for breach of contract. If you have any questions concerning these requirements, please contact the Purchasing Manager for the City of Seguin at (830) 401-2451

