

#### It's real.

**Date:** May 15, 2024

**To:** Mayor and City Councilmembers

Steve Parker, City Manager

From: Susan Caddell Lucan Caddell

Director of Finance

**Subject:** Financial Reports for Six Months Ended March 31, 2024

Attached you will find financial reports for the General, Utility, Coliseum, Seguin Events Complex, and Golf Fund for the six months ended March 31, 2024.

The first report is the Income Statement for the General Fund on a budgetary comparison. We have collected 70% of our budgeted revenues.

- ➤ Property Tax is 98.2% of budget. We do collect the largest of this budget during the first four months of fiscal year.
- ➤ Sales Tax is 54% of budget.
- > Sanitation Revenue is 54.8% of budget.
- ➤ Health is 56.5% of budget. This includes food establishment inspections and animal services fees.
- ➤ Municipal Court is 54% of budget.
- Interest Revenue is 84.6% of budget. Interest rates are higher than anticipated.
- Miscellaneous Revenue is 75.5% of budget. We bill annually for alarm permits at the beginning of the fiscal year, which takes up a large portion of this revenue.
- ➤ Lease Revenues is 100% of budget. We receive the annual payment for Sprint Tower lease in the first quarter.

Expenditures are 48.9% of budget. Non-Departmental is 67.6% of budget. This is due to paying half of the indigent care amount in October in the amount of \$1,280,259.50. In addition, half of the amount of budgeted transfers of \$2,157,510 to General Fund Capital Projects has been transferred. Finally, as we collect our property tax revenue, the debt service portion of the property tax is transferred to the General I&S Fund.

The next report is the Income Statement for the General Fund as compared to FY23. Our revenue increased by \$4,476,584 or 14.6% from this time last year.

- Property Taxes are up by \$3,164,041 or 19.4%.
- Sales Tax is up by \$536,993 or 8.6%.
- ➤ Interest Revenue is up by \$247,641 or 59.4% due to the increase in interest rates.
- ➤ Private Source Donations are up by \$21,532 or 59.1%. This is due to using more of the funds previously donated by the Library Foundation or Friends of the Library.

Our expenditures have increased by \$2,871,323 or 11.9% from this time last year.

- ➤ Police Department increased by \$291,582 largely due to the increase in salaries and benefits.
- Fire is up by \$483,274 also largely due to an increase in salaries and benefits.
- Non-Departmental increased by \$1,466,960. Transfers to General I&S Fund have increased by \$949,037. This coincides with the increase in Property Tax revenue. Solid Waste Contract increased by \$229,639, which coincides with an increase in sanitation revenue. In addition, the indigent health care payment increased by \$67,349.40.

The next report is the Income Statement for the Utility Fund on a budgetary comparison. We have collected 48.5% of our budgeted revenues.

- ➤ Miscellaneous Revenue is 110.2% of budget. The balance of some projects that have been completed have been transferred to this account.
- ➤ Interest Revenue is 74.2% of budget. Interest rates are higher than anticipated.

Expenditures for the Utility Fund are 47.7% of budget.

Non-Departmental is 57.9% of the budget. This is due to the fact the entire amount of budgeted transfer of \$4,001,000 to Utility Fund Capital Projects was transferred at the beginning of the year.

The next report is the Income Statement for the Utility Fund as compared to FY23. Our revenue has increased by \$2,346,376 or 7.9%.

- ➤ Electric Revenue is up by \$354,457 or 2.4%. The number of customers has increased by 2.04% and consumption is up by 1.12%.
- ➤ Water Revenue is up by \$841,894 or 10.5%. The number of customers is up by 5.97%, while consumption is down by 2.33%.
- Sewer Revenue is up by \$812,045 or 14%. The number of customers is up by 7.92%.

Expenditures have increased by \$3,822,591 or 12.2%.

➤ Electric Distribution has increased by \$948,713 due to an increase in the wholesale power costs and also an increase in salaries and benefits.

- ➤ Water Plant has increased by \$750,970 due to an increase in the payments to SSLGC for water purchased. The debt service payments increased for the first few months.
- ➤ Water/Sewer has increased by \$633,969 due to an increase in the ROW User Fees as well as salaries and benefits.

The next reports are income statements compared to budget and prior year for the Coliseum Fund, Seguin Events Complex, and Golf Fund. Net revenues have decreased in the Coliseum Fund by \$38,660 from FY23. Net revenues have decreased in the Seguin Events Complex by \$41,338 from FY23. We do have capital expenditures of \$4,657 this year that we did not have in the prior year. In addition, there was a large repair of \$4,811 to the floor cleaner in FY24 that was not in the prior year. Golf Course net revenue has increased from FY23 by \$44,914.

The next reports detail more information about the sales tax revenue. Sales tax is up for the year by 8.65%.

The next several pages are a recap of the grants that we have been awarded for FY24 and those that are pending award notification. Some grants have carried over from one year to the next.

Finally, you will find the last two pages for our Hotel Occupancy Tax Collections. We are down from this time last year by \$109,486.38, or 13.4%.

Please let me know if you have any questions or would like additional information provided.



### FY2024 INCOME STATEMENT-GENERAL FUND

It's real.	FY 2023-24 Actual 03/31/24	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
001 - GENERAL FUND REVENUE				
3110 - Property Tax	19,502,249	19,855,000	(352,751)	98.2%
3180 - Franchise Taxes	511,187	1,432,880	(921,693)	35.7%
3210 - Building Permits	1,309,430	2,840,000	(1,530,570)	46.1%
3220 - Other Licenses & Permits	3,600	40,000	(36,400)	9.0%
3310 - Interlocal Agreement	512,036	1,044,709	(532,673)	49.0%
3340 - State/Federal Gov. Grants	133,449	387,904	(254,455)	34.4%
3350 - Sales Tax	6,745,762	12,500,000	(5,754,238)	54.0%
3350 - Other State Gov. Shared Revenue	67,409	192,000	(124,591)	35.1%
3410 - Charges for Services	36,000	72,000	(36,000)	50.0%
3420 - Public Safety	755,589	1,800,000	(1,044,411)	42.0%
3440 - Sanitation Revenues	1,290,824	2,355,000	(1,064,176)	54.8%
3450 - Health	62,145	110,000	(47,855)	56.5%
3470 - Culture and Recreation	178,478	449,000	(270,522)	39.8%
3510 - Municipal Court	302,090	559,500	(257,410)	54.0%
3520 - Library	11,366	21,000	(9,634)	54.1%
3610 - Interest Revenues	664,330	784,980	(120,650)	84.6%
3620 - Miscellaneous Revenues	575,031	761,132	(186,101)	75.5%
3630 - Lease Revenues	13,688	13,688	(0)	100.0%
3650 - Private Source Donations	57,936	115,000	(57,064)	50.4%
3700 - User Fees	2,480,801	4,961,601	(2,480,801)	50.0%
3910 - Intragovernmental Trnsfrs	7,595	15,000	(7,405)	50.6%
Revenue Totals	35,220,994	50,310,394	(15,089,400)	70.0%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	62,569	134,809	72,240	46.4%
11 - City Manager	135,673	313,971	178,298	43.2%
12 - Finance	436,340	918,413	482,073	47.5%
14 - Legal and Judicial	213,048	519,012	305,965	41.0%
16 - Police	4,849,974	11,376,734	6,526,760	42.6%
17 - Fire	4,331,367	10,505,479	6,174,112	41.2%
18 - Animal Services	297,329	745,859	448,530	39.9%
21 - Planning	1,100,275	2,718,997	1,618,722	40.5%
22 - City Secretary	71,746	159,553	87,807	45.0%
23 - Human Resources	196,777	450,304	253,527	43.7%
24 - Public Works Department	997,076	2,653,272	1,656,196	37.6%
25 - Vehicle Maintenance	314,937	778,242	463,304	40.5%
26 - Engineering/Capital Projects	235,161	534,138	298,977	44.0%
27 - Brush Department	272,928	638,180	365,253	42.8%
28 - Downtown & Main St. Prog.	103,446	251,568	148,122	41.1%
29 - Facilities	172,510	405,333	232,823	42.6%
31 - Public Library	810,246	1,843,488	1,033,242	44.0%
34 - Parks and Recreation	1,083,469	2,838,269	1,754,800	38.2%
87 - Information Technologies	527,761	1,344,828	817,067	39.2%
89 - City Attorney	89,459	234,389	144,930	38.2%
90 - Non-Departmental	10,713,680	15,848,127	5,134,447	67.6%
Expenditure Totals	27,015,770	55,212,966	28,197,195	48.9%



#### **FY2024 INCOME STATEMENT**

#### **Prior vs. Actual - General Fund**

For the Six Months Ended March 31, 2024 and March 31, 2023

	FY 2023-24 Actual 03/31/24	FY 2022-23 Actual 03/31/23	Variance Pos. (Neg)	% Variance Pos. (Neg.)
001 - GENERAL FUND REVENUE				
3110 - Property Tax	19,502,249	16,338,208	3,164,041	19.4%
3180 - Franchise Taxes	511,187	490,176	21,011	4.3%
3210 - Building Permits	1,309,430	1,175,399	134,031	11.4%
3220 - Other Licenses & Permits	3,600	20,400	(16,800)	-82.4%
3310 - Interlocal Agreement	512,036	426,992	85,044	19.9%
3340 - State/Federal Gov. Grants	133,449	76,654	56,794	74.1%
3350 - Sales Tax	6,745,762	6,208,770	536,993	8.6%
3350 - Other State Gov. Shared Revenue	67,409	77,764	(10,355)	-13.3%
3410 - Charges for Services	36,000	36,000	0 (64,184)	0.0% -7.8%
3420 - Public Safety 3440 - Sanitation Revenues	755,589 1,290,824	819,774 1,156,223	134,600	11.6%
3450 - Health	62,145	57,716	4,429	7.7%
3470 - Culture and Recreation	178,478	191,566	(13,088)	-6.8%
3510 - Municipal Court	302,090	312,588	(10,498)	-3.4%
3520 - Library	11,366	11,914	(549)	-4.6%
3610 - Interest Revenues	664,330	416,689	247,641	59.4%
3620 - Miscellaneous Revenues	575,031	564,323	10,707	1.9%
3630 - Lease Revenues	13,688	13,688	0	0.0%
3650 - Private Source Donations	57,936	36,404	21,532	59.1%
3700 - User Fees	2,480,801	2,305,343	175,458	7.6%
3910 - Intragovernmental Trnsfrs	7,595	7,820	(224)	-2.9%
Revenue Totals	35,220,994	30,744,410	4,476,584	14.6%
001 - GENERAL FUND EXPENDITURES				
10 - General Government	62,569	59,301	(3,268)	-5.5%
11 - City Manager	135,673	118,781	(16,892)	-14.2%
12 - Finance	436,340	333,092	(103,248)	-31.0%
14 - Legal and Judicial	213,048	223,292	10,244	4.6%
16 - Police	4,849,974	4,558,392	(291,582)	-6.4%
17 - Fire			, , , , ,	
18 - Animal Services	4,331,367	3,848,093	(483,274)	-12.6%
	297,329	281,221	(16,108)	-5.7%
21 - Planning	1,100,275	1,094,867	(5,408)	-0.5%
22 - City Secretary	71,746	76,019	4,273	5.6%
23 - Human Resources	196,777	178,903	(17,874)	-10.0%
24 - Public Works Department	997,076	913,978	(83,098)	-9.1%
25 - Vehicle Maintenance	314,937	234,677	(80,260)	-34.2%
26 - Engineering/Capital Projects	235,161	188,961	(46,200)	-24.4%
27 - Brush Department	272,928	253,888	(19,040)	-7.5%
28 - Downtown & Main St. Prog.	103,446	97,690	(5,756)	-5.9%
29 - Facilities	172,510	158,862	(13,648)	-8.6%
31 - Public Library	810,246	711,769	(98,477)	-13.8%
34 - Parks and Recreation	1,083,469	992,739	(90,730)	-9.1%
87 - Information Technologies	527,761	462,230	(65,531)	-14.2%
89 - City Attorney	89,459	110,972	21,513	19.4%
90 - Non-Departmental				
Expenditure Totals	10,713,680 27,015,770	9,246,720 <b>24,144,447</b>	(1,466,960) (2,871,323)	-15.9% - <b>11.9%</b>
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Net Revenues (Expenditures)	8,205,223	6,599,963	1,605,261	



#### **FY2024 INCOME STATEMENT-UTILITY FUND**

Account Number	Account Name	FY 2023-24 Actual 03/31/24	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
002 - UTILITY FUNI	REVENUE				
3410 - Charges	for Services	162,826	526,036	(363,210)	31.0%
3430 - Electric l	Revenue	14,960,023	32,844,950	(17,884,927)	45.5%
3432 - Water Re	evenue	8,896,812	17,844,838	(8,948,027)	49.9%
3434 - Sewer Re	evenue	6,617,319	12,839,200	(6,217,907)	51.5%
3480 - Other Ch	narges	241,320	625,000	(383,681)	38.6%
3610 - Interest l	Revenues	571,909	770,500	(198,591)	74.2%
3620 - Miscellar	neous Revenues	624,273	566,350	57,923	110.2%
3630 - Lease Pa	yments	0	126,450	0	0.0%
3700 - User Fee	s	21,500	43,000	(21,500)	50.0%
4 - Revenue Totals:		32,095,982	66,186,324	(33,959,918)	48.5%
002 - UTILITY EXPE		202.522	607.070	225 247	46.50
44 - Utility Billi	G	282,532	607,879	325,347	46.5%
45 - Utility Adn 46 - Administra		245,109	650,749	405,640	37.7%
40 - Administra 47 - Electric Dis		850,102	1,943,725	1,093,624	43.7%
		10,266,845	24,381,355	14,114,511	42.1%
48 - Utility Serv	g/Capital Projects	919,823	2,183,112	1,263,289	42.1%
56 - Water Plan	~ <b>.</b> .	542,762	1,457,924	915,163	37.2%
50 - Water Flan		3,340,793	7,054,657	3,713,864	47.4%
65 - Geronimo (		3,074,437	6,697,510	3,623,073	45.9%
66 - Walnut Bra		186,306	552,650	366,344	33.7%
80 - Economic I		712,320	1,690,457	978,137	42.1%
81 - Facilities	Development	228,149 594,174	629,859 1,398,339	401,711	36.2%
87 - Information	n Tachnologies			804,165	42.5%
89 - City Attorn	e e	603,691	1,420,698	817,008	42.5%
90 - Non-Depar	·	145,554 13,255,067	345,060	199,507	42.2%
•		<del></del>	22,888,382	9,633,315	57.9%
Expenditure Totals:	i	35,247,663	73,902,360	38,654,697	47.7%
Net Revenues (Expend	ditures)	(3,151,681)	(7,716,036)	4,564,354	



# FY2024 Income Statement Prior vs. Actual - Utility Fund

## For the Six Months Ended March 31, 2024 and March 31, 2023

Account Number	Account Name	FY 2023-24 Actual 03/31/24	FY 2022-23 Actual 03/31/23	Variance Pos. (Neg)	% Variance Pos. (Neg.)
002 - UTILITY FUNI	D REVENUE				
3410 - Charges	for Services	162,826	180,533	(17,707)	-9.8%
3430 - Electric	Revenue	14,960,023	14,605,567	354,457	2.4%
3432 - Water R	evenue	8,896,812	8,054,918	841,894	10.5%
3434 - Sewer R	evenue	6,617,319	5,805,273	812,045	14.0%
3480 - Other C	harges	241,320	357,232	(115,913)	-32.4%
3610 - Interest	Revenues	571,909	573,005	(1,096)	-0.2%
3620 - Miscella	neous Revenues	624,273	151,578	472,695	311.8%
3700 - User Fee	es	21,500	21,500	0	0.0%
4 - Revenue Totals:		32,095,982	29,749,606	2,346,376	7.9%
002 - UTILITY EXPI					
44 - Utility Billi		282,532	233,008	(49,524)	-21.3%
45 - Utility Adn	ninistration	245,109	196,598	(48,511)	-24.7%
46 - Administra		850,102	672,786	(177,316)	-26.4%
47 - Electric Di	stribution	10,266,845	9,318,132	(948,713)	-10.2%
48 - Utility Serv	vices	919,823	827,618	(92,205)	-11.1%
49 - Engineerin	g/Capital Projects	542,762	474,816	(67,946)	NA
56 - Water Plan	nt	3,340,793	2,589,823	(750,970)	-29.0%
57 - Water/Sew	rer	3,074,437	2,440,468	(633,969)	-26.0%
65 - Geronimo	Creek WWTP	186,306	162,922	(23,384)	-14.4%
66 - Walnut Br	anch WWTP	712,320	668,888	(43,432)	-6.5%
80 - Economic	Development	228,149	263,146	34,997	13.3%
81 - Facilities		594,174	535,328	(58,846)	-11.0%
87 - Informatio	n Technologies	603,691	496,493	(107,198)	-21.6%
89 - City Attori	ney	145,554	138,359	(7,195)	-5.2%
90 - Non-Depar	rtmental	13,255,067	12,406,687	(848,380)	-6.8%
<b>Expenditure Totals</b>	:	35,247,663	31,425,072	(3,822,591)	-12.2%
Net Revenues (Expen	ditures)	(3,151,681)	(1,675,466)	(1,476,215)	88.1%



#### **FY2024 -INCOME STATEMENT-COLISEUM FUND**

TEXAS				
It's real.	FY 2023-24 Actual 03/31/24	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
007 - COLISEUM REVENUES				
Auditorium Rental Fees	21,250	90,000	(68,750)	23.6%
Concession Income	3,359	1,500	1,859	224.0%
Interest Earnings	10,085	13,050	(2,965)	77.3%
Miscellaneous Revenue	167	0	167	0.0%
Credit Card Service Fees	824	1,000	(176)	82.4%
Transfers from Occupancy Tax	137,750	275,500	(137,750)	50.0%
Revenue Totals	173,435	381,050	(207,615)	45.5%
007 - COLISEUM EXPENDITURES				
Salaries	26,126	58,587	32,461	44.6%
Benefits	12,190	26,349	14,159	46.3%
Utilities	24,315	68,900	44,585	35.3%
Janitorial Services	21,500	43,000	21,500	50.0%
Repairs/Maintenance	12,218	47,500	35,282	25.7%
Equipment Rental	354	1,000	646	35.4%
General Supplies	17,162	35,050	17,888	49.0%
Credit Card Service Fees	2,098	4,000	1,902	52.5%
Public Relations	544	2,000	1,457	27.2%
Capital Outlay	21,778	115,000	93,222	18.9%
Expenditure Totals	138,284	403,186	264,901	34.3%
Net Revenues (Expenditures)	35,151	(22,136)	57,287	



#### **FY2024 INCOME STATEMENT**

# Prior vs. Actual - Coliseum For the Six Months Ended March 31, 2024 and March 31, 2023

	FY 2023-24	FY 2022-23	Variance Pos.	% of Budget
	Actual 03/31/24	Actual 03/31/23	(Neg)	
007 - COLISEUM REVENUES				
Auditorium Rental Fees	21,250	39,700	(18,450)	-46.5%
Concession Income	3,359	1,983	1,377	69.4%
Interest Earnings	10,085	8,721	1,364	15.6%
Miscellaneous Revenue	167	0	167	NA
Credit Card Service Fees	824	666	158	23.8%
Transfers from Occupancy Tax	137,750	130,500	7,250	5.6%
Revenue Totals	173,435	181,569	(8,134)	-4.5%
007 - COLISEUM EXPENDITURES				
Salaries	26,126	22,620	(3,506)	-15.5%
Benefits	12,190	10,844	(1,345)	-12.4%
Utilities	24,315	23,336	(979)	-4.2%
Janitorial Services	21,500	21,500	0	0.0%
Repairs/Maintenance	12,218	12,055	(162)	-1.3%
<b>Equipment Rental</b>	354	354	0	0.0%
General Supplies	17,162	5,692	(11,470)	-201.5%
Credit Card Service Fees	2,098	1,418	(680)	-48.0%
Public Relations	544	707	163	23.1%
Capital Outlay	21,778	9,232	(12,546)	-135.9%
Expenditure Totals	138,284	107,758	(30,526)	-28.3%
Net Revenues (Expenditures)	35,151	73,811	(38,660)	



# FY2024 INCOME STATEMENT SEGUIN EVENTS COMPLEX

	FY 2023-24 Actual 03/31/24	FY 2023-24 Budget	Variance Pos. (Neg)	% of Budget
020 - SEGUIN EVENTS COMPLEX REVENUES				
Concession Income	810	1,000	(190)	81.0%
Rodeo Arena Rentals	6,185	20,000	(13,815)	30.9%
Fairgrounds Facilities Rentals	12,025	40,000	(27,975)	30.1%
Interest Earnings	3,271	5,020	(1,749)	65.2%
Miscellaneous Revenue	289	0	289	NA
Transfers from Occupancy Tax	42,766	85,532	(42,766)	50.0%
Revenue Totals	65,346	151,552	(86,206)	43.1%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	32,417	71,074	38,657	45.6%
Benefits	14,815	32,578	17,763	45.5%
Utilities	10,389	25,400	15,011	40.9%
Repairs/Maintenance	6,345	11,000	4,655	57.7%
General Supplies	3,411	11,500	8,089	29.7%
Capital Outlay	17,176	65,000	47,824	26.4%
Expenditure Totals	84,554	216,552	131,998	39.0%
Net Revenues (Expenditures)	(19,208)	(65,000)	45,792	



#### **FY2024 INCOME STATEMENT**

#### Prior vs. Actual - Seguin Events Complex For the Six Months Ended March 31, 2024 and March 31, 2023

	FY 2023-24	FY 2022-23	Variance Pos.	% of Budget
	Actual 03/31/24	Actual 03/31/23	(Neg)	
020 - SEGUIN EVENTS COMPLEX REVENUES				
Concession Income	810	818	(8)	-1.0%
Rodeo Arena Rentals	6,185	5,579	607	10.9%
Fairgrounds Facilities Rentals	12,025	24,000	(11,975)	-49.9%
Interest Earnings	3,271	3,931	(660)	-16.8%
Miscellaneous Revenue	289	0	289	NA
Transfers from Occupancy Tax	42,766	46,312	(3,546)	-7.7%
Revenue Totals	65,346	80,640	(15,293)	-19.0%
020 - SEGUIN EVENTS COMPLEX EXPENDITURES				
Salaries	32,417	30,536	(1,881)	-6.2%
Benefits	14,815	14,163	(652)	-4.6%
Utilities	10,389	9,415	(974)	-10.3%
Repairs/Maintenance	6,345	967	(5,379)	-556.3%
General Supplies	3,411	3,429	18	0.5%
Capital Outlay	17,176	0	(17,176)	NA
Expenditure Totals	84,554	58,510	(26,044)	-44.5%
Net Revenues (Expenditures)	(19,208)	22,130	(41,338)	
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# FY 2024 INCOME STATEMENT GOLF FUND

	FY 2023-24 Actual 03/31/24	FY 2022-23 Budget	Variance Pos. (Neg)	% of Budget
023 - GOLF FUND REVENUES				
Golf Course Receipts	217,939	379,000	(161,061)	57.5%
Golf Cart Rentals	203,426	373,000	(169,574)	54.5%
Golf Concessions	74,912	128,000	(53,088)	58.5%
Golf Merchandise Sales	27,461	47,000	(19,539)	58.4%
Interest Earnings	22,524	25,100	(2,576)	89.7%
Miscellaneous	11,243	17,250	(6,007)	65.2%
Transfers from General Fund	0	100,000	(100,000)	0.0%
Revenue Totals	557,506	1,069,350	(511,844)	52.1%
023 - GOLF FUND EXPENDITURES				
Salaries	260,977	652,113	391,135	40.0%
Benefits	98,909	229,756	130,848	43.0%
Professional Services	0	4,000	4,000	0.0%
Utilities	13,449	35,056	21,607	38.4%
Repairs/Maintenance	10,799	45,000	34,201	24.0%
Rental	0	4,000	4,000	0.0%
Insurance	(34,004)	12,000	46,004	-283.4%
General Supplies	98,272	262,000	163,728	37.5%
Energy and Fuel	5,581	23,040	17,459	24.2%
Miscellaneous	11,067	23,360	12,293	47.4%
Education	1,464	5,800	4,336	25.2%
Public Relations	500	2,000	1,500	25.0%
Expenditure Totals	467,014	1,298,125	831,111	36.0%
Net Revenues (Expenditures)	90,492	(228,775)	319,267	



# FY 2024 INCOME STATEMENT Prior vs. Actual - Golf Fund For the Six Months Ended March 31, 2024 and March 31, 2023

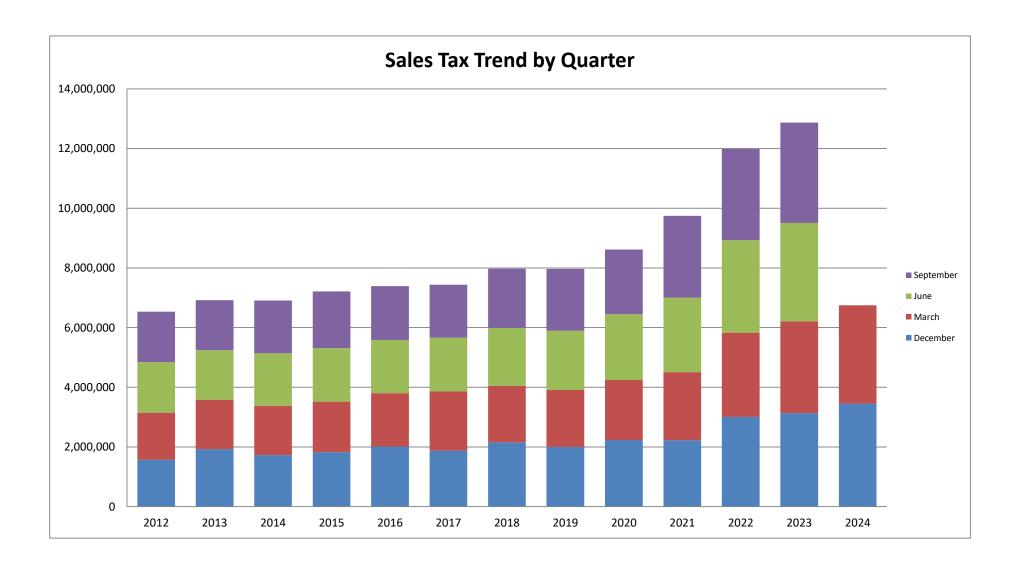
FY 2023-24	FY 2022-23	Variance Pos.	% of Budget
Actual 03/31/24	Actual 03/31/23	(Neg)	
217,939	214,621	3,318	1.5%
203,426	187,268	16,158	8.6%
74,912	69,554	5,358	7.7%
27,461	23,149	4,311	18.6%
22,524	15,307	7,217	47.2%
11,243	7,069	4,175	59.1%
557,506	516,968	40,538	7.8%
260,977	235,460	(25,517)	-10.8%
98,909	90,949	(7,960)	-8.8%
13,449	14,310	861	6.0%
10,799	17,928	7,129	39.8%
(34,004)	7,665	41,670	543.6%
98,272	90,485	(7,787)	-8.6%
5,581	3,663	(1,919)	-52.4%
11,067	9,035	(2,032)	-22.5%
1,464	1,574	111	7.0%
500	320	(180)	-56.3%
467,014	471,390	4,376	0.9%
90,492	45,578	44,914	
	217,939 203,426 74,912 27,461 22,524 11,243 557,506  260,977 98,909 13,449 10,799 (34,004) 98,272 5,581 11,067 1,464 500 467,014	217,939 214,621 203,426 187,268 74,912 69,554 27,461 23,149 22,524 15,307 11,243 7,069 557,506 516,968  260,977 235,460 98,909 90,949 13,449 14,310 10,799 17,928 (34,004) 7,665 98,272 90,485 5,581 3,663 11,067 9,035 1,464 1,574 500 320 467,014 471,390	Actual 03/31/24 Actual 03/31/23       (Neg)         217,939       214,621       3,318         203,426       187,268       16,158         74,912       69,554       5,358         27,461       23,149       4,311         22,524       15,307       7,217         11,243       7,069       4,175         557,506       516,968       40,538         260,977       235,460       (25,517)         98,909       90,949       (7,960)         13,449       14,310       861         10,799       17,928       7,129         (34,004)       7,665       41,670         98,272       90,485       (7,787)         5,581       3,663       (1,919)         11,067       9,035       (2,032)         1,464       1,574       111         500       320       (180)         467,014       471,390       4,376

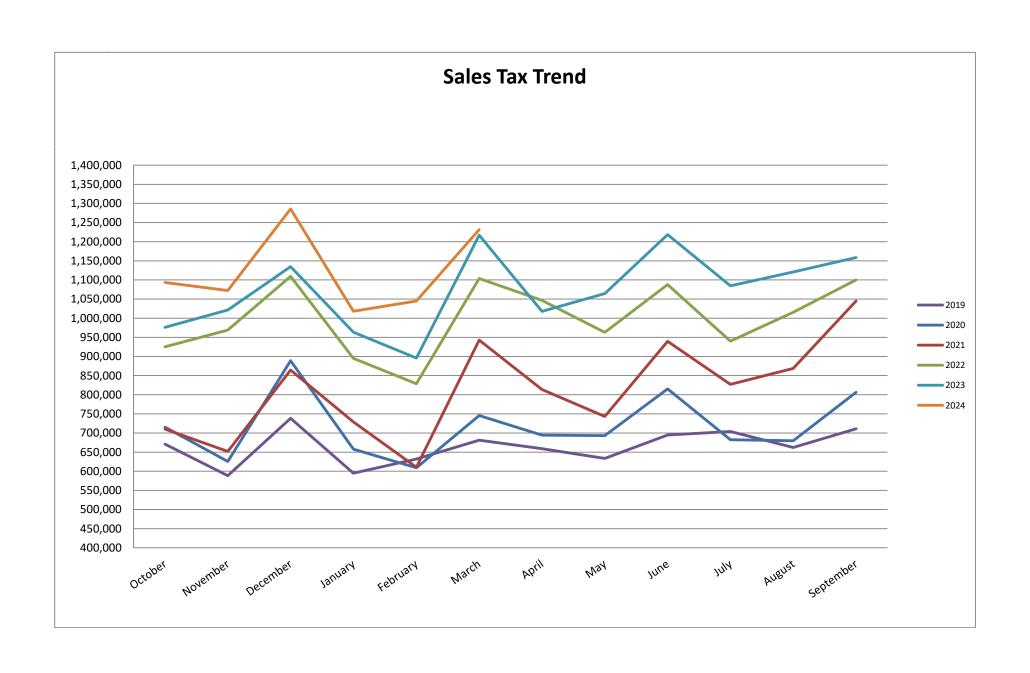
## CITY OF SEGUIN SALES TAX

	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year		Fiscal Ye			
	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>1% City</u>	1/4% City *	1/4% SEDC	<u>Total**</u>	<u>% Change</u>
October	671,052	715,401	710,128	925,367	976,111	728,955	182,239	182,239	1,093,432	12.02%
November	588,417	625,391	651,845	969,137	1,021,656	714,829	178,707	178,707	1,072,243	4.95%
December	738,300	888,969	864,526	1,109,367	1,134,680	857,075	214,269	214,269	1,285,613	13.30%
January	595,146	657,697	728,815	895,190	963,417	678,800	169,700	169,700	1,018,200	5.69%
February	632,116	608,998	610,462	828,748	895,923	696,558	174,140	174,140	1,044,838	16.62%
March	<u>681,171</u>	<u>745,546</u>	942,814	1,103,594	1,216,983	820,957	205,239	205,239	1,231,436	1.19%
SUBTOTAL	3,906,202	4,242,002	4,508,590	5,831,403	6,208,770	4,497,175	1,124,294	1,124,294	6,745,762	8.65%
April	658,857	694,246	813,394	1,046,438	1,017,905					
May	633,605	693,319	743,207	962,859	1,064,353					
June	694,746	815,279	939,469	1,087,789	1,218,514					
July	703,849	682,569	827,158	940,146	1,084,862					
August	661,956	679,751	868,756	1,015,511	1,120,956					
September	710,897	806,611	1,045,014	1,100,117	1,158,698					
TOTAL	7,970,112	8,613,777	9,745,588	11,984,263	12,874,058					

<sup>\*</sup> For Property Tax Reduction

<sup>\*\*</sup>Includes City's collection of City sales tax for each month.





# MARCH SALES TAX REPORT FOR SURROUNDING CITIES

City	<u>2023</u>	<u>2024</u>	% Increase (Decrease)
Seguin	1,216,983	1,231,436	1.19%
San Marcos	3,435,404	3,409,039	-0.77%
Schertz	1,762,662	1,856,419	5.32%
San Antonio	44,794,275	45,333,683	1.20%
New Braunfels	2,685,544	3,950,280	47.09%
Austin	31,282,141	34,133,613	9.12%
Selma	1,066,571	882,186	-17.29%
Universal City	640,228	698,026	9.03%
Statewide	786,139,922	788,655,533	0.32%

## YEAR-TO-DATE SALES TAX REPORT FOR SURROUNDING CITIES

<u>City</u>	FY2023	FY2024	% Increase (Decrease)
Seguin	6,208,770	6,745,762	8.65%
San Marcos	20,004,633	19,601,898	-2.01%
Schertz	9,465,998	9,649,215	1.94%
San Antonio	240,920,761	246,513,459	2.32%
New Braunfels	20,942,878	22,103,877	5.54%
Austin	173,975,972	178,012,544	2.32%
Selma	5,050,612	4,763,634	-5.68%
Universal City	3,474,650	3,679,337	5.89%
Statewide	4,229,949,497	4,299,891,643	1.65%

#### **GRANTS AWARDED AND IN PROGRESS - FY24**

Application	Description	Funding Type	Amount Funded	City Match	Begin	Ends	Department	Status	Year
DOJ-COPS-Community Policing Development	PD BJJ and Community Outreach	Federal		0.00	10/01/21	08/30/23	Police	Ongoing	FY22
Texas Rural Business Fund (TxRBF)-Tx Dept of Ag	Lawson Street/Tyson	State	1,000,000.00	100,000.00	07/01/22	06/30/23	SEDC/City	Ongoing	FY22
Texas Dept of Agriculture	Main Street-Sidewalks	Federal	350,000.00	70,000.00	02/01/20	01/31/22	Development	Ongoing	FY20
Economic Development Assoc <sup>1</sup>	8th Street Extension	Federal	863,609.00	215,000.00	10/01/20	07/15/24	SEDC/City	Ongoing	FY21
Walnut Springs Trail Extension	Trail extension	Federal	2,218,587.00	746,532.00	02/06/18		Engineering	Ongoing	FY20
US Dept of Justice/NJA	SPD/BBT Crisis Intervention Team (CIT)	Federal	206,916.00	75,296.00	10/01/20	09/30/23	Police	Ongoing	FY21/23
GLO-MIT Hurricane Harvey	4 drainage projects	Federal	37,681,885.50	378,618.00	10/01/21	09/30/28	Engineering	Ongoing	FY22
American Recovery Act (ARPA)-SLFRF	Round 1 & 2	Federal	7,431,596.18	0.00	07/01/21	12/30/24	Citywide	Ongoing	FY21
TDHCA-CARES Act Community Resliency Program	Infectious Disease Units (2)	Federal	489,100.00	0.00	01/00/00	03/15/22	Fire	Ongoing	FY23
Safe Street for All (SS4A)	Safety Action Plan	Federal	265,200.00	66,300.00	0.00	01/01/23	Engineering	Ongoing	FY23
FY24 OAG-VCLG	Crime Victim Liaison VCLG	State	49,500.00	0.00	09/01/23	08/31/24	Police	Ongoing	FY23
TSLAC-ILL	Interlocal Lending	Federal	2,126.70	0.00	08/01/22	07/31/23	Library	Ongoing	FY23
FY24 Crime Victiom Assistance	VOCA	Federal	20,294.84	0.00	10/01/23	09/30/24	Police	Ongoing	FY24
FY24 Local Border Security	PD Overtime	State	20,000.00	0.00	09/01/23	8/31/2023	Police	10/1/2023	FY24
FY23 State Homeland Security-Regular	Community Response	Federal	38,197.64	0.00	09/01/23	8/30/2024	Police	10/1/2023	FY24
FY24 Criminal Justice Program-JAG	Ballistic Helmets	Federal	39,476.04	0.00	10/01/23	9/30/2024	Police	10/1/2023	FY24
FY24 Truancy Prevention & Intervention	Seguin Youth Services-TRIPP	State	70,730.00	0.00	10/01/23	9/30/2024	Police	10/1/2023	FY24
Bullet Proof Vests	20 Angel Armor Vets	Federal	33,821.05	16,910.54	01/01/24	8/31/2025	Police	1/1/2024	FY24
Niagara Perk Your Park	Playscape equipment	Foundation	75,000.00	0.00	10/01/23	9/30/2024	Parks	10/1/2023	FY24
Law Enforcement Behaviorial Response	Protect & Connect	Federal	477,029.00	175,184.00	10/01/23	9/30/2026	Police	10/1/2023	FY24
TxDOT-Transportation Alternatives *	JoeCarrillo Blvd	State	2,002,496.00	0.00	12/01/23	5/1/2025	Engineering	1/1/2024	FY24
FY24 Texas Preservation Trust Fund	Sebastopol House Porch	State	30,000.00	30,000.00	10/01/23	9/31/2025	Parks	10/1/2023	FY24
Muni. Govt. Lighting Conversion-Comptroller's Office	Rodeo Arena	State	50,000.00	10,000.00	11/30/24	12/01/24	Parks	12/1/2024	FY24
TOTAL			50,578,815.22	1,651,746.00	-				

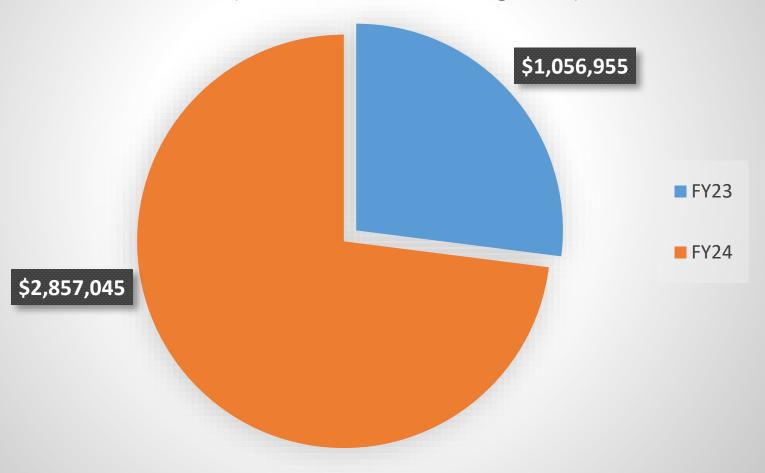
FY24 = 2,857,044.57

#### FY24-GRANTS APPLIED FOR AND AWAITING NOTICE OF AWARD

					Grant Term Application						
					City Match-					Est Award	
Application	Description	Funding Type	Ask Amount	City Match	InKind	Begin	Ends	Department	Submitted	Date	Fiscal Year
GLO-MOD	Cost overage from GLO MIT	Federal	2,190,000.00	0.00	0.00			Capital Projects	2/28/2024		FY24
FY25 Seguin Crime Victiom Assistance	VOCA	Federal	24,644.84	7,829.69	0.00	10/01/24	9/30/2025	Police	2/8/2024	10/1/2024	FY25
FY25 Criminal Justice Program-JAG	2 ATVs	Federal	27,687.34	0.00	0.00	10/01/24	9/30/2025	Police	2/8/2024	10/1/2024	FY25
FY25 Truancy Prevention & Intervention	Seguin Youth Services-TRIPP	State	75,424.00	0.00	0.00	10/01/24	9/30/2025	Police	2/8/2024	10/1/2024	FY25
Bullet Proof Vests	20 Angel Armor Vets	Federal						Police		8/31/2024	
Bullet Resistant Shields	16 Shields	State	29,400.00	0.00	0.00	9/1/2024	8/31/202	Police	2/8/2024	9/1/2024	FY25
Body Worn Camera Program	Body Cameras	State	81,215.29	27,974.01	0.00	9/1/2024	8/31/202	Police	2/8/2024	9/1/2024	FY25
Rifle Resistant Body Armor	5 Vests	State	41,963.00	0.00	0.00	9/1/2024	8/31/202	Police	2/8/2024	9/1/2024	FY25
Homeland Security Grant	Skydio Drone Program	Federal	62,088.76	0.00	0.00	9/1/2024	8/31/202	Police	2/8/2024	9/1/2024	FY25
Homeland Security Grant	Alamo Area SWAT-ARV	Federal	259,850.00	0.00	0.00	9/1/2024	8/31/202	Police	2/8/2024	9/1/2024	FY25
Operation Lone Star	Operation Lone Star	State	873,038.22			9/1/2024	8/31/202	Police	3/8/2024	9/1/2024	FY25
FY25 Local Border Security Program	Lone Star Border	State	20,000.00	0.00	0.00	9/1/2024	8/31/202	Police	3/8/2024	9/1/2024	FY25
State and Local Cybersecurity	Mitigation	Federal	73,134.95			09/01/24	8/31/202	IT	3/8/2024	9/1/2024	FY25
State and Local Cybersecurity	Assessment and Evaluation	Federal	30,286.00	0.00	0.00	09/01/24	8/31/202	IT	3/8/2024	9/1/2024	FY25
Community Funding Project	Seguin Activity Center	Federal	2,300,000.00	0.00	0.00				3/8/2024	Unknown	FY25
FY23 SAFER	6 Firefighters	Federal	1,656,261.90	0.00	0.00	10/01/24	9/30/2027	Fire	4/12/2024	9/1/2024	FY25
FY24-25 Flood Infrastructure Fund	Flood Mgt Plan	Federal	1,100,000.00	0.00	0.00	10/01/24	9/30/2026	Capital Projects	4/15/2024	Unknown	
Total			8,844,994.30	35,803.70	0.00						

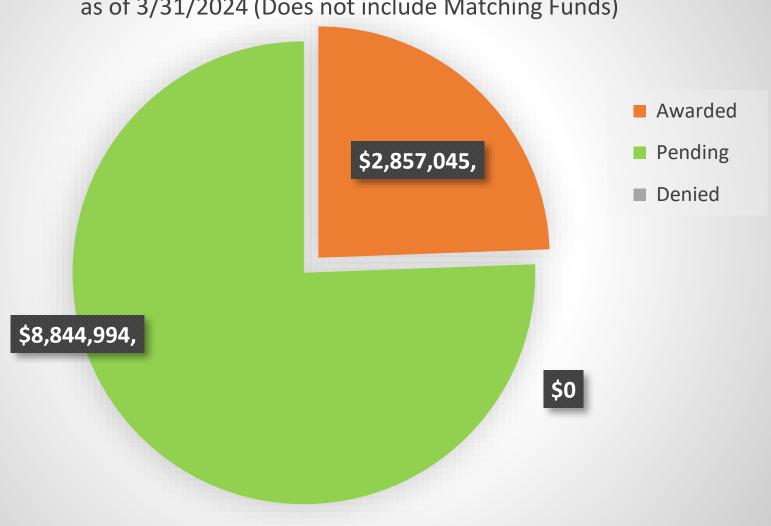


as of 3/31/2024 (Does not include Matching Funds)



## FY24 Awarded, Pending, Declined

as of 3/31/2024 (Does not include Matching Funds)



Due and Collected by:	Oct 31	Jan 31	Apr 30	SUBTOTAL	July 31	TOTAL
Holiday Inn Express	52,167.72	42,771.42	48,626.12	143,565.26		143,565.2
.a Quinta	34,857.29	25,844.91	25,428.68	86,130.88		86,130.
Hampton Inn	33,124.43	29,130.01	33,901.41	96,155.85		96,155.
Comfort Inn Suites	22,489.39	18,930.17	22,360.59	63,780.15		63,780.
Days Inn	17,995.77	15,032.66	15,966.07	48,994.50		48,994
Townplace Suites	44,788.87	41,555.52	40,744.24	127,088.63		127,088
Super 8 Motel	13,173.63	8,519.18	8,858.04	30,550.85		30,550
Motel 6	6,640.31	5,725.43	5,556.97	17,922.71		17,922
Texas Inn	3,329.92	4,567.43	3,779.59	11,676.94		11,676
ake Breeze Ski Lodge	3,986.85	217.70	77.70	4,282.25		4,282
Vanessa Vajdos (340 Meadow Lake Dr)	1,107.00	570.00		1,677.00		1,677
Sunrise Inn	1,036.84	1,008.77	946.82	2,992.43		2,992
Avalara, Inc. (460 River Drive)	5,444.95	3,769.57	1,792.91	11,007.43		11,007
River Retreat Properties (1101 Lakeview)	418.44	135.37	294.00	847.81		847
Geronimo Creek Retreat (2050 Laubach)	18,813.74	5,498.27	5,073.35	29,385.36		29,385
Zen on the Bend Vaca Rental (496 River Road)	400.40	, -	136.85	537.25		537
.aura Wooley (1005 Reiley Road)	852.60	106.82	106.15	1,065.57		1,065
aura Wooley (1007 Reiley Road)	55-155		412.46	412.46		412
aura Wooley (928 Buerger Lane)	1,442.55	786.37	856.02	3,084.94		3,084
aura Wooley (920 Buerger Lane)	634.78	532.58	237.71	1,405.07		1,405
Keith Stadtmueller (102 Lenz Drive)	463.58	-	237.71	463.58		463
Birdy Properties (159 Woodstone St.)	2,080.30	_		2,080.30		2,080
Keith Stadtmueller (106 Lenz Drive)	2,000.30	127.51	_	127.51		127
an Miller (1029 E. Mountain)	458.38	312.22	334.05	1,104.65		1,104
Magnolia Hotel (203 S. Crockett)	955.57	1,331.68	1,029.84	3,317.09		3,317
,	567.72	1,331.00	1,025.64	567.72		567
Avalara, Inc. (435 Lake Placid)		224.50	154.00			
Avalara, Inc. (20 Cherokee Bend)	1,712.46	234.50	154.00	2,100.96		2,100
Avalara, Inc. (44 River Oak Drive)	864.33	282.04	232.19	1,378.56		1,378
Avalara, Inc. (244 Deerslayer)	93.59	217.07	85.05	395.71		395
/acasa LLC (46 River Oak Drive)	1,214.95	590.00	495.95	2,300.90		2,300
/acasa LLC (48 River Oak Drive)	1,050.77	63.68		1,114.45		1,114
/acasa LLC (230 Turtle Lane)	1,088.86	-		1,088.86		1,088
/acasa LLC (510 Cypress Ridge)			70.62	70.62		70
Avalara, Inc. (60 S. Hampton Dr.)	1,260.00	336.00	287.00	1,883.00		1,883
Avalara, Inc. (416 Turtle Lane)	1,121.47	53.90	-	1,175.37		1,175
Avalara, Inc. (102 Turtle Lane)	181.27	-		181.27		181
Weinert Resort (1207 N. Austin)	441.16	213.78		654.94		654
Sweet & Cozy (516 N. King)	210.56	118.77		329.33		329
Emily Roxas (113 W. Shelby)	297.37	-		297.37		297
lennifer Wilson (511 Peach St)	484.30	262.50	392.46	1,139.26		1,139
ennifer Wilson (404 W Walnut)			361.13	361.13		361
Shaunna Hanover (908 Liberty Ave)	<u>-</u>	282.45	349.11	631.56		631
Total Collected	277,252.12	209,128.28	218,947.08	705,327.48	_	704,334

Due and Collected by:	Oct 31	Jan 31	Apr 30	SUBTOTAL	July 31	TOTAL
Holiday Inn Express	50,522.65	47,483.60	58,384.99	156,391.24	54,104.07	210,495
La Quinta	31,746.37	27,632.95	28,422.47	87,801.79	33,682.56	121,484
Hampton Inn	34,886.04	36,760.52	43,463.02	115,109.58	37,369.39	152,478
Comfort Inn Suites	25,910.60	22,824.76	27,982.50	76,717.86	26,322.90	103,040
Days Inn	24,051.10	21,163.82	19,220.14	64,435.06	18,143.35	82,578
Townplace Suites	43,684.28	36,132.03	36,248.83	116,065.14	40,731.25	156,796
Super 8 Motel	13,501.08	13,335.46	12,783.70	39,620.24	12,522.64	52,142
Motel 6	7,823.21	5,998.86	6,911.11	20,733.18	6,780.88	27,514
Texas Inn	5,213.98	3,150.07	4,625.96	12,990.01	4,183.74	17,173
Lake Breeze Ski Lodge	8,213.10	933.80	787.15	9,934.05	998.20	10,932
Vanessa Vajdos (340 Meadow Lake Dr)	2,166.92	-	-	2,166.92	806.00	2,972
Sunrise Inn	1,287.86	1,008.70	1,048.18	3,344.74	1,088.78	4,433
Avalara, Inc. (460 River Drive)	5,713.03	4,683.77	3,637.41	14,034.21	4,070.71	18,104
River Retreat Properties (1101 Lakeview)	2,445.59	929.25	409.50	3,784.34	1,025.64	4,809
Geronimo Creek Retreat (2050 Laubach)	21,796.18	10,388.38	9,865.46	42,050.02	18,335.60	60,385
The Lofts	1,042.25	-	-	1,042.25	-	1,042
Zen on the Bend Vaca Rental (496 River Road)	651.00	-	-	651.00	445.20	1,096
Laura Wooley (1005 Reiley Road)	1,684.76	943.52	717.39	3,345.67	1,214.61	4,560
Carol & Sean Ramsey (906 Buerger Lane)	1,855.09	-	-	1,855.09	427.50	2,282
Laura Wooley (928 Buerger Lane)	2,246.81	1,114.95	801.35	4,163.11	1,497.60	5,660
Laura Wooley (920 Buerger Lane)	685.43	527.42	432.72	1,645.57	521.85	2,167
Birdy Properties (102 Lenz Drive)	1,049.65	-	-	1,049.65	1,035.30	2,084
Keith Stadtmueller (106 Lenz Drive)	-	-	-	-	542.36	542
Ian Miller (1029 E. Mountain)	510.57	223.26	145.05	878.88	352.16	1,231
Magnolia Hotel (203 S. Crockett)	1,233.33	1,018.01	937.93	3,189.27	808.15	3,997
Matthew Pond (810 N. Goodrich)	812.22	319.07	-	1,131.29	-	1,131
Avalara, Inc. (196 Daniell Alley)	845.95	396.90	-	1,242.85	-	1,242
Avalara, Inc. (435 Lake Placid)	849.10	-	154.13	1,003.23	342.56	1,345
Avalara, Inc. (20 Cherokee Bend)	1,151.50	780.50	380.99	2,312.99	1,357.94	3,670
Avalara, Inc. (44 River Oak Drive)	822.86	408.90	317.06	1,548.82	541.26	2,090
Vacasa LLC (46 River Oak Drive)	1,479.03	1,085.60	225.06	2,789.69	610.88	3,400
Vacasa LLC (48 River Oak Drive)	1,485.33	285.26	286.85	2,057.44	437.50	2,494
Vacasa LLC (230 Turtle Lane)	5,944.28	281.94	-	6,226.22	-	6,226
Vacasa LLC (510 Cypress Ridge)	1,861.19	230.94	160.61	2,252.74	396.41	2,649
Avalara, Inc. (60 S. Hampton Dr.)	1,186.01	469.00	252.00	1,907.01	1,146.25	3,053
Avalara, Inc. (416 Turtle Lane)	1,655.63	105.00	210.21	1,970.84	626.24	2,597
Avalara, Inc. (102 Turtle Lane)	1,675.29	958.88	203.96	2,838.13	1,106.34	3,944
Weinert Resort (1207 N. Austin)	1,918.26	678.79	119.31	2,716.36	956.95	3,673
The Lookout (901 Reiley Road)	759.85	-	-	759.85	-	759
Sweet & Cozy (516 N. King)	191.94	155.90	31.65	379.49	100.29	479
Emily Roxas (113 W. Shelby)	316.07	121.97	240.00	678.04	269.15	947
Total Collected	312,875.39	242,531.78	259,406.69	814,813.86	274,902.21	1,089,716