



To: Mayor Dodgen and Council Members
City Manager Steve Parker

From: Dale Skinner, Fire Chief

Date: 5/18/2023

Re: Bid Award Fire Engines

The Fire Department was approved by Council for a lease purchase of 2 fire engines during FY 2023. The amount budgeted for this project is \$1,800,000.00 or \$300,000 per year in annual payments.

The Fire Department formed a specification committee to ensure that the units purchased are functional and meet the needs for managing emergency incidents. The committee looked at several vehicles in surrounding departments and met with several vendors to create a well-designed fire engine while remaining fiscally responsible.

The committee recommends the purchase of 2 Spartan Pumpers on a Metro Star Chassis. The final sales price for both pumpers is \$1,995,360.

Staff is recommending an 8-year lease purchase for these units. Annual payments will be in the amount of \$301,811.74. Annual payments will begin 1 year after signing the financing contract. The purchase is to be made through the HGAC cooperative purchasing agreement, utilizing Metro Fire Apparatus Specialists Inc, as the dealer. Purchases utilizing the HGAC contract are in compliance with state bidding requirements and allow local governments the benefit of volume discount pricing and an expedited procurement process. Delivery time for the units is approximately 450 days. Attached is the quote/proposal and specifications for your consideration.

Respectfully,

A handwritten signature in black ink, appearing to read "Dale Skinner", written in a cursive style.

Dale Skinner
Fire Chief