

Customer Quote



11/30/2021 12:53:32 PM

Estimate No: Q2553-0001
 Quote Date: 11/30/2021
 Expiration Date: 8/18/2021
 Salesperson: KS

Invoice To: 10796
 City of Seguin Fire Department
 City of Seguin
 P. O. Box 591
 Seguin TX 78156
 US

Deliver To:
 City of Seguin Fire Department
 City of Seguin
 P. O. Box 591
 Seguin TX 78156
 US

Order Instructions:

E-1447

No.	Item	Description	Quantity	U/M	Unit Price	Net Amount	
1	MODULE	Type I 12' Module	1.00000000	EA	146,125.00000	146,125.00	USD
2	CHASSIS	2022 Ford F-350 Diesel	1.00000000	EA	50,300.00000	50,300.00	USD
3	DELIVERY	Delivery Charge	1.00000000	M	0.00000	0.00	USD
4	TRADE-IN	Chassis only	1.00000000	EA	-2,000.00000	-2,000.00	USD
5	BUY-BOARD	UV-CHASSIS 1FDWF36P55EC20058 Ford 35x 2005 Miles:100800, I,12' Diesel P/S 6.0 2WD None	1.00000000	EA	800.00000	800.00	USD
6	23862	Contract No. Ambulances 650-21	1.00000000	EA	4,015.00000	4,015.00	USD
7	STRYKER UPGRADE	Upgrade Kit-Power-Load Cot Compatibility	1.00000000	EA	387.00000	387.00	USD
8	SpecDoc	Install Power Load Compatibility Kit	1.00000000	EA	0.00000	0.00	USD
		Configurable item to create the SpecDoc					

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Sale Amount:	199,627.00
Order Disc(0.0000%):	0.00
Surcharge:	N/A
Sales Tax:	0.00
Misc Charges:	0.00
Total Amount:	199,627.00

Net 30



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For your convenience, all module pricing has been itemized below per quote Q2553-0001 for City of Seguin Fire Department :

Base Module	\$	21,900.00
Chassis Exterior	\$	4,750.00
Module Exterior	\$	62,175.00
Chassis Interior	\$	3,825.00
Module Interior	\$	53,475.00
Module Total	\$	146,125.00

Items included in above totals:

1. Old Chassis: Do nothing	\$	incl
2. Type I 12' 4" taller Module	\$	incl

Chassis Exterior:

3. Heat Shielding for Diesel Chassis	\$	1,575.00
4. Chassis : 2022 Ford F-350, Diesel, 4x2, Regular Cab, 84" Cab to Axle, Ford Race Red (PQ)	\$	incl
5. Wheel type: Stainless steel covers	\$	incl
6. Dual Dynamics Valve Stem Extender with Equalization and Pressure Indicator	\$	275.00
7. Road Force Elite tire and wheel balancing	\$	incl
8. Chassis Steps: ArcRite with Sure Grip	\$	1,050.00
9. Grille Guard: Grille Guard with Wraparounds	\$	incl
10. 10" and 12" Air Horns	\$	1,125.00
11. Compressor Type: Standard	\$	650.00
12. Switching Options: Momentary	\$	75.00
13. Passenger's side Grille Light: Whelen M4 Blue Light	\$	incl
14. Driver's side Grille Light: Whelen M4 Blue Light	\$	incl
15. Passenger's side Intersect Light: Whelen M4 Red Light	\$	incl
16. Driver's side Intersect Light: Whelen M4 Red Light	\$	incl
Chassis Exterior Subtotal	\$	4,750.00

Module Exterior:

17. New Power Source: MEPS	\$	15,000.00
18. New Corner Trim	\$	incl
19. New Corner Caps	\$	incl



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20. 10 hour(s) of Body Work	\$	1,250.00
21. Module Paint Layout: Non-White One Tone - Ford Race Red (PQ)	\$	17,325.00
22. Remove Conspicuity on Rear Wall	\$	650.00
23. Rear Wall 3M Conspicuity Layout - Chevron : Fluorescent Yellow/Green Base Color and Red - Translucent Overlay	\$	1,575.00
24. Entry Door Conspicuity Layout - Squares : White Base Color	\$	325.00
25. Frazer Provided Graphics	\$	3,000.00
26. Hidden Switch Behind the Driver's Side Rear Bumper End Cap	\$	225.00
27. Shore Power: Single 30 Amp	\$	800.00
28. Pigtail/Plug Option: Pigtail	\$	incl
29. Install Ignition Kill Switch	\$	275.00
30. UNOC #509 - Furnish and install Whelen Dual Panel Pioneer Plus Combination Flood/Spot with Proclera Silicone Optics (PCH2B) front wall scene light with Black housing, in lieu of standard Pioneer light; switch on console at position #3	\$	2,250.00
31. Front Wall Light Layout: Lower 5 Lights	\$	incl
32. Front Wall Light #1: Whelen M6 Blue Light	\$	200.00
33. Front Wall Light #2: Whelen M6 Red Light	\$	200.00
34. Front Wall Light #3: Whelen M6 Clear Light	\$	200.00
35. Front Wall Light #4: Whelen M6 Red Light	\$	200.00
36. Front Wall Light #5: Whelen M6 Blue Light	\$	200.00
37. Front Wall Driver Side Box Light: Whelen M6 Red Light	\$	200.00
38. Front Wall Passenger Box Light: Whelen M6 Red Light	\$	200.00
39. Driver Wall Front Box Light: Whelen M6 Red Light	\$	200.00
40. Driver Wall Rear Box Light: Whelen M6 Red Light	\$	200.00
41. Driver Wheel Well Light: Whelen M6 Blue Light	\$	200.00
42. Converter Flanges For Wheel Well Lights	\$	100.00
43. Scene Light Option: Spectra SPA900	\$	1,575.00
44. New Lambda Power Supply	\$	1,575.00
45. New Battery Charger	\$	425.00
46. New Dometic A/C with Exhaust Fan	\$	6,300.00
47. All Cladding/Treadbrite: New	\$	950.00
48. Module Window Option: Sliding Window	\$	incl
49. Window Tint (5% VLT) on Entry Doors	\$	275.00
50. Upper Rear Wall Light Layout: 3 Across	\$	incl



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51. Upper Light #1: Whelen M6 Load Light	\$	325.00
52. Upper Light #2: Whelen M6 Amber Light	\$	200.00
53. Upper Light #3: Whelen M6 Load Light	\$	325.00
54. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	150.00
55. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	150.00
56. Lower Light #3: Whelen M6 Blue Light	\$	200.00
57. Lower Light #4: Whelen M6 Blue Light	\$	200.00
58. Rear Wall Driver Box Light: Whelen M6 Red Light	\$	200.00
59. Rear Wall Passenger Box Light: Whelen M6 Red Light	\$	200.00
60. Converter Flanges For Box Lights	\$	400.00
61. Converter Flanges For Emergency Lights	\$	600.00
62. Lower BTTs: 2 Grote Lights on each side	\$	incl
63. New Rear Bumper	\$	750.00
64. New Door Grabbers	\$	incl
65. New Cast License Plate Light	\$	incl
66. Passenger Wall Front Box Light: Whelen M6 Red Light	\$	200.00
67. Passenger Wall Rear Box Light: Whelen M6 Red Light	\$	200.00
68. Passenger Wheel Well Light: Whelen M6 Blue Light	\$	200.00
69. Replace Gas Hold-Open at Side Entry	\$	incl
70. New Door Locks on Entry Doors and Front I/O	\$	2,000.00
Module Exterior Subtotal		\$ 62,175.00

Chassis Interior:

71. Siren Speakers: Whelen SA 315 Speakers	\$	incl
72. Tap-2 on Primary Siren	\$	incl
73. Siren Option: Whelen C9 Siren in Console	\$	incl
74. Mic 1 on passenger's side slot 1	\$	incl
75. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
76. Slot 1: Radio Plate: 6.7 L X 2 W opening dims	\$	incl
77. Slot 2: Double Slot Switch Panel	\$	incl
78. Slot 3: Joined with 2	\$	incl
79. Slot 4: Siren 1	\$	incl
80. Slot 5: Double Blank Insert	\$	175.00



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81. Slot 6: Joined with 5	\$	incl
82. Kussmaul USB at Console	\$	225.00
83. Console Switch Layout : Primary - Secondary - Blank - Air Horn - Blank - Blank - Kussmaul USB - Rear Load - Interior Lights - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Blank -	\$	incl
84. New Armrest	\$	225.00
85. Console Layout: 6-Slot Console	\$	incl
86. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	175.00
87. Rear of Console: Double Mapholder	\$	375.00
88. Chassis Rear Wall: 2 High Glove Box Holder	\$	175.00
89. Camera System: Voyager 7" Monitor with Back-Up Camera	\$	1,700.00
90. Black Back-up Camera	\$	incl
91. Map Light: Light on passenger side	\$	225.00
92. UNOC #192 - Remove and reinstall radio equipment in chassis: - Harris radio head in console slot 1; wire battery hot, ignition activated - Radio base under passenger seat; wire battery hot, ignition activated - Broken antenna on module roof to be removed and discarded; furnish and install NMOB; customer to install new antenna after they pick up the unit - Mic on D/S of console slot 2 - Speaker on front of console	\$	450.00
93. UNOC #558 - Run wiring and install bracket for future installation of Knox KeySecure5 in double blank insert; wired battery hot	\$	100.00
94. *Note to Engineering* Switch for front scene light at console slot #3	\$	incl
Chassis Interior Subtotal		\$ 3,825.00

Module Interior:

95. New Wall Lasco	\$	3,675.00
96. New Blue Interior Trim	\$	375.00
97. 8 Grote Interior Lights With Retrofit Plates and Light Bar Under AW Cabinet	\$	3,150.00
98. Medvault w/ Wifi	\$	2,850.00
99. New Driver Side Stainless and New Stainless Steel Countertops	\$	950.00
100. New Action Wall with SSCOR Suction	\$	1,175.00
101. Location 1: 4 Switch w/Thermostat	\$	incl
102. Location 2: Double O2 Outlet	\$	325.00
103. Location 3: Dual USB receptacles	\$	225.00



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104. Location 4: Blank	\$	incl
105. Location 6: Suction	\$	incl
106. Location 7: Quad 120 VAC	\$	incl
107. Location 8: Blank	\$	incl
108. Location 9: Blank	\$	incl
109. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Blank;	\$	incl
110. Acrylic Holder at the Action Wall Cabinet	\$	275.00
111. New Lap Belt at the CPR Seat	\$	125.00
112. Acrylic Holder Aft CPR Seat	\$	375.00
113. Rear Door Switch Layout : Blank; Blank; Blank; Existing Rear Load;	\$	incl
114. UNOC #1058 - Remove and reinstall radio equipment in the module:	\$	300.00
- Harris radio head beneath forward end of action wall cabinet; wired battery hot, ignition activated		
- Reconnect radio head to radio base beneath passenger seat in chassis		
- Mic on action wall to left of radio head		
- Speaker on action wall behind radio head		
115. New Squad Bench Stainless	\$	750.00
116. Frazer cushions at the Squad Bench	\$	incl
117. Harness Type for Seat Position 1: New Lap Belt	\$	125.00
118. Harness Type for Seat Position 2: New Lap Belt	\$	125.00
119. Harness Type for Seat Position 3: New Lap Belt	\$	125.00
120. Trashcan With Lid at the Head of the Squad Bench	\$	incl
121. Install Evergreen UV-C air and surface disinfection lamp in ceiling raceway with control unit in electrical compartment	\$	4,750.00
122. Replace Existing Raceway IV Hanger with New	\$	incl
123. Replace Overhead Grab Rail(s)	\$	incl
124. Replace Existing Squad Bench IV Hanger with New	\$	incl
125. Stryker cot tower only (no antler and bar)	\$	incl
126. Floor Options: New Stryker Power-LOAD System	\$	28,000.00
127. New Loncoin II Onyx Floor	\$	3,275.00
128. New Laydown O2	\$	425.00
129. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	2,100.00
Module Interior Subtotal		\$ 53,475.00



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All Frazer Remounts come standard with the following features:

Replacement of applicable chassis components such as:

- Push Bar, Grill Lights, Siren, Speakers, & aluminum powder-coated console
- Backup alarm, generator fuel tank, and mud flaps

450 hour Preventative Maintenance on an Onan generator (if applicable)

Shear-plate method of attachment securing the module to the chassis

New LED Flex Strips to replace all existing compartment lights

Full electrical check

New weather-stripping, ribbed rubber & compartment bumpers

Complete detail of module



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Email this quote along with your PO
to Kalyn Salsman at ksalsman@frazerbilt.com

Remit To:

Per TMVCC, we are quoting this through our
licensed franchise dealer, Sterling McCall Ford.

Sterling McCall Ford
6445 Southwest Freeway
Houston TX 77074

Standard Terms and Conditions

INVOICING AND PAYMENT TERMS: Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

CANCELLATION POLICY: Cancellation of orders must be received 120 days prior to the agreed upon delivery date. If the order is cancelled within the 120 day window, a fee of 25% of the total purchase order price will apply.

DELIVERY TERMS: The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.



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TERMINATION FOR CAUSE: Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

CHANGE ORDERS: Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING: All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

INDEMNIFICATION: Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase



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Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

Customer Initials: _____

LIMITATIONS ON DAMAGES: In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

FORCE MAJEURE: A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

TITLE AND RISK OF LOSS: Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.



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WAIVER: Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

LIENS: Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

INSPECTION, REVIEW AND WITNESSING: Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

APPLICABLE LAW AND VENUE: The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

OWNERSHIP OF DOCUMENTS: Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

INSURANCE: Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.



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SURVIVAL: The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).